



# ASK AUTOMOTIVE LIMITED

(Formerly known as ASK Automotive Private Limited)

August 04, 2026

BSE Limited  
Phiroze Jeejeebhoy Towers, Dalal Street,  
Mumbai - 400 001

**Scrip Code: 544022**

**ISIN No.: INE491J01022**

**Re.: ASK Automotive Limited**

National Stock Exchange of India Limited Exchange Plaza,  
C-1, Block - G, Bandra Kurla Complex, Bandra (East),  
Mumbai - 400 051

**Symbol: ASKAUTOLD**

**ISIN No.: INE491J01022**

**Re.: ASK Automotive Limited**

**Sub: Presentation to be made to the Analysts and /or Investors**

Dear Sir/Madam,

Pursuant to the requirement of Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the presentation to be made to the Analysts and/or Investors on the Unaudited Financial Results of the Company for the quarter ended on June 30, 2026.

The same shall be available on our website i.e. [www.askbrake.com](http://www.askbrake.com).

This is for your information.

Thanking you,

For **ASK Automotive Limited**

**Rajani Sharma**  
**Company Secretary & Compliance Officer**  
**Membership No.: ACS 14391**

**Encl: As above**

**Corporate Office: -**

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CIN: L34300DL1988PLC030342

# ASK AUTOMOTIVE LIMITED

## Quarterly Earnings Call || Q1 FY27



**Advanced Braking  
Systems**



**Aluminum Lightweighting  
Precision Solutions**



**Safety Control  
Cables**



|    |                                             |       |
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# Cautionary Statement

This presentation and the accompanying slides (the “presentation”) contain selected information about the activities of ASK Automotive Limited (the “Company”) and its subsidiaries and affiliates (together, the “Group”) as at the date of the presentation. It does not purport to present a comprehensive overview of the Group or contain all the information necessary to evaluate an investment in the Company.

Some of the statements in this communication may be forward looking statements within the meaning of applicable laws and regulations. Actual results might differ substantially from those expressed or implied. Important developments that could affect the Company’s operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.

The information contained herein has been prepared to assist prospective investors in making their own evaluation of the Company and does not purport to be all-inclusive or to contain all of the information a prospective or existing investor may desire. In all cases, interested parties should conduct their own research/investigation and analysis of the Company and the data set forth in this information. The Company makes no representation or warranty as to the accuracy or completeness of this information and shall not have any liability for any representations (expressed or implied) regarding information contained in, or for any omissions from, this information or any other written or oral communications transmitted to the recipient in the course of its evaluation of the Company.

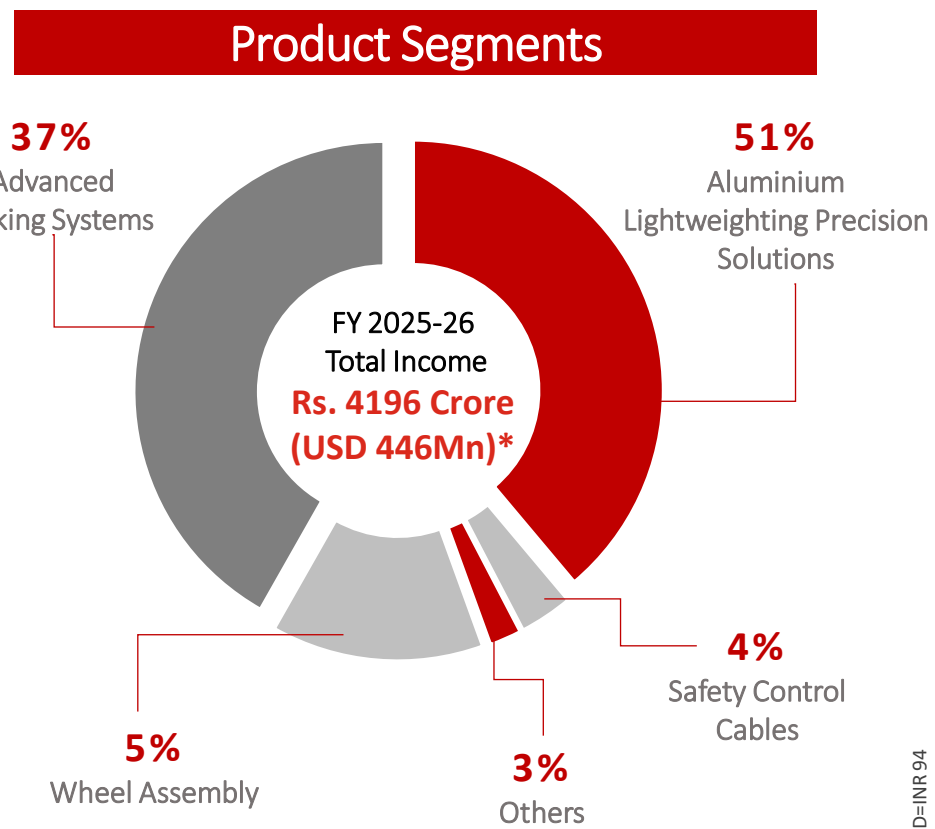
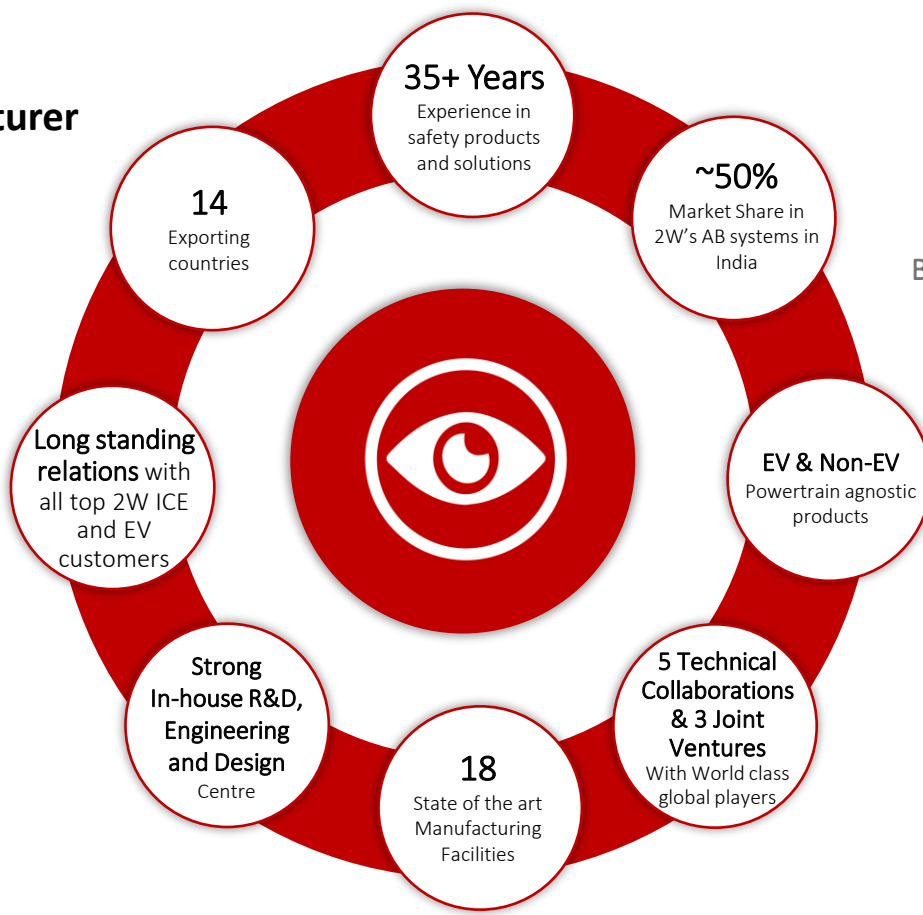
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# ASK Group Overview - ASK is a leading Brand in 2W Braking Segment in India



