3i Infotech

July 23, 2026

**BSE Limited**
Sir Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai – 400001
Scrip Code: 532628

**National Stock Exchange of India Limited**
Exchange Plaza, 5th Floor,
Plot No. C-1, Block G
Bandra Kurla Complex,
Mumbai – 400051
Scrip code: 3IINFOLTD

Dear Sir/ Madam,

**Sub:** **Press Release and Investor Presentation**

Please find enclosed herewith a Press Release issued by the Company, titled “3i Infotech Reported Q1FY27 Revenue of ₹ 177.9 Crore (4.3% Growth YOY).”

We are also enclosing Investor Presentation in relation to Financial Results for the quarter ended June 30, 2026.

You are requested to take the same on record.

Thanking you.

Yours faithfully,
**For 3i Infotech Limited**

VARIKA RASTOGI

Digitally signed by VARIKA RASTOGI
DN: c=IN, postalCode=400705, st=MAHARASHTRA, street=FLAT B 4 3 2 MILLENIUM TOWERS ,SECTOR 9 ,THANE,SANPADA ,400705, l=THANE, o=Personal, serialNumber=a9dfde58ff2746b54e338d27a95b35bc5fb567b393673c246f41d6ce2d3bcb62, pseudonym=f6b21426ca8147f1b3d4f085849db1f7, 2.5.4.20=59b6357da87a74c088cd1fbce5fcbe59a211a8c869a0bf71ed3694c206643a93, email=VARIKA.RASTOGI@3I-INFOTECH.COM, cn=VARIKA RASTOGI
Date: 2026.07.23 22:14:03 +05'30'

**Varika Rastogi**
**Company Secretary & Compliance Officer**

Encl: as above

**3i Infotech Reported Q1FY27 Revenue of ₹ 177.9 crore (4.3% Growth YoY)**

- Profitability remains resilient with PAT of ₹6.5 crore in Q1 FY27
- EBIDTA at ₹11.5 crore at a Margin of 6.4%
- 25+ new client wins in Q1 FY27

**Mumbai, July 23rd, 2026:** 3i Infotech Limited (BSE: 532628) (NSE: 3IINFOLTD), a leading provider of digital transformation, technology services and technology solutions, announced its consolidated financial results for the first quarter ended June 30,2026. The Company continued to maintain healthy operational discipline while investing in strategic growth initiatives**.**

## Performance Highlights for Q1 FY27

- Operating Revenue increased to ₹177.9 crore in Q1 FY27 from ₹170.5 crore in Q1 FY26, representing 4.3% YoY growth.
- Gross margin improved to 14.4% in Q1 FY27, compared with 11.2% in Q1 FY26, reflecting improvement in operational performance.
- Further, EBITDA stood at ₹11.5 crore in Q1 FY27 compared to ₹18.1 crore in Q1 FY26. (Last year numbers included a one-time other income from US on ECS credit of ₹18.4 crore)
- The Company secured order bookings of TCV ₹240.9 Crore (ACV ₹195.6 Crore) during the quarter

## Business & Geographic Performance Highlights for Q1 FY27

### Business Segment Performance:

The Company's revenue mix remained well balanced during Q1 FY27, reflecting the strength of its diversified business portfolio, broad industry presence, and geographically balanced customer base. This diversification continues to provide resilience against sector-specific fluctuations while enabling sustainable growth across key markets.

- **Application, Automation & Analytics (AAA)** continues to be the Company's largest business segment, contributing **73.5%** of total revenue in Q1 FY27, supported by sustained demand for application modernization, digital transformation, data & analytics, and AI-led solutions.

- **Infrastructure Services (IS)** Contributed **18.7%** of total revenue in Q1 FY27, reflecting stable demand for cloud, cybersecurity, digital workplace, and managed infrastructure services.

- **Business Process Services (BPS)** Accounted for **7.8%** of total revenue in Q1 FY27, with the business continuing to focus on operational excellence, customer experience, and process transformation initiatives.

### Industry & Geographic Performance:

- The IT sector remained the largest industry vertical, contributing nearly 46.0% of revenue, followed by BFSI at approximately 32.9%.

- Geographically, the Company continued to maintain a balanced global footprint.
    - India revenue stood at ₹66.6 crore in Q1 FY27 compared with ₹63.5 crore in Q4 FY26, while increasing 4.9% QoQ, supported by growth across key customer accounts.
    - U.S revenue stood at ₹91.2 crore in Q1 FY27 from ₹98.3 crore in Q4 FY26, with sequential moderation of 7.2% QoQ.
    - APAC Revenue was ₹4.3 crore in Q1 FY27 compared with ₹4.3 crore in Q4 FY26 and remained stable QoQ.
    - MEA region delivered strong momentum, with revenue increased to ₹15.9 crore in Q1 FY27 from ₹9.7 crore in Q4 FY26, recording a strong 64.0% QoQ growth supported by new business wins.

- The Company continued to expand and diversify its customer portfolio during Q1 FY27, securing 25+ new client wins. This strengthened its revenue base, broadened its customer mix, reduced concentration risk, and reinforced its market presence across key sectors.

- Building on the strategic initiatives undertaken in FY26, 3i Infotech continued to strengthen execution across its core business lines while advancing its digital transformation capabilities in Application, Automation & Analytics (AAA), Infrastructure Services, and Business Process Services (BPS). The Company remained focused on driving innovation, platform-led delivery, and operational excellence to enhance customer outcomes.

- During the quarter, the Company also successfully managed a cybersecurity incident by promptly activating its established incident response framework in collaboration with a CERT-In empanelled forensic auditor. Critical operations were restored within a short timeframe with no material impact on business continuity or client delivery, while all regulatory obligations were duly complied with. Building on the learnings from the incident, the Company has further strengthened its cybersecurity posture through enhanced monitoring, SIEM optimisation, advanced endpoint protection, network segmentation, geo-fencing, and other security enhancements, reinforcing its commitment to operational resilience and the protection of client and enterprise information assets.

