August 11, 2026

To The General Manager Department of Corporate Services, BSE Limited Phiroze Jee Jee Bhoy Tower Dalal Street, Fort Mumbai – 400001 Scrip Code: 544239	To The General Manager Department of Corporate Services, National Stock Exchange of India Limited Exchange Plaza, Bandra Kural Complex, Bandra (East), Mumbai – 400051 Symbol: ECOSMOBLTY

Sub: Investor Presentation on Unaudited Financial Results of Ecos (India) Mobility & Hospitality Limited for the First Quarter ended on June 30, 2026 for FY 2026-27

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in continuation to Outcome of Board Meeting held on August 11, 2026 regarding Unaudited Standalone & Consolidated financial results of Ecos (India) Mobility & Hospitality Limited for the First Quarter of Financial Year 2026-27 ended on June 30, 2026, we submit herewith the Investor Presentation on the same.

The above information is also available on the Company's website at www.ecosmobility.com

This is for your information and record.

Thanking You,
For **Ecos (India) Mobility & Hospitality Limited**

SHWETA BHARDWAJ

Digitally signed by SHWETA BHARDWAJ
Date: 2026.08.11 23:59:57 +05'30'

Shweta Bhardwaj
(Company Secretary & Compliance Officer)

ECOS (India)

Mobility and Hospitality Limited

Q1 FY27 Investor Presentation

www.ecosmobility.com

Disclaimer

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Please note that this presentation is based on the publicly available information including but not limited to Company's website and Annual Reports.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Please note that investments in securities are subject to risks including loss of principal amount.

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Q1 FY27 Result Highlights

Management Comment on the results

Mr. Rajesh Loomba

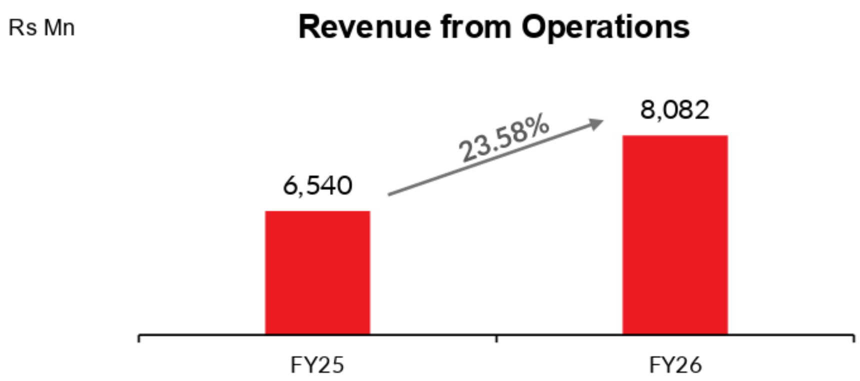
Chairman and Managing Director

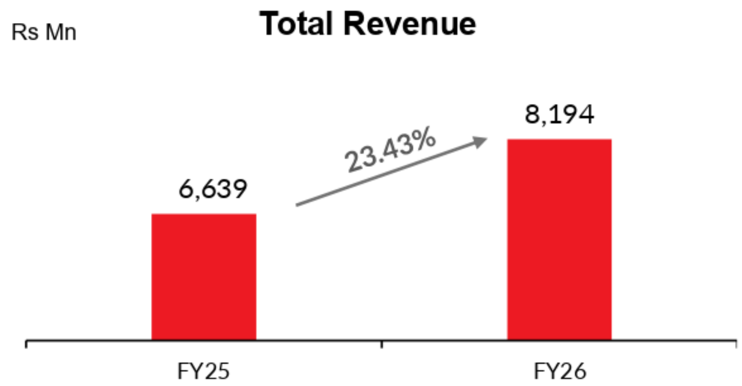
"Q1 FY27 saw healthy operating momentum, with revenue from operations growing 16.7% year-on-year and trip volumes increasing 27%. We added 61 new clients during the quarter, taking our active client base to approximately 1,400, while expanding our pan-India presence to 151 cities. While margins during the quarter reflected changes in business mix and the operating cost environment, we remain focused on disciplined profitable growth and improving operating efficiency as we scale. We continue to strengthen our technology platform and deepen our capabilities to support the next phase of growth.

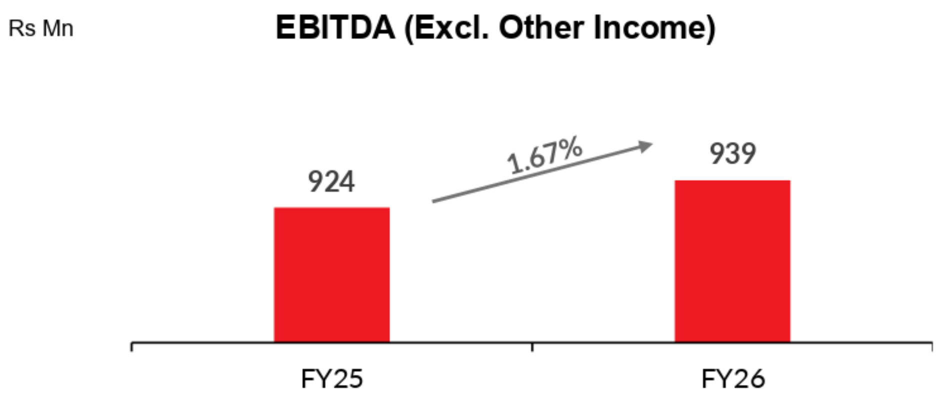
During the quarter, we continued to strengthen our platform, with the launch of our new technology for CCR and further progress in our SIXT partnership. These initiatives expand the ways in which we can serve customers while remaining focused on our core enterprise business.