## ASK Automotive Limited Leading Safety Systems Manufacturer

ASK Automotive Limited is a Public Listed Indian auto ancillary major, having diversified operations and offers powertrain-agnostic products under Advanced Braking Systems, Aluminium Lightweighting precision solutions, and Safety Control Cables business segments.



## Financial Highlights

| Last 4 years CAGR |        |       |
|-------------------|--------|-------|
| 20.0%             | 31.9%  | 38.4% |
| Revenue           | EBITDA | EPS   |

| Key Ratios FY 2026 |                  |       |
|--------------------|------------------|-------|
| 0.50               | 0.95             | 26.9% |
| Debt-Equity        | Avg. Debt-EBITDA | RoACE |

\*Assumed 1USD=INR 94

# Key Business Performance Highlights - Q1 FY27 (Consolidated)

- ❖ Robust growth in both top line and bottom line
- ❖ Highest ever Quarterly Revenue, EBITDA & PAT
- ❖ Revenue growth outperformed Industry growth
- ❖ **Consolidated Revenue Growth up + 52.1% YOY**  
Passthrough impact of Significant increase in Alloy Prices on revenue + 33.4%  
Wheel Assembly strategic reduction impact (-) 6.6%

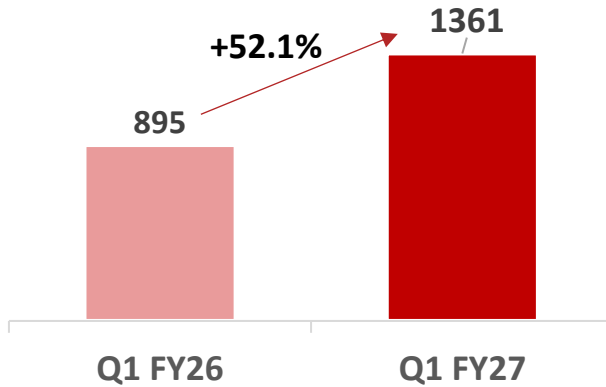
**Overall Net Revenue Growth up + 25.3% YOY**

- ❖ EBITDA up +32.7%, PAT up +28.8% YOY
- ❖ EBITDA Margins at 12.0%
- ❖ **Absolute EBITDA remained strong at Rs. 164 Cr. against Rs.123 Cr. in Q1 FY26** . However, EBITDA percentage was impacted due to abrupt and phenomenal pass-through Alloy prices.
- ❖ **EPS at Rs 4.32, up+28.8% YOY,**
- ❖ **Absolute EBITDA improvement resulting from:-**
  - Higher Volume driven economies of scale
  - Benefit from increasing capacity utilisation at Karoli and new Bangalore facility
  - Strategic Closure of low value-added Wheel Assembly business

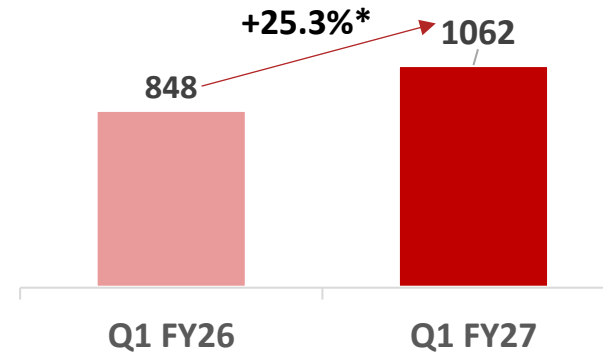
# Financial Performance of Q1 FY 27 (in Crores) - Consolidated

