January 30, 2025

BSE Limited
Sir Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai – 400 001
Security Code: 532628

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C-1, Block G
Bandra Kurla Complex,
Mumbai – 400 051
Scrip code: 3IINFOLTD

Dear Sir/ Madam,

Sub: Presentation of Analyst/ Institutional Investor Meeting(s)

In continuation to our letter dated January 23, 2025 regarding intimation of Investor Call scheduled to be held on Thursday i.e., January 30, 2025 at 4:00 p.m. (IST), please find enclosed herewith Investor presentation in relation to financial results for quarter and nine months ended December 31,2024.

You are requested to take the same on record.

Thanking you.

Yours faithfully,
For 3i Infotech Limited

Varika Rastogi
Company Secretary

Encl: As Above

Disclaimer

This presentation and the following discussion may contain "forward looking statements" by 3i Infotech Limited that are not historical in nature. These forward looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of 3i Infotech Limited about the business, industry and markets in which the company operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond 3i Infotech's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of the 3i Infotech Limited.

In particular, such statements should not be regarded as a projection of future performance of 3i Infotech. It should be noted that the actual performance or achievements of 3i Infotech may vary significantly from such statements.

3i Infotech®
LIMITLESS EXCELLENCE

BORN OUT OF A BANK

~$100 Mn	~5,000	250+
Revenue[1]	Employees[2]	Global Active Clients

10+ COUNTRIES

'Aspirant' by Everest Group in its PEAK Matrix® in
- *Application Automation Services Assessment 2023*
- *Cloud Services in Insurance 2023*
- *Next-Generation Quality Engineering Services 2023*

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- *Next gen quality engineering services 2024*

Featured in Gartner's Market Guide, 2023 for
- *Leveraging Latest Technologies to Automate Applications Testing – Flexib+*
- *Representative Vendor for Higher Education Student Information Systems - NuRe Campus*
- *Oracle Cloud Infrastructure Professional and Managed Services*
- *Vendor Identification Toolkit for Cloud ERP, CRM, and HCM Implementation Service Providers*

CLOUD FIRST

Elevating businesses safely to cloud

DIGITAL INSIDE

Modernizing apps | Automation | Analytics

COGNITIVE POWERED

Using emerging technology for intelligent insights

EDGE READY

Addressing security & efficiency from core to edge

1. Based on FY24; 2. As on 31 Dec'2024;

3i Infotech Review

A leading next-generation technology services firm, excelling in providing a comprehensive range of cutting-edge solutions and unmatched services that distinguishes us in the industry.

Steady Revenue
Q3 FY25 Revenue INR 181.4 Crore

Clientele
250+ Global Clients

Products

Recognition

Headcount - 4874
Attrition – 15%

Partnerships

Journey so far...

1993 – 2005

1993
Born out of ICICI Bank Limited

1999
Started IT Services Business for external customers

2002
ICICI divested majority stake

2005
Initial Public Offering with listing on NSE & BSE

2006 – 2010

2006
Issued FCCB of US$50 million with listing on the Singapore Stock Exchange

2007
Achieved 1:1 revenue mix between Products and Services
Crossed consolidated revenue mark of INR 1,000Cr

2008 - 10
Pursued multiple acquisitions across the globe using LBO

2011 - 2015

2011
Company went into debt restructuring

2014
Partnership with CRMnext

2016 - 2020

Bagged the '**Best Innovative IT Company of the Year** award

2021 - 2022

Completed Products Business Transfer to Apax Partners at ~INR 1,000 Cr valuation

Invested in the Sovereign Cloud in Malaysia

Invested in Education Technology Platform "NuRe Campus"

2023

Won first B2B2C deal from RailTel (Indian Railways)

Won Oracle Transformation Project from a large general insurance company in India

2024

Won a large order from PSU client for RailTel project

In-house development of new age products

Initiated organizational transformation for optimization

2025

Induction of strategic partner into NuRe Mediatech for Digital public and private infrastructure

Forensic audit concluded with no effect on future

3i Infotech Offerings

INFRASTRUCTURE GROUP

DIGITAL INFRASTRUCTURE MANAGEMENT SERVICES
Hybrid IT Managed Services – Server | NW | Storage | DB | EUS |
NOC | SOC
Tools as a Service
Multi-Vendor Services