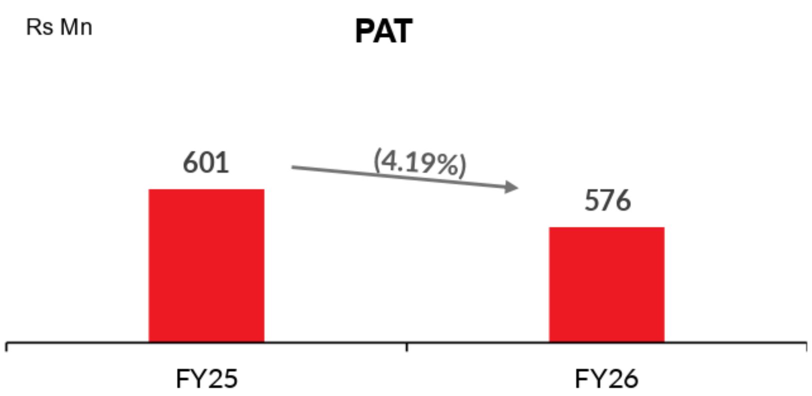
As we look ahead, our priorities remain adding high-quality enterprise relationships, deepening engagement with existing customers and selectively expanding into new markets. We believe the scale and capabilities we have built position ECO Mobility well to capture the long-term opportunity in organized corporate mobility."

FY26 Performance Highlights





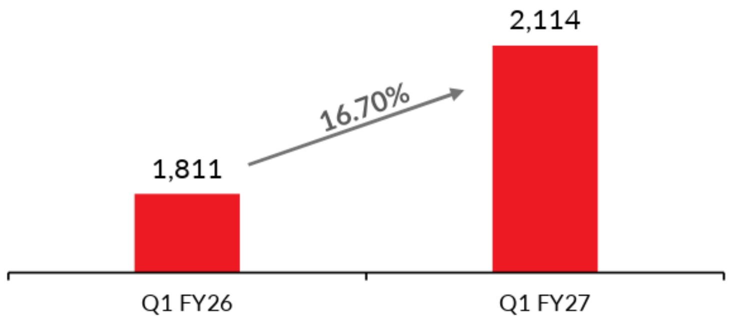




Q1 FY27 Performance Highlights

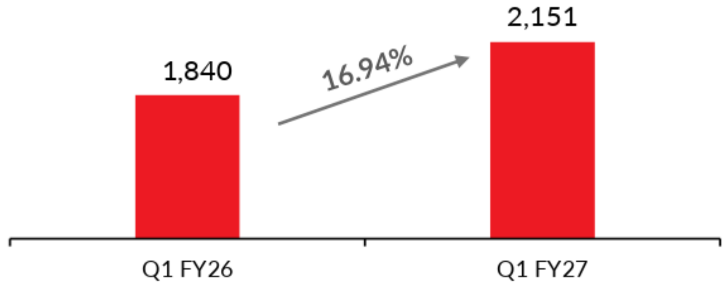
Rs Mn

Revenue from Operations



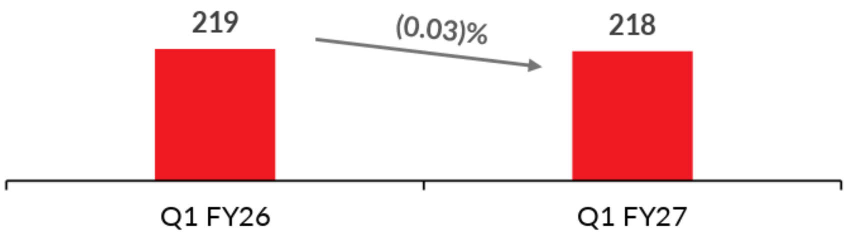
Rs Mn

Total Revenue



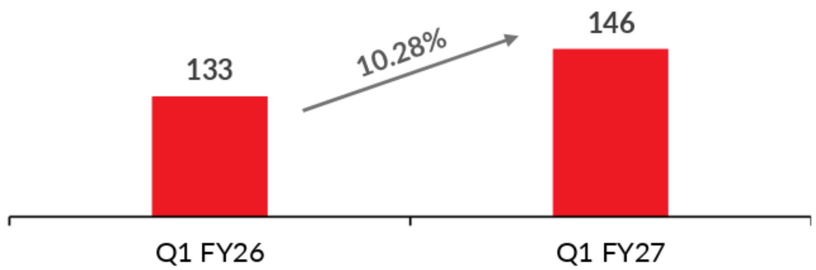
Rs Mn

EBITDA (Excl. Other Income)