## TOTAL INCOME

### Consolidated

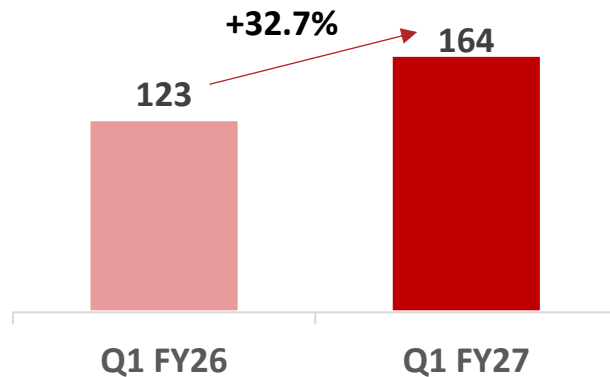


### Net Revenue\*

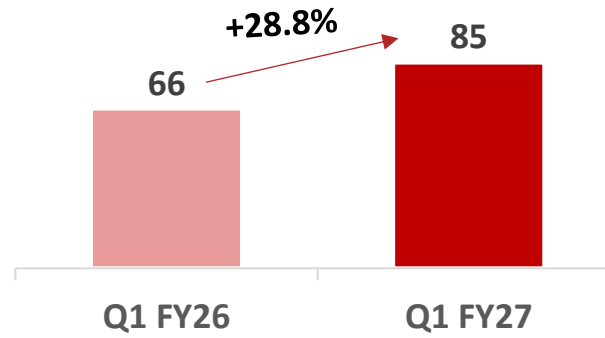


\*Excluding Passthrough Alloy Prices impact + 33.4% and Wheel Assembly impact (-) 6.6%

