



October 11, 2026

Listing Compliance, BSE Limited P. J. Towers, Dalal Street, Mumbai – 400 001 (Scrip Code: 526881)	Listing Compliance, National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 (Scrip Code: 63MOONS)
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Dear Sir/Madam,

Sub: Investor update for H1 (FY 2026-27) received from our Subsidiary-63SATS Cybertech Ltd.

Pursuant to the applicable regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to attach an Investor update for the Half Year ended September 2026 received from our material subsidiary 63SATS Cybertech Ltd.

Kindly take the information on your records.

Thanking you,

Yours Faithfully,
For 63 moons technologies limited

A handwritten signature in blue ink, appearing to read 'Hariraj Chouhan', written over a horizontal line.

Hariraj Chouhan
Sr. VP & Company Secretary

Encl: a/a

63 moons technologies limited

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YOUR OWN CYBERSECURITY FORCE

H1 INVESTOR UPDATE

FY 2026–27 | Half-Year Review | Six Months Ended 30 September 2026

₹218.21 Cr

H1 Billed Revenue

2.5x FY26

₹400 Cr

H1 Order Book

To be executed
within the fiscal year

2.5 Mn+

CYBX Downloads

5,35,405 subscribers

₹600 Cr

Revised FY27 Guidance

raised from ₹350 Cr



for B2C



for B2B



for B2G

01

CHAIRMAN'S MESSAGE

**Lt Gen M. U. Nair (Retd.)**

Chairman of the Board

63SATS Cybertech Ltd.

Former National Cyber Security Coordinator (NCSC),
Government of India

At the half-year mark of FY27, I return to a principle from my years in national defence: the measure of a force is not what it plans, but what it delivers under pressure. In its first six months, 63SATS has delivered on both fronts, winning the work and billing it.

The company has recorded provisional billed revenue of ₹218 crore in H1, roughly two and a half times its entire revenue for all of last year. It has done so while converting more than half of its ₹400 crore order book into billing within the same half-year, a discipline of execution as much as of sales. On this trajectory, the leadership is raising full-year guidance.

What reassures me most is not the pace, but the posture behind it. The leadership continues to distinguish clearly between what is contracted and what is billed, and to

report provisionally until audited figures are finalised. In institutions built to last, candour scales with growth.

Here, it is.

The responsibility now is to govern this momentum. As the business raises its ambition for the year, the Board's role is to ensure that delivery quality, risk discipline, and institutional controls keep pace with commercial success.

The foundation is proven. The ambition is rising. Both must now be matched by execution.

I remain confident in this team, and in the institution it is building.

02

MD & CEO'S
MESSAGE**Neehar Pathare**

MD, CEO & CIO

63SATS Cybertech Ltd.

Co-Chairman, Cybersecurity Task Force, CII

Six months ago, I wrote that we were building an institution. At the half-year mark, the institution is building momentum of its own.

Our numbers speak clearly. H1 billed revenue has crossed ₹218 crore, roughly two and a half times all of FY26; our order book stands at ₹400 crore, more than half of it already billed; and on the strength of this momentum we are raising full-year guidance. But as I said at Q1, the number I watch most closely is the one that measures reach, not revenue.

CYBX has now crossed 2.5 million downloads, and our paying subscriber base has grown strongly to 5.35 lakh. This is the clearest proof yet that cybersecurity can be democratised, that ordinary citizens will not only adopt protection but pay for it when it is simple, trusted, and always on. In H1 we deepened the platform with data breach monitoring, privacy-first connections, and the groundwork for CYBX Coin, our rewards model for safer digital behaviour.

On the enterprise and government side, the thesis continues to compound. Our proprietary IP, CYBX AI CyberOps, our AI-driven SOC orchestration and automated-response platform, is now the single largest contributor to our billing, cutting threat-detection and response times and reducing SOC-team dependency by up to 60 percent. Our IP creation now spans three frontiers, cybersecurity, digital identity and

post-quantum cryptography, assembled by bringing together multiple local and global IP partners into one integrated stack. Our DPDP pipeline has grown past 100 enterprise clients as India's data-protection regime moves decisively toward enforcement, and our first operational-technology engagement with a state government marks our entry into critical-infrastructure security at the public-sector level.