Rs Mn

PAT



Q1 FY27 Consolidated Income Statement

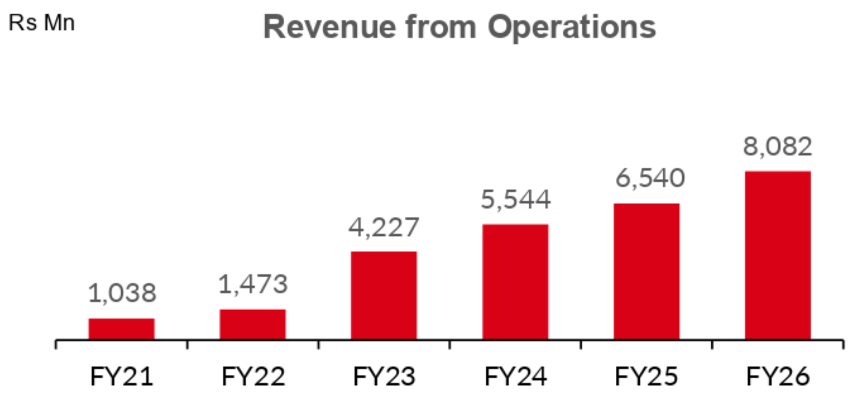
Particulars (Rs. Mn)	Q1FY27	Q1FY26	YoY%	Q4FY26	QoQ(%)
Revenue from operations	2,113.72	1,811.19	**16.70%**	2,067.6	**2.23%**
Other income	37.48	28.75		36.18	
Total income	**2,151.20**	**1,839.94**	**16.92%**	**2,103.78**	**2.25%**
Total Cost of Service	1,587.29	1,315.58		1,507.33	
Purchase of Stock	-	0.64		8.96	
Change in stock-in trade	-	(0.02)		0.2	
Employee benefit expense	237.63	194.90		219.71	
Other expense	70.32	81.54		89.87	
EBITDA (Excl. of Other Income)	**218.47**	**218.55**	**(0.03)%**	**241.53**	**(9.54)%**
EBITDA Margins (%)	**10.34%**	**12.07%**	**(173) Bps**	**11.68%**	**(134) Bps**
Depreciation & amortisation expense	61.55	58.30		79.43	
Finance Cost	2.77	2.32		1.75	
Profit Before Tax for the period/year	**191.64**	**186.68**	**2.65%**	**196.53**	**(2.49)%**
Tax Expense	46.14	53.81		39.16	
Profit after tax for the period/year	**145.50**	**132.87**	**9.50%**	**157.37**	**(7.54)%**
PAT Margins (%)	**6.76%**	**7.22%**	**(46) Bps**	**7.22%**	**(72) Bps**
EPS (Rs)	2.42	2.21		2.63	

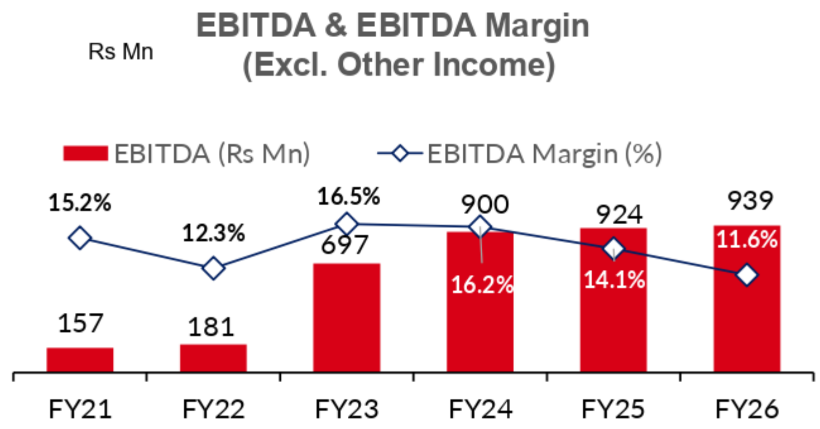
Consolidated Balance Sheet for FY26

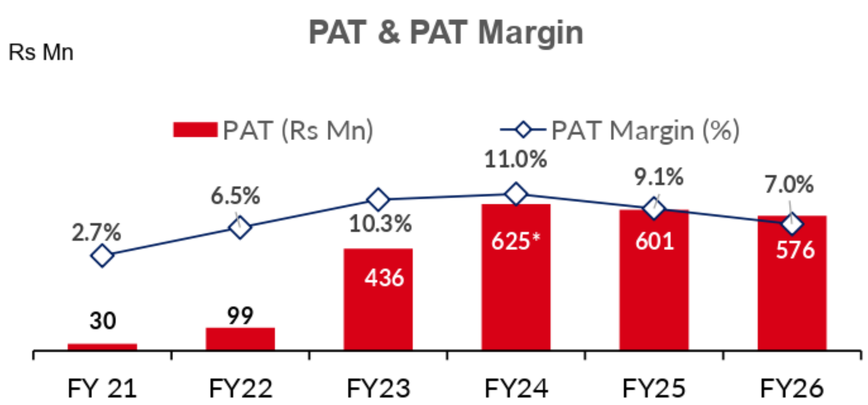
Particulars (Rs Mn)	As on 31-Mar-26	As on 31-Mar-25
Non-current assets		
Property, plant and equipment	533.65	500.81
Investment property	3.76	3.73
Intangible assets		
Intangible assets under development	22.44	8.00
Right of use assets	68.46	75.57
Financial assets		
Investments	4.26	4.42
Other financial assets	3.98	72.33
Other non-current assets	9.16	8.45
Deferred tax assets (net)	64.98	27.85
Total non-current assets	**710.69**	**701.16**
Current assets		
Inventories	0.50	0.96
Financial assets		
Investments	1,060.79	849.95
Trade receivables	1,070.21	827.49
Cash and cash equivalents	241.88	238.00
Other bank balances	69.86	24.90
Loans	4.05	3.43
Other financial assets	752.09	548.72
Current tax assets (net)	30.74	20.41
Other current assets	192.29	198.17
Assets held-for-sale	1.83	0.83
Total current assets	**3,424.24**	**2,712.86**
Total assets	**4,134.93**	**3,414.02**

