21 July 2026

BSE Limited
PJ Towers, 25th Floor,
Dalal Street,
Mumbai 400001.
Scrip Code: 543933

National Stock Exchange of India Ltd
Exchange Plaza,
Bandra-Kurla Complex, Bandra (E),
Mumbai-400 051.
Scrip Code: CYIENTDLM

Sub: **Investor Presentation for the quarter ended 30 June 2026**

Please find enclosed d investor Presentation issued by the company on the financial results for the quarter ended 30 June 2026.

This information will also be hosted on the Company's website, at http://www.cyientdlm.com

This is for your information and records.

For **Cyient DLM Limited**

S KRITHIKA Digitally signed by S KRITHIKA
Date: 2026.07.21 16:50:44
+05'30'

S. Krithika
Company Secretary & Compliance Officer

Cyient DLM Limited

Mysore Office
Plot no.347, D1 &2, KIADB
Electronics City, Hebbal Industrial Area, Mysore 570 016,
Karnataka, India

Registered Office
Plot No.5G, Survey No.99/1
Mamidipalli Village,
GMR Aerospace & Industrial Park,
Rajiv Gandhi International Airport
Shamshabad, Hyderabad – 500 108

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CIN: L31909TG1993PLC141346

CYIENT DLM

INVESTOR PRESENTATION
Q1 FY27

CONFIDENTIALITY STATEMENT

The information shared herein is strictly confidential, proprietary and unique to the company. It is only made and shared for the purpose and extent it is intended for and no other. Usage or sharing of the said information in any form, directly or indirectly and in any manner whatsoever, might constitute a violation of laws or regulations in vogue in geographies in which the company operates, besides breaching confidentiality. The users shall meet any liability emanating from such violation and shall indemnify company for any loss, damage, expense, penalty, fine, fee, charges incurred by company on account of any such violation.

TODAY’S PRESENTERS

Krishna Bodanapu
Chairman

Rajendra Velagapudi
MD & Chief Executive Officer

Subramanian RM
Chief Financial Officer

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Business Overview

Finance Updates

EMS LANDSCAPE: Core business remains attractive with expanding business opportunities

~$625–650B Current global EMS market Planning base	**~$1.1T** EMS market potential by 2033	**~6%+** Blended market CAGR Higher in high-reliability	**China+1** Footprint realignment Supply-chain resilience

Top Trends

- **Rising electronics content** with focus on more compute, sensing and connectivity per product.
- **AI infrastructure demand** are driving new hardware categories and capacity expansion
- **Supply-chain regionalization and China+1** are redistributing manufacturing globally.
- **Shift toward high-mix, high-reliability** builds over commodity volume work.
- **Semiconductor Growth:** Chiplets, 2.5D/3D packaging and HBM are raising back-end equipment, test and assembly complexity.

Cyient DLM Growth Focus

Core segments

Aerospace & Defense, Industrial, Medical, and Automotive — Driven by focus on Power Electronics

Lane 1: Robotics

Needs high-reliability subsystems, control electronics and test assemblies.

Lane 2: AI infra & data center

AI is creating electronics-heavy, high-complexity hardware categories suited to specialized EMS players.

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LONG TERM STRATEGIC PIVOT

Focus on widening industry coverage and elevating the value proposition

STRENGTHEN
TODAY
Foundation we bank on

4 INDUSTRIES · FOUNDATION

- Aerospace & Defense
- Medical
- Industrial
- Automotive / EV

Margins ~9–11% · proven core stack

EXPAND
FY27-29
Same stack, new sectors

6 INDUSTRIES · +2 NEW

- Aerospace & Defense
- Medical
- Industrial
- Automotive / EV
- AI Data Center
- Robotics

Margins ~11–13% · same stack, new sectors

TRANSFORM
FY30+
Product + platform moat

6 INDUSTRIES · + NEW PLATFORMS

- Aerospace & Defense
- Medical
- Industrial
- Automotive / EV
- AI Data Center
- Robotics
- Expanded B2S Products

Margins ~13–18% · product + IP moat

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KEY BUSINESS HIGHLIGHTS OF THE QUARTER

ORDER BOOK

INR 2,598.9 Cr

Highest-ever order book since IPO.

