



Date: February 12, 2026

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001.

To,
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai - 400 051.

Scrip Code: **541167**

Symbol: **YASHO**

Dear Sir/ Madam,

Sub: Investor Presentation for Q3FY26

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith the Investor's Presentation for Q3FY26.

The said Investor's Presentation will be simultaneously posted on the Company's website at www.yashoindustries.com

We request you to kindly take the same on record.

Thanking You,

For Yasho Industries Limited

Rupali Verma
(Company Secretary & Compliance Officer)
Membership No. A42923

Encl: As above

YASHO INDUSTRIES LIMITED

REGISTERED OFFICE: Office No. 101/102, Peninsula Heights, C.D Barfiwala Marg, Juhu lane, Andheri (West), Mumbai - 400058, India
TEL: +91 22 62510100; FAX: +91 22 62510199; E-Mail: info@yashoindustries.com; CIN No: L74110MH1985PLC037900



INVESTOR PRESENTATION

Q3 & 9M FY2026



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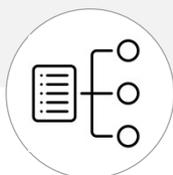
Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



COMPANY OVERVIEW

Leading specialty and performance chemicals manufacturer

Yasho Industries is a pioneer in specialty and fine chemicals manufacturing, incorporated in 1985 by Mr. Vinod Jhaveri. Equipped with a dedicated research and development centre and state-of-the-art manufacturing facilities, we manufacture 148 products across five business verticals - Food Antioxidants, Aroma Chemicals, Rubber Chemicals, Lubricant Additives, and Specialty Chemicals. Our diverse product portfolio helps us serve a dynamic and far-reaching customer base across the world including the United States of America (USA), Europe, Asia, and the Middle East, securing around 65% of revenue from exports.



2

Business Categories



148

Total product
(All Developed in house)



2

R&D centres



830+

Employees
(incl 40 R&D personnel)

Board of Directors



Mr. Vinod Jhaveri

Chairman & Executive Director



Mr. Parag Jhaveri

Managing Director & CEO



Mr. Yayesh Jhaveri

Whole Time Director



Mr. Anurag Surana

Non-Executive Independent Director



Mr. U R Bhat

Non-Executive Independent Director



Dr. Prakash Bhate

Non-Executive Independent Director



Mrs. Sudha Navandar

Non-Executive Independent Director

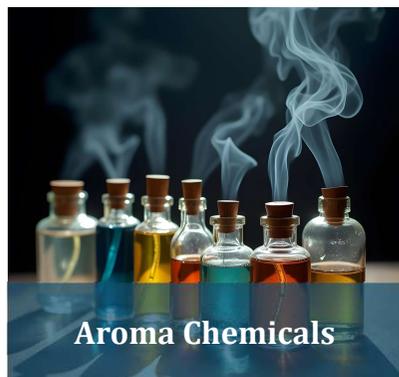
Diversified product Portfolio ready to capture growing demand



Business Verticals



Food Antioxdants



Aroma Chemicals



Rubber Chemicals



Lubricant Additives



Specialty chemicals

Consumer Division

Applications

- Flavours and fragrances; personal care products - cosmetics & toiletries
- Agro chemicals & Pharmaceutical products
- Oral care preparations
- Edible oil, Confectioneries & food stuff, Animal feed, Vitamin premix, Nutraceutical

Industrial Division

Applications

- Tyres, Automobile components, Conveyor belts, surgical gloves, latex gloves, condoms, balloons
- Hydraulic, turbine, engine & gear oils, metal working fluids & greases
- Stabilisers for acrylics, printing inks/coating, UPR resins and fibre composite resins

Unlocking Global Opportunities with Our New State-of-the-Art Facility at Pakhajan

Strategic location



Optimized logistics and transportation connectivity

Technological Advancements



Leveraging cutting-edge technology for enhanced efficiency and productivity

Compliance and regulatory adherence



Built-in measures to ensure compliance with industry regulations and standards

Safety



Prioritizing employee and environmental safety with robust measures and protocols

Enhanced sustainability



Environmentally friendly practices and reduced carbon footprint

Improved quality control



Enhanced processes for superior product quality



Research & Development

Business Rationale

Enabling continuous process improvements, in-house testing, and robust quality control while driving new chemistries and a strong pipeline of portfolio-aligned products to strengthen long-term value creation.