**Commenting on the Q1 FY27 performance, Mr. Raj Ahuja, Group CEO, 3i Infotech Limited, said:**

*"Our first quarter performance reflects the disciplined execution of the strategic priorities we outlined at the beginning of FY27. Over the past two years, we have focused on strengthening the fundamentals of the business by improving operational efficiency, enhancing profitability and building a scalable foundation for long-term growth. During the quarter, our focus remained on translating these investments into execution across the organisation.*

*Building on the organisational strengthening undertaken over the past year, we have further reinforced our leadership team with the appointment of experienced business and sales leaders. A key milestone during the quarter has been the continued operationalisation of our Centre of Excellence (CoE)-led operating model. Our CoEs are deeply embedded across the organisation, enabling closer collaboration between delivery, solutioning and go-to-market teams while driving innovation through reusable intellectual property, AI-enabled accelerators and standardised delivery frameworks.*

*Looking ahead, we remain focused on executing our six strategic priorities, People, Process, Productivity, Platform, Partnering and Profitability, while maintaining disciplined capital allocation and operational excellence. As enterprises increasingly accelerate AI-enabled, cloud-first and platform-led transformation, we believe 3i Infotech is well positioned to capitalise on these opportunities through its integrated portfolio spanning Applications, Infrastructure Services, Business Process Services and the NuRe™ portfolio.*

*The progress made during the first quarter reinforces our confidence in the direction of the business. While many of our strategic initiatives will continue to mature over the coming quarters, we remain focused on accelerating sustainable revenue growth, maintaining margin discipline and creating long-term value for our customers, employees, partners and shareholders as we advance our Vision 2030 ambitions."*

## Key Highlights of the Consolidated Financial Performance

**Q1 FY27 ended July 23rd,2026 (Consolidated)**

- Operating Revenue stood at ₹177.9 crore, a growth of 4.3% YoY and 1.3% QoQ
- Gross margin at ₹25.7 crore in Q1FY27 (vs. ₹22.1 crore in Q4 FY26, vs. ₹19.1 crore in Q1 FY26)
- EBITDA stood at ₹11.5 crore with margin of 6.4%
- PAT recorded at ₹6.5 crore (vs. ₹7.3 in Q4 FY26, vs. ₹7.5 crore in Q1 FY26)

**Q1 FY27 ended July 23rd,2026 (Standalone)**

- Operating Revenue stood at ₹75.1 crore (vs. ₹74.8 crore in Q4 FY26)
- PAT recorded at ₹6.6 crore (vs. ₹13.7 crore in Q4FY26, vs. ₹1.4 crore in Q1 FY26)

**3i Infotech Ltd.**
**CIN: L67120MH1993PLC074411**

Tower # 5, International Infotech Park, Vashi Station Complex, Navi Mumbai, Maharashtra, India, 400703

Email : marketing@3i-infotech.com
Phone: +91 22 7123 8000
www.3i-infotech.com

## About 3i Infotech Limited

3i Infotech Limited incorporated in 1993 and headquartered in Mumbai, India, provides information technology services and software solutions. Since its inception the company has 30+ years of experience in delivering business value to its clients across multiple industry verticals. 3i Infotech has emerged as a leading name in propelling the current wave of digital transformation initiatives, with deep domain expertise across BFS, IT, Insurance, Manufacturing, Retail and Government sectors. It operates through three key business segments, (i) AAA unit anchors 3i Infotech's digital services by integrating Application Development & Maintenance, Automation, and Analytics to drive enterprise transformation. It delivers scalable applications, streamline operations using RPA, and enables detailed decisions through business intelligence and strategic analytics. (ii) Infrastructure Services include end-user computing, data centre management, cloud enablement, and network management, delivered via 3i Infotech's Global Command Centre with 24x7 support, ITIL-aligned practices, and SLA driven delivery. The offerings cover cloud transformation, remote infrastructure management, hybrid cloud readiness, proactive monitoring, and integrated cybersecurity. (iii) 3i Infotech's Digital BPS provides services in claims, fund accounting, and collections—driving efficiency, cost savings, and better customer experience. The Company has over 3700+ employees and over 300+ clients globally.

For more information, please visit https://www.3is-infotech.com/

**For Further Information, Please Contact:**

**3i Infotech Limited**
investors@3i-infotech.com

Q1 FY27

# Investor Presentation

July 23, 2026

3i Infotech

# Table of Content



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# Disclaimer

This presentation and the following discussion may contain “forward looking statements” by 3i Infotech Limited that are not historical in nature. These forward-looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of 3i Infotech Limited about the business, industry and markets in which the company operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond 3i Infotech’s control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward-looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of the 3i Infotech Limited.

In particular, such statements should not be regarded as a projection of future performance of 3i Infotech. It should be noted that the actual performance or achievements of 3i Infotech may vary significantly from such statements.

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# Company Overview

# BORN OUT OF A BANK

| Revenue<br>FY'26 ₹ 693.3 Cr.<br>Q1 FY'27 ₹ 177.9 Cr. | 3500+<br>Employees | 300+<br>Global Active Clients |
|---|---|---|

3i Infotech

## 5+ COUNTRIES

BEST TECH BRANDS 2022 | CMMI Level 5 | ISO 9001 | ISO 20000 | ISO 27001 Certified

Everest Group®

**'Major Contender' by Everest Group in its PEAK Matrix® in**

- *Banking, Financial Services, and Insurance (BFSI) IT Services 2025*
- *Next-Generation Quality Engineering Services 2024*

**'Aspirant' by Everest Group in its PEAK Matrix® in**

- *Talent Readiness for Next-Gen Data, Analytics, and AI Services 2025*
- *Talent Readiness for Next-Gen Application Services 2025*
- *Application Management Services 2025, 2024*
- *Digital Transformation Services for Mid-market Enterprises 2024*
- *Application Automation Services Assessment 2023*

Gartner.

**Featured in Gartner's Market Guide, 2023 for**

- *Leveraging Latest Technologies to Automate Applications Testing – Flexib+*
- *Representative Vendor for Higher Education Student Information Systems - NuRe Campus*
- *Oracle Cloud Infrastructure Professional and Managed Services*
- *Vendor Identification Toolkit for Cloud ERP, CRM, and HCM Implementation Service Providers*