ORDER INTAKE

INR 551.9 Cr

Book-to-Bill of 1.5x, driven by both existing and new clients.

NEW CLIENTS

2 New Logos

Added across the Industrial and Automotive segments in Q1.

LAB EXPANSION

6K to 15K sq ft

B2S lab capacity expanded from 6,000 to 15,000 sq ft.

B2S PLATFORMS

Strong Pipeline

Continued product-platform momentum with a strong order pipeline from key customers.

QUALITY MILESTONE

NADCAP Certified

Cable Harness assembly audit completed for Mysore Unit

Business Overview

Finance Updates

DASHBOARD – Q1 FY27 CONSOLIDATED

REVENUE	EBITDA	PAT
₹ 3,738 Mn	₹ 392 Mn	₹ 163 Mn
34.3% YoY	56.2% YoY	118.2% YoY

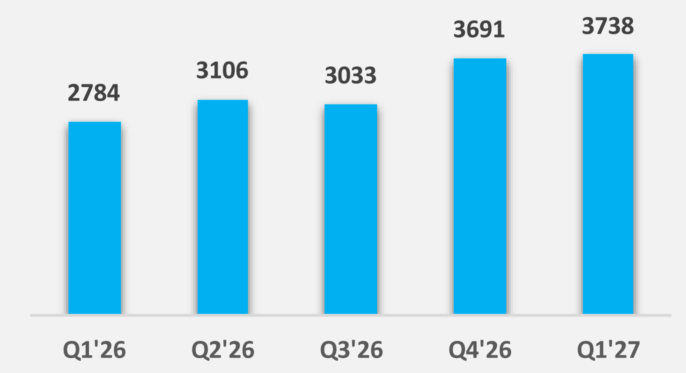
Order Book	EBITDA Margin	PAT Margin
₹ 25,989 Mn	10.5%	4.4%
1,823 Mn QoQ	147 bps YoY	168 bps YoY

Comments:

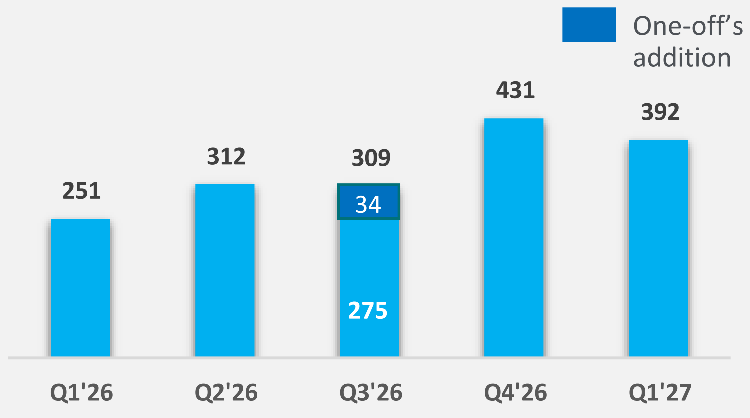
- Strong performance backed Healthy order intake, Revenue Growth and Margin expansion
- Strongest Q1 performance to date.
- Order book reached its highest level till date..
- PAT more than doubled due strong revenue and healthy mix

KEY KPI’s TREND 1

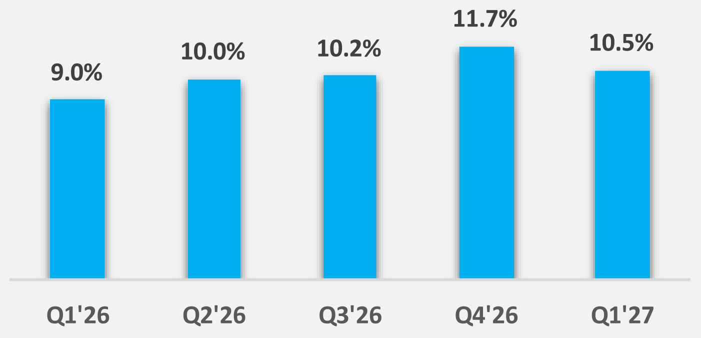
Revenue (INR Mn)