Location

The newly commissioned R&D Centre in Pakhajan is our inhouse testing facility that marks a strategic investment in innovation and future growth.

Instruments

Modern quality control methods and sophisticated instrumentation such as: AAS(Atomic Absorption Spectrophotometer), CHNS Analyzer, Differential Scanning Calorimeter (DSC), FTIR (Fourier Transforms Infrared Spectrophotometer), GC (Gas Chromatography), HPLC (High-Performance Liquid Chromatography), UV Spectrophotometer

Number of chemists

More than 40 experienced chemists contributing to accelerated innovation and future growth

Certifications & Accreditation



ISO Certification



FSSAI Certification



STAR KOSHER
Certification



ecovadis Certified



FSSC 22000
Certification



NSF Certified



FAMIQS Certification



HALAL Certification



Q3 & 9MFY26 Results Highlights

Performance Update – Q3 & 9MFY26

Revenue Performance:

Revenue: Q3FY26 - ₹201.83 crores & 9MFY26 ₹583.76 crores, reflecting a 10% Q-o-Q growth and 35% growth Y-o-Y; driven by:

- Strong quarterly volume growth of 33.0%,
- Product mix optimisation,
- Strategic geographical expansion to diversify market exposure and tap demand in new regions.

EBITDA Performance:

EBITDA margin: Q3FY26 - 16.65% & 9MFY26 - 17.06% ; supported by

- disciplined cost management,
- operational efficiency improvements across plants,
- scale leverage from higher volumes,
- improved sourcing efficiency,
- enhanced plant-level productivity

Operational Update:

Pakhajan facility operated below optimal utilisation levels throughout the quarter.

- Nevertheless, our efforts in product mix refinement, improved throughput efficiency, and tight cost control helped mitigate the impact on margins.

Research & Development Centre – Growth Driver

- **New Research & Development** Centre at Pakhajan spread over 25,000 square feet in now fully functional.
- ~50 dedicated scientists and research team continued to advance multiple differentiated chemistry programs remains central to the plan of launching new products and improve process efficiency.
- Working on several enquires from marquee MNC Customers with large revenue potential.
- Successful track record of developing All the products of the Company.



Strategic Manufacturing Project with Large MNC

- Initiated in October 2025 and is under progress as planned.
- Total Project Cost outlay estimated at Rs. 85 ~ Rs. 90 Crores will be fully funded by the Customer.
- Advance received of Rs. 19.90 Crores as on date.
- Equipment deliveries are expected to start in Q2 FY27.
- Commercialization to start from Q1 FY28.

Capability Building

Two New Manufacturing Lines

- Deployed Rs. 25.9 Crores towards installing two new manufacturing lines for Product categories where we see strong visibility for growth, expanding customer interest, and new opportunity pipelines.
- Trial runs are expected to commence in March 2027
- Commercial production planned from Q1 FY27

Future Potential

- After the commissioning of the two new manufacturing lines in FY26 and Capex for the Long Term Supply Agreement in FY27, the company will have capacity to deliver revenue potential of INR 1500 Crores ~ utilisation of 40% of the available space at Pakhajan.
- Our Pakhajan facility has infrastructure in place to support long term growth of 15~25% annually. We expect a 4:1 revenue to capex ratio for incremental capex.