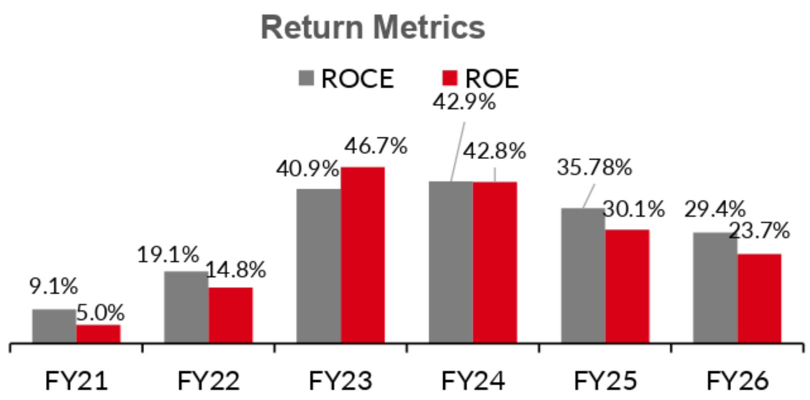
Particulars (Rs Mn)	As on 31-Mar-26	As on 31-Mar-25
Equity		
Equity share capital	120.00	120.00
Other equity	2,529.37	2,097.52
Total equity	**2,649.36**	**2,217.52**
Non-controlling interest	1.35	-
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	-	1.08
Lease liability	61.04	66.15
Provisions	73.19	55.54
Total non-current liabilities	**134.23**	**122.77**
Current liabilities		
Financial liabilities		
Borrowings	1.07	58.99
Lease liability	15.68	17.72
Trade payables	880.07	715.59
Other financial liabilities	346.19	205.74
Provisions	21.17	19.03
Other current liabilities	85.80	56.66
Total current liabilities	**1,349.97**	**1,073.73**
Total liabilities	**1,484.20**	**1,196.50**
Total equity and liabilities	**4,134.93**	**3,414.20**

Historical Financials – Year-on-year Healthy Performance







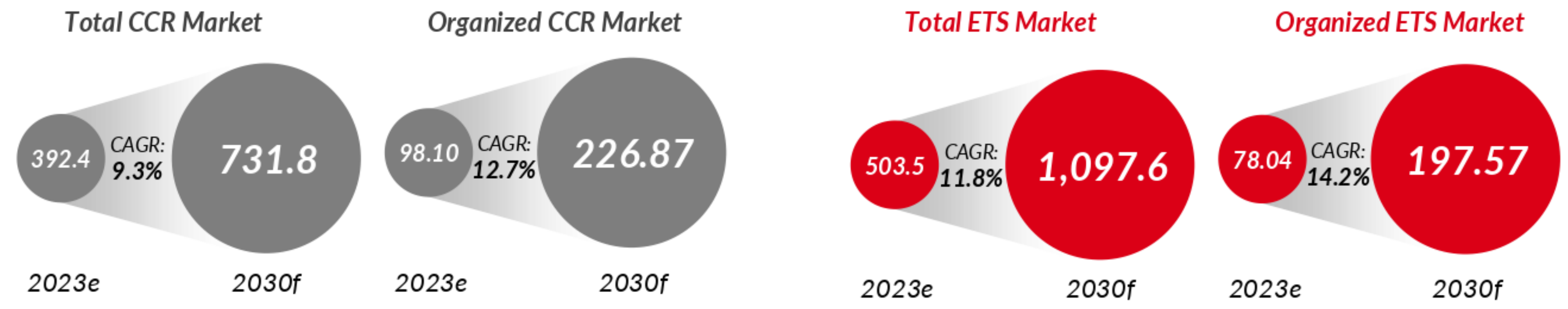


* ECOs got listed in FY25

Industry Overview

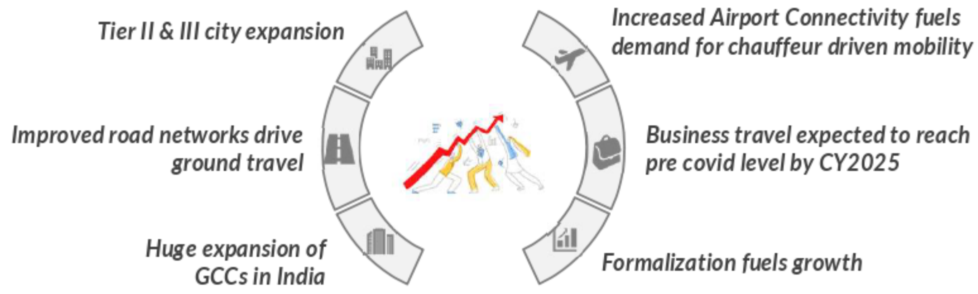
Well- Positioned to Tap the Industry Growth (unorganized to organized)

Market Size
(INR Bn)

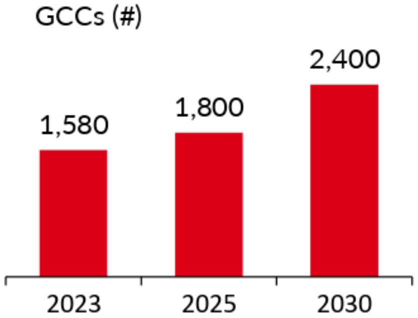


- ✓ *Corporate need for reliability & accountability*
- ✓ *Operational efficiency & safety*
- ✓ *Scale & resources required*

Key Industry Growth Drivers



Global Capability Centers Bolstered by Well Established Indian IT & ITES Sector



Increasing employee expectations for convenient commutes

Source: F&S Report

Company
Overview

ECOS Mobility – A Snapshot

ECO MOBILITY

Chauffeured Car Rentals	Employee Transportation Services
Description	
Providing economy to luxury cars with professionally trained chauffeurs	Caters to daily home-office-home transportation requirements of corporate customers with 24x7 multi shift operations
Service Offerings	
Supported by full stacked software Corporates & Institutions · Events · B2B2C travel	GCCs · IT & ITES · Manufacturing
Scale & Presence	
151+ cities Pan-India & **30+** countries worldwide	**11** Major cities across India