## CLOUD FIRST

Elevating businesses safely to cloud

## DIGITAL INSIDE

Modernizing apps | Automation | Analytics

## COGNITIVE POWERED

Using emerging technology for intelligent insights

## EDGE READY

Addressing security & efficiency from core to edge

# Our Global Footprint

Canada
- Vancouver

United States of America
- New Jersey

Kenya
- Nairobi

UAE
- Dubai
- Sharjah
- Abu Dhabi

India
- Mumbai
- Delhi NCR
- Chennai
- Bengaluru
- Hyderabad

Thailand
- Bangkok

# At A Glance

### Steady Revenue

**Q1 FY27**
₹ 177.9 Crore

**FY26**
₹ 693.3 Crore

### Profitability

**Q1 FY27**
EBITDA ₹11.5 Crore
PAT ₹ 6.5 Crore
EPS ₹ 0.31

**FY26**
EBITDA ₹72.0 Crore
PAT ₹ 35.1 Crore
EPS ₹ 1.83

### Clientele

**300+**
Clients
Globally

### Recognitions

CMMI level 5

Everest Group PEAK MATRIX

CERTIFIED ISO 27001:2022 COMPANY

### Products

NuRe Campus

NuRe EnGRC

NuRe Flexib+

TCV
**₹ 240.9 Crore**

ACV
**₹195.6 Crore**

Headcount
**3596 (Q1 FY27)**

Women Employees
**25% (Q1 FY27)**

Voluntary Attrition
**9% (Q1 FY27)**



3i Infotech

# Journey so far…

## 1993 -2005

**1993**
Born out of ICICI Bank Limited

**1999**
Started IT services business for external customers

**2002**
ICICI divested majority stake

**2005**
Initial Public Offering with listing on NSE & BSE

## 2006 - 2010

**2006**
Issued FCCB of US$50 million with
listing on the Singapore Stock Exchange

**2007**
Achieved 1:1 revenue mix between products and services
Crossed consolidated revenue mark of INR 1,000Cr

**2008 - 10**
Pursued multiple acquisitions across the globe using LBO

**2011**
Company went into debt restructuring

**2014**
Partnership with CRMnext

## 2011 - 2015

## 2016 - 2020

Bagged the **'Best Innovative IT Company of the Year'** award

**2021**
Completed products business transfer to Apax Partners at ~INR 1,000 Cr valuation

**2022**
Invested in Education Technology Platform"NuRe Campus"

**2023**
Won first B2B2C deal from RailTel (Indian Railways)

**2024**
Stake Dilution in NuRe MediaTech Limited

**2025**
Closure of legacy issues

In-house development of new age products

## 2021-2025

## 2026 -

Successful closure of rights issue

Launch of AI & New age Tech vertical

Operationalisation of CoE-led Delivery Model across all Business Segments

SAP Partnership to strengthen Enterprise Transformation Capabilities



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# We Manage And /Or Modernize Client Ecosystems

Offering Stack View




## M A N A G E

- Hybrid IT Managed Services
  Server | NW | Storage | DB | EUS | NOC | SOC
- Multi Vendor Services

- Application Development, Modernization & Support
- Data Operations/Transformation – BI & Analytics

- T&M – Voice & Non Voice
- Registrar & Transfer Agent (RTA) Services

## M O D E R N I Z E

- CSP & Managed Service Provider
- Cloud Observability & Optimization
- SASE & Cybersecurity Services

- Digital First Testing & Automation
- AI powered use cases
- Gen AI
- Agentic AI

- Digital BPO – Sales, Service
- Back Office Operations & Automation

**PROFESSIONAL SERVICES PROVIDED ACROSS** ***DOMAIN & TECHNOLOGY PEOPLE DEPLOYMENT ACROSS ALL LOB'S***

**NURE INTELLIGENCE - WHERE AI MEETS ENTERPRISE EXECUTION | ML | BLOCKCHAIN**

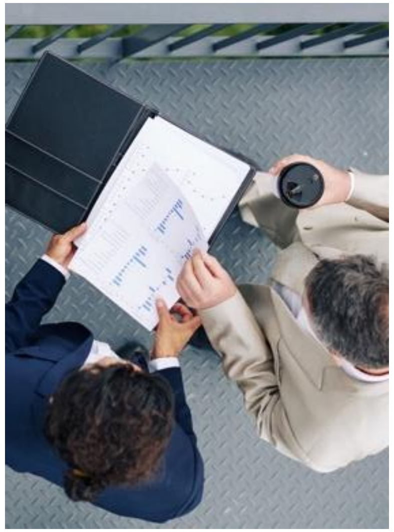
**ENGAGEMENT MODELS**
Time & Material | Fixed Price Project | Outcome Linked

**MAJOR INDUSTRIES**
IT | BFSI | Government | Manufacturing



3i Infotech

# NuRe – Our New Age Product Umbrella



NuRe Flexib+

### Digital-first Quality Engineering and Test Automation

A comprehensive quality engineering platform that enables automated functional and non-functional testing across the software development lifecycle.

By supporting continuous testing, intelligent scheduling and repeatable execution, NuRe™ Flexib+ improves software quality, accelerates release cycles and reduces deployment risk.

Under Development

## NuRe Flowbit

### Unified Sales CRM and Pipeline Management Platform

A cloud-based sales CRM platform that enables organisations to manage leads, opportunities and customer engagement through a unified interface.

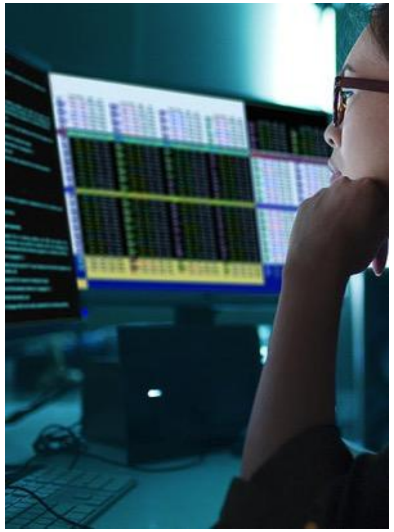
Real-time dashboards, pipeline visibility and performance analytics help improve sales governance, forecasting accuracy and decision-making across the sales lifecycle.

NuRe EnGRC

### Governance, Risk, and Compliance along with Modern Document Management System (DMS)

An integrated Governance, Risk and Compliance (GRC) platform that enables organisations to strengthen governance, manage enterprise risk, ensure regulatory compliance and support ESG initiatives through configurable workflows and a modern Document Management System (DMS).

The platform replaces fragmented manual processes with a unified digital framework that enhances collaboration, document governance and operational transparency.



NuRe Campus

### Cloud-based Enterprise Automation System for Higher Education Institutions

A cloud-based enterprise platform designed for higher education institutions, enabling end-to-end management of admissions, academics, examinations, governance, compliance and student lifecycle processes.

Through configurable workflows, analytics and real-time dashboards, the platform enhances institutional efficiency, transparency and data-driven decision-making.