Consolidated Income Statement – Q3 & 9MFY26

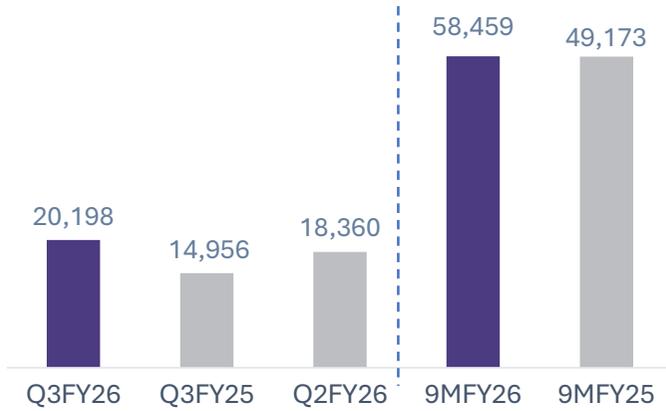


Particulars							Amt in Lac		
	Q3 FY26	Q3 FY25	Y-o-Y	Q2 FY26	Q-o-Q	9M FY26	9M FY25	Y-o-Y	
Revenue from Operations	20,183.03	14,929.66	35%	18,329.78	10%	58,376.46	49,082.62	19%	
Other Income	14.72	32.46		30.25		82.88	123.04		
Total Revenue	20,197.76	14,962.12		18,360.03		58,459.35	49,205.66		
Cost of Material Consumed	12,795.09	11,925.96		10,567.32		36,125.45	35,386.69		
Change in Inventories of Finished goods & Work in Progress	-178.96	-3,786.71		79.63		-1,044.29	-6,930.70		
Total Material Consumed	12,616.12	8,139.25		10,646.95		35,081.16	28,455.99		
Gross Margin	7,581.63	6,822.87		7,713.08		23,378.18	20,749.67		
Gross Margin (%)	37.54%	45.60%		42.01%		39.99%	42.17%		
Employee Expenses	1,808.50	1,625.21		1779.14		5320.69	4767.00		
Other Expenses	2,410.93	2,429.52		2591.95		8083.49	7656.72		
EBITDA	3,362.22	2,768.14	21%	3,342.01	1%	9,974.00	8,325.95	20%	
EBITDA Margin (%)	16.65%	18.50%		18.20%		17.06%	16.92%		
Depreciation	1,433.72	1,300.97		1330.51		4082.30	3708.19		
EBIT	1,928.49	1,467.17		2,011.50		5,891.70	4,617.76		
EBIT Margin (%)	9.55%	9.81%		10.96%		10.08%	9.38%		
Finance Cost	1,361.93	1,654.15		1410.95		4149.72	4519.20		
Profit before Tax	566.55	-186.98		600.53		1,742.00	98.56		
Profit before Tax(%)	2.81%	-1.25%		3.27%		2.98%	0.20%		
Tax	116.94	-104.76		114.78		442.18	-8.93		
Profit After Tax	449.60	-82.22		485.75		1,299.81	107.49		
PAT Margin (%)	2.23%	-0.55%		2.65%		2.22%	0.22%		
EPS	3.73	-0.68		4.03		10.78	0.94		

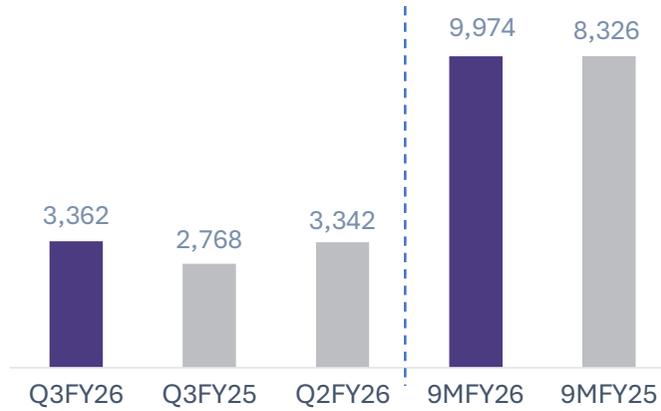
Results Highlights (Q3 & 9MFY26)