30+
Years of experience

19,500+
One of the largest fleet size in India

90%+
Vendor owned fleet – **Asset light business model**

70+
Fortune 500 companies

75+
BSE 500 companies

1,400+
Organizations*

151
Cities - widest PAN India presence

1,300+
Employees

5.23 Mn
Trips as on FY26

Partnerships with major credit card companies and commercial real estate players

*as of Q1 FY27

Journey Over the Years

ECO MOBILITY

Incorporation
1996

Contract to provide transportation services at a prestigious NCR hotel
2001

Included on the panel of transporter of MEA
2006

Designed & developed exclusive software for business operations
2008

Establishment of vendor network across India
2012

Crossed Rs 1,000 Mn of revenue mark for the first time
2015

Launched online booking tool & integrated APIs to digitize reservations
2017

Winner of the Today's Traveler award for Best Luxury Ground Handler
2018

Expanded network Outside India and "ECO driver application"
2019

Crossed Rs 4,000 Mn of revenue mark for the first time
2020

Provided premium Transport To G20 delegates
2023

Got listed on NSE and BSE on 4th September
2024

Reached a revenue milestone of Rs 650 Crs
2025

Reached a revenue milestone of Rs 800 Crs
2026

Seasoned Management

ECO MOBILITY

Rajesh Loomba
Chairman and Managing Director

- Bachelor's degree in Commerce from University of Delhi
- Inducted into the 'Global Hall of Fame' in 2019 by the World Auto Forum

Deepali Dev
Chief Operating Officer

- Completed her Bachelor's degree in Arts (specialist course) from University of Delhi
- Previously associated with Idea Cellular Limited and Sistema Shyam TeleServices Limited.

Sanjay Kumar Sharma
Chief Business Officer - ETS

- Bachelor's degree in Commerce from Chirawa College, University of Rajasthan
- Previously associated with Detta Vehicle Support Private Limited, Deneb and Pollex Tours and Travels Limited

Rajnish Sharma
Senior VP- Sales

- Post graduate Diploma in Business Administration from Symbiosis Centre for Distance Learning, Pune.
- Previously associated with Avis India Mobility Solutions Private Limited, Tex Corp Limited.

Aditya Loomba
Joint Managing Director

- PGM from S.P. Jain Institute of Management & Research
- Won 'Leadership Excellence Award' in 2014 by Brands Academy

Hem Kumar Upadhyay
Chief Financial Officer

- Member of ICAI
- Previously associated with Carzonrent (India) Private Limited, Rahul Cargo Private Limited and DHTC

Rini Ajeet
Head- Human Resources

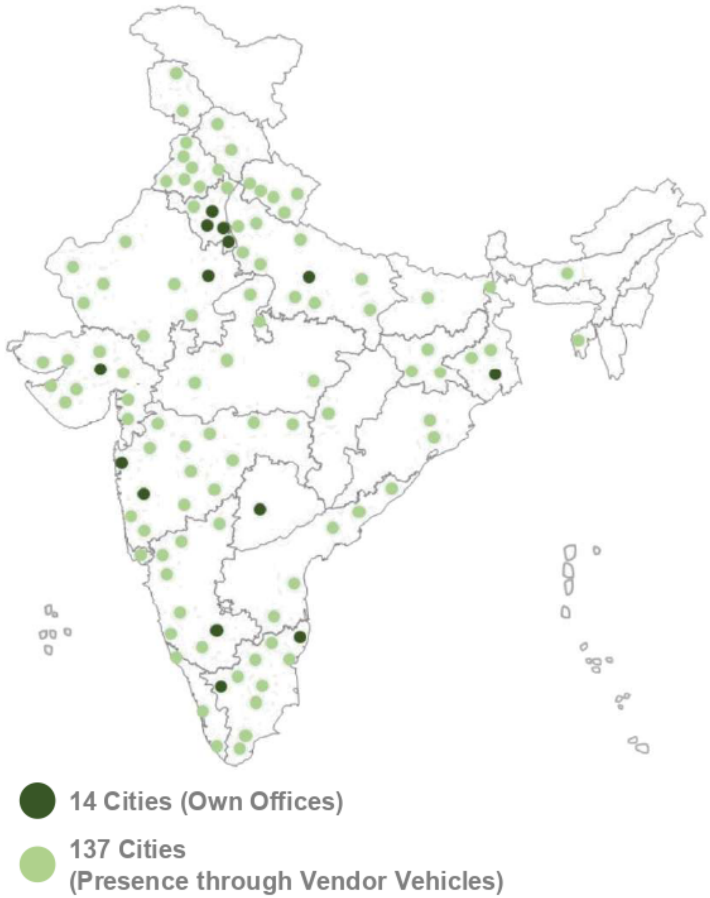
- Post graduate Diploma in Business Administration from Symbiosis Centre for Distance Learning, Pune.
- Previously associated with Bureau Veritas Global Shared Service Centre