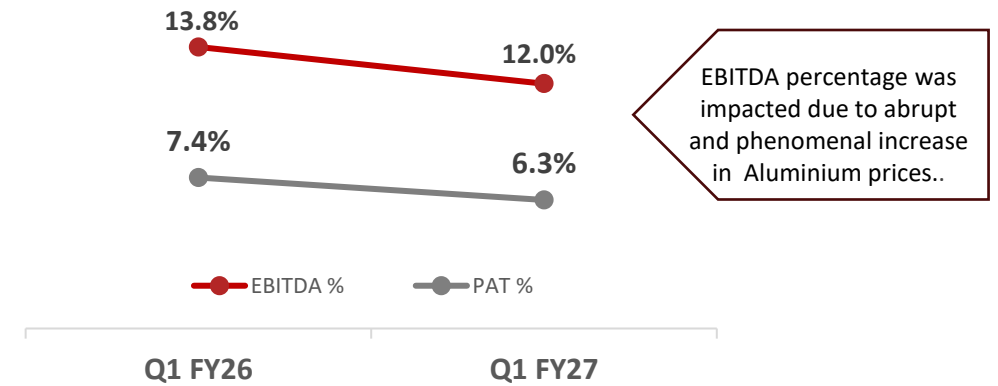
### EBITDA



### PAT



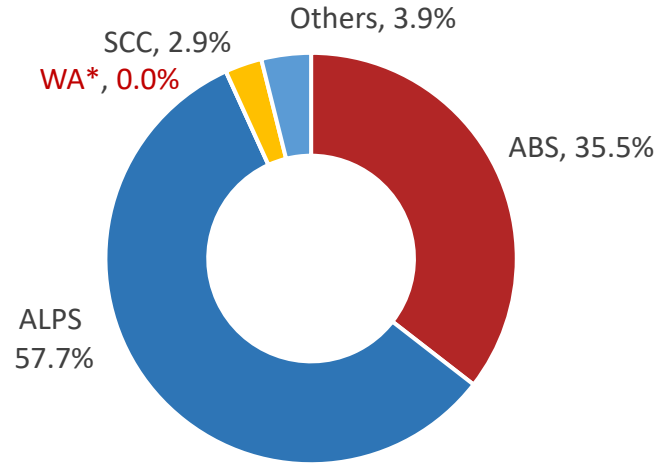
### EBITDA and PAT Margins%



# Revenue by Product Segment and Channel Q1 FY27 – Consolidated

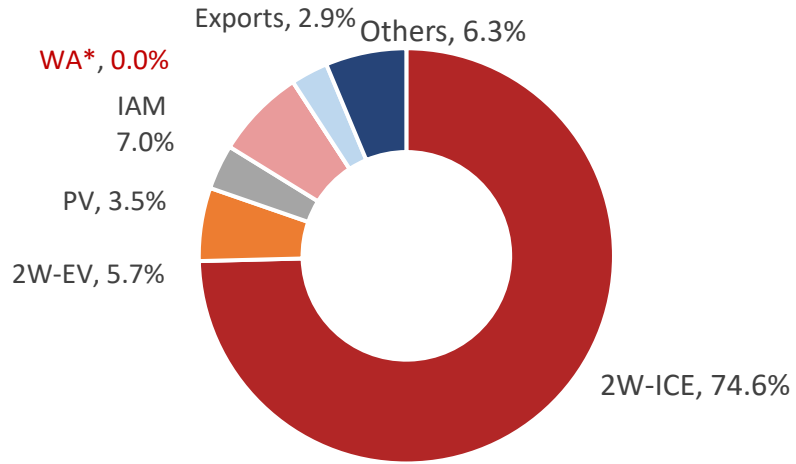
Q1 FY27

Product Segment

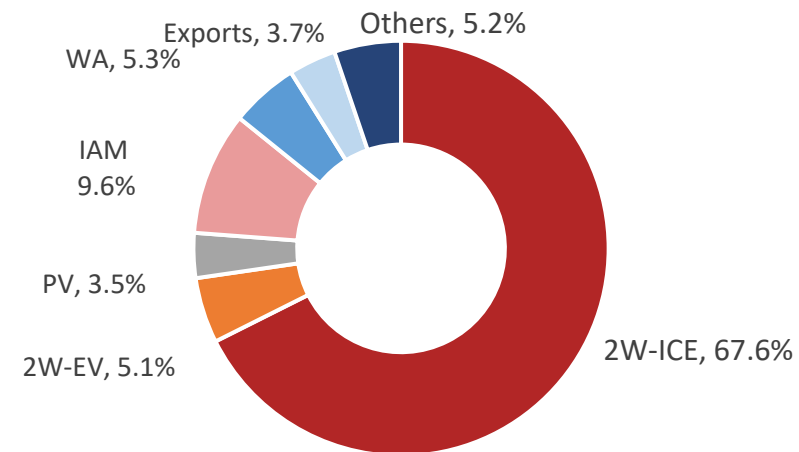
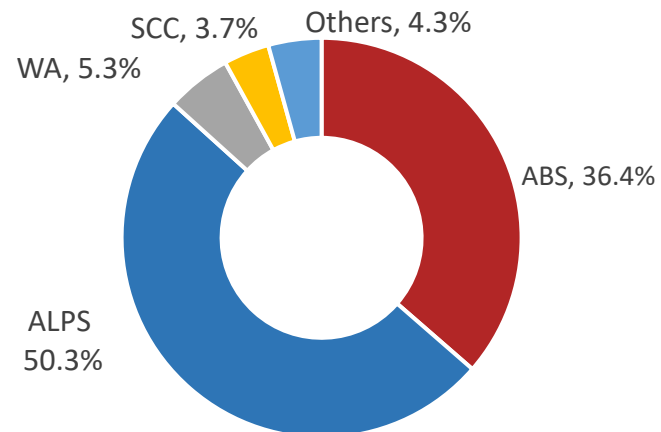


\*With effect from 01.04.2026, WA Sales are Nil

Channel

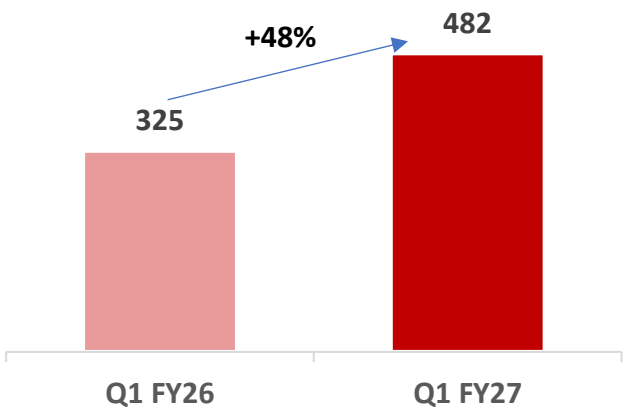


Q1 FY26

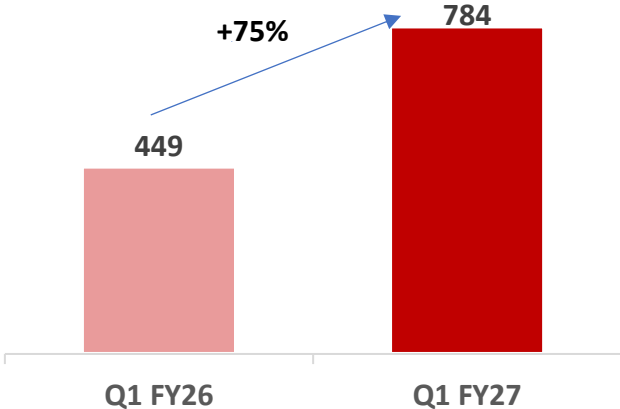


# Product Segment Revenue (Rs. Crores) Q1 FY27- Consolidated

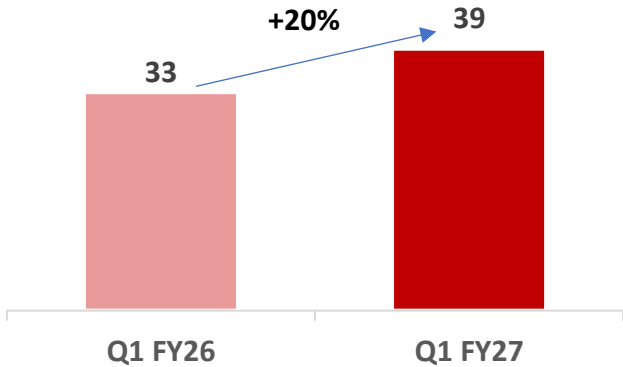
## Advanced Braking Systems



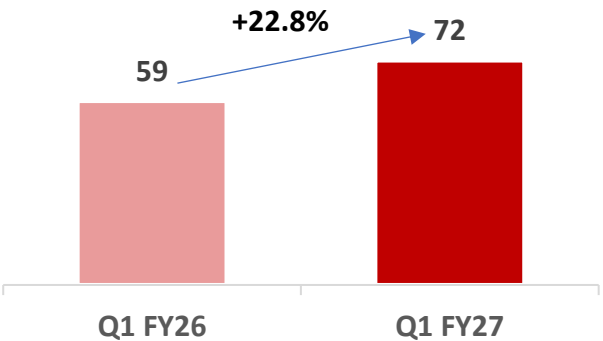
## Aluminium LW Precision Solutions



## Safety Control Cables

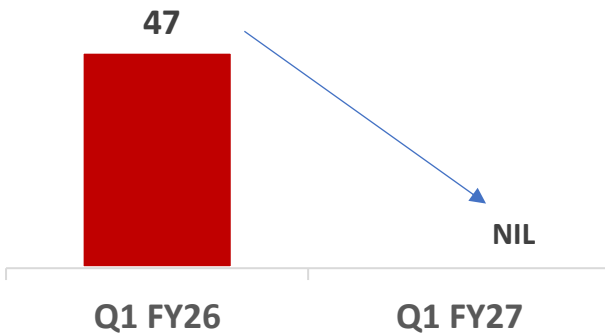


## 2W Industry# (Vehicle Production in Lakhs)



#SIAM

## Wheel Assembly



\*With effect from 01.04.2026, WA sales are Nil

# Key Growth Strategies

Strengthen position  
in the growing EV  
sector in India

Diversify product offering in AB  
systems and ALP solutions and  
expand market in PV and CV  
segment