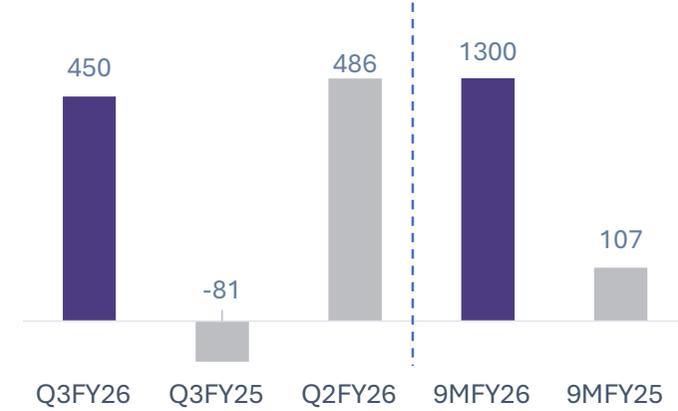
Total Revenue (INR in Lakhs)



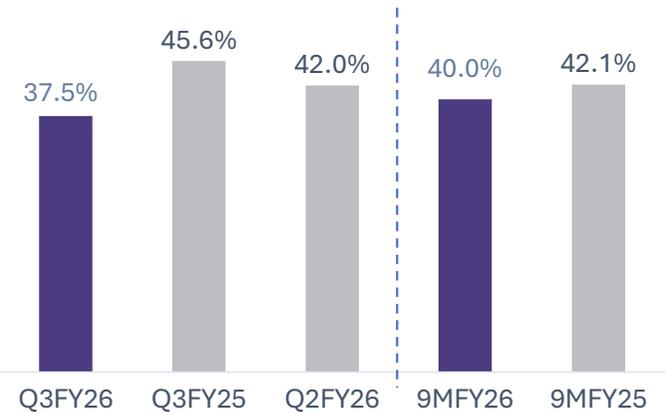
EBITDA (INR in Lakhs)



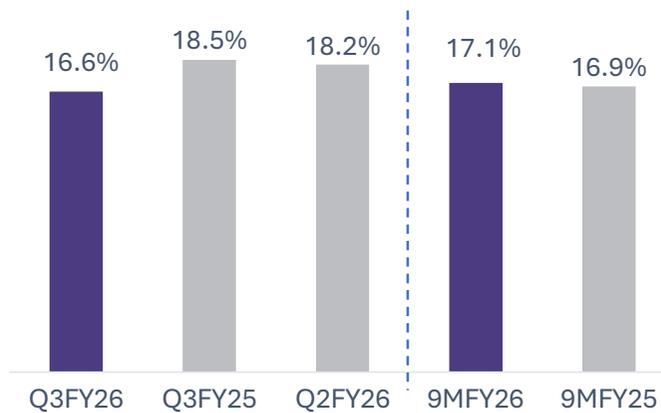
PAT (INR in Lakhs)



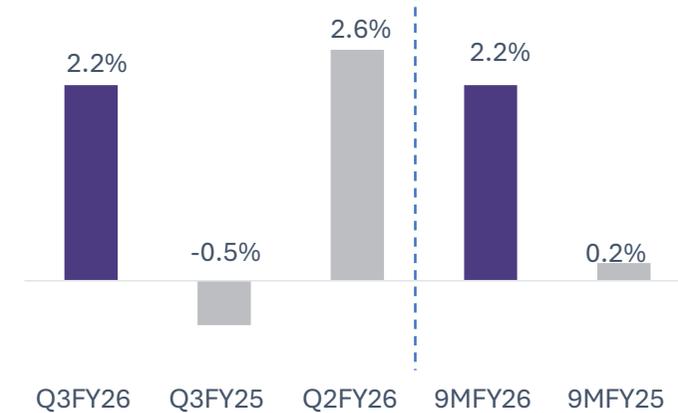
Gross Margin %



EBITDA Margin %



PAT Margin %



Results Highlights (Q3 & 9MFY26)

