CIN: L99999GJ1987PLC009768
Regd. Office: 9-10, GIDC Industrial Estate, Waghodia, Dist.: Vadodara, 391760
Ph.:75 748 06350 **| E-Mail:** co_secretary@20microns.com **| Website:** www.20microns.com

20ML/SECY/EARNING/Q2 **October 30, 2026**

To,
The Secretary,
BSE Ltd.
25th Floor,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001
Scrip Code - 533022

To,
Asst. Vice President,
National Stock Exchange of India Ltd.,
Exchange Plaza, Plot C/1, G Block
Bandra-Kurla Complex,
Bandra (E),
Mumbai - 400 051
Symbol - 20MICRONS

Dear Sir/Madam,

Subject: Earning presentation for quarter ended September 30, 2026 (FY 2026-27)

With reference to the captioned subject, please find attached Earning presentation **for results of quarter ended September 30, 2026, of FY 2026-27.**

The same has also been made available on the Company's website at **www.20microns.com**.

This is for your information and records.

Thanking you,

Yours faithfully
For 20 Microns Limited

KOMAL PANDEY
Digitally signed by KOMAL PANDEY
Date: 2026.10.30 12:01:55 +05'30'

Komal Pandey
Company Secretary & Compliance Officer
ACS 37092

Encl.: as above

20 MICRONS LIMITED

Engineered minerals.
Essential performance.

Surface-engineered mineral inputs and functional additives for India's leading manufacturers

H1 FY27 Results & Business Update

DSIR-recognised R&D | 250+ specialised grades | 1,000+ customers

October 2026

20 MICRONS LIMITED | NSE: 20MICRONS | BSE: 533022

CONTENTS

H1 FY27 Results & Business Update – October 2026

H1 FY27 Consolidated Financial Results

Results snapshot · Management commentary · Backward integration

Pages 3–5

Company Background

At a glance · Management team · Investment case · Surface engineering · Portfolio · End markets and customers · Customer-specific grades · Functional additives · Innovation · Growth frontiers · Group structure · Growth plan and capex progress

Pages 6–17

Financial Trends

5-year financial trends · Margin consistency · Operational highlights · Market metrics and shareholding

Pages 18–21

Also Included

- Investment highlights
- Appendix: product portfolio
- Important information

Pages 22–24

H1 FY27: revenue growth returns in Q2; H1 gross margin up ~80 bps

H1 REVENUE	Q2 REVENUE GROWTH	H1 GROSS MARGIN	H1 FINANCE COST
₹4,829 Mn	**+3.2%**	**48.3%**	**₹81 Mn**
+1.0% YoY	YoY: back to growth	+79 bps YoY	-11.3% YoY

₹ Mn	Q2 FY27	Q2 FY26	YoY	H1 FY27	H1 FY26	YoY
Revenue from operations	2,381.6	2,307.8	+3.2%	**4,828.8**	4,779.5	+1.0%
Gross margin (%)	47.7	47.6	+14 bps	**48.3**	47.5	+79 bps
EBITDA	277.3	318.5	-12.9%	**601.3**	636.0	-5.5%
EBITDA margin (%)	11.6	13.8	-216 bps	**12.5**	13.3	-85 bps
Finance cost	42.0	44.5	-5.5%	**81.1**	91.4	-11.3%
Depreciation & amortisation	53.9	54.6	-1.3%	**107.5**	104.5	+2.9%
PBT	192.0	234.6	-18.1%	**433.8**	463.3	-6.4%
PAT	136.4	173.5	-21.4%	**313.8**	342.2	-8.3%
EPS (₹)	3.87	4.93	-21.5%	**8.91**	9.71	-8.2%

KEY HIGHLIGHTS

- Revenue up 3.2% YoY in Q2: a return to growth after a flat Q1
- Richer product mix and better raw-material use lifted H1 gross margin by ~80 bps
- H1 EBITDA of ₹601 Mn at a 12.5% margin, absorbing higher energy and freight costs
- Finance cost down 11% YoY; net debt/equity at a comfortable 0.16x
- ₹100 Cr capacity expansion under way to scale specialty products

Building on a stronger core for the next phase of growth

> Revenue growth is back and our gross margins are expanding. We are investing to grow our specialty and value-added portfolio, and to build the next phase of 20 Microns.