Develop innovative systems  
and solutions and have  
strong pipeline of products



Leverage export  
opportunities and enter  
new markets

Expand IAM channel  
network and increase  
focus on IAM sales and  
spares

**Happy to share that the technical collaboration with Kyushu Yanagawa Japan has been successfully implemented at our Karoli plant and 1st Supply of High Pressure Die Casted Alloy Wheel has started to our leading Japanese customer.**



# World Class Technical Collaborations and Global Partnerships...

## Technical Collaborations

### 2001 - Japanese Manufacturer

A prestigious manufacturer & supplier of Non-asbestos Brake Shoes to the world's leading 2W manufacturers

2001



### 2016 - HSH Safety Control Cable Ind. Co. Ltd.

Leading manufacturer of high-quality control cables and with more than six decades of experience in global markets

2016

### 2016 - NUCAP, Canada

A Patented Retention Systems - Mechanical Bonding Disc Brake Pads for 2W, PV and CV



2016



### 2024 - LIOHO, TAIWAN

A Leading Player in manufacturer of automotive system components and metal parts including Alloy Wheel

2024



### 2025 - Kyushu Yanagawa Seiki, Co., Ltd., Japan

A leading Motorcycle wheel supplier with high pressure Aluminium die casting technology

2025

### 2018 - FRAS-LE, Brazil

A Randon group company, Fras-le is a global leader in brake linings and pads for commercial vehicles, supplying to global OEMs



2018



### 2024 - AISIN, Japan

AISIN Group Companies, a leading Japanese OE Auto Components supplier, is among the Top 10 global Tier One automotive suppliers of Passenger Car products

2024



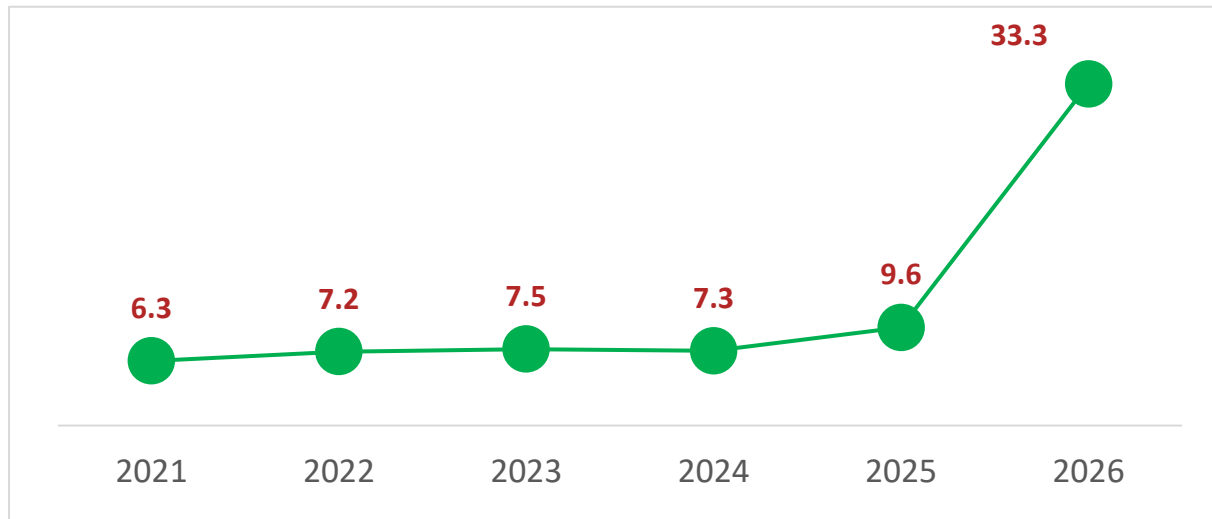
### 2025 - T D Holding Gmbh (Technical License holding Company of GEMO)

For Manufacturing of Sunroof Operating Cables for passenger Vehicles with proven licensed technical know how.