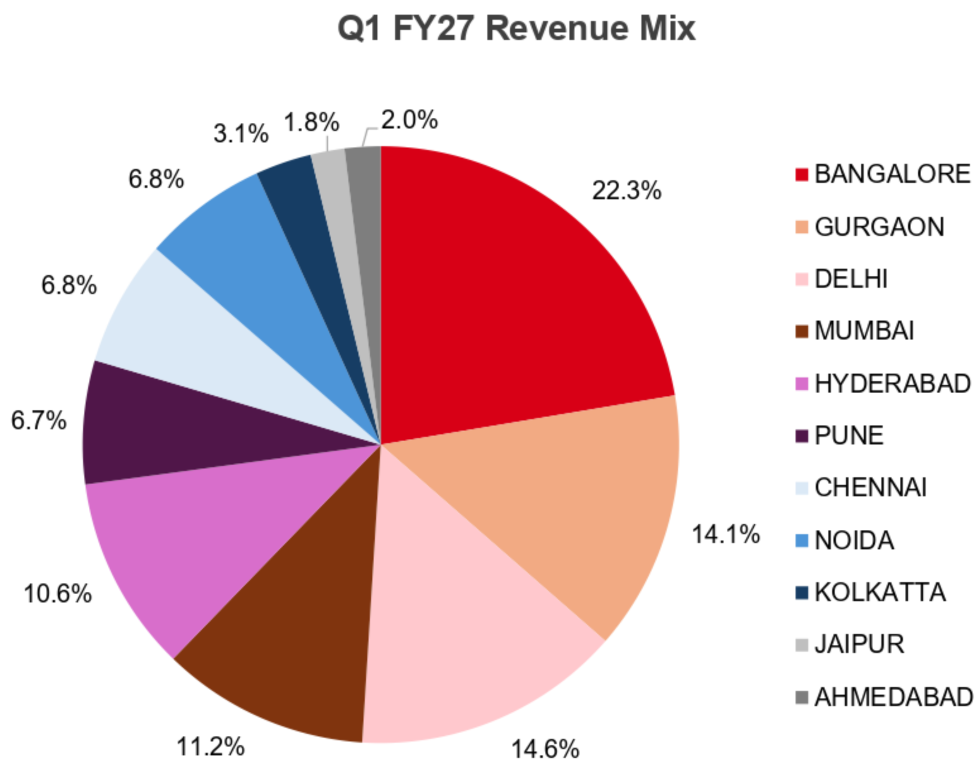
Shweta Bhardwaj
Company Secretary & Compliance Officer

- She is a member of ICSI and holds a bachelor degree in law from Chaudhary Charan Singh University
- Previously associated with Vivo Mobile India Private Limited

Business Overview

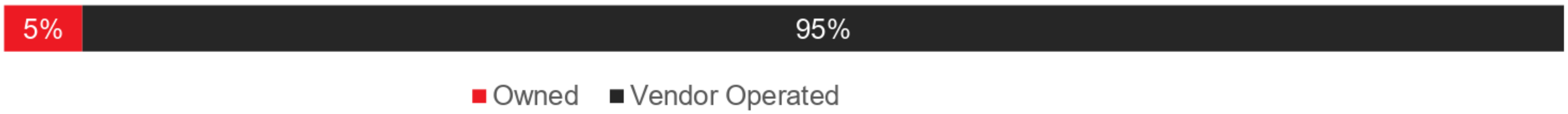
Pan-India Presence with Operations in 151 Cities in India





Fleet of Vehicles

Q1 FY27
Vehicle Ownership Mix



Business Drivers

ECO MOBILITY

V — Variety

Comprehensive solutions for corporate transportation requirements with a fleet of economy to luxury cars, mini vans & buses/vans

R — Reach

PAN India operations in 151 cities with a direct presence in 30 cities

Q — Quality

High service quality, with comprehensive technology enabling operational superiority and an established brand built over years

S — Safety

Professionally trained & verified chauffeurs with best-in-class quality control, testing and certifications leading to long standing relationships with customers

R — Reliability

Largest and most profitable chauffeur driven mobility provider to corporates in India

Business Drivers : High Quality of Service Leading to Strong Brand

ECO MOBILITY

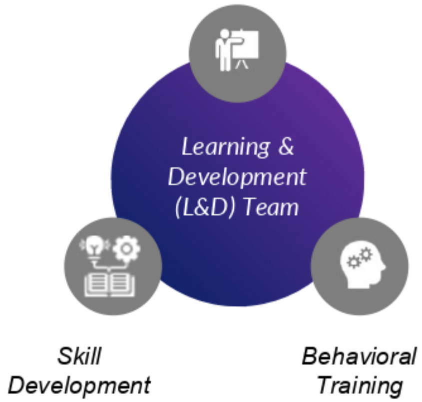
Quality Control and testing

- High standards of safety & hygiene
- Stringent specifications of customers
- Panic Buttons
- GPS Tracking