CLOUD & SECURITY
CSP & Managed Service Provider
Cloud Assessment
Cloud Migration, Management & Optimization
SASE & Cybersecurity Services

APPLICATION, AUTOMATION , ANALYTICS [AAA]

Application Development, Modernization & Support
Automation
Digital First Test Automation (Flexib+)
BI & Analytics
Analytics & AI

BUSINESS PROCESS SERVICES

Digital BPO – Sales, Service
Back Office Operations & Automation
Registrar & Transfer Agent (RTA) Services

PROFESSIONAL SERVICES   People, Process & Technology Transformation Consulting Across all LoB's

ENGAGEMENT MODELS

Time & Material | Fixed Price Project | Outcome Linked

MAJOR INDUSTRIES

BFSI | Government | Manufacturing

3i Infotech®
LIMITLESS EXCELLENCE

New Age Products

NuRe EDGE

Secured Access Service Edge

Cloud-based solution

Ensures secure internet and web gateway

Protects users accessing SaaS apps and websites

Safeguards internet connectivity

Flexib+

Test management & Automation

Platform for Functional and Non-functional automation

Auto scheduling of Tests

Test early & Test repeatedly to reduce the time to market

NuRe FutureTech

SaaS - Advanced AI

CXO Cockpit

Interactive Analytical Platform (IAP)

Demand Forecasting

3i EnGRC

Governance Risk & compliance

Integrates risk management, compliance, and ESG goals in enterprise operations

Collaboration module and integrated DMS replace spreadsheets and manual processes, enabling focus on high-value activities
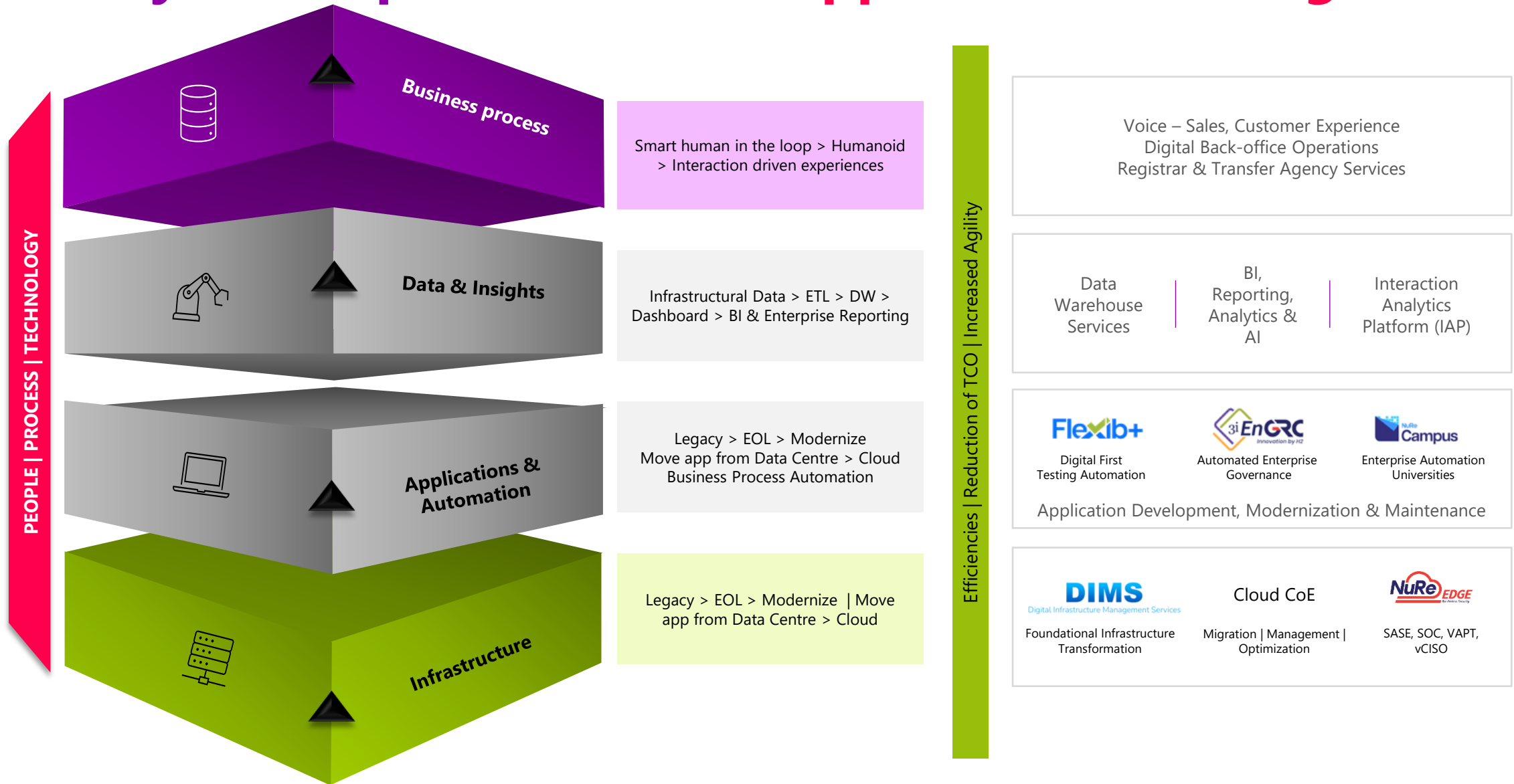
NuRe Campus