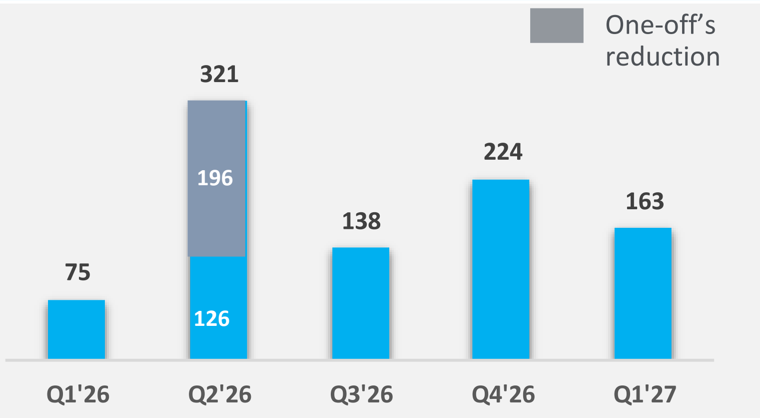
EBITDA (INR Mn) Normalized



EBITDA % Normalized



PAT (INR Mn) Normalized



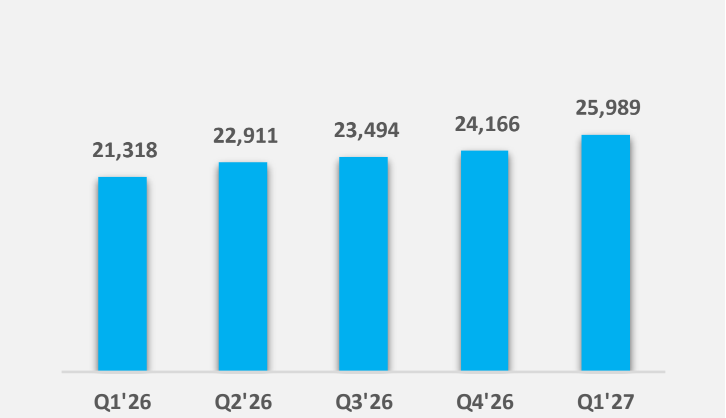
Comments:

- Q1 FY27 started with strong performance in Revenues and Margins.
- EBITDA margin improved 147 bps YoY to 10.5%, Consistently achieving double digit margins for 4 quarters in a row.
- Q1 FY27 PAT more than doubled YoY to ₹163 Mn, compared to ₹75 Mn in Q1 FY26

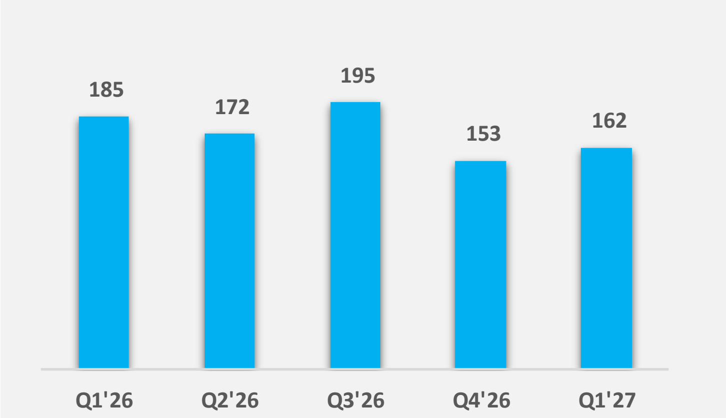
KEY KPI's TREND 2

All numbers are in Days and order book in ₹Mn

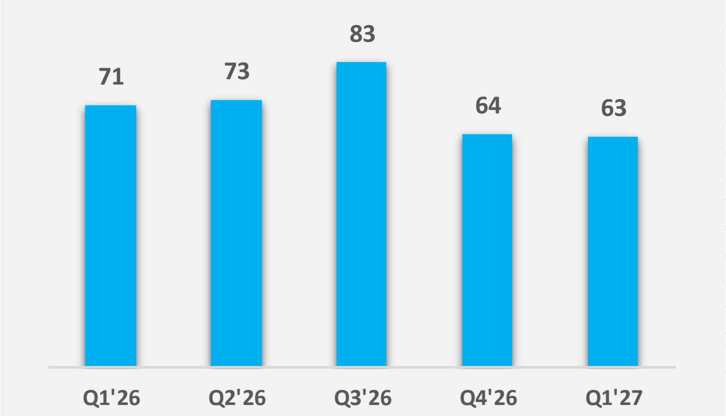
Order Book (INR Mn)