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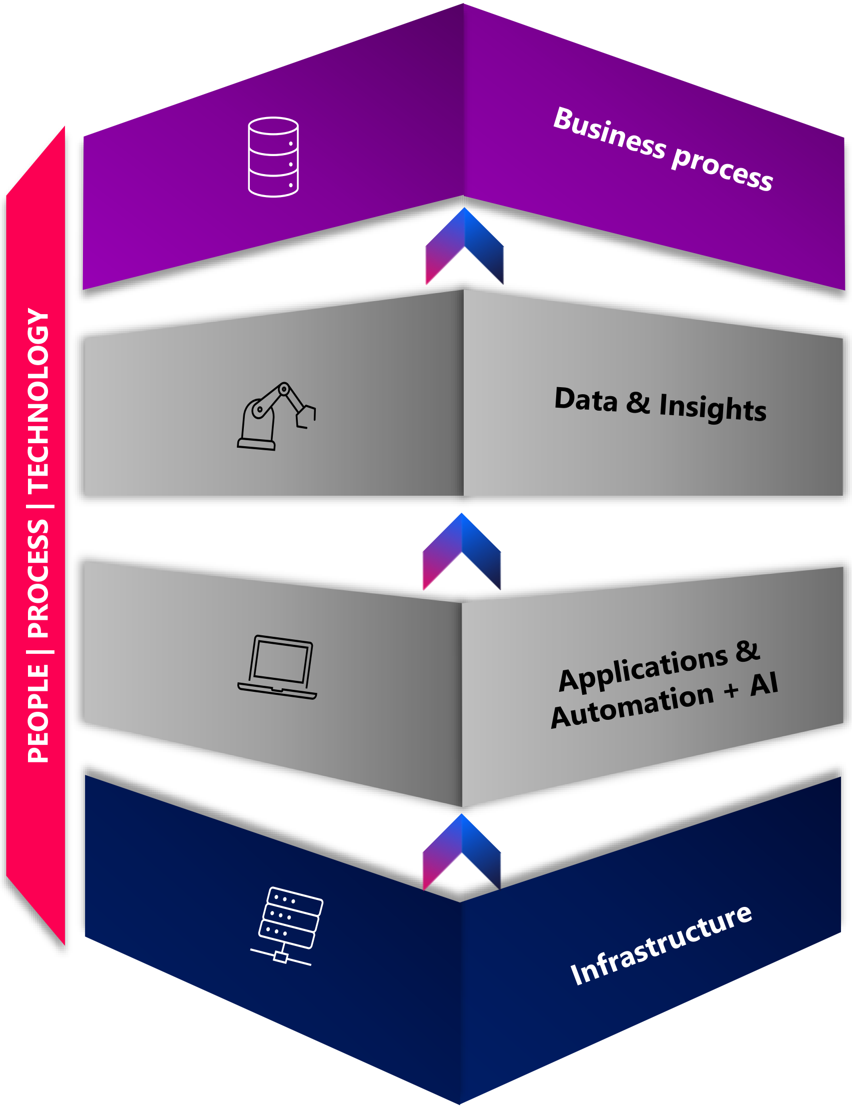
# Today's Enterprise Stack... Mapped to 3i Offerings




Smart human in the loop > Humanoid > Interaction driven experiences

Infrastructural Data > ETL > DW > Dashboard > BI & Enterprise Reporting

Legacy > EOL > Modernize
Move app from Data Centre > Cloud
Business Process Automation

Legacy > EOL > Modernize | Move app from Data Centre > Cloud

Efficiencies | Reduction of TCO | Increased Agility

Voice – Sales, Customer Experience
Digital Back-office Operations
Registrar & Transfer Agency Services

***Customer Experience | Back Office Ops | RTA-Next**

| Data Warehouse Services | BI, Reporting, Analytics & AI | AI Use Cases<br>Interaction Analytics<br>Demand Forecasting |
|---|---|---|

***Data & Analytics | AI/ML**

| NuRe Flexib+<br>Digital First Testing Automation | NuRe EnGRC<br>Automated Enterprise Governance | NuRe Campus<br>Enterprise Automation Universities |
|---|---|---|

***ADMS | Testing Automation | Enterprise Applications**

| Digital Infrastructure Management Services | Cloud Migration \| Management \| Optimization | SASE, SOC, VAPT, vCISO |
|---|---|---|

***Cloud | Cybersecurity | Digital Workplace | Tools & Platforms**

*CoE names and branding are indicative and subject to finalisation.



3i Infotech

# Select Clients

## BANKING

## INSURANCE

## INFORMATION TECHNOLOGY

# Select Clients

## GOVERNMENT

## FINANCE

## MANUFACTURING

## ENERGY SECTOR

## E - COMMERCE

## HEALTH CARE

# Key Deal Wins - Q1 FY27

INDIA ENERGY INFRASTRUCTURE

**Hindustan Petroleum Corporation Limited** awarded 3i Infotech multiple purchase orders for **IT Facility Management Services** across its Corporate R&D Centre, Visakh Refinery, Head Office, Zones and other pan-India locations, covering endpoint, server and enterprise infrastructure support.

INDIA MARKETS INFRASTRUCTURE

**National Commodity & Derivatives Exchange Limited** renewed its **managed services** engagement with 3i Infotech for infrastructure management, onsite Facility Management Services, data centre and disaster recovery operations, server administration, network security and asset management.

UAE TECHNOLOGY RESOURCING

**VaporVM IT Services DMCC** awarded 3i Infotech Software Solutions L.L.C. a large **professional services** engagement covering technology resource deployment across cybersecurity, cloud security, network operations, infrastructure support, service delivery and systems administration.

INDIA INSURANCE DATA

**SBI General Insurance Company Limited** renewed its **DWBI** engagement with 3i Infotech, covering data warehouse, business intelligence, reporting support and change request services to strengthen data-driven operations and service continuity.

INDIA UTILITIES BPS

**Leading City Gas Distribution Company** awarded 3i Infotech Digital BPS a **call centre operations** engagement, strengthening the company's position in customer experience and managed business process services for the utilities sector.

INDIA INSURANCE CYBERSECURITY

**Leading Public Sector General Insurance Company** selected 3i Infotech for an applet-less, device-agnostic **biometric Two-Factor Authentication** solution integrated across core insurance, HRMS, ECM, SAP investment systems and supporting applications.

USA INDUSTRIAL BPS

**Ohio Transmission LLC**, part of OTC Industrial Technologies, selected 3i Infotech Inc. for a **contracts monitoring and administrative support** engagement, adding a new North America client relationship.

USA PUBLISHING CLOUD

**Global Research & Publishing Solutions Company** selected 3i Infotech Inc. for **AWS Cloud Billing Services** under a Cloud Solution Provider model, strengthening 3i Infotech's cloud services portfolio and North America presence.

***Momentum across Infrastructure, Digital Engineering, Cybersecurity, Data, Cloud, Automation and Business Process Services.***





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# Key Deal Wins - Q1 FY27

INDIA GOVERNMENT APPLICATIONS

**Credit Guarantee Fund Trust for Micro and Small Enterprises** awarded 3i Infotech an additional order for **application software maintenance**, development and support across legacy platforms, internal IT applications, APIs and information security operations.

INDIA HOUSING INFRASTRUCTURE

**PNB Housing Finance Limited** renewed its **Digital Infrastructure Management Services** engagement with 3i Infotech, covering Facility Management Services, data centre support, colocation and related managed infrastructure services.