Cloud-based Enterprise Automation System for higher education institutions

Streamlines key processes from application to learning to exams to results

Modules cater to courses, faculty, students and support staff

Today's Enterprise Stack... Mapped to 3i Offerings

PEOPLE | PROCESS | TECHNOLOGY

Efficiencies | Reduction of TCO | Increased Agility

Business process
Smart human in the loop > Humanoid > Interaction driven experiences

Voice – Sales, Customer Experience
Digital Back-office Operations
Registrar & Transfer Agency Services

Data & Insights
Infrastructural Data > ETL > DW > Dashboard > BI & Enterprise Reporting

Data Warehouse Services	BI, Reporting, Analytics & AI	Interaction Analytics Platform (IAP)

Applications & Automation
Legacy > EOL > Modernize
Move app from Data Centre > Cloud
Business Process Automation

Flexib+
Digital First Testing Automation

3i EnGRC *Innovation by H2*
Automated Enterprise Governance

NuRe Campus
Enterprise Automation Universities

Application Development, Modernization & Maintenance

Infrastructure
Legacy > EOL > Modernize | Move app from Data Centre > Cloud

DIMS Digital Infrastructure Management Services
Foundational Infrastructure Transformation

Cloud CoE
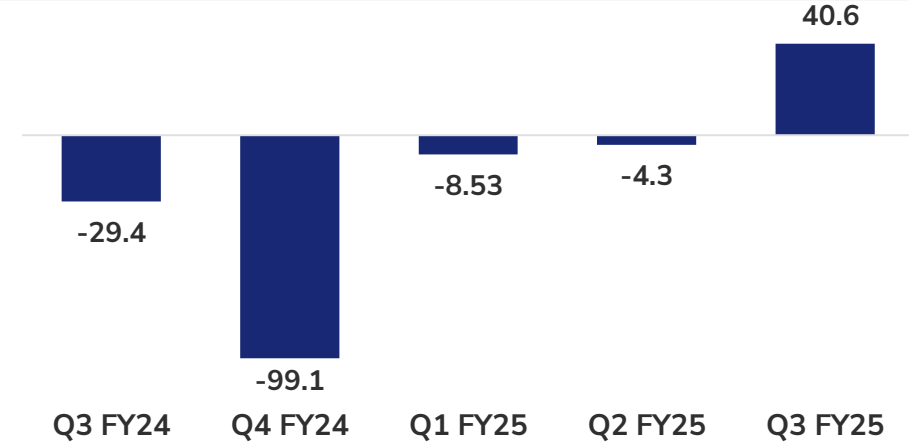Migration | Management | Optimization

NuRe EDGE
SASE, SOC, VAPT, vCISO

Profitability & Revenue Trend

QUARTERLY REVENUE TREND (INR Cr)