These credentials, of the company and of our talent, are increasingly recognised externally. I am privileged to serve as Co-Chairman of the Cybersecurity Task Force at the CII, a role I regard as a responsibility to the sector rather than a credential for the company.

I will close with the mantra our mentor and coach has instilled in us, and which orders every decision we make:

**Mindshare, Mindshare, Mindshare;
Marketshare, Marketshare, Marketshare;
Marketcap, Marketcap, Marketcap.**

We are, deliberately and relentlessly, in the first phase, winning the mind of the market before all else, in the conviction that share and value follow.

To our investors, partners, and team: thank you. We set out to build something that matters. H1 tells us we are.

03

JT. MD & JT. CEO'S MESSAGE

**Srinivas L**

Jt. MD & Jt. CEO

63SATS Cybertech Ltd.

At Q1 I said FY27 would be the year we scale, and that Q1 was the proof. H1 is the acceleration.

Let me be direct about what the first half has produced. Provisional billed revenue of ₹218 crore, roughly two and a half times the whole of last year. An order book of ₹400 crore, more than half of it already converted into billing. And billing itself accelerating, from ₹102.57 crore in Q1 to ₹115.64 crore in Q2. These are not incremental gains. This is a step-change.

I want to be equally direct about how we report it. These are early figures, Q1 limited-reviewed and Q2 provisional, and we separate order book from billed revenue deliberately. We would rather hold ourselves to a stricter standard of disclosure than flatter the numbers.

The consequence of this half-year is that our original FY27 target of ₹350 crore no longer reflects our trajectory. We are raising full-year guidance to ₹600 crore of billed revenue, carried by H1 momentum and a strengthening H2 pipeline. Our sequence is deliberate: mindshare first, market share

next, IP Margin and market capitalization. Meaningful EBITDA begins in FY28, towards the profile of a 40%+ profit of a mature IP company.

But the discipline I spoke of at Q1 matters more now, not less. Converting the order book on time and without compromise is the entire game, and the organisation is oriented around it. We have added delivery leadership, scaled the team to 177, and deepened our certification base precisely so that execution never becomes the bottleneck.

We have proven we can win, and that we can bill. H1 is about proving we can do both, repeatedly, at a scale few Indian cybersecurity companies have attempted. That is the work ahead, and we are built for it.

*We have proven we can win,
and that we can bill.
Now we do both, at scale.*

04

H1 FY27 SCORECARD

Six months, roughly two and a half times all of FY26 already billed, and more than half the order book converted. The FY26 → Q1 → H1 arc tells the story.

Metric	FY26 Close	Q1 FY27	H1 FY27	Movement
Billed Revenue (prov.)*	₹87 Cr (FY)	₹102.57 Cr	₹218.21 Cr	2.5x FY26 full year
Order Book (period)	₹45 Cr open	₹288 Cr	₹400 Cr	Q2 added ₹112 Cr
AI CyberOps — H1 billed†	₹40 Cr (rev)	₹13 Cr	₹88 Cr	40% of H1 billing
CYBX Downloads	18.87 L	20 L	25 L	+32% vs FY26
CYBX Paid Subscribers	2.32 L	3.25 L	5.35 L	+45% in Q2
DPDP Enterprise Pipeline	—	65+	105	+40 in Q2
Enterprise Clients	72	87	107	+35 vs FY26
OEM / Alliance Partners‡	12	29	55	+26 in Q2
Team Strength	144	152	177	Manpower aligned to growth
Certifications	82	102	120	+38 vs FY26

The one number that matters

₹218 Cr

H1 Billed Revenue (Q1- Limited Review, Q2-Provisional) is roughly **2.5x the whole of FY26 (₹87 Cr)**, with **₹115.64 crore billed in Q2 alone**, up from ₹102.57 crore in Q1. On this trajectory, we are raising full-year FY27 guidance from ₹350 crore to **₹600 crore**.

05

ORDER BOOK & REVENUE

₹218 crore billed in H1 against a ₹400 crore order book. More than half the book already converted, and billing accelerating quarter on quarter.