Professionally Trained & Verified Chauffeurs

Manage the entire cycle of logistics and to ensure operational efficiency

Seamless Integration across front end applications & back end systems



Exceptional Customer Satisfaction

FY26

4.8

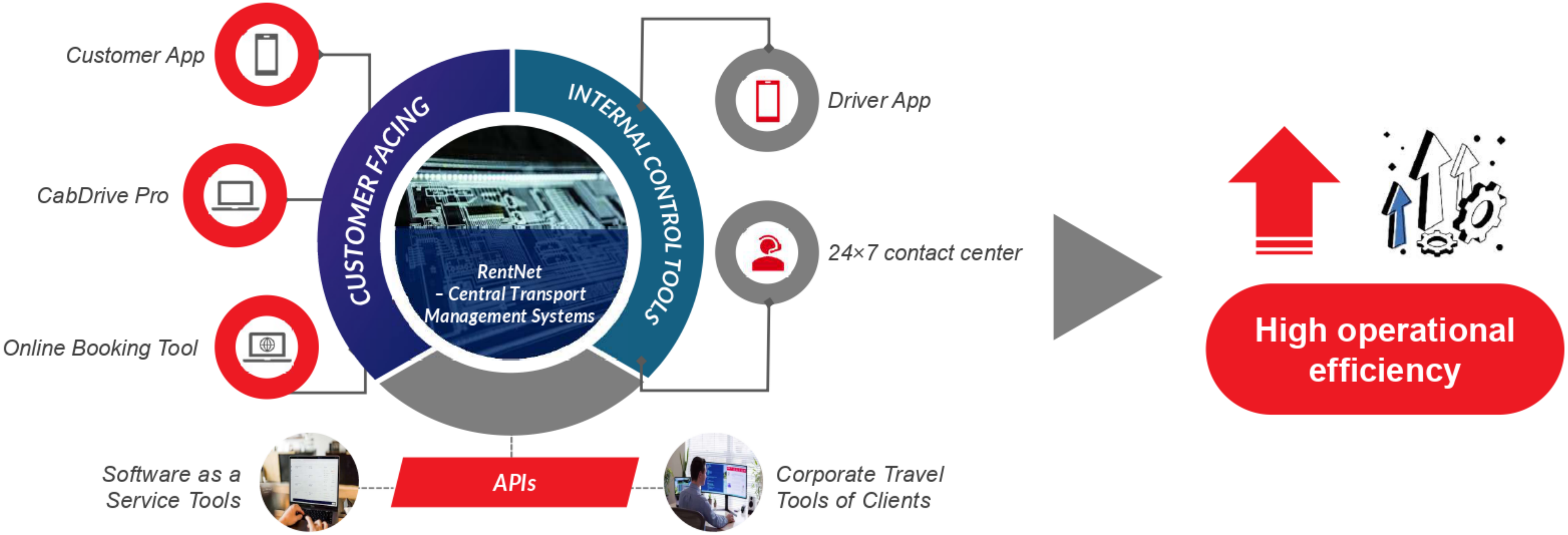
Average Rating

Awards & Recognition

- National Tourism Award by GoI, FY14, FY15, FY16 and FY17
- Dun&Bradsreet, SME Business Excellence Award in 2017
- Today's Traveler award for Best Luxury Ground Handler in 2018
- India's Best Employee Transportation Company award by Workplace Partner Conference & Awards, iNFHRA 2021
- Most innovative and fastest growing transportation & car rental company award, Annual International Awards, 2012
- Best Luxury Ground Transportation Company, Annual International Awards, 2013 & 2014
- Winner of the TV9 Network Leaders of Road Transport Awards 2022
- Service Provider of the year by ET Travel & Tourism Annual awards, 2023
- Luxury Car Tourist Transport Operator of the Year, SATTE Awards 2024

Business Drivers : Technology Enablers for Operational Excellence

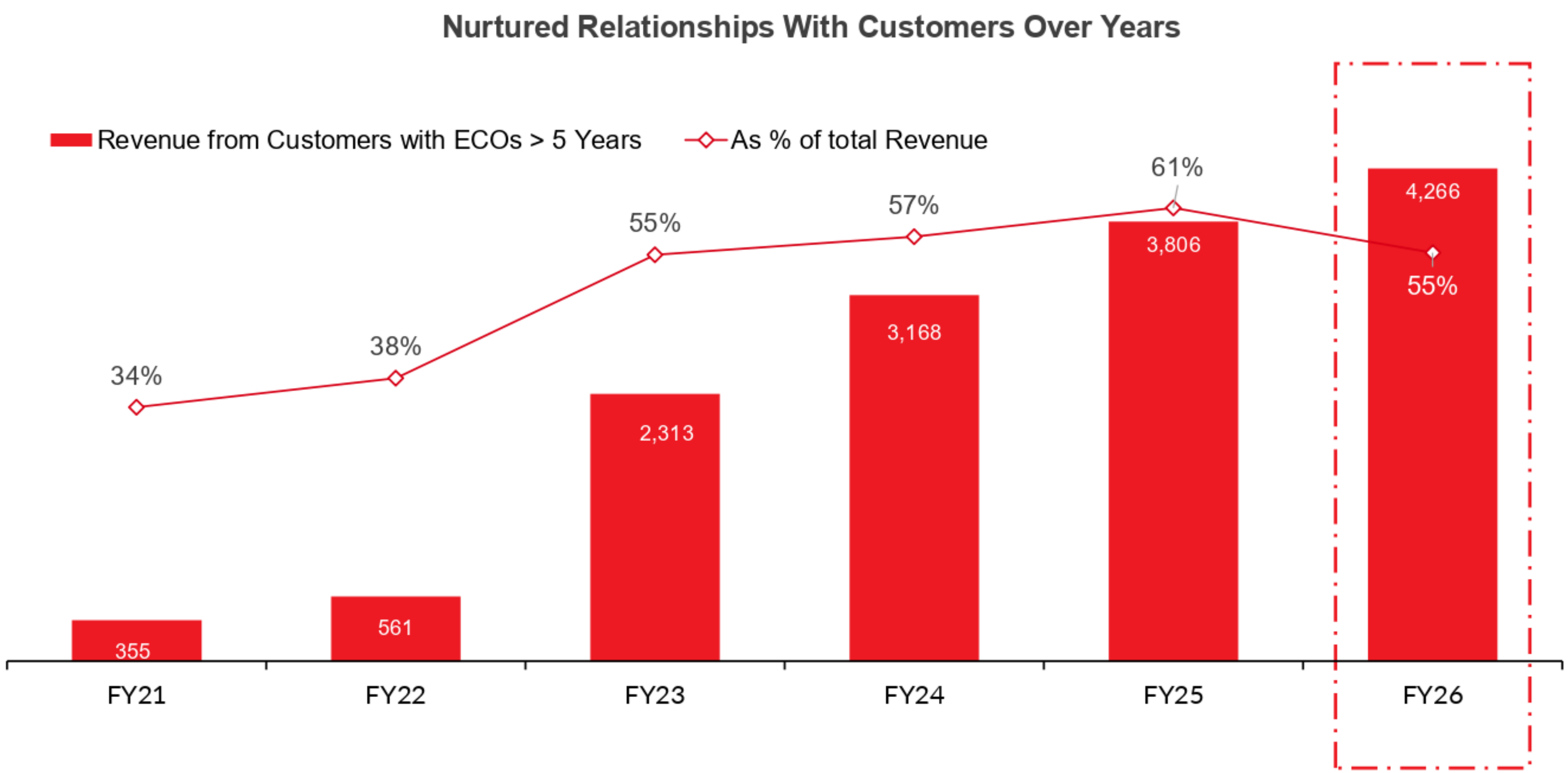
Seamless integrations across front end applications and back-end systems