- **- 14.5%**
- **2.1%**

Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
212.1	197.1	179.8	177.6	181.4

PAT (INR Cr)

Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
-29.4	-99.1	-8.53	-4.3	40.6
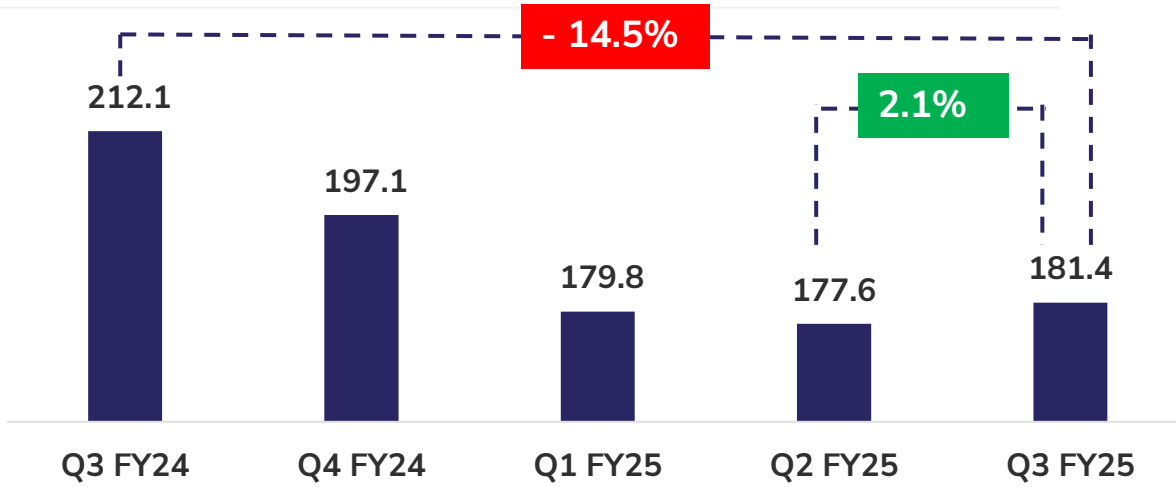
Q3 FY25 REVENUE BY LOB (%)

- IS, 20.6%
- BPS, 11.4%
- AAA, 67.9%
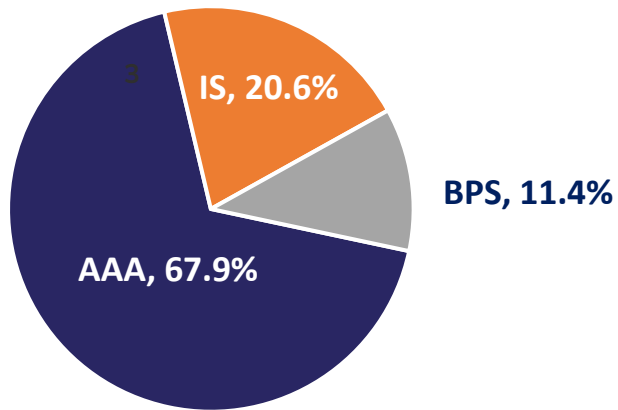
Q3 FY25 REVENUE BY REGION (%)

- US , 41.0%
- EMEA , 11.8% [2]
- APAC , 3.7% [1]
- INDIA , 43.6%
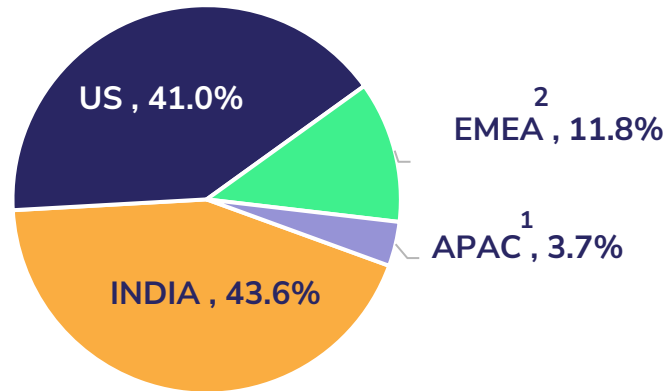
Q3 FY25 REVENUE BY INDUSTRY (%)