What the half-year establishes

- **H1 billing is already 2.5x all of FY26.** Provisional billed revenue of ₹218 crore in six months, against ₹87 crore for the whole of FY26, with billing rising from ₹102.57 crore in Q1 to ₹115.64 crore in Q2.
- **Execution is converting the book.** Of ₹400 crore booked in H1, roughly 55% has already been billed, with GST and applicable taxes paid. Order book is turning into billed revenue within the same financial year, not sitting idle.
- **Revised FY27 guidance:** ₹600 crore of billed revenue, raised from ₹350 crore on the strength of H1 momentum and a strengthening H2 pipeline.
- **Realisation is within the year.** Outermost implementation and billing on any order is twelve months at the most, giving predictable in-year conversion, with a recurring annuity layer on top (see Revenue Visibility).
- **Discipline holds.** We separate committed order book from billed revenue, and report provisionally until audit. EBITDA is negative by design in this capture phase (see Margin Trajectory) and will be reported with the audited half-year accounts.

06

REVENUE VISIBILITY & ANNUITY

Three questions investors asked, answered directly: how the order book realises, whether revenue is concentrated, and why we report it as one combined number.

Revenue visibility & tenure

- **Realisation is within twelve months.** Outermost implementation and billing on any order, large AI CyberOps and DPDP engagements included, is twelve months at the most. Revenue spreads predictably through the year rather than arriving in lumps.
- **The book is converting on schedule.** Of the ₹400 crore H1 order book, 55% (₹218 crore) is already billed; the balance is under implementation and expected to be completed within a twelve-month timeframe.
- **The pattern is proven.** Of the ₹45 crore order book open on 1 April 2026, ₹23 Crores is billed & rest is under implementation and expected to be completed within the fiscal year.
- **An annuity layer sits on top.** A recurring 10% of revenue today, and growing: once onboarded, clients renew and expand year on year as new threats require new IP. A normalised, stable, recurring base.

No client concentration

The client base grew sharply in H1, to 107 enterprise clients, 105 in the DPDP pipeline, and 2.5 million consumers. Revenue is spread across many clients and many IP modules, with no single-client or single-segment dependency. If anything, it is deliberately over-distributed.

A single, integrated IP business

63SATS runs as one line of business: the creation and deployment of cybersecurity IP. We do not sell discrete, separately-metered modules. A single integrated IP platform is deployed in varying proportions across every client, each adopting the capabilities its risk posture demands, and expanding its footprint across the stack over time.

07

MARGIN TRAJECTORY & THE IP PLAYBOOK

Margin follows market leadership. The sequence is deliberate, and the economics compound once share is captured.

Mindshare → Market share → Margin → Market cap

Enduring value is built on mindshare first and market share next. Margin, and market capitalisation, follow as the consequence.

Why margin is deferred, by design

- **We invest ahead of revenue.** In the capture phase we spend on IP, talent, certifications and go-to-market, so EBITDA is intentionally negative today. This is a choice, not a constraint.
- **The unit economics are already strong.** Gross margins on the IP are high; it is operating investment, not unit economics, that holds EBITDA down at this stage.
- **EBITDA inflects from FY28**, scaling toward 40%+ at maturity, as revenue grows on a largely fixed IP cost base.
- **Operating leverage is structural.** The IP is built once and deployed many times. 63SATS is roughly three years ahead on IP creation, so once market share is captured, incremental revenue carries very high margin across cybersecurity, digital identity and post-quantum.

The benchmark — Wiz

\$32 Bn

When Google agreed to acquire **Wiz** for approximately **\$32 billion** (100x sales), Wiz was still loss-making at roughly \$350–400 million ARR. The market rewards category-defining cybersecurity IP and future dominance far ahead of near-term profit. 63SATS is building on the same logic: a **category-defining IP institution**.

08

CYBX DNA — AI CYBEROPS

The IP engine is now the single largest contributor to the company’s billing. The services-to-IP thesis is proven in cash, not just in contracts.

₹88 Cr

CYBX AI CyberOps billed in H1, roughly 40% of total H1 billed revenue. Proprietary IP, sold at enterprise scale and converting quickly to billed, high-margin revenue, up from a ₹53 crore+ cumulative order position at Q1.