INDIA GOVERNMENT DIGITISATION

**Nathdwara Temple Board** selected 3i Infotech to implement a **Document Management System** with e-Filing, scanning, OCR, indexing, archival, secure access and digitisation of office records.

UAE AGRIBUSINESS RESOURCING

**Al Ain Farms** selected 3i Infotech for a professional services engagement involving the deployment of **specialised technology resources**, strengthening 3i Infotech's enterprise services presence in the UAE.

INDIA MANUFACTURING INFRASTRUCTURE

**CG Power and Industrial Solutions Limited** selected 3i Infotech for **Facility Management Services** and IT helpdesk support across multiple locations, supported by application development, server administration and regional technology resources.

USA INVESTMENTS WORKPLACE

**Flexible Plan Investments, Ltd.** selected 3i Infotech Inc. for **Microsoft 365 email migration** and digital workplace modernisation, including transition from on-premises Microsoft Exchange to Exchange Online.

INDIA BANKING DIGITISATION

**Leading Indian Private Sector Bank** awarded 3i Infotech a large-scale **document inventory and digitisation** engagement covering approximately 51 lakh credit card application records, including data capture, barcoding, classification, secure handling and records management.

USA HEALTHCARE TECHNOLOGY

**J&B Medical** awarded 3i Infotech Inc. a technology services engagement, strengthening the company's presence in the **North America healthcare sector** and expanding its portfolio of US-based client relationships.

***Broad-based momentum across India, US, APAC and the Middle East, spanning banking, insurance, government, manufacturing, healthcare and enterprise technology.***

# Values & Aspirations

## Our Purpose

***Enabling Transformation That's Agile, Secure, and Intelligent in A Digital-First Future***

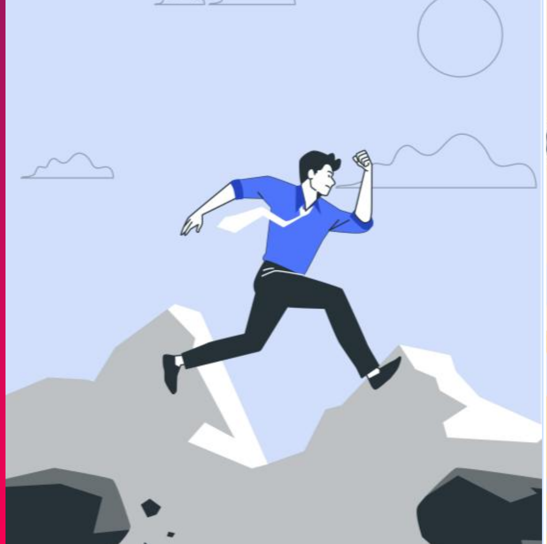
At 3i Infotech, we are dedicated to consistently maximizing your digital potential, helping you achieve tangible results. Our innovative solutions and expert guidance are crafted to bring your vision to life.

### Heart Over Hype

### Own the Outcome

### Invent with Purpose

### Built to Bounce Back



### Together, We Go Further

### Foundations First

# Our Differentiators

Microservices, SASE, AI, ML, Generative AI, Cloud Observability & Optimization

**Superior Technology Stack**

Leverage clients existing investments, achieve interoperability and compatibility

**Tech Agnostic Solutions**

Alignment of business & process objectives - fix the process before fixing the technology

**First-Time Right Solution**

Outcome based partnership linked to business KPIs

**Engagement Flexibility**

Providing right skilled and borderless future ready workforce

**Agile Workforce**

Understanding of people, culture & business environments across all continents

**Globally Local Presence**

"Try & Buy" flexibility
"No Capex only Opex"
"Pay As You Go" model

**Ease of Working with 3i**

# Client Testimonial – India

"...your team has done in keeping our network secure and our systems running smoothly.

Your team's collective efforts in monitoring threats, implementing security measures, and responding swiftly to potential issues have made a huge difference. I would like to thank Team(Posted at Saket) for their dedication, and exceptional work in strengthening and maintaining our network and cybersecurity systems.

Let's keep up the great momentum!"

**Mr. S.K Singh**
*Dy. General Manager (ITS)*

"3i Infotech has been an invaluable technology outsourcing partner for our organization. Their strong delivery capability, combined with the ability to quickly identify and provide the right talent, ensures rapid resource availability and seamless onboarding. Their team demonstrates a deep understanding of role-specific skill requirements, consistently supporting us with the right professionals at the right time. We highly value this partnership and look forward to continued collaboration"

**Hardik Sanghvi,**
*CTO*

"3i team has been working with us from a long time. Their prompt service and good understanding of client requirements has been of great help to us. They have been associated with us as partners in project implementations and solutions.

We wish them good success and growth."

**Sameer Mulye,**
*CTO*

"3i Infotech has consistently supported our ongoing technology initiatives with a strong and capable team. Their professionals have integrated seamlessly with our teams and contributed effectively across multiple development and support engagements.

Their responsiveness, execution discipline and commitment to delivery timelines have made them a reliable partner for our Infra Support."

***Nair Shaikh***
*Head IMS*

# Client Testimonial – US and APAC

"3i Infotech has consistently delivered strong support for our application and production environments. Their team has shown dedication, quick turnaround, and solid domain knowledge in handling support activities, system monitoring, and enhancements, helping maintain stable and efficient operations. We value their cooperative approach and ongoing alignment with our changing business requirements."

**Santhosh Atmakuri**
*Project Manager*

"I would like to highlight the consistently strong performance of the L1 and L2 teams over this period. They have demonstrated a high level of ownership and accountability in handling troubleshooting activities, ensuring timely and thorough resolution of issues. Their disciplined approach to consistent follow-ups, along with clear communication, has significantly improved the efficiency of the resolution and maintaining client SLA. In addition to their core support responsibilities, the teams have taken on substantial development work, particularly in ETL processes and data quality validation. Furthermore, the teams have been actively adopting AI-driven approaches to enhance development, testing, and monitoring capabilities. This includes leveraging automation and intelligent insights to streamline workflows, reduce manual effort, and improve accuracy. Their willingness to embrace new technologies and continuously evolve their skill sets is playing a key role in driving efficiency and innovation across the function."

**Sat Bhattacharya**
*CTO*

"3i Infotech has been a reliable partner in supporting our digital initiatives through their skilled IT consulting team. Their QA specialists and developers have contributed effectively to the execution of key projects, ensuring quality, consistency, and timely delivery.
We value their flexibility, technical expertise, and commitment to supporting our evolving business requirements."

**Witchaon Kaesornsutjarit**
*Director, Digital Solutions*

"3i Infotech has been a dependable partner in supporting our technology initiatives through their skilled IT consulting team. Their system analysts and developers have effectively contributed to the execution of key projects, ensuring timely delivery and alignment with our requirements.
We appreciate their flexibility, technical capabilities, and commitment to supporting our ongoing initiatives."