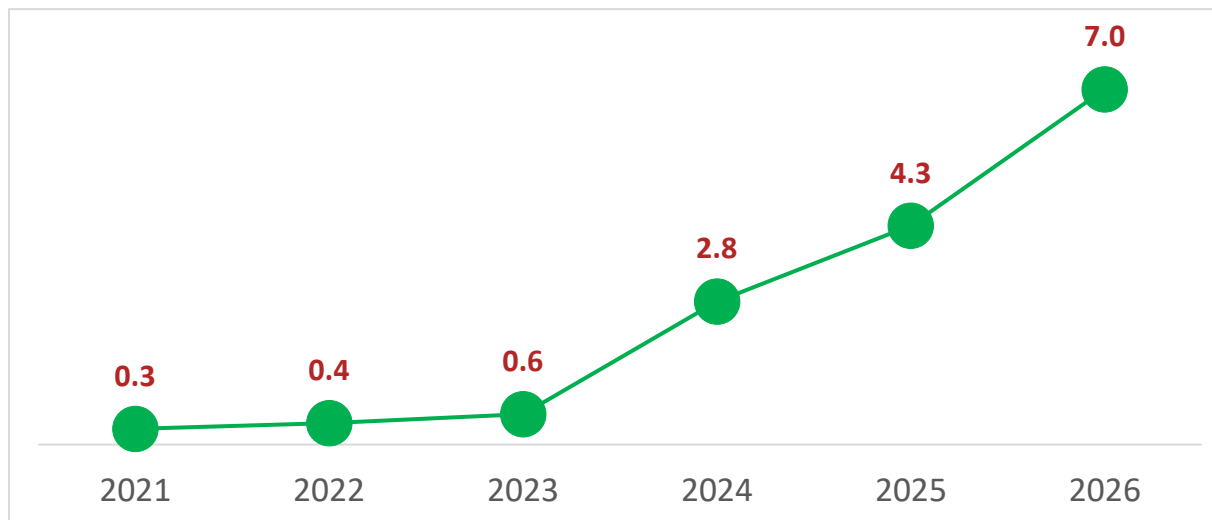
2025

# ESG - Transition towards Renewable Energy

Solar usage (units in kWh millions)



PNG usage (units in SCM millions)

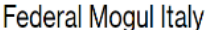


- Clear focus towards Renewal Energy
- 100% conversion of Diesel to PNG in melting furnaces
- 9.9 MWp Solar Power Plant for captive consumption operationalized.
- Upcoming one more Captive Solar power plant of 11.55 MWp in Rajasthan and expected to be operational by Q2 FY27.
- Highly Rated by Customers on Sustainability:  
**Maruti – Excellent, TVS – Gold, Hero MotoCorp – 100% compliant, Yamaha – 100% compliant**



# Long-standing Relationship with Indian and Global OEM players

| 2W Customers                                                                        | Years of Relationship |
|-------------------------------------------------------------------------------------|-----------------------|
| Hero MotoCorp Limited                                                               | 33                    |
|    | 25                    |
|    | 24                    |
|    | 24                    |
|   | 23                    |
|  | 19                    |

| 2 Wheelers-ICE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  <b>Hero MotoCorp Limited</b>                                                                |
| 2 Wheelers-EV                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|          |
| 4 Wheelers                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                                                                                                                                                                                                                                                                  |
| Commercial Vehicle                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Export Customers                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                                                                                                                                                                                                                                                      |

^ Supplied through JV

# Awards and Recognitions



India's Best  
Managed  
Companies 2025  
Award by Deloitte





8 Awards  
for Excellence in  
Development





13 Awards  
for Excellence in  
Quality





10 Awards  
for Excellence in  
Performance





6 Awards  
for Excellence in  
Cost Innovation



# Diverse & Extensive Product Portfolio

## Advanced Braking System



2W



3W



4W



CV (Joint Venture)



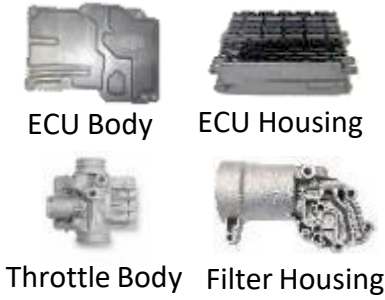
## Aluminium LW Precision Solutions



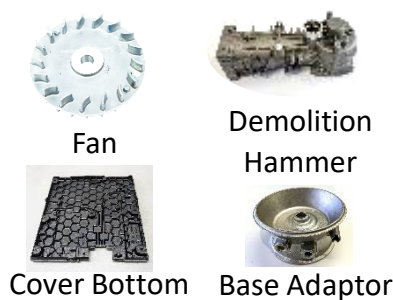
2W



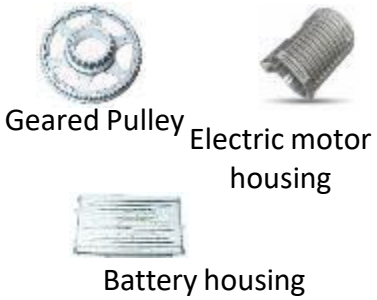
PV



Exports



EV



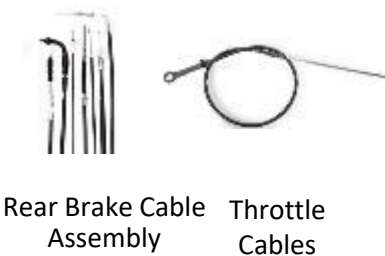
## Safety Control Cables



2W



2W



2W



3W



# Board of Directors



**Kuldip Singh Rathee - Chairman & MD**

- Bachelor's degree in arts (Economics Honours) from Delhi University
- Served in the Central Reserve Police Force and was directly recruited for the post of deputy superintendent of police in 1974 and served till 1978
- Previously enlisted as a contractor in Class I (B&R) with the Directorate General of Works, Central Public Works Department, Government of India
- Experience in the real estate sector and in the manufacturing sector



**Vijay Rathee Non-Executive Director**

- Bachelor's degree in science and a master's degree in science (Zoology)
- Experience in the banking sector and the manufacturing sector and was previously associated as an officer with Punjab & Sind Bank



**Prashant Rathee – Joint Managing Director**

- Bachelor's degree in commerce from Delhi University
- Previously a director on the board of A.A. Autotech Private Limited from 2008 till it merged with ASK Automotive.
- Extensive experience in the manufacturing sector



**Aman Rathee – Joint Managing Director**

- Bachelor's degree in science (engineering) and a master's degree in business administration from Purdue University, Indiana (USA) and a certification in M&A from Harvard Business School, Massachusetts (USA)
- Previously a director on the board of A.A. Autotech Private Limited from 2012 till it merged with ASK Automotive
- Extensive experience in the manufacturing sector