- IT , 24.6%
- Government , 7.2%
- Insurance , 8.5%
- Mfg. & FMCG , 6.1%
- Others , 13.3%
- BFS , 40.3%

3i Infotech
LIMITLESS EXCELLENCE
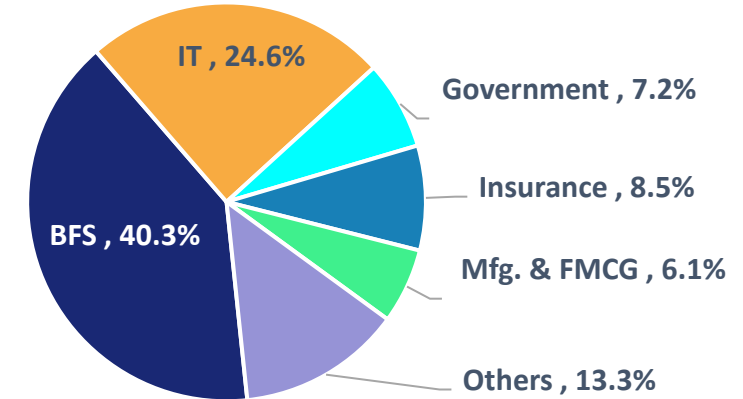
Revenue by Line of Business (INR Cr)

3i Infotech®
LIMITLESS EXCELLENCE

IS

Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
53.0	50.3	40.9	36.5	37.4

AAA

Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
132.6	120.1	113.9	114.8	123.1