(Amt In lacs)



Category-wise Revenue Breakup

	Industrial Chemicals	Consumer Chemicals
Q3FY26	85%	15%
Q3FY25	79%	21%

Geography-wise Revenue Breakup

	International	Domestic
Q3FY26	61%	39%
Q3FY25	66%	34%

Category-wise Revenue Breakup

	Industrial Chemicals	Consumer Chemicals
9MFY26	86%	14%
9MFY25	82%	18%

Geography-wise Revenue Breakup

	International	Domestic
9MFY26	64%	36%
9MFY25	64%	36%

Shareholders Information

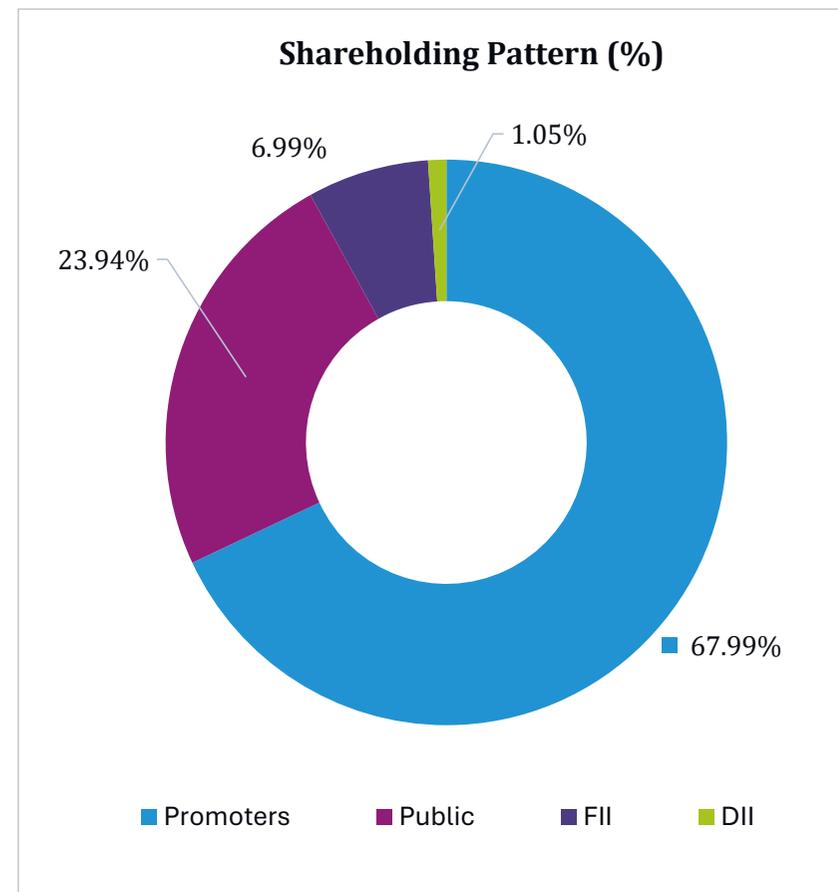
Stock Information (as on 12th Feb 2026)

Market Capitalization (₹)	1674.13cr
Shares Outstanding	12.0 mn.
Free Float	444.47cr
Symbol BSE / NSE	541167 / YASHO

Stock Performance Chart



(As on 31st December, 2025)





Mr. Chirag Shah
Chief Financial Officer

chirag@yashoindustries.com
www.yashoindustries.com

CIN – L74110MH1985PLC037900

Investor Relations:



Mr. Nikunj Seth
nikunj.seth@in.mpms.mufg.com
+91 9773397958

Ms. Sejal Bhattar
sejal.bhattar@in.mpms.mufg.com
+91 7666736666

Meeting Request [Link](#)

thank you!

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