



HQ/CS/CL.24B/15074

10 April 2013

Sir,

Sub: Press Release – Tata Communications delivers unified communications for Mott MacDonald.

Please find attached herewith the press release on the captioned subject being issued today.

Thanking you,

Yours faithfully,
For Tata Communications Limited

Rishabh Aditya
Deputy Company Secretary & VP

To:

- 1) Security Code 23624, The Stock Exchange, Mumbai. Fax No.(22) 22722037,39,41
- 2) Security Code 5251, The Asst. Manager (Listing), National Stock Exchange of India Limited. Fax Nos.: (22) 26598237/38.
- 3) National Securities Depository Ltd. Fax Nos. : 2497 29 93.
- 4) The Bank of New York. Fax No.2204 49 42.
- 5) Sharepro Services. Fax No. 2837 5646
- 6) Marc H. Iyeki, Director, New York Stock Exchange, Fax No: (212) 656-5071 /72 / Managing Director, New York Stock Exchange, Fax No: (212) 265-2016
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TATA COMMUNICATIONS

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For immediate release**PRESS RELEASE**

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Tata Communications delivers unified communications for Mott MacDonald

World leading project consultancy selects Tata Communications as its global telecommunications partner in a \$20 million deal spanning five years

New York (NYSE) & Mumbai (NSE & BSE) – April 10th 2013 – Tata Communications, a leading provider of A New World of Communications, today announces that it has been selected by Mott MacDonald as its global telecommunications partner for the next five years in a deal worth over \$20 million. Tata Communications was chosen as a result of its comprehensive range of integrated and unified communications solutions – solutions that will allow the diverse global management, engineering and development consultancy to consolidate its multiple regional systems onto a single platform. The move will create new levels of global collaboration as well as a solid competitive advantage.

The deal marks a strategic alliance between the two companies which will provide renewed centralised communications for Mott MacDonald. The significant investment by the consultancy will further enhance project collaboration between nearly 15,000 employees across 50 countries worldwide. Tata Communications' redesign of its WAN environment and infrastructure for global unified communications will enable Mott MacDonald to centralise business collaboration tools such as document management systems into the cloud, allowing enhanced accessibility for projects requiring real-time international collaboration. It will also create new levels of communication throughout the organisation, optimising Mott MacDonald's investment in Microsoft Lync as the common global communications tool for both internal and external communication.

Darren Russell, Mott MacDonald's Global IT Director says, "With over 168 offices around the world and projects in 140 countries, Mott MacDonald can bring together and access an enormous wealth of talent, insight and information. This is a key factor in maintaining our business advantage in the marketplace. Investing in this project will provide us with the ease of access needed to keep us at the top of our industry. Tata Communications was one of a small group of companies that had the level of global expertise, including emerging market experience, that we needed for such an enormous project. Tata Communications' willingness to commit to the most stringent of service level agreements, along with its breadth of quality services, made them the obvious choice of partner."

Tata Communications' solution is based on hosting Mott MacDonald's managed services such as MPLS, internet and voice in five strategically located data centres across the world. Collocated for additional resiliency, the data centres form central hubs from which all of Mott MacDonald's cloud-based business applications are housed, and can be accessed remotely through Employee Authentication Services protected by Tata Communications' Managed Security Services. The centralised hubs also act as global voice gateways, meaning Mott MacDonald is able to take full advantage of Tata Communications' superior global inbound and outbound IP Voice capabilities, as well as unlocking the cost savings provided by a single supplier model.

Claude Sassoulas, Managing Director, Europe, Tata Communications says, "Effective centralisation of systems only works when you have a solid and robust telecommunications infrastructure to underpin the business activity. What we have created for Mott MacDonald is a solution that not only improves architecture, availability, capacity, performance and management of the network but also builds a level of integrated communication and collaboration that will power the business both now and in the future. It is a major undertaking that will use all of our experience in delivering centralised IP voice and data services worldwide, across a range of emerging and regulated markets."

For immediate release**PRESS RELEASE****Ends...****About Tata Communications**

Tata Communications Limited along with its subsidiaries (Tata Communications) is a leading global provider of a new world of communications. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global and pan-India network to deliver managed solutions to multi-national enterprises, service providers and Indian consumers.

The Tata Global Network includes one of the most advanced and largest submarine cable networks, a Tier-1 IP network, with connectivity to more than 200 countries and territories across 400 PoPs, and nearly 1 million square feet of data center and collocation space worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services, leadership in global international voice, and strategic investments in South Africa (Neotel), Sri Lanka (Tata Communications Lanka Limited) and Nepal (United Telecom Limited). Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India and its ADRs are listed on the New York Stock Exchange (NYSE: TCL)
<http://www.tatacommunications.com>

Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in Tata Communications' various filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.