Atil Parikh
CEO & Managing Director
20 Microns Limited

Strengthening core

Revenue growth returned in Q2. A richer product mix and better raw-material use lifted gross margins by about 80 bps in H1, and we delivered a 12.5% EBITDA margin while absorbing higher energy and freight costs.

Disciplined finances

Finance costs fell 11% in H1 and customer collections got faster. With net debt to equity at a comfortable 0.16x, we have ample headroom to fund our growth plans.

Investing for the next phase

Our ₹100 crore capacity expansion, including Malaysian operations and the Sievert JV are scaling specialty and value-added products, beyond paints into plastics, polymers, rubber and adhesives.

Priorities for H2: recover operating margins through pricing and efficiency, and execute the capex plan on schedule

New captive mines secure supply as mineral policies evolve

TWO ACQUISITIONS · Q2 FY27 — Captive mines in Rajasthan and Andhra Pradesh

₹7 Cr
total consideration for the two acquisitions

Talc · quartz · feldspar
talc in Anantapur (AP); quartz and feldspar in Bhilwara (Rajasthan)

Dec 2026
production start from the acquired mines

Includes M/s Shree Shrest Minerals, Bhilwara: 99.99% partnership interest; quartz and feldspar lease (Reg. 30, 14 Aug 2026)

MINE TO MARKET → Captive mine → Beneficiation & micronising → Surface engineering → Customer-specific grades

OUR MINERAL BASE

13.5 Mn tonnes
of mining leases across six sites in four states

Rajasthan: Sirohi (calcite) · Bhilwara (quartz, feldspar)

Gujarat: Bhuj (china clay) · Vadodara (dolomite)

Tamil Nadu: Tirunelveli (limestone)

Andhra Pradesh: Anantapur (steatite, dolomite)

Malaysia: Limestone quarrying of 0.96 lakh MT by mid-FY28

MINERAL POLICY: AN ONGOING FACTOR WE ACTIVELY MANAGE

TALC · ADDRESSED

Captive talc secured

Uttarakhand talc mining paused since Jan 2025; compliant mines are restarting as licences are issued in phases. Our acquired mine adds captive talc from Dec 2026.

BARYTES · MONITORING

Export licensing for high grades

Exports of barytes above specific gravity 4 need a licence since Apr 2026, which may slow some export shipments. Domestic sales are unaffected.

TITANIUM DIOXIDE · TAILWIND

Duty on Chinese TiO_2 reimposed

Anti-dumping duty of US$460–681/t for five years (Oct 2026) raises the cost of imported TiO_2, supporting demand for our opacifiers that partly replace it.

Our approach: Mining approvals, export rules and trade duties can change at short notice and affect sourcing or trade flows for a period. We reduce this exposure through captive mines, multiple sources for key minerals and a broad mix of products and markets.

Sources: company; Reg. 30 disclosure, 14 Aug 2026; company website (mines); DGFT Notification 12/2026-27 (barytes); Customs Notification 26/2026-Customs (ADD), 24 Oct 2026 (TiO_2).

A specialty mineral solutions partner to Indian industry

₹954 Cr	FY26 revenue from operations
~13%	EBITDA margin, every year FY22–FY26
1000+	B2B customers
100+	customer-specific grades
80+	countries reached
DSIR	recognised R&D centre, Vadodara

Surface engineering
Mechanical, thermal and chemical processing changes what a mineral does in the customer's product

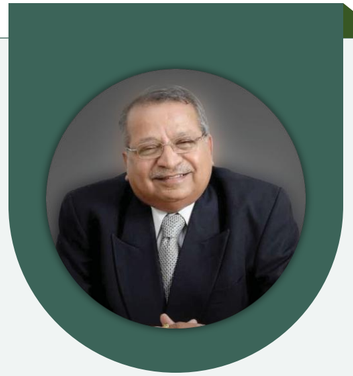
Customised, not standardised
100+ specified grades, each developed for a specific customer's formulation

Supplier to sector leaders
Approved supplier to the largest paint, polymer, rubber and ink makers

Innovation engine
R&D centre, a growing functional additives range and the 20 Microns Nano subsidiary

Resilient economics
Stable margins, ₹104 Cr operating cash flow and 0.1x net debt/equity in FY26