Competitive Advantage

PAN- India Corporate Mobility Providers	Vs FOCUS	App- Based Aggregators
B2B segment (Corporate travel demands)		**Primarily B2C segment**
Extensive dedicated Fleets and experienced drivers	**RESOURCES & SERVICE LEVELS**	**Limited dedicated fleet** and drivers
Established FMS for efficient operations	**TECHNOLOGY**	**Less investment in fleet management systems** (FMS)
Consistent and reliable service tailored to corporate needs	**SERVICE DIFFERENTIATION**	**Inconsistent service experience**
Professional and well-trained drivers	**DRIVER PROFESSIONALISM**	**Concerns regarding driver professionalism** & conduct

Customers with Long Standing Relationships



Outlook

Way Ahead

ECO MOBILITY

Increasing wallet share
from existing customers

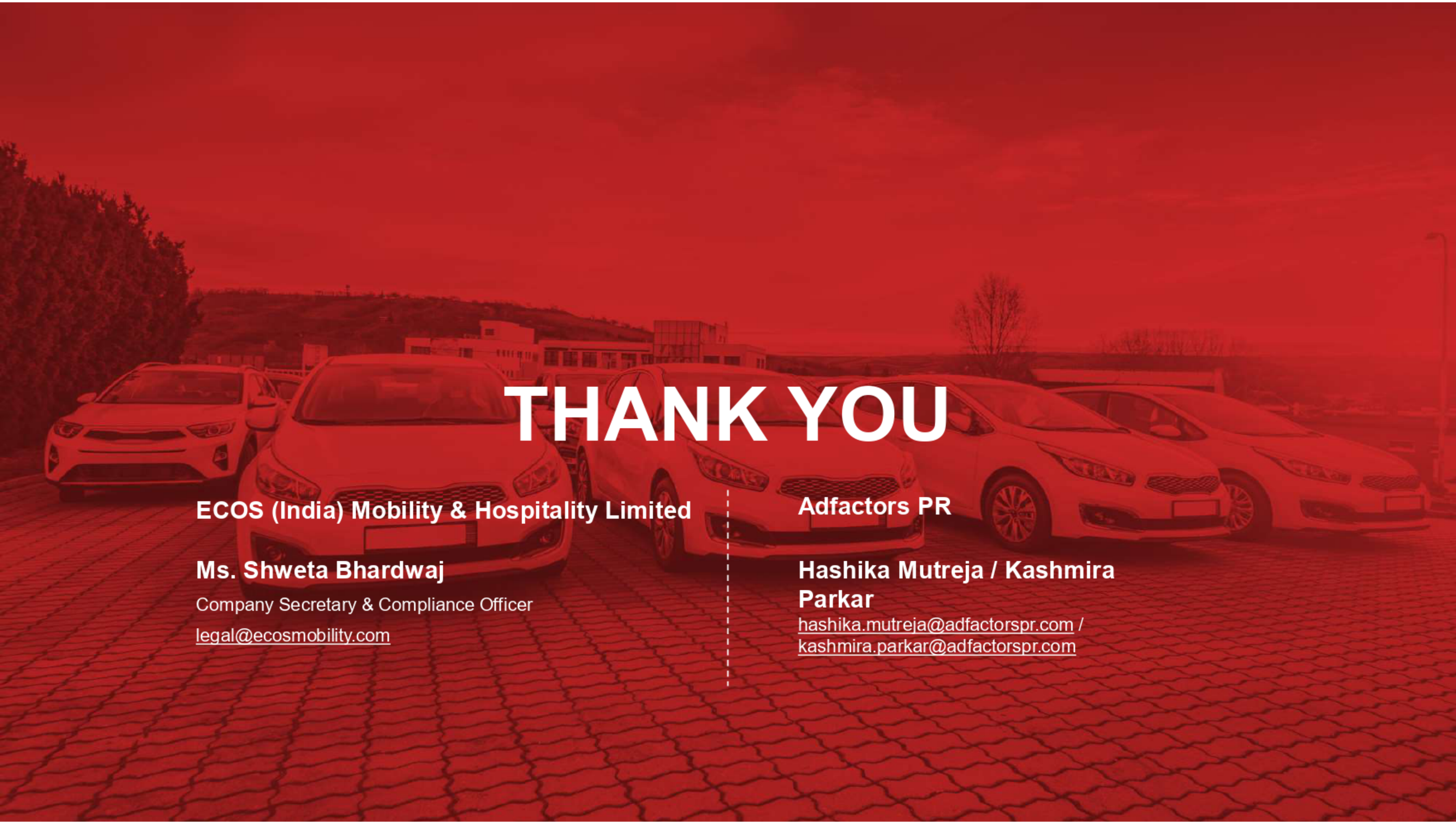
Acquisition of new customers
Expanding skilled sales team

Expanding presence
In Tier-II and Tier-III cities in India and entering new geographies

Focus on
brand building strategies

Strengthen on
technology and talent pool for scale and operational excellence

Expanding services
In existing networks



THANK YOU

ECOS (India) Mobility & Hospitality Limited

Ms. Shweta Bhardwaj

Company Secretary & Compliance Officer

legal@ecosmobility.com

Adfactors PR

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