**Chalerm Ratanasirilak**
*VP Government Application Design and Development*

# Organization Structure

**Mr. Raj Ahuja**
Group Chief Executive Officer

## Business, Sales & Delivery

**Anand Savla**
Business Head – **AAA**

**Manish Falwaria**
Business Head – **BPS**

**Venu Gopal Reddy**
Business Head – **IS**

**Harish Shenoy**
Business Head – **USA**

**Jagadish Machaiah**
Business Head – **MEA**

**Jayant Bhrara**
Sales Head – **INDIA**

**Shivani Rai**
Global PreSales Head

## Corporate

**Girish Nair**
Chief Risk Officer

**Kalpesh Shah**
Chief Financial Officer

**Shilpa Pai**
Sr. Vice President - Human Resources

**Shirish Kalamkar**
CTO & Head of Innovation

**Varika Rastogi**
Company Secretary



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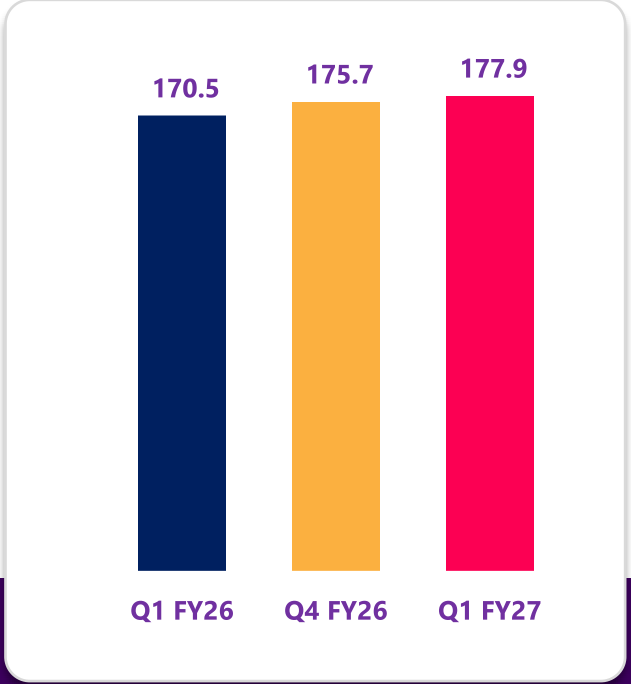
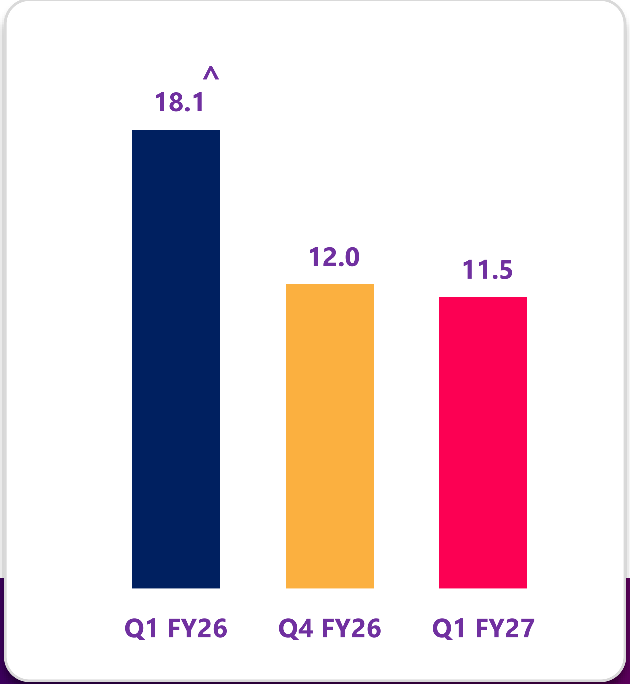
# Financials

# Financial Highlights – Q1 FY27

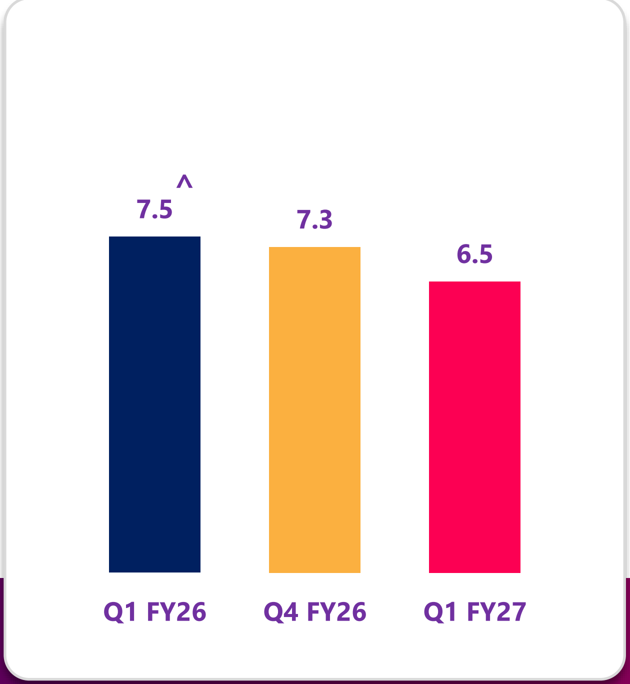
**OPERATING REVENUE***




**EBITDA#**




**PAT#**




*   Operating Revenue increased by 4.3% YoY & 1.3% QoQ to ₹177.9 Cr, driven by COE led delivery model with sustained customer demand.

\#   EBITDA & PAT remained resilient at ₹ 11.5 Cr & ₹6.5 Cr respectively, demonstrates improved operational efficiencies and disciplined cost management.

^   Includes a one-time other income from US on ECS credit of ₹18.4 crore.