Second-generation leadership building on the founder's legacy



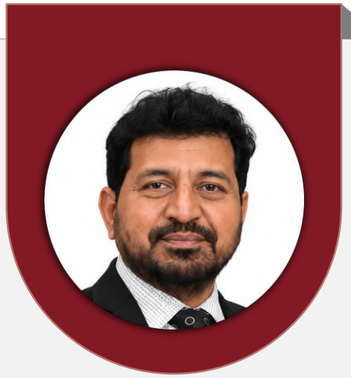
FOUNDER

Late Shri Chandresh S. Parikh

1946 – 2021

“Mineral Man of India”

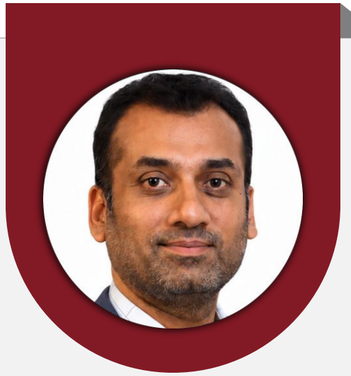
Founded 20 Microns in 1987 and led it as Chairman for over three decades, pairing entrepreneurial vision with high standards of corporate governance. Widely regarded as having shaped India's specialty industrial minerals sector.



Rajesh C. Parikh

Chairman & Managing Director

- **On the Board since age 27;** leads technical matters and product marketing
- **Engineering grounding:** began his career in 1994 at Jyoti Ltd, Vadodara, with assignments on a China clay project
- **Group roles:** Director, 20 Microns Nano Minerals, 20 MCC and Ionix Advanced Materials



Atil C. Parikh

CEO & Managing Director

- **Started at 20 Microns** as a management trainee in 1999; rejoined in 2005 after working in US financial services
- **Strategy and transformation:** shaped business strategy and revamped key functions
- **Group roles:** MD, 20 Microns Nano Minerals; Director, Dorfner-20 Microns, Sievert 20 Microns, 20 MCC and Ionix Advanced Materials

20 Microns is an Application focused business

TYPICAL COMMODITY PRODUCER Sells tonnes		20 MICRONS Sells engineered performance
A few standard grades, priced per tonne	**What is sold**	100+ engineered grades, customised to customer's formulation
Mine, crush and ship	**How it is made**	Surface engineering: mechanical, thermal and chemical processing
Lowest delivered price	**Why customers buy**	Performance in the end product: opacity, strength, flow, gloss
Transactional, easily switched	**Customer relationship**	Grade approved into the customer's formulation; switching means requalification
Little or none	**Innovation**	R&D centre, functional additives and nano-materials pipeline
Swing with the price cycle	**Margins**	EBITDA margin held at 12–13% through cycles

Bottom line: 20 Microns sells engineered performance, not tonnes, and its margin record reflects it.

Surface engineering turns a raw mineral into a performance input

MINERAL FEEDSTOCK

- Calcium carbonate
- Kaolin (hydrous & calcined)
- Talc
- Barytes
- Silica / quartz
- Mica
- Feldspar
- Diatomaceous earth
- Bentonite

SURFACE ENGINEERING

Mechanical

Micronising, sub-micron grinding and precise classification to control particle size and shape

Thermal

Controlled heat treatment such as calcination to change structure, brightness and hardness

Chemical

Reducing impurities for higher purity, or coating the particle surface so it bonds with the customer's polymer, paint or rubber

ENGINEERED PROPERTIES

- Particle size & distribution
- Brightness & whiteness
- Purity
- Surface chemistry & compatibility
- Oil absorption & dispersion

CUSTOMER OUTCOME

- **Opacity & finish**
- **Strength & stiffness**
- **Flow & processing speed**
- **Gloss control**
- **Lower formulation cost**

Processes are used individually or in combination, depending on the grade and the customer's application.

Moving up the value curve: a richer, higher-margin mix

RISING VALUE ADDED PER TONNE

TIER 03

Functional additives & Nano

Products sold for a defined function in the customer's product

Opacifiers · Matting agents · Anti-blocking · Rheology modifiers · Flame retardants · Rubber activators · Nano products

ROLE IN THE MIX ↑↑↑

Fastest-growing, highest value added; focus of R&D and capex

TIER 02

Performance & specialty minerals

Minerals modified for a specific performance role in the formulation

Sub-micron $CaCO_3$ · High-aspect-ratio talc · Fumed, precipitated & amorphous silica · Coloured quartz