What is driving the acceleration

- **Outcome, not tooling.** AI CyberOps automates threat detection, incident response, and security operations, reducing SOC team dependency by up to 60%. Enterprises are buying measurable risk reduction, not another console.
- **IP that converts to cash.** AI CyberOps is not slow-burn pipeline; it is the biggest single line in H1 billing, demonstrating that proprietary security IP can be sold and billed at enterprise scale.
- **Valuation quality.** Product revenue commands a structural premium over services. As IP becomes a larger share of billed revenue, the quality and multiple of the overall base re-rate with it.

An IP platform, built like Cisco and Apple

Our IP creation spans three frontiers — cybersecurity, digital identity and post-quantum cryptography — and is built by bringing together multiple local and global IP partners into one integrated stack. This is deliberate, and it reflects a hard truth of the industry: no one builds IP of this breadth alone, not even Cisco or Apple. Both became category-defining institutions not by building every component in-house, but by assembling, orchestrating and integrating best-in-class capabilities into a single coherent platform — and by making that integration itself their IP. We follow the same model, and it is what keeps us roughly three years ahead on IP creation while continuously widening what we can deploy into each client.

CYBX DNA portfolio

Product	What it does	H1 Status
CYBX AI CyberOps	AI-powered SOC orchestration and automated response at enterprise scale	₹88 Cr billed
CYBX Super App	Consumer protection against scam calls, phishing, UPI fraud and malicious apps, with embedded cyber insurance	2.5 Mn / 5.35 L subs
CYBX Coin	Rewards-led security-intelligence token encouraging safer digital behaviour	In development
IronDroid	Privacy-first, hardened mobile ecosystem for B2B and B2C	Certification Nov 2026
CYBX Fingerprint	Validated KYC authentication platform for secure, trusted, seamless identity verification	In development

09

CYBX — CONSUMER SCALE & PRODUCT

Downloads are climbing and the paying base grew about 45% in a quarter, while the product deepened across protection and privacy. CYBX contributed ₹18.09 crore to H1 billing.

2.5 Mn+

total
downloads

5,35,405

paying
subscribers

+45%

subscriber
growth in Q2

20 L → 25 L

Downloads: Q1 → H1

3.25 L → 5.35 L

Subscribers: Q1 → H1

Product expansion in H1

- **Data Breach Monitoring.** Alerts users when their PII or passwords are exposed in known breaches, turning protection from passive to proactive.
- **CYBX Connect, Light Theme & simplified Plans.** Privacy-first connections without exposing phone numbers, plus a cleaner, more accessible app experience to lift conversion and retention.
- **CYBX Coin (in development).** A rewards model that pays users in coins for safer digital actions, with a roadmap toward tradable, utility-driven value, building a continuous incentive for better security habits.
- **Roadmap.** Family Protection Plans and Secure Messaging will further widen the protection ecosystem in coming quarters.
- **CYBX Fingerprint.** A validated digital identity & KYC authentication platform for secure, trusted, seamless identity verification, laying the foundation for stronger digital trust and authenticated interactions across the CYBX ecosystem.

IronDroid — privacy-first mobile ecosystem

- **Build status.** Per-app privacy firewall complete and in testing; remote wipe 75% and de-googled, de-clouded private backup 90% code-complete; UI/UX in final tuning.
- **Two editions at launch.** In response to Google's new Play Store and integrity policy, IronDroid will ship as an Enterprise (Google) edition and a dedicated IronDroid Security & Privacy edition.
- **Hardware & certification.** OEM hardware partnership in progress; platform certification and a two-round demo targeted for the first week of November 2026.

10

DPDP — FROM EARLY MOVER TO SCALE

A pipeline past 100 enterprise clients by the half-year, and still climbing, as India's data-protection regime moves toward enforcement.

105

DPDP pipeline
(65+ at Q1)

+40

net-new
clients in Q2

₹250 Cr

penalty exposure
per violation

Momentum and pipeline

- **A growing DPDP pipeline.** More than one hundred enterprise clients now sit in the DPDP pipeline. Confirmed H1 DPDP billing stands at roughly ₹1.7 crore and growing.
- **Deep advanced pipeline.** A further ₹13.7 crore+ sits in advanced and committed DPDP pipeline across BFSI, manufacturing, education and large-conglomerate accounts, positioning the practice toward its ₹100 crore+ focus-area ambition.
- **Why it compounds.** With penalties up to ₹250 crore per violation, DPDP readiness is now a board-level obligation. 63SATS lands as an execution partner that builds and runs the compliance posture, not merely advises on it.
- **A 5-to-10-year business.** A DPDP engagement is not a one-time compliance project. Data-protection obligations are continuous and evolve with the regulation, so each onboarded client represents five to ten years of recurring business for the company, across audit cycles, renewals and expanding scope.