**Rajesh Kataria - Whole-Time Director**

- Bachelor's degree in business administration and a master's course in business administration (human resources)
- Currently responsible for Operational Management of the Company



**Vinay Kumar Piparsania - Independent Director**

- Bachelor's degree in technology (mechanical engineering) from Indian Institute of Technology, Delhi and a master's degree in business administration from Tulane University, New Orleans, Louisiana (USA)
- Experience in the automotive sector and was previously associated with Ford India, BMW Oman, Hero Corporate Service Limited, TVS Automobile Solutions and currently the principal at MillenStrat Advisory & Research



**Deepti Sehgal - Independent Director**

- Bachelor's degree in commerce from the University of Delhi, and a postgraduate diploma in business administration from Indian Institute of Management, Ahmedabad, Gujarat
- Experience in the consultancy sector and was previously associated with Infogain Corporation, Deloitte Touche Tohmatsu India, GE Capital International Services and IBM India



**Kumaresh Chandra Misra - Independent Director**

- Bachelor's degree in arts. a bachelor's degree in law, a postgraduate diploma in business administration from Indian Institute of Management, Ahmedabad, Gujarat and a master's degree in arts (political economy) from Boston University, Boston, Massachusetts (USA)
- A retired IAS officer and previously Joint Secretary with the Ministry of Chemicals and Fertilizers.



**Yogesh Kapur - Independent Director**

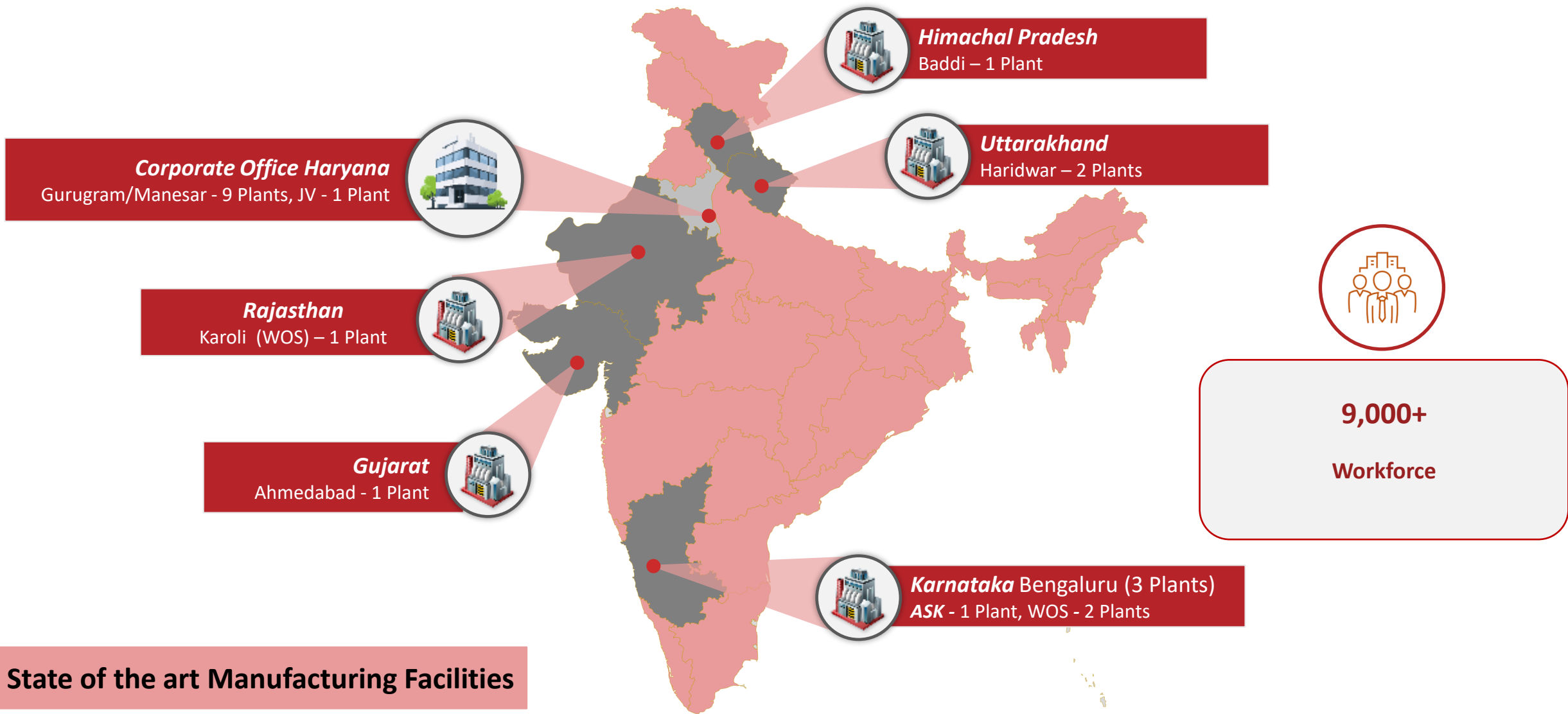
- Bachelor's degree in commerce (honours) from University of Delhi, Delhi and is a fellow of the Institute of Chartered Accountants of India
- Experience in investment banking and was previously associated with Axis Capital Limited and was also the managing director at Enam Securities Private Limited. He was also associated with HDFC for 8 years
- Currently on the board of director of Relaxo Footwear Ltd, Rico Auto Industries Ltd, Greenlam Ltd, Kirloskar Oil Engines Ltd and 4 other companies.