BPS

Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25
26.6	26.7	24.9	26.2	20.7

HR Metrics

Headcount

Q1 FY25	Q2 FY25	Q3 FY25
5640	5241	4875

Voluntary Attrition Rate

Q1 FY25	Q2 FY25	Q3 FY25
22%	18%	15%
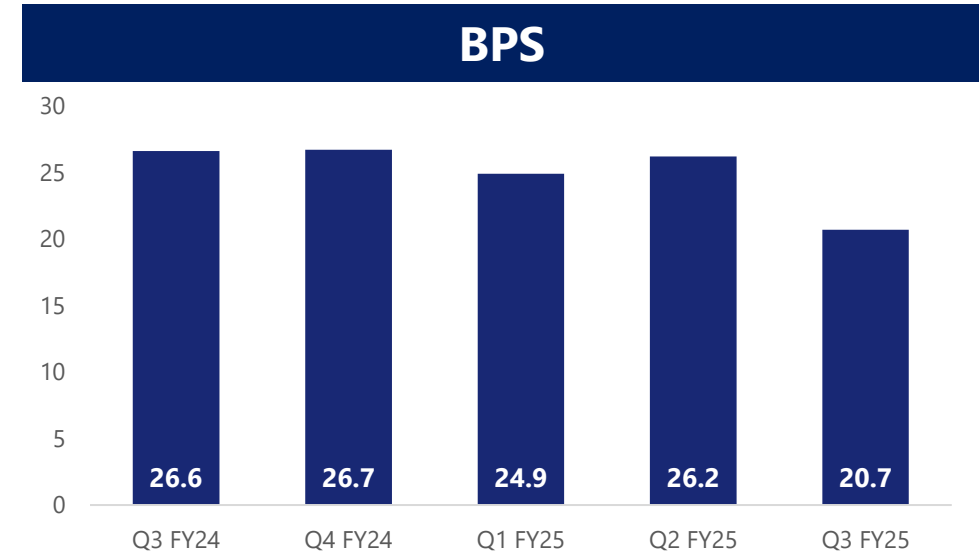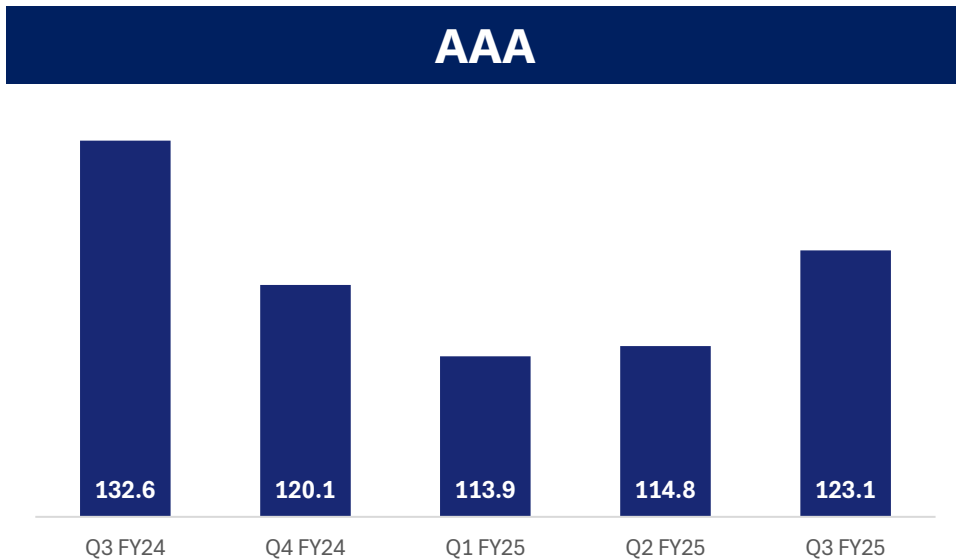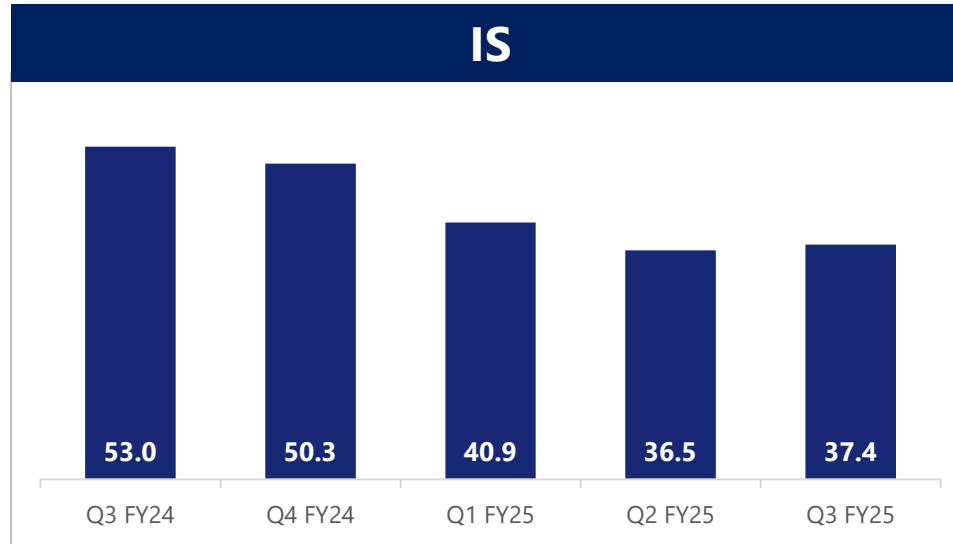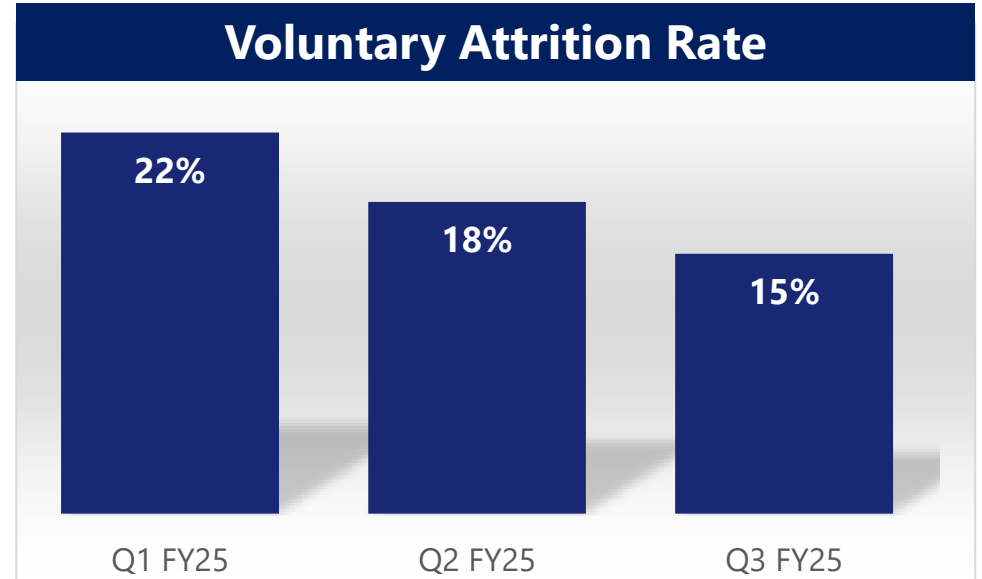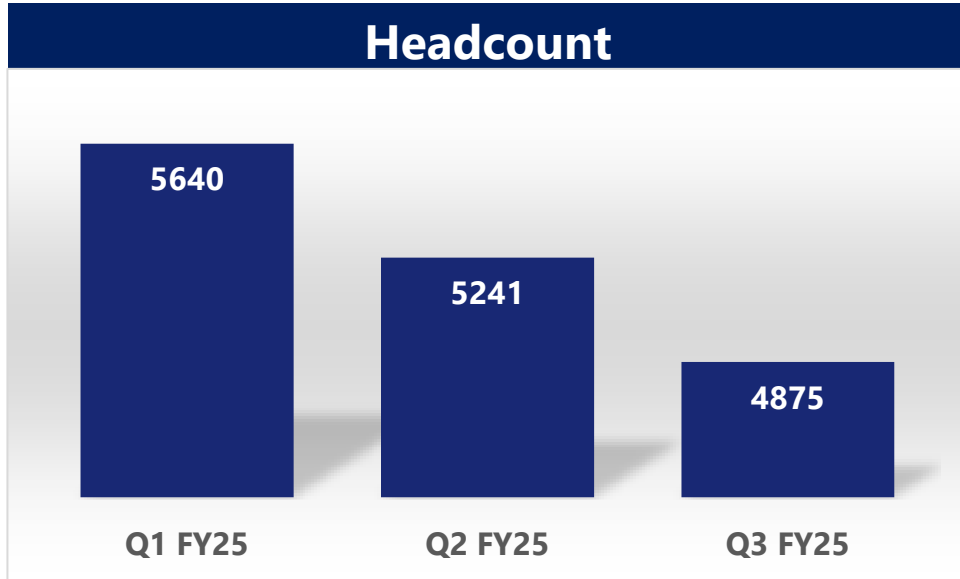
Consolidated P&L Statement