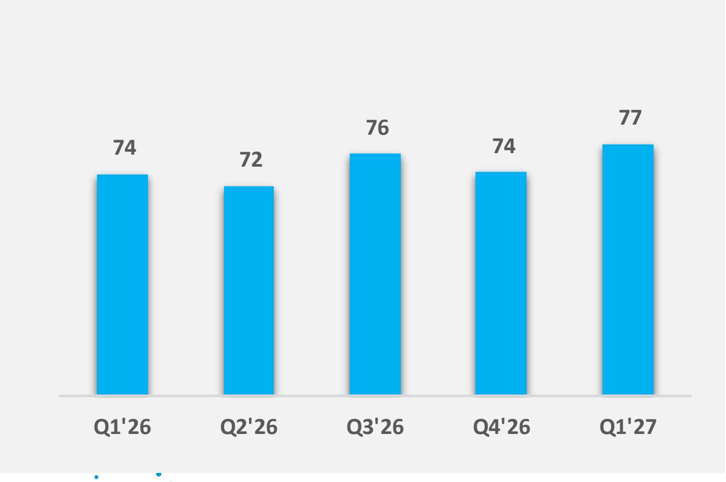
DIO (Days)



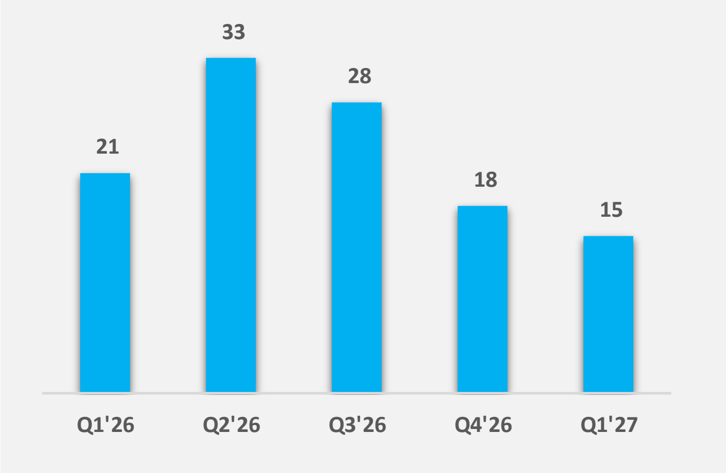
DPO (Days)



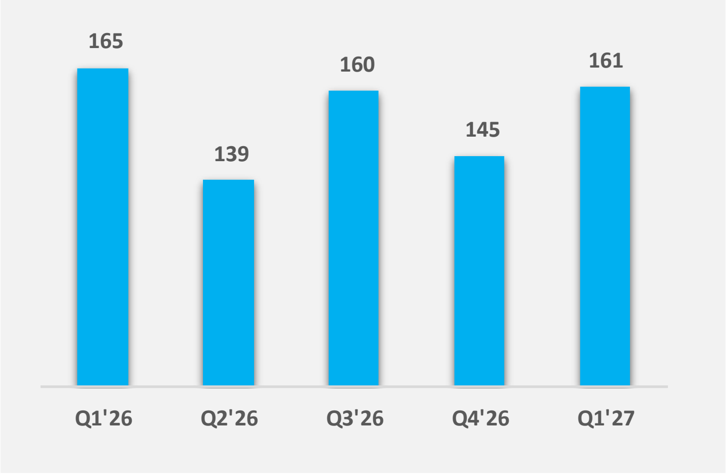
DSO (Days)



Customer Advance (Days)



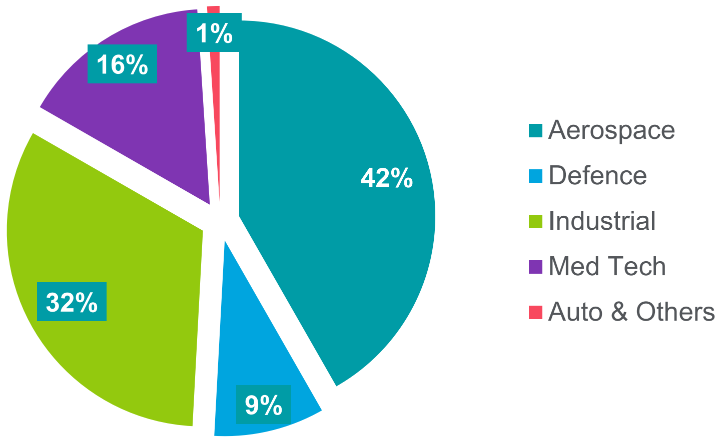
NWC (Days)