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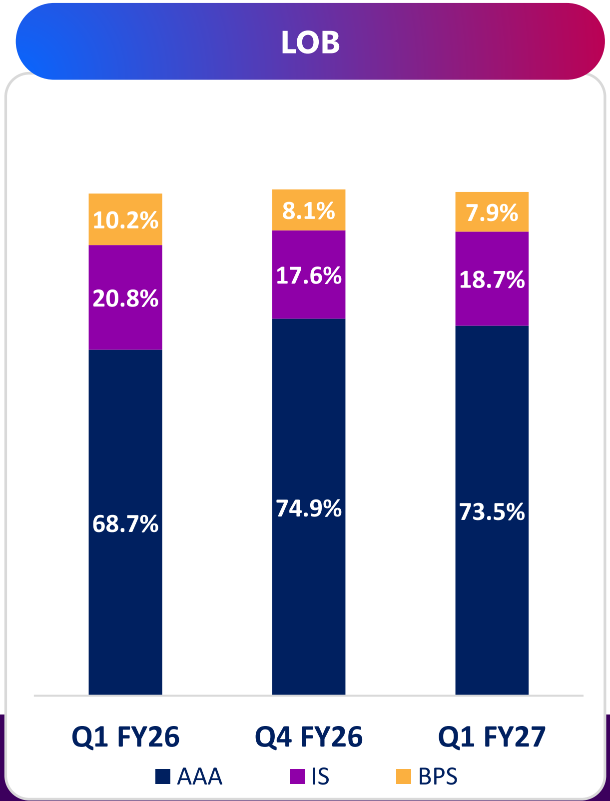
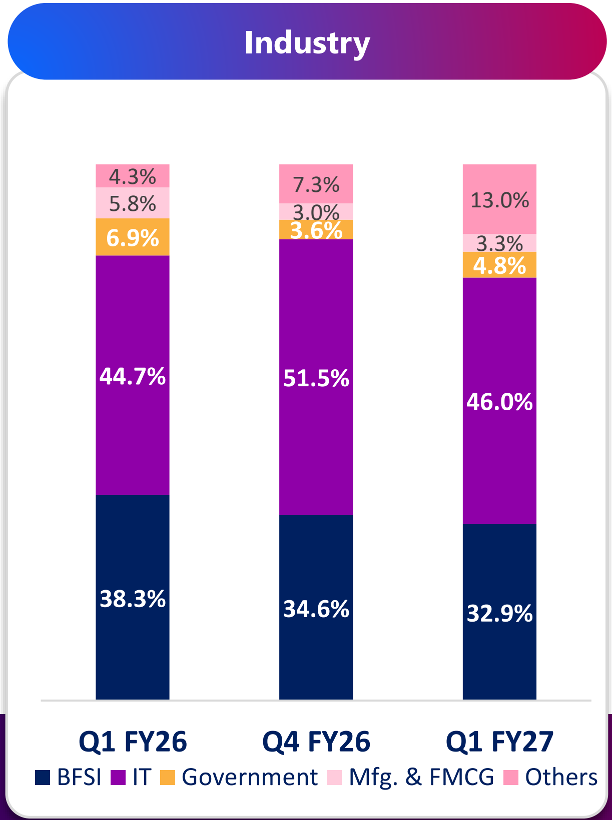
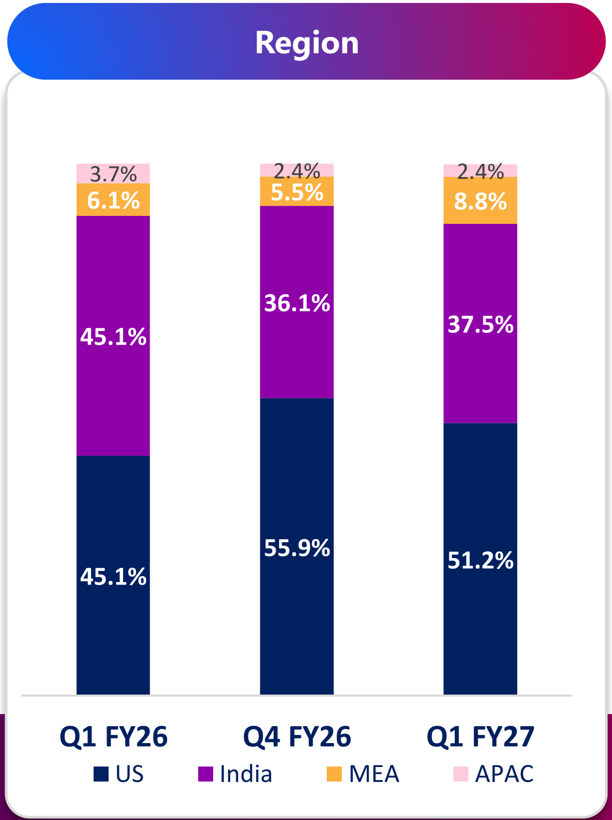
# Revenue Mix