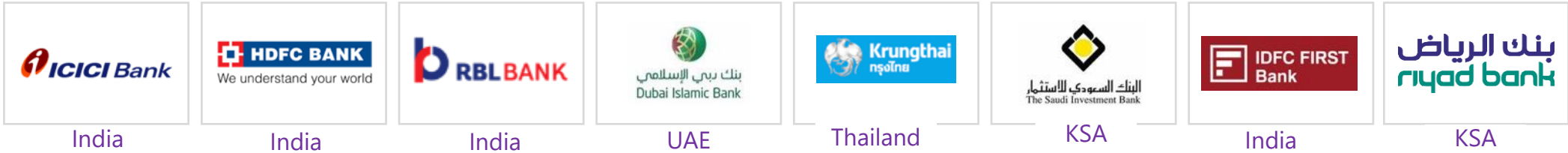| Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2024						
						(Rupees in Lakhs)
	Particulars	Quarter Ended			Year to Date		Year Ended
		31-12-2024	30-09-2024	31-12-2023	31-12-2024	31-12-2023	31-03-2024
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
I	Revenue from Operations	18,141	17,760	21,218	53,876	61,684	81,388
II	Other Income	408	220	113	992	254	332
III	**Total Income (I+II)**	**18,549**	**17,980**	**21,331**	**54,868**	**61,938**	**81,720**
IV	**Expenses**						
(a)	Employee benefits expense	13,597	13,511	14,926	41,123	43,003	57,754
(b)	Cost of third party products and services	2,896	2,463	4,686	7,599	13,899	17,761
(c)	Finance costs (excluding unwinding of discount under Ind AS 109 on fair valuation of preference shares)	161	236	272	605	773	1,009
(d)	Depreciation and amortization expense*	708	745	701	2,143	1,949	2,715
(e)	Other expenses	888	1,457	2,488	4,074	7,109	9,970
(f)	Loss allowance	-	-	-	-	-	2,193
	Total Expenses (IV)	**18,250**	**18,412**	**23,073**	**55,544**	**66,733**	**91,403**
V	**Profit / (Loss) before Forex loss / (gain) and Tax (III-IV)**	**299**	**(432)**	**(1,742)**	**(676)**	**(4,795)**	**(9,683)**
VI	Foreign exchange gain/(loss) (net)	3,886	317	116	4,139	4,689	4,950
VII	**Profit / (Loss) before Tax (V+VI)**	**4,185**	**(115)**	**(1,626)**	**3,463**	**(106)**	**(4,733)**
VIII	Exceptional Item - Expense / (Income)	-	-	223	-	18,479	23,663
IX	**Profit / (Loss) before Tax (VII-VIII)**	**4,185**	**(115)**	**(1,849)**	**3,463**	**(18,585)**	**(28,396)**
X	Tax expense	125	316	1,096	687	1,335	1,431
XI	**Profit / (Loss) for the period (XI-XII)**	**4,060**	**(431)**	**(2,945)**	**2,776**	**(19,920)**	**(29,827)**