ROLE IN THE MIX ↑↑

Growing share, with margins above the company average

TIER 01

Industrial minerals

Micronised and sub-micron minerals, engineered for size, brightness and purity

Ground calcium carbonate · Hydrous & calcined kaolin · Talc · Barytes · Silica · Mica · Feldspar

ROLE IN THE MIX ↑

Core volume base: scale, cash flow and access to leading customers

DIRECTION OF TRAVEL TO FY2030

A steadily rising share of higher-margin specialty and functional products

GROWTH LEVERS

- ₹100 Cr capacity expansion
- New applications beyond paints
- R&D-led launches

We serve market leaders in every sector, with relationships of up to 25 years

Sector	FY26 revenue share	Key customers	Relationship	
Paints & coatings	**46%**	Asian Paints · Berger · Kansai Nerolac · AkzoNobel · Nippon Paint · JSW Paints · Indigo · Jotun · Shalimar · Birla Opus	**25 yrs**	Birla Opus: 3 yrs, since launch
Polymers, pipes & cables	**26%**	Supreme · Astral · Finolex · Ashirvad · Polycab · Reliance · LyondellBasell · Ampacet	**10 yrs**	Polycab, Supreme, Finolex
Rubber	**10%**	JK Tyre · CEAT · Bridgestone · Gates	**10+ yrs**	
Paper	**5%**	Paper and board manufacturers	**10+ yrs**	
Ceramics	**4%**	Ceramic tile and sanitaryware manufacturers	**10+ yrs**	
Others Adhesives, inks, personal care, oil & gas	**9%**	Pidilite · Henkel · Micro Inks · IMCD · Unilever · Dabur · ITC · ONGC · Schlumberger	**10+ yrs**	
Total	**100%**	*Approved supplier to the largest companies in each sector*		

Why it matters: our grades are specified into customers' formulations, so relationships last decades and we grow as they grow.

Long approval cycles make our grades hard to replace

1000+

B2B customers across paints, polymers, rubber, paper, ceramics and more

3–10 years

typical time for a customer to approve a new grade, from first brief to commercial supply

How a grade becomes a long-term supply relationship

1

Customer brief

Target property or cost in their formulation

2

Grade design

Mineral, process and surface treatment chosen

3

Trials & approval

Repeated trials in the customer's plant and products

4

Repeat supply

Locked into the formulation, reordered for years

3–10 years of trials and approval

Years of recurring orders

High switching costs

Changing supplier means re-qualifying the customer's product, so an approved grade is rarely replaced

Strong customer stickiness

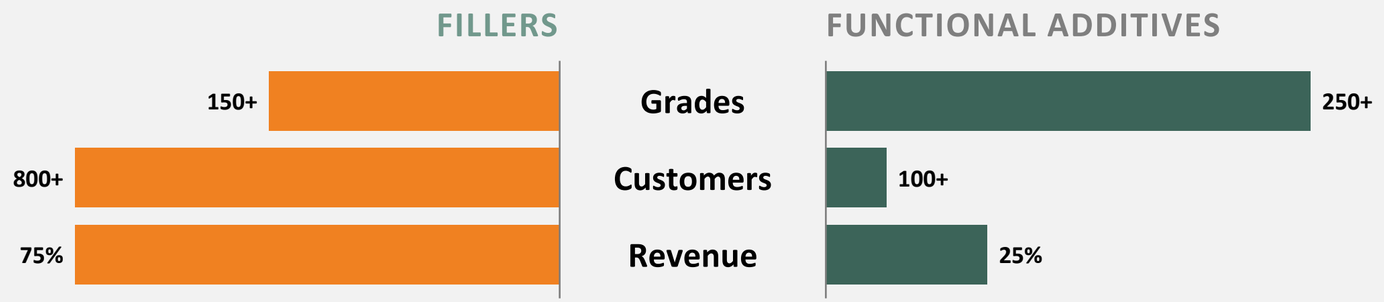
Once approved, a grade is reordered year after year, giving recurring and predictable demand

IN PRACTICE

A leading FMCG company is now moving into commercial supply after nearly 10 years of trials with 20 Microns

Source: company. Approval periods vary by customer, sector and application.

Functional additives: a quarter of revenue from 250+ specialised grades



DEEPER RELATIONSHIPS

Functional additives carry two-thirds more grades than fillers for one-eighth of the customers, and already bring in a quarter of revenue.

Each additive is tailored to the customer's formulation.

Product family	Function Delivered	Key applications
White pigment opacifier	Hiding power; partly replaces costly TiO_2	Paints & coatings
Matting agents	Controls gloss and surface finish	Coatings, inks
Anti-blocking additives	Stops film layers sticking together	Polymer films & packaging
Rheological additives	Controls flow, viscosity and settling	Paints, inks, adhesives
Flame retardants	Slows ignition and flame spread	Cables, polymers
Rubber activators	Speeds up and improves vulcanisation	Tyres & rubber goods
Micronised wax & processing aids	Slip, scratch resistance, processing	Coatings, inks, plastics
Calcium oxide desiccant	Absorbs moisture during processing	Plastics & masterbatch

Why it matters

- Priced on the performance delivered, not per tonne
- Specified into customer formulations, which builds repeat demand
- Developed in-house at the DSIR-recognised R&D centre

Recently showcased

- **PaintIndia 2026:** nano-particle inorganic additives that strengthen films and cut formulation cost
- **PlastIndia 2026:** anti-blocking agents and performance minerals for polymers
- **India Rubber Expo 2026:** activators (Zinkomer, Supermag), processing aids (K STOFF, Akleef) and Delam barrier clay for rubber

R&D turns minerals into engineered, customer-qualified products

Technical capability → **Differentiated products** → **Customer qualification** → **Premium, recurring business**

35+	**Scientists and Engineers** dedicated R&D team
DSIR	**Recognised R&D Centre** Govt. of India, at Vadodara
4	**Breakthrough Innovations** commercialised in FY26
50+	**Specialty Products** in the current portfolio

FY26 INNOVATIONS: EACH SOLVES A SPECIFIC CUSTOMER PROBLEM

Talc HFM 25 SD Plastic films
Spray-dried engineering; replaces imports

White kaolin Cosmetics
High purity for regulated export markets

Hypertherm UT Greenhouse films
Thermal management for energy efficiency

Hydroxylgel A1 Coatings & construction
Replaces up to 50% of organic thickener

Infrastructure: pilot wet & dry processing · calcination · spray drying · advanced analytics · 2 application centres
Collaborations: IIT Bombay · Central Glass & Ceramic Research Institute · Paint Research Association (UK)

WHY THIS IS NOT A COMMODITY BUSINESS

01 Defensible
Surface engineering, beneficiation and application expertise

02 Priced on value
Products designed around customer pain points and premium applications

03 Export-ready
Regulatory capability and qualification for EU, US and APAC markets

04 Pipeline
Nano-minerals, EV fillers and battery-related applications

Source: company; 20microns.com (Technology & Innovation). DSIR: Department of Scientific and Industrial Research, Government of India.

Same capability, new minerals and new markets

ADJACENT MARKETS: ENTERING

Oil & Gas

Drilling-fluid minerals and rheology additives; ONGC and Schlumberger already customers

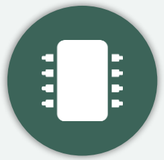
Personal care

High-purity, fine-particle minerals for cosmetics and personal care formulations

Construction chemicals

Tile adhesives and building solutions through the Sievert JV (Germany)

NEW-AGE MATERIALS: DEVELOPING



High-purity quartz

Purification know-how applied to quartz for solar, semiconductor and specialty glass

Graphite & Graphene

Processed graphite for batteries and industrial uses; graphene for advanced materials

Rare-earth magnets

Evaluating India's REPM scheme; bid submitted, outcome awaited

Why it matters: each frontier applies our purification and surface-engineering know-how to markets where value, not tonnage, sets the price.

Indian specialty businesses, Malaysian and UAE arms, and two German JVs

20 MICRONS LIMITED
Listed on BSE & NSE

INDIAN SUBSIDIARIES

20 Microns Nano Minerals Ltd
India
Nano minerals and specialty chemicals; functional additives and chemically engineered minerals

20 MCC Pvt Ltd
India
Mineral and polymer-based waterproofing construction chemicals; MinFert agri-mineral range

OVERSEAS SUBSIDIARIES

20 Microns FZE
Sharjah, UAE
Export trade in industrial minerals through contract manufacturing

20 Microns SDN BHD
Malaysia · four step-down subsidiaries

- **20 Microns Vietnam** — Calcium carbonate manufacturing
- **GTLQ** — Limestone reserves & processing
- **IQ Marble** — Limestone reserves & processing
- **20 Microns China** — Guizhou Twenty Micron Intl. Trade Co.

PARTNERSHIP FIRM

NEW · AUG 2026

M/s Shree Shrest Minerals
Rajasthan, India
99.99% partnership interest acquired, with the firm's business, assets and mining lease

Quartz and feldspar mining lease near Bhilwara, Rajasthan

Why it matters
Secures captive quartz and feldspar supply for the core minerals business and adds a mining lease to the group's raw-material base

JV / ASSOCIATES

Dorfner 20 Microns
Associate · 45%
Indo-German JV with Dorfner (Germany) for coloured quartz

Sievert 20 Microns Building Materials
Associate · 40%
Indo-German JV with Sievert (Germany) for tile adhesives and liquid construction chemicals

Note: Shree Shrest Minerals is a partnership firm, so the stake is a partnership interest, not a shareholding (Reg. 30 disclosure, 14 Aug 2026). Associate stakes per FY26 financial statements.

₹100 Cr capex programme: ₹30 Cr deployed, nearly half by end of Q3 FY27

CAPEX PROGRESS

₹30 Cr
deployed to date: 30% of the ₹100 Cr programme

+₹17 Cr
in Q3 FY27, all for captive solar

~47%
To be deployed by end of Q3 FY27: nearly half

Deployed so far includes **captive solar ₹12 Cr** and **two mine acquisitions ₹7 Cr**; Q3 spend takes solar to **₹29 Cr**

₹100 Cr

CAPTIVE SOLAR · WORK UNDER WAY

9 MW across two plants

5.5 MW Rajasthan · 3.5 MW Gujarat

Commissioning targeted Q4 FY27; lower energy cost and a smaller carbon footprint

~40%
of power needs met by solar

~₹8 Cr
annual EBITDA benefit

Medium-term targets (announced with FY26 results): 18% revenue CAGR over three years · +200–250 bps EBITDA margin · 18–20% ROCE · 20%+ market share in high-value products by FY2030 **Funding:** internal accruals plus selective debt, deployed in phases over 24 months

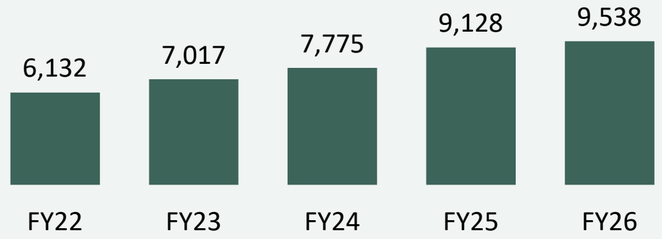
Capex figures, timelines and expected benefits are management estimates and may change.

FY22–FY26: steady growth, rising profits and a stronger balance sheet

REVENUE FROM OPERATIONS

₹9,538 Mn

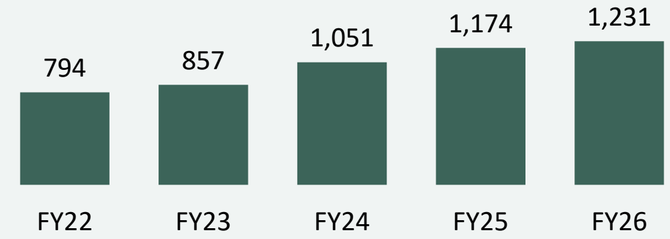
FY26 · 11.7% CAGR



EBITDA

₹1,231 Mn

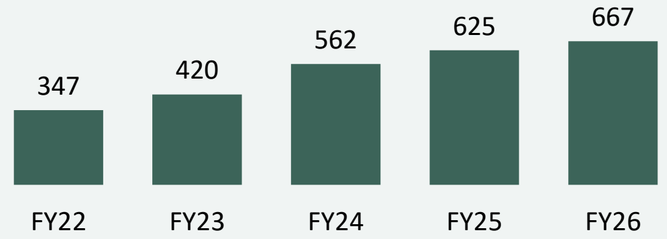
FY26 · 11.6% CAGR · 12–13.5% margin every year



PAT

₹667 Mn

FY26 · 17.7% CAGR · margin 5.7% → 7.0%



CASH FLOW FROM OPERATIONS

₹1,036 Mn

FY26 · about 3x FY22

RETURN ON CAPITAL EMPLOYED

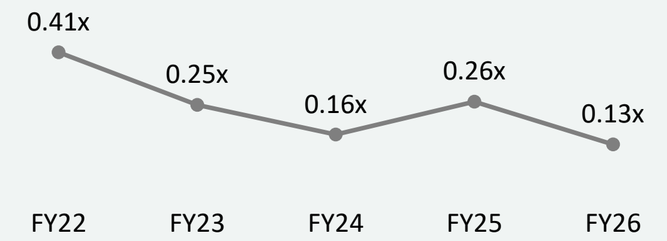
16.4%

FY26 · 16–20% over five years

NET DEBT / EQUITY

0.13x

FY26 · down from 0.41x in FY22



Consolidated. EBITDA excludes other income and exceptional items. CAGR FY22–FY26.

12–14% EBITDA margins every year for a decade

Consolidated EBITDA margin (%), FY17–FY26

12.1%–14.4%

Range of EBITDA margin over FY17–FY26; never below 12%, with a 10-year average of 13.2%

What the margin has absorbed

- COVID disruption in FY21
- Input and energy cost inflation in FY22–FY23
- Subdued paint demand and West Asia disruption in FY26

…while the business more than doubled

2.4x

Revenue
₹392 Cr → ₹954 Cr, FY17–FY26

2.2x

EBITDA
₹56 Cr → ₹123 Cr, FY17–FY26

Source: consolidated financial statements. EBITDA excludes other income and exceptional items. FY17–FY19 based on published figures rounded to ₹ Cr.

Leaner inventory, stronger liquidity and consistent returns

INVENTORY TURNOVER

8.3x

FY26 · up from 5.8x in FY22

CURRENT RATIO

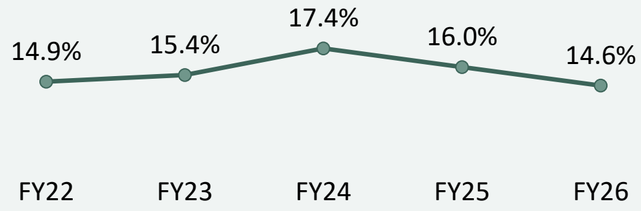
1.9x

FY26 · up from 1.3x in FY22

RETURN ON EQUITY

14.6%

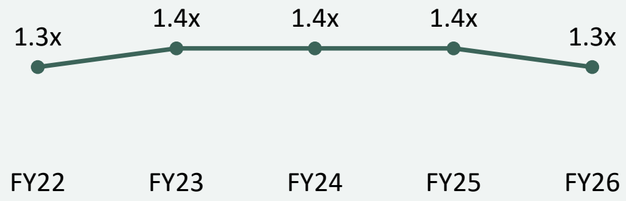
FY26 · 15–17% in FY23–FY25



TOTAL ASSETS TURNOVER

1.3x

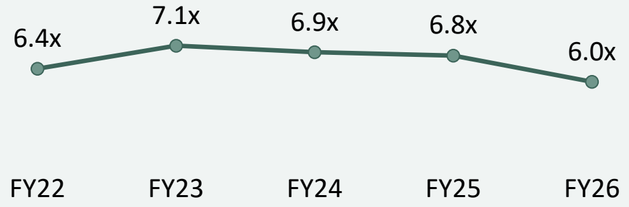
FY26 · steady at 1.3–1.4x



TRADE RECEIVABLES TURNOVER

6.0x

FY26 · 6–7x over five years



NET CAPITAL TURNOVER

4.8x

FY26 · reflects higher working capital

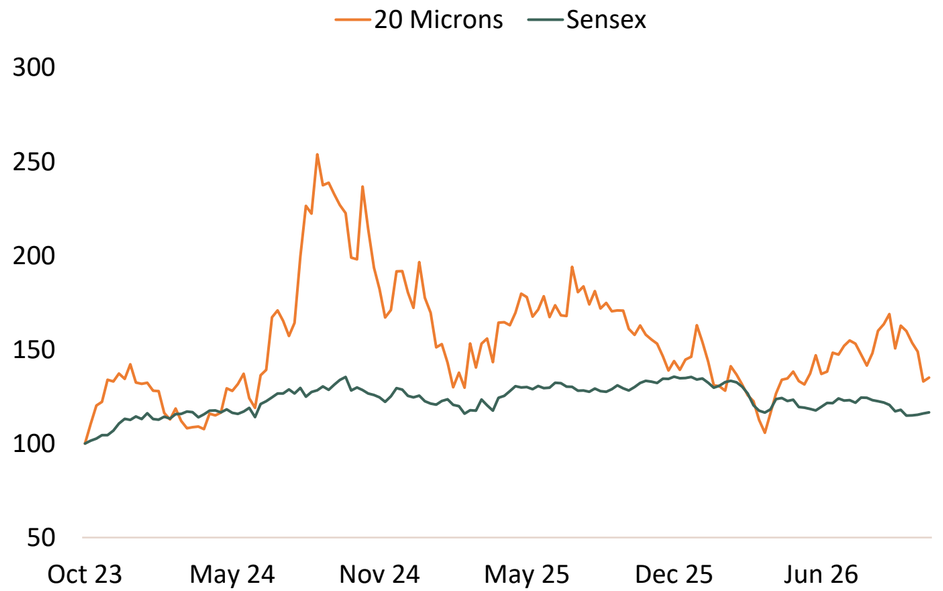
Source: 20 Microns Q1 FY27 earnings presentation. Turnover ratios in times (x).

Promoter-backed company with a broad public shareholder base

MARKET DATA (as of 26 Oct 2026)

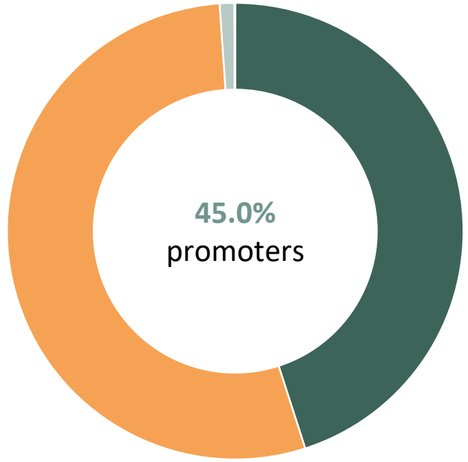
Share price (₹)	**179.85**
52-week high / low (₹)	**238 / 130**
Market cap (₹ Mn)	**6,346**
P/E, TTM (x)	**9.9**
Equity shares	**3,52,86,502**
Face value (₹)	**5**
Free float	**55.0%**
BSE / NSE code	**533022 / 20MICRONS**
Sector	**Industrial minerals**

THREE-YEAR SHARE PRICE vs SENSEX (rebased to 100)



Return	1M	3M	6M	1Y	3Y
20 Microns	-17.1%	-11.8%	0.8%	-14.5%	**35.1%**
Sensex	-0.4%	-4.2%	-4.8%	-12.6%	16.6%

SHAREHOLDING PATTERN



Promoters	**45.0%**
Public	**53.9%**
FII	**1.0%**
DII	**0.1%**

Source: BSE/NSE; company shareholding pattern

A specialty mineral solutions company with several levers for value creation

Product portfolio

Industrial minerals

- Ground calcium carbonate
- Dolomite
- Hydrous & calcined kaolins
- Talcs
- Natural barytes
- Silica / quartz
- Muscovite mica
- Feldspar / nepheline syenite
- Diatomaceous & siliceous earth
- Bentonite & attapulgite
- Natural & synthetic red oxide

Functional additives & specialty

- Rutile TiO_2 (white, buff, grey, coloured)
- White pigment opacifier
- Synthetic barium sulphate
- Micronised wax & processing aids
- Anti-blocking additives & matting agents
- Rheological additives / inorganic thickeners
- Flame retardants & rubber activators
- Calcium oxide desiccant
- High-aspect-ratio talc · Sub-micron $CaCO_3$
- Fumed, precipitated & amorphous silica
- Decorative coloured quartz sand

Other businesses

- Minfert: mineral-based plant nutrition, soil conditioners and crop care (20+ products)
- Retail: Tigersil, Nanosil, Cracksil, Micronsil, MetaKrete, Rainbowsil, Roadsil
- 20 MCC: mineral and polymer-based waterproofing and construction chemicals
- Sievert 20 Microns: tile adhesives and building solutions (JV)
- Dorfner 20 Microns: coloured quartz (JV)

Safe harbour, contacts and locations

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Recognised by DSIR, Govt. of India

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