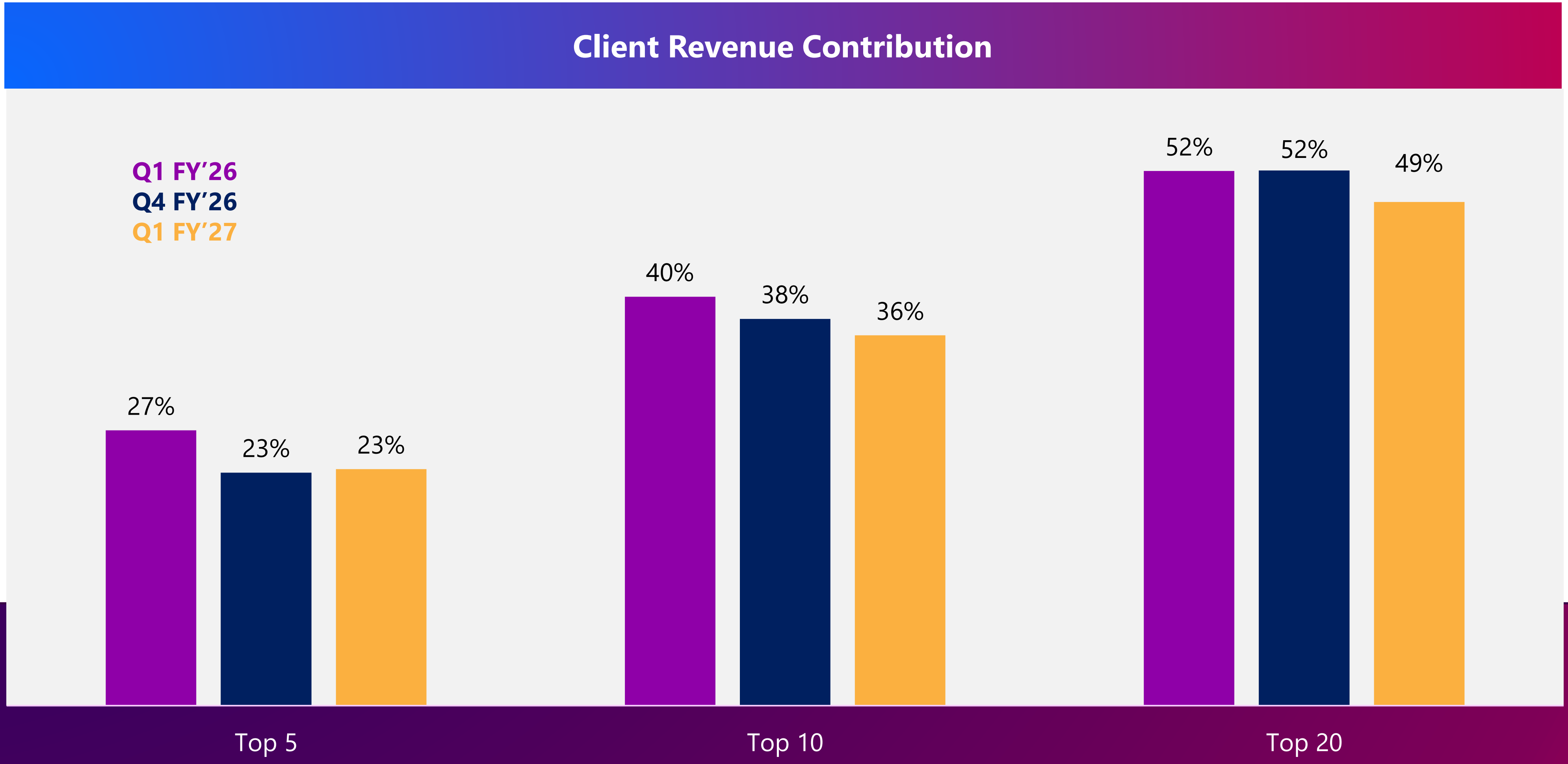




- Business mix remained in range during the quarter, supported by stable LOB contribution and a well-diversified industry and geographic footprint.
- AAA contributed 73.5% of revenue, while IT continued to be the largest industry at 46% and the US remained the largest geography at 51.2%, reflecting a balanced business portfolio.

Note: AAA - Application, Automation, Analytics; IS – Infrastructure Services; BPS – Business Process Services

# Revenue Contribution - Top 20 Customers



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# Future Strategic Roadmap

# Strategic Plan - Vision 2030 & Beyond

### FY25

- × Talent acquisition and retention
- × Margin pressure during growth & capability investment
- × Dependency on key clients
- × Scaling challenges across geographies
- × Execution risk in new initiatives

### FY26

- √ Stabilized core business operations
- √ Built an accountable leadership team (WIP)
- √ Implemented agile organization structure
- √ Achieved cost optimization & Margin improvements
- √ Reported positive EBITDA in last 2 years
- √ Added 81 new clients & expanded multiple accounts

### FY27

- → Strengthened the Technology organization through CoE-driven skill development
- → Focus on AI/ML , New age technology led delivery model
- → Improved execution consistency, productivity, solution-led delivery and time-to-value.
- → OEM partnership progressing through deeper engagement to accelerate growth and next generation delivery
- → Strengthened business, sales and CoE leadership to accelerate AI-led innovation, domain expertise and delivery excellence.
- → Aspire to achieve 3x revenue & deliver double-digit EBITDA margin by FY30

- → Strengthen sales engine with vertical-focused approach
- → Drive cross-sell & wallet share across clients
- → Invest in capability building, automation & delivery excellence
- → Strategic M&A - capacity & capability driven

### FY30..

# Highlights & Strategy

## AAA

**FY26 Highlights:**
- ➢ Largest revenue contributor
- ➢ ₹493.2 Cr revenue (71.1% of total); GM: 13.4%
- ➢ Enhanced customer relationships and maintained business continuity across existing and new clients.

**FY27 Strategy:**

**Enterprise Modernization:**
- Enhance offerings towards ERP, Automation, Analytics and Testing services with AI-led solutions

**Business Growth & Market Expansion :**
- Strengthen OEM partnerships and CoE-led solution offerings

**High-margin & Scalable Offerings:**
- Build AI-powered automation and scalable delivery models
- Develop reusable accelerators and standardized frameworks

**Capability & Talent Development**
- further enhancement in AI, cloud, automation, and analytics related capabilties.
- Drive innovation through CoE-led delivery excellence

## BPS

**FY26 Highlights:**
- ➢ ₹63.9 Cr revenue; GM: 17.8%
- ➢ High service levels, no audit issues, 99% SLA adherence

**FY27 Strategy:**

**Digital-first Business Transformation**:
- Continue to focus on AI-enabled and platform-led BPS operations
- Enhancement of capabilities towards Customer Experience, Back Office, and RTA-Next

**Operational Intelligence & Automation:**
- Automate KYC, underwriting, claims, and back-office operations
- Strengthen AI-led CX and analytics capabilities

**Market Expansion & Brand Positioning**
- Expand into new verticals with platform-led offerings
- Positioning as a digital transformation partner

**Scalability & Operational Excellence**
- Establish Global CoEs for standardization and scalability
- Strengthen recurring revenue models through managed services.

## IS

**FY26 Highlights:**
- ➢ Revenue: ₹135.9Cr; GM: 14.4%
- ➢ Continued focus on outcome-based pricing resulting in more SLA achievement showcasing delivery excellence.

**FY27 Strategy:**

**Cloud & Infrastructure Modernization :**
- Accelerate cloud, workplace and infrastructure transformation
- Build scalable cloud-native and AI-enabled operations

**AI-driven IT Operations**
- Strengthen observability, AI-Ops, monitoring, DevSecOps, and automation frameworks
- Shift towards predictive and intelligent IT operations

**Digital Experience &Operational Efficiency**
- Enhance workplace through digital solutions
- Improve efficiency through centralized tools and automation

**Scalable Delivery & Capability Building**
- Strengthen OEM ecosystems and cloud partnerships
- Build standardized and secure delivery frameworks

# Growth Drivers

**Rs 2030+ Cr. Revenue by 2030**

1. COE-led capability development combined with solution-driven sales to modernize offerings and drive integrated, AI-enabled solutions across businesses
2. Growth driven by strategic account expansion, new client acquisition, and building capabilities in high-potential verticals such as Healthcare, Retail, Travel & Hospitality, and digital-native enterprises
3. Develop deep expertise in 2–3 priority verticals through playbooks, case studies, and domain expertise to strengthen market positioning
4. Enable scalable operations through structured delivery frameworks, automation-first transitions, and flexible workforce models
5. Strengthen positioning as a digital-first transformation partner through targeted marketing and strategic partnerships
6. Build a future-ready workforce through multi-skilling, AI/cloud upskilling, and CoE-driven capability development



3i Infotech

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marketing@3i-infotech.com

www.3i-infotech.com

**Corporate Office:** 3i Infotech Limited, Tower # 2, Wing E, 6th floor, Nexus Grand Central, Navi Mumbai – 400706, Maharashtra, India

**Registered Office:** International Infotech Park, Vashi Station Complex, Navi Mumbai - 400703, Maharashtra, India

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