DPDP Pipeline — H1 FY27



11

ENTERPRISE — CSF

The enterprise franchise widened and deepened: new marquee logos, and a standout multi-entity cross-sell.



Cross-sell story of the quarter — Godrej

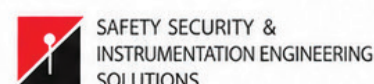
A single relationship expanded across the group’s companies (Godrej Housing Finance, Godrej Wealth, Godrej Finance), spanning privacy, data security and AI security, a textbook demonstration of the land-and-expand model that defines CSF.

Offering	Contract Value
DPDP compliance	₹0.92 Cr
Data Security	₹2.22 Cr
AI Security (Quilr)	₹1.44 Cr
Total engagement	₹4.58 Cr

New Marquee Enterprise Clients — Q2 FY27



Marquee Enterprise Clients



12

GOVERNMENT & CRITICAL INFRA — CYBERDOME

A first operational-technology win at the state-government level opens the public-sector critical-infrastructure segment.

LIVE & IMPLEMENTED

Our first IoT / OT security engagement with the Department of Prisons and Correctional Services, Tamil Nadu, has been implemented and is live. A government engagement in a critical-infrastructure setting, securing operational technology and connected systems in correctional facilities, and the start of our government business.

Why this matters strategically

- **A public-sector OT reference.** Correctional infrastructure is a sensitive, high-assurance environment. Winning here gives 63SATS a credible government reference for its OT cybersecurity practice.
- **Entry into a sticky segment.** Government and critical-infrastructure contracts are reference-led and long-tenure. This win is a foothold into a recurring, defensible revenue pool via CyberDome.
- **OT as a growth vector.** As operational technology and connected systems proliferate across public infrastructure, demand for OT security is structural, and 63SATS now has a live, named mandate to build on.

13

OEM & ALLIANCES

The alliance channel continues to widen, extending reach and pipeline through partner-led credibility.

55

total alliance partners

+43

new partners added in H1

12 → 55

growth vs FY26 close

Alliance & OEM partners

and more...

14

TEAM & CAPABILITY

Capability is scaling ahead of the delivery curve, with senior leadership added precisely where the order book demands it.

177

team strength
(toward 190)

120

OEM & security
certifications

+33

headcount
added vs FY26

Senior leadership additions — H1 FY27



Rohit Frumentius Ambosta — Chief Delivery Officer

Leadership experience across ICICI Direct, Bajaj Broking, Angel Broking and 63 Moons, with a record of streamlining processes and driving initiatives to measurable business results. Leads delivery, the defining priority for H2.



Rocky Braganza — Alliance Director (Sales)

A digital-first executive with 25+ years across cybersecurity, IT, distribution, retail and e-commerce. Has built and scaled alliances with CrowdStrike, SentinelOne, Fortinet, Check Point and Palo Alto Networks across GTM, channel enablement and demand generation.



Suchit Champaklal Patel — Vice President (Cloud & Infra)

Deep enterprise infrastructure and cloud-transformation experience, including 12+ years at Hitachi Systems India as Practices Lead for Cloud & Data Center. Expertise spans hybrid cloud, virtualization, HCI, data protection and AI-ready data-centre and GPU infrastructure.



Parag Manikpure — Head of Marketing

Seasoned marketing leader with 15+ years across B2B SaaS, cybersecurity and technology, with a record of building GTM strategies across Protectt.ai, Lynx and INKA Entworks.

16

RECOGNITION & AWARDS

H1 brought growing external validation of 63SATS as a serious, credible cybersecurity institution.

Institutional recognition

Neehar Pathare has been appointed **Co-Chairman of the Cybersecurity Task Force at the Confederation of Indian Industry (CII)**, one of India's most influential industry bodies, placing 63SATS inside the conversations that shape national cybersecurity standards and policy.