* Operation free cash flow for Q1 FY27: INR -171Mn

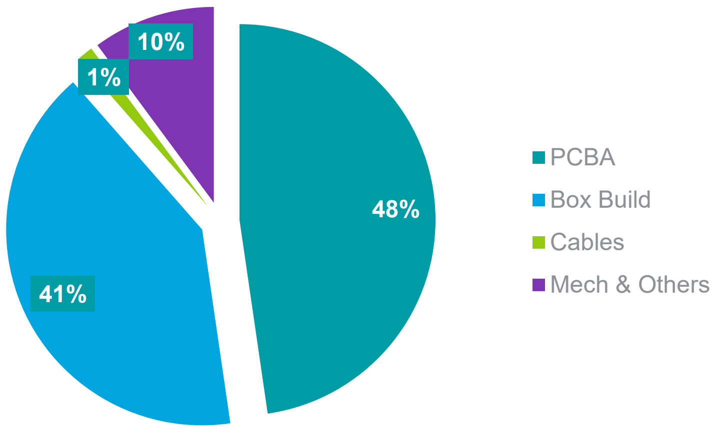
Q1 FY27 REVENUE SHARE

INDUSTRY



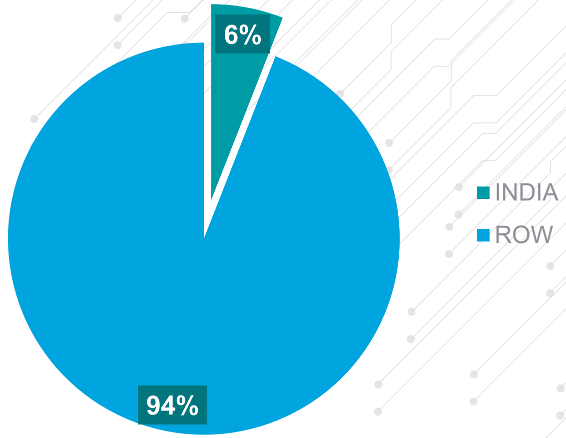
- Aerospace and Industrial segments leading the share and delivered 40% and 90% YoY growth respectively.
- Defense segment YoY growth at 35%
- Med Tech growth remains flat YoY

PRODUCT CATEGORY



- PCBA business share continues to remain high and delivered 21% YoY growth
- Box Build is the 2nd highest share in product category with YoY growth of 85%
- Others share includes B2S.

MIX



- Rest of the World (ROW) share of business continues to be higher from increased demand in Aerospace, Medical & Industrial customers outside of India
- India business Mix of 6% is primarily contributed from A&D, Auto and Medtech segments.

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Q1 FY27 FINANCIALS – CONSOLIDATED

Amount in ₹ Mn

Details	Q1 FY27	Q1 FY26	YoY %
Revenue	**3,738**	**2,784**	**34.3%**
Material cost	2,320	1,665	39.3%
Employee Cost	644	578	11.5%
Other Expense	382	291	31.4%
EBITDA	**392**	**251**	**56.2%**
EBITDA %	**10.5%**	**9.0%**	**147 bps**
D&A	111	105	5.5%
Finance cost	61	86	-29.1%
Other income	3	42	-93.7%
Profit before Tax	**222**	**101**	**119.9%**
Tax	59	26	124.6%
PAT	**163**	**75**	**118.2%**
PAT %	**4.4%**	**2.7%**	**168 bps**

Notes:.

- DMC % is higher in Q1FY27 due to Mix and procurement towards B2S.
- Employee cost increased with headcount additions for growth.
- Other expenses remained in line with revenue growth.
- Finance cost declined 29% YoY, driven by lower working capital borrowings.
- Other income decreased, primarily due to forex losses

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Q&A

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