**Rajan Wadhwa- Independent Director**

- Bachelor's degree of technology in aeronautical engineering from the Indian Institute of Technology, Bombay and a Master's degree in technology with specialization in Aircraft propulsion from the Indian Institute of Technology, Bombay.
- Previously associated with Mahindra and Mahindra Limited as President, Automotive and Farm equipment sectors and Eicher Motors Limited as Director – supply chain.
- Currently on the board of director of G N A Axles Ltd , AJAX Engineering Ltd, Metalman Auto Ltd.and Texspin Bearing Ltd.

# Geographical Presence across India



# ASK Group's Strengths



DRIVING  
**SAFETY**  
THROUGH  
**INNOVATION**

Largest manufacturer of 2W Advanced Braking System in India with ~50% market share

Powertrain Agnostic product offerings in both EV and Non-EV

5 World Class Technical Collaborations and 3 World Class Joint Ventures

High entry barriers due to proprietary material formulations, in-house Engg, Designing & Tool room

Long standing relationship with customers & established Aftermarket focused on Quality, Cost & Delivery

Robust financial performance with 16.2% Revenue growth, 24.1% EBITDA growth, 20.1% PAT growth and RoACE of 26.9% in FY26.  
Credit Rating by Crisil : Long term AA, Short term A1+

# AHSAAS Trust – A CSR Initiative

**Focusing Our Efforts Today for a Better Tomorrow for Everyone.**

AHSAAS, the philanthropic arm of ASK Automotive was born out of our chairman & Managing Director Mr. Kuldeep Singh Rathee and his wife and Non- Executive Director Ms. Vijay Rathee with an aim and dedication to contributing toward socio-economic growth in the states of our operations.



**EDUCATION**



**HEALTH CARE**



**WOMEN SAFETY**



**SPORTS TALENT NURTURING**



**CONSERVATION**



**SKILL DEVELOPMENT**

# Annexure

# Profit and Loss Q1 FY27 - Consolidated (in Rs. Crore)

| Particulars (Rs. Cr)           | Q1 FY27       | Q1 FY26      | % Change (YoY)  |
|--------------------------------|---------------|--------------|-----------------|
| Revenue                        | 1358.1        | 891.3        |                 |
| Other Income                   | 3.0           | 3.7          |                 |
| <b>Total Income</b>            | <b>1361.1</b> | <b>895.0</b> | <b>52.1%</b>    |
| Cost of Material Consumed      | 1026.3        | 621.3        |                 |
| Change in inventories          | -85.0         | -50.4        |                 |
| Employees Benefit Expenses     | 61.0          | 53.4         |                 |
| Other Expenses                 | 195.4         | 147.6        |                 |
| Dies for own use               | -0.2          | -0.3         |                 |
| <b>EBITDA</b>                  | <b>163.6</b>  | <b>123.3</b> | <b>32.7%</b>    |
| <b>EBITDA margin (%)</b>       | <b>12.0%</b>  | <b>13.8%</b> | <b>-176 bps</b> |
| Depreciation                   | 33.1          | 26.5         |                 |
| EBIT                           | 130.4         | 96.8         |                 |
| Finance Cost                   | 15.9          | 10.2         |                 |
| PBT before profit/(loss) of JV | 114.6         | 86.6         |                 |
| Share in Profit/Loss of JV     | -2.3          | 0.6          |                 |
| PBT                            | 112.3         | 87.2         |                 |
| Income Tax & Deffered Tax      | 27.1          | 21.1         |                 |
| <b>PAT</b>                     | <b>85.1</b>   | <b>66.1</b>  | <b>28.8%</b>    |
| <b>PAT margin (%)</b>          | <b>6.3%</b>   | <b>7.4%</b>  | <b>-113 bps</b> |

EBITDA percentage was impacted due to abrupt and phenomenal increase in Aluminium prices.

# Glossary

| Term     | Description                        |
|----------|------------------------------------|
| AB       | Advanced Braking                   |
| ALP      | Aluminium Lightweighting Precision |
| SCC      | Safety Control Cables              |
| AM / IAM | Independent Aftermarket            |
| OEM      | Original Equipment Manufacturer    |
| ATV      | All-terrain vehicles               |
| 2W       | Two-wheeler                        |
| EV       | Electric Vehicle                   |
| 3W       | Three-wheeler                      |
| PV       | Passenger Vehicles                 |
| CV       | Commercial Vehicles                |
| JV       | Joint Venture                      |

| Term   | Description                                                  |
|--------|--------------------------------------------------------------|
| ECU    | Electric Control Unit                                        |
| MCU    | Motor Control Unit                                           |
| HMI    | Human-machine interface                                      |
| HEV    | Hybrid Electric Vehicles                                     |
| BEV    | Battery Electric Vehicles                                    |
| ICE    | Internal Combustion Engine                                   |
| EBITDA | Earnings Before Interest, Tax, Depreciation and Amortization |
| CAGR   | Compounded Annual Growth Rate                                |
| PAT    | Profit After Tax                                             |
| RoACE  | Return on Average Capital Employed                           |
| RoAE   | Return on Average Equity                                     |

For further information Contact



| ASK Automotive Ltd.                                                                                                                                                                                                                                             | Adfactors PR                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
| <p>1. Mr. Naresh Kumar : Chief Financial Officer<br/><a href="mailto:naresh@askbrake.com">naresh@askbrake.com</a></p> <p>2. Mr. Manoj Sharma: Chief General Manager-Investor Relations<br/><a href="mailto:investor@askbrake.com">investor@askbrake.com</a></p> | <p>1. Mr. Rushabh Shah<br/><a href="mailto:rushabh.shah@adfactorspr.com">rushabh.shah@adfactorspr.com</a></p> |