Awards, rankings & features



1-3 September Powergen – 63SATS Cybertech was present at Bharat Electricity | POWERGEN India | Indian Utility Week 2026, where we were recognised as the 'Cybersecurity & Digital Resilience Partner of the Year'. The award was received by Neehar Pathare, MD, CEO & CIO, 63SATS Cybertech, and presented by Shri Shripad Naik, Union Minister of State for Power and New & Renewable Energy, Govt. of India. Neehar Pathare and Rohit Ambosta, Chief Delivery Officer, also participated as speakers at the event.



29 September – Best Tech Brand – 63SATS Cybertech was one of the proud recipients of the ET Edge Best Tech Brands 2026 recognition at its 7th Edition, celebrating technology brands that are shaping the future through innovation, technology and meaningful impact.

63SATS in the News

Business Standard

August 19, 2026

Paradigm shift in cybersecurity seen as defender, attacker are AI-enabled

There is a paradigm shift happening in the cybersecurity domain as entry barriers for attacks have reduced because of artificial intelligence, says 63SATS Cybertech's joint MD & joint CEO

Ajinkya Kawale | Mumbai



Srinivas L, Joint MD & Joint CEO at 63SATS Cybertech

Cybersecurity is expected to gain greater importance as artificial intelligence (AI) agents scale up and enterprises look to address emerging challenges from the adoption of large language models (LLMs), said Srinivas L, joint MD and joint CEO at 63SATS Cybertech, in an interview with Ajinkya Kawale. Edited excerpts:

What are the key cybersecurity themes emerging for enterprises in an age where artificial intelligence (AI) can potentially exploit vulnerabilities?

If you look at cybersecurity from a macro perspective, there is a paradigm shift that's happening. Be it for consumers, enterprises, or governments, all of them have been affected by cyber attacks in the past. In the past three years, AI has gradually crept in and there is a situation where the attack surface and defence surface are both enabled by AI. Entry barriers for an attacker have reduced. An attacker can get an AI package and launch phishing attacks on users, which applies to fake audio and video calls, where the entire spectrum is getting covered by these multi-modular large language models (LLMs).

How is it different today than the previous years?

For the last two decades, enterprises have been deploying what was called state-of-the-art security in data leakage prevention systems or cloud security posture management, including other expensive solutions. Today, the problem is where an individual is passing confidential company information to the internet via any popular LLMs. Confidential information is likely being trained by the LLM provider. This is called Shadow AI (use of AI tools, applications, or models by employees without the approval, oversight, or visibility of an organization's IT and security teams). We are solving customer problems around that. This includes getting solutions from the market, educating enterprises about this issue, enabling proof of concepts, doing a gap assessment, and showing how their confidential information is going out, and then getting them to deploy the solution in their network.

Do you think the answer to Shadow AI is enterprises building small models themselves for internal use?

Not everyone can afford to run their small language models (SLMs) or LLMs. What we do there is look at the security portion of the company, their roadmap towards certain plans. If they want to deploy their own model, what are inherent security challenges? How clean is the data pipeline that you use to train your internal AI? Is that being injected with any malicious data? How are you creating your prompt engineering structure? One of the services that's very important an enterprise takes up is how do you do a very clean deployment. It is important to ensure identity management, not only for humans but also agents need identification.

How do you establish identities for AI agents?

We are creating an infrastructure for establishing digital identity for non-human agents. That includes managing that life cycle of that identity carrying every data that that AI agent handles if it goes rogue. It also includes compliance, usage of tokens, metering their usage, among other things. Also, focus on what are the policies that need to be implemented, and which platform will be used to implement.

What do enterprises expect when it comes to non-human agents' compliance?

For non-human agents, there are proofs-of-concept that enterprises have deployed. We provide services to plan, architect, develop, and implement the project. Enterprises want to restrict open usage by agents. We are focused on what happens if an agent goes rogue, what are the compliance checks involved, token and identity management, and eventually the entire spectrum of the life cycle of non-human agents.

DH DECCAN HERALD

August 23, 2026

Keeping UPI accessible, secure and trusted

As transaction volumes soar, the MDR debate raises questions over who should pay to keep the UPI ecosystem reliable and sustainable

GVANENDRA KESHRI
NEW DELHI, DHNS

When Pallavi bought jewellery worth around Rs 35,000 from a store in Vaishali, Ghaziabad, the payment options came with a price difference: cash or UPI at no extra cost, or an additional 2% for paying by debit or credit card. The jeweller told her the charge was to cover the fee he had to pay on card transactions. There was no such charge for UPI payments. This distinction, however, could change if a Merchant Discount Rate (MDR) is introduced on UPI transactions.