Select Clients

BANKING

ICICI Bank	HDFC BANK — We understand your world	RBL BANK	Dubai Islamic Bank	Krungthai	The Saudi Investment Bank	IDFC FIRST Bank	riyad bank
India	India	India	UAE	Thailand	KSA	India	KSA

INSURANCE

SBI Life INSURANCE — With Us, You're Sure	FHPL — BEHIND INSURANCE, BEYOND INSURANCE	kotak Life Insurance	ICICI Lombard GENERAL INSURANCE	STAR Health Insurance — Personal & Caring — The Health Insurance Specialist	SBI general — SURAKSHA AUR BHAROSA DONO	Daman
India	India	India	India	India	India	UAE

FINANCE

MANUFACTURING

Momentum FINANCIAL SERVICES GROUP	TEACHERS federal credit union — Smart For All	TransUnion CIBIL	Piramal Capital & Housing Finance	ICICI Securities	BAJAJ Electricals	Berger	Hero
USA	USA	India	India	India	India	India	India

GOVERNMENT

Delhi Development Authority	ABU DHABI DIGITAL AUTHORITY	aft AMERICAN FEDERATION OF TEACHERS	NHAI	IndianOil	HP
India	India	India	India	India	India

Recognitions & Partnerships

Certifications

- CMMI Level 5
- ISO 9001
- ISO 20000
- ISO 27001 (Information Security Management Certified)

Everest Group®

'Aspirant' by Everest Group in its PEAK Matrix® in

- Digital Transformation Services for Mid-market Enterprises 2024
- Application Management Services for Mid-market Enterprises 2024
- Application Automation Services Assessment 2023
- Cloud Services in Insurance 2023
- Next-Generation Quality Engineering Services 2023

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- Next gen quality engineering services 2024

Gartner®

Featured in Gartner's Market Guide, 2023 for

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- Oracle Cloud Infrastructure Professional and Managed Services
- Vendor Identification Toolkit for Cloud ERP, CRM, and HCM Implementation Service Providers

OEM's

Microsoft Gold Partner	IBM Silver Partner	ORACLE Platinum Partner	CISCO Select Partner
Red Hat	Hitachi Vantara	vmware	D-Link
FORTINET	Hewlett Packard Enterprise	DELL EMC	FireCompass
aruba a Hewlett Packard Enterprise company	SentinelOne	SONICWALL	Lenovo

Universities

iitm research park
Bringing unlike minds together

Strategic

रेलटेल RAILTEL
A Government of India Undertaking

Thank you