

NACL Industries Limited

(formerly known as 'Nagarjuna Agrichem Limited')



Ref: NACL/SE/2018-19

21st May, 2018

1) BSE Limited

PhirozeJeejeebhoy Towers
Dalal Street, Fort,
Mumbai,
Mumbai – 400001.

2) National Stock Exchange of India Ltd

Exchange Plaza, 5thFloor
Plot No. C/1 G Block,
Bandra –Kurla Complex, Bandra (E)
Mumbai-400051.

Dear Sir,

**Sub: Regulation 30 (Disclosure of events or information) under SEBI (LODR)
Regulations, 2015-reg.**

Ref: Security Code: 524709 - Symbol: NACLIND

Please find attached a copy of communication released to the press.

Kindly take the same on records and oblige.

Thanking you

for NACL Industries Limited

Satish Kumar Subudhi

Company Secretary & Head-Legal

Encl: As above

Regd. Office : Plot No. 12-A, 'C' Block, Lakshmi Towers, No. 8-2-248/1/7/78, Nagarjuna Hills, Panjagutta, Hyderabad - 500 082, Telangana, INDIA.
Phone : +91-40-33605100/123, Fax : +91-40-23358062 E-mail : info@naclind.com Website : www.naclind.com

CIN : L24219TG1986PLC016607

Factory-Technical :

Plot # 177, Arinama Akkivalasa Village, Allinagaram
Post, Etcherla Mandal, Srikakulam - 532403, A.P.
Phone : +91-08942-231172, 300400 / 401
Fax : +91-08942-231171

Factory-Formulation :

Unit - I, Unit - II
Ethakota-533238, Ravulapalem Mandal
East Godavari Dist., A.P.
Phone : +91-8855-305617 / 627

R&D Centre :

Sy. No. 1710 & 1711, Anthireddyguda Road, Nandigaon
Village & Mandal, R.R.District, Telangana - 509228
Phone : +91-08548-305004
Fa x : +91-08548-305801

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May 21, 2018

PRESS RELEASE

Outcome of Board of Directors' Meeting

In its meeting held on May 19, 2018, the Board of Directors approved the Q-4 and Annual results of Financial Year 2017-18.

The total income (net of Excise and GST) for Q-4 is Rs. 198.97 Cr and for 12 months Rs. 865.11 Cr showing an increase of 19% and 15% respectively over the corresponding period of previous fiscal.

Earnings Before Interest, Depreciation and Tax (EBIDT) and Profit Before Tax (PBT) for Q-4 is Rs. 10.14 Cr. and Rs. 1.68 Cr. For the FY, the EBIDT and PBT is Rs. 68.48 Cr and Rs. 15.29 Cr.

The Board of Directors recommended final dividend of Rs.0.125 per share i.e.. 12.5% on face value of equity share of Rs.1/- each, for the Financial Year ended 31st March, 2018, which is subject to the approval of shareholders in the ensuing Annual General Meeting of the Company.

Market & New Products:

NACL continues to grow in both domestic and export markets. In FY 2017-18, Domestic market grew by 10% over the previous year. Export division's sale have grown by 43% over previous year.

The company introduced two new products 'Signet and Fast spread'. Signet is fungicide which has application on two of the large area crops in India -Wheat & Rice. Fast spread is Japanese product which when mixed with pesticides help in their spread. The product introduced last year 'Atonik' and 'Slogan' have generated big interest among farmers and have grown at a very high rate.

With a view to enhance its presence in fast growing Herbicide segment and to meet expanding demand, Company is undertaking expansion of 'Metribuzin' technical capacity.

As per the latest IMD forecast, monsoon is expected to arrive on time and is expected to be normal. This is giving a positive outlook to 2018-19.

Raw-material supply:

Raw-material supply from China continued to hamper our production and increased cost of materials affected our bottom-line adversely. Efforts are being made to identify alternate suppliers without compromising on quality.

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Awards:

NACL has received "Best Company of the Year, 2017" Award, presented by the International Brand Consulting Corporation (IBCC), USA. NACL is the only Company selected for this Award from Indian Agrochemical Industry.

Both the manufacturing Units of NACL located at Srikakulam and Ethakota have bagged the "Best Management Award" for the year 2017-18, from the Government of Andhra Pradesh, presented by the Hon'ble Chief Minister of Andhra Pradesh on 1st May 2018 on the occasion of May Day, at Vijayawada.

NACL's Srikakulam Plant received SURAKSHA puraskar from National Safety Council of India besides Silver Award for Environmental systems by Greentech Foundations.


S Maniprasad
Head – Corporate HPD