Cost of handling cash
Printing and handling of cash cost more than double of UPI transactions, says the Reserve Bank of India (RBI) annual report for 2025-26 released in May. In the financial year 2024-25, this cost was even higher at Rs 6,372.8 crore. It stood at Rs 5,301.4 crore in 2023-24. The costs involved buying paper, ink, use of printing machines, storage, workers and transportation. Apart from this, businesses also incur significant costs on handling cash.

India's payment evolution
Cash economy: Paper currency remained the dominant mode of transactions after independence. Banking system: Cheques and demand drafts formalised payments, but remained slow and largely limited to urban users. Digital payments: UPI, BHIM, and BHIM (2016) enabled faster, 24/7 money transfers.

Building the digital backbone: PM Jan Dhan Yojana expanded access to formal banking, while Aadhaar provided digital identity and mobile connectivity enabled real-time authentication and transactions. UPI changes the game: UPI revolutionised money transfers through Virtual Payment Addresses and QR codes, eliminating the need for share account numbers and IFSC codes.

From India to the world: Post 2021, UPI expanded internationally, becoming operational or linked with payment systems in 11 countries.

The study also found that 72% of merchants were satisfied with digital payments, citing faster transactions, better record-keeping and greater operational efficiency.

Wide funding gap could constrain investment in cybersecurity, fraud prevention and payment infrastructure. And when those investments are squeezed, the risks may remain insurmountable — until a security failure exposes them.

Security is a never-ending process. As the threat landscape evolves, the digital payments system has been changing.

"Criminals are no longer breaking the system when it comes to UPI. Instead, they are talking to the customer. They take collect requests, QR swaps, digital arrest calls and now AI-enabled voices. The weakest point today is the person holding the phone, not the protocol that runs it," said Srinivas.

So whichever route is chosen, MDR at higher thresholds or a tapering of incentives, one principle should be non-negotiable. A defined share of that revenue must be ring-fenced for fraud prevention and consumer protection, rather than left to individual players' discretion," he added. Robi Taneja, co-founder and CEO of fintech firm Decimo, said the debate around MDR should no longer be framed as a "free versus paid" system, but as "sustainable versus unsustainable."

Any move, however, must remain sharply targeted, keeping individuals and small merchants outside its ambit. India's

The Telegraph

July 6, 2026

China takes top spot in tech race

LineShine has surpassed its US counterparts in the Top500 supercomputer rankings. Mathures Paul reports

The Chinese supercomputer is around 22 per cent faster than the one in second place — El Capitan, based at the Lawrence Livermore National Laboratory in California, US. China's LineShine differs from other high-performance computers in that it runs entirely on conventional computer chips (CPUs), instead of the graphics processors (GPUs) commonly used for AI.

"LineShine is the first system to cross two exaflops using a CPU-only design. That is a real achievement. But it proves a workaround for classical scientific computing, not for training frontier AI," says Srinivas L, joint MD and joint CEO, 63SATS Cybertech. The company, headquartered in Mumbai, offers advanced cybersecurity solutions.

Design may point to a better way to blend artificial intelligence with traditional scientific tasks, said Jack Dongarra, who has been involved with the Top500 list since its founding in 1993. Scientists involved in the Top500 project said LineShine managed 2.198 exaflops, meaning it can perform more than 2 quintillion calculations per second. El Capitan drops to number two but is otherwise unchanged at 1.890 Exaflop/s.

The news comes at a time when the technological race between China and the US is heating up. US tech giants such as OpenAI, Anthropic and Google now have some of the world's most developed AI models, while Nvidia remains the world's dominant supplier of AI chips. China too is innovating.

DeepSeek, for example, released a cutting-edge AI model last year using fewer specialised AI chips.

The question is, if state-linked actors gain access to supercomputer-class compute, will that meaningfully change the threat model for cracking encryption, running brute-force attacks or training offensive AI models?

"On encryption, modern symmetric standards like AES 256 are simply not threatened by faster classical machines. The genuine crypto-



SOURCE: THE TELEGRAPH

across a series of core technological bottlenecks". LineShine has been used for applications related to climate modelling and engineering simulations for drug discovery and neuroscience.

Does a story like LineShine change anything in the day-to-day work of a cybersecurity expert when it comes to threat modelling, or is this still mostly a nation-state and policy-level story that has yet to trickle down to enterprise risk?

Says Srinivas, "A supercomputer in Shenzhen is not your Monday problem. Your real adversaries — ransomware crews, business email compromise operators, credential thieves — are not bottlenecked on exaflops; they live off unpatched systems, weak identity and human error. This story belongs on the strategic horizon, and there are two takeaways. First, start the post-quantum migration clock now, because crypto migrations take years and the harvest now, decrypt later risk is genuinely worth preventing. Second, assume the cost of AI-enabled attacks keeps falling, which means phishing-resistant MFA, ruthless patch discipline and detection that does not depend on a human reading every alert. LineShine is a flag on the geopolitical map, not an alarm in the enterprise SOC."

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63SATS IN THE MARKET

Mindshare first, market share next. Q2 extended the brand's presence across events, campaigns and out-of-home media.

Events & thought leadership

63SATS leadership carried the company's point of view into industry forums, CISO platforms and boardroom engagements through the quarter, reinforcing its position as an outcome-driven, India-first cybersecurity institution.



July 18 - DEFSEC 2026 - Our Director and Board Member, Mr. Sunil Mehta, was an eminent speaker at DEFSEC 2026, where he addressed the critical need to secure the nation's invisible digital borders against rapidly evolving cyber threats



August 8 - CIO Association's TechXperience Summit 2026 - 63SATS Cybertech was represented at CIO Association's TechXperience Summit 2026 by Dr. Ashish Kumawat, GRC & Privacy Specialist, 63SATS, who shared valuable insights on the Digital Personal Data Protection (DPDP) Act. Drawing from real-life incidents he highlighted the practical nuances and challenges of complying with evolving data privacy laws.



July 4 CIO Association – India Cybersecurity Symposium 2026, - Our Chief Business Officer, Mr. Ajit Pillai, delivered a keynote session on "Secured by Design, or Breached by Default: There Is No Middle Ground for Enterprise AI," highlighting why security must be embedded into every stage of AI adoption. He also joined an insightful panel discussion on "The Role of AI in Cyber Incident Response," sharing perspectives on how AI is reshaping the future of cyber resilience.



29 September - D&B Business Enterprises of Tomorrow - Rohit Ambosta, Chief Delivery Officer – Cyber Operations & Engineering, 63SATS Cybertech, shared perspectives on 'Cyber Solutions for Enterprises of Tomorrow.'

Campaigns & Out-of-Home

CYBX consumer campaigns and high-visibility out-of-home placements extended brand reach into the mass market, anchoring recognition and trust at scale.



CYBX Experience Zone at Mumbai Airport

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FY27 OUTLOOK

With guidance raised to ₹600 crore, FY27 turns on two levers: continued order intake, and clean conversion of the book to billed revenue.

Dimension	Position at H1	Focus for H2 FY27
Billed Revenue	₹218 Cr (2.5x FY26)	Deliver revised ₹600 Cr guidance
Order Book	₹400 Cr, 55% already billed	Convert remaining book; grow H2 intake
IP / AI CyberOps	₹88 Cr billed (40% of H1)	Scale deployments; grow IP mix
Consumer	2.5 Mn downloads, 5.35 L subs	User acquisition with Publicis, CYBX Coin Launch
DPDP	105 clients pipeline	Scale toward ₹100 Cr+ focus-area GTM
Product	IronDroid in final build	Certification & launch (Nov 2026)
Delivery Capacity	177 team, new CDO	Keep execution ahead of the book
EBITDA / Margin	Negative by design (capture phase)	Inflects FY28; toward 40%+ at maturity

The single strategic priority

With full-year guidance raised to ₹600 crore of billed revenue, the decisive variables for H2 are continued order intake and disciplined conversion: turning the order book into billed revenue on time and at quality. Margin is deferred by design in this capture phase and inflects from FY28, Towards the profile of a 40%+ profit of a mature IP Company.

Services create relationships. Products strengthen them. Intelligence sustains them.

Secured by Design. Sovereign by Default.