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(Please use this QR Code to view this Red Herring Prospectus)

DEEPAK BUILDERS & ENGINEERS INDIA LIMITED

Corporate Identity Number: U45309DL2017PLC323467

Our Company was originally incorporated as 'Deepak Builders & Engineers India Private Limited', a private limited company under provisions of the Companies Act, 2013, pursuant to a certificate of incorporation dated September 11, 2017 issued by the Registrar of Companies, Central Registration Centre on behalf of Jurisdictional Registrar of Companies. Our Company then acquired the business of M/s. Deepak Builders, a partnership firm, vide a Business Takeover Agreement dated March 1, 2018. Subsequently, our Company was converted into a public limited company pursuant to a special resolution passed by our shareholders at an extraordinary general meeