

# Standard Life Aberdeen

15 August 2017

Via Fax (001 91 22 2659 8237,  
2659 8238) & Courier

National Stock Exchange of India Ltd  
Exchange Plaza,  
4<sup>th</sup> Floor, Bandra-Kurla Complex,  
Mumbai 400 051  
India

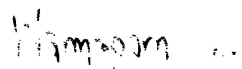
Dear Sir

I am writing to notify that the accounts managed or advised by Aberdeen Asset Management Asia Limited, we now hold a total of 1,906,424 shares in Sanofi India Limited. across all mandates, equivalent to 8.2777% of the company's issued shares (Source: Bloomberg) This report was generated as a result of the merger of Standard Life plc and Aberdeen Asset Management PLC on 14 August 2017. Please see details in Form 29(2) attached.

Enclosed here with is the appropriate forms pursuant to Regulations 29 (2) of SEBI for your attention.

Yours sincerely

For and on behalf of  
Aberdeen Asset Management Asia Ltd.

  
Wannaporn Sirijiwanont  
Compliance



# भारतीय प्रतिभूति और विनिमय बोर्ड

## Securities and Exchange Board of India

### Format for Disclosures under Regulation 29(2) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                               |                                                             |                                                            |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-------------------------------------------------------------|------------------------------------------------------------|
| Name of the Target Company (TC)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | SANOFI INDIA INR10                                                            |                                                             |                                                            |
| Name(s) of the acquirer and Persons Acting in Concert (PAC) with the acquirer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Aberdeen Asset Management Asia Limited, on behalf of funds advised / managed. |                                                             |                                                            |
| <b>Additional Information</b><br><p>The disclosure was generated as a result of the merger on 14 August 2017.</p> <p>As a result of the completion of the court-sanctioned scheme of arrangement and all-share merger under Part 26 of the Companies Act 2006 of Aberdeen Asset Management PLC and Standard Life plc which became effective on 14 August 2017, this notification details the assets under management of the new Combined Group ('Standard Life Aberdeen plc') as of the dates noted above.</p> <p>The shares detailed are managed by the named discretionary investment management entity within multiple portfolios on behalf of underlying clients, based on investment management agreements whereby the client has delegated the exercise of the voting power to the referenced investment manager.</p> <p>Aberdeen Asset Management Asia Limited has an authority to make the disclosure on behalf of the new Combined Group and will disclose the holdings of multiple funds advised / managed by the new Combined Group effective on 14 August 2017.</p> |                                                                               |                                                             |                                                            |
| Whether the acquirer belongs to Promoter/Promoter group                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | No                                                                            |                                                             |                                                            |
| Name(s) of the Stock Exchange(s) where the shares of TC are Listed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | National Stock Exchange                                                       |                                                             |                                                            |
| Details of the acquisition / disposal as follows                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Number                                                                        | % w.r.t. total share/voting capital wherever applicable (*) | % w.r.t. total diluted share/voting capital of the TC (**) |
| <b>Before the acquisition under consideration, holding of:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                               |                                                             |                                                            |
| a) Shares carrying voting rights                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1,906,653                                                                     | 8.2787%                                                     | 8.2787%                                                    |
| b) Shares in the nature of encumbrance (pledge/ lien/ non-disposal undertaking/ others)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | -                                                                             | -                                                           | -                                                          |
| c) Voting rights (VR) otherwise than by shares                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | -                                                                             | -                                                           | -                                                          |
| d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                                                                             | -                                                           | -                                                          |



**भारतीय प्रतिभूति और विनिमय बोर्ड**  
**Securities and Exchange Board of India**

|                                                                                                                                                                                            |                                                           |          |          |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------|----------|
| voting rights in the TC (specify holding in each category)                                                                                                                                 |                                                           |          |          |
| e) Total (a+b+c+d)                                                                                                                                                                         | 1,906,653                                                 | 8.2787%  | 8.2787%  |
| <b>Details of acquisition/sale</b>                                                                                                                                                         |                                                           |          |          |
| a) Shares carrying voting rights acquired/sold                                                                                                                                             | -229                                                      | -0.0010% | -0.0010% |
| b) VRs acquired otherwise than by shares                                                                                                                                                   | -                                                         | -        | -        |
| c) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying voting rights in the TC (specify holding in each category) acquired/sold     | -                                                         | -        | -        |
| d) Shares encumbered / invoked / released by the acquirer                                                                                                                                  | -                                                         | -        | -        |
| e) Total (a+b+c+/-d)                                                                                                                                                                       | -229                                                      | -0.0010% | -0.0010% |
| <b>After the acquisition/sale, holding of:</b>                                                                                                                                             |                                                           |          |          |
| a) Shares carrying voting rights                                                                                                                                                           | 1,906,424                                                 | 8.2777%  | 8.2777%  |
| b) Shares encumbered with the acquirer                                                                                                                                                     | -                                                         | -        | -        |
| c) VRs otherwise than by shares                                                                                                                                                            | -                                                         | -        | -        |
| d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying voting rights in the TC (specify holding in each category) after acquisition | -                                                         | -        | -        |
| e) Total (a+b+c+d)                                                                                                                                                                         | 1,906,424                                                 | 8.2777%  | 8.2777%  |
| Mode of acquisition / sale (e.g. open market / off-market / public issue / rights issue / preferential allotment / inter-se transfer, etc.)                                                | Open market sale and please see 'Additional Information'. |          |          |



**भारतीय प्रतिभूति और विनियम बोर्ड**  
**Securities and Exchange Board of India**

|                                                                                                                             |                                                                                     |
|-----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| Date of acquisition / sale of shares / VR or date of receipt of intimation of allotment of shares, whichever is application | 14/08/2017                                                                          |
| Equity share capital / total voting capital of the TC before the said acquisition / sale                                    | Rs. 230,306,210 (based on par value of Rs 10 and total issued shares of 23,030,621) |
| Equity share capital / total voting capital of the TC after the said acquisition / sale                                     | Rs. 230,306,210 (based on par value of Rs 10 and total issued shares of 23,030,621) |
| Total diluted share/voting capital of the TC after the said acquisition                                                     | -                                                                                   |

**Note:**

- (\*) Total share capital/ voting capital to be taken as per the latest filing done by the company to the Stock Exchange under Clause 35 of the listing Agreement.
- (\*\*) Diluted share/voting capital means the total number of shares in the TC assuming full conversion of the outstanding convertible securities/warrants into equity shares of the TC.

**Signature of the acquirer / seller / Authorized Signatory**

  
Wannaporn Sirijiwanont

For and on behalf of Aberdeen Asset Management Asia Limited

Place : Bangkok

Date : 15/08/2017

**Sanofi India Limited - ANNEXURE TO FORM 29(2)**

| <b>Holder of relevant interest</b>                                                                   | <b>Registered holder securities</b>                                                                     | <b>Persons entitled to be registered holder</b>                                                      | <b>Number of securities</b> |
|------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|-----------------------------|
| Aberdeen Asian Smaller Companies Investment Trust PLC                                                | BNP Paribas Securities Services                                                                         | Aberdeen Asian Smaller Companies Investment Trust PLC                                                | 157,642                     |
| Aberdeen Global - Asian Smaller Companies Fund                                                       | BNP Paribas Securities Services                                                                         | Aberdeen Global - Asian Smaller Companies Fund                                                       | 420,163                     |
| Aberdeen Global - Indian Equity Fund                                                                 | BNP Paribas Securities Services                                                                         | Aberdeen Global - Indian Equity Fund                                                                 | 949,948                     |
| Aberdeen International Small Cap Fund                                                                | State Street Bank & Trust                                                                               | Aberdeen International Small Cap Fund                                                                | 23,800                      |
| Aberdeen International Smaller Companies Fund, a series of the Aberdeen Institutional Commingled Fun | State Street Bank & Trust                                                                               | Aberdeen International Smaller Companies Fund, a series of the Aberdeen Institutional Commingled Fun | 8,720                       |
| Aberdeen New India Investment Trust PLC                                                              | BNP Paribas Security Services - London                                                                  | Aberdeen New India Investment Trust PLC                                                              | 85,000                      |
| The India Fund, Inc.                                                                                 | State Street Bank & Trust                                                                               | The India Fund, Inc.                                                                                 | 207,970                     |
| Aberdeen Asian Smaller Companies Investment Trust PLC                                                | BNP Paribas Securities Services                                                                         | Aberdeen Asian Smaller Companies Investment Trust PLC                                                | 157,642                     |
| Segregated Funds                                                                                     | Skandinaviska Enskilda Banken AB<br>RBC Dexia Investor Services - Luxembourg<br>Northern Trust - London | Segregated Funds                                                                                     | 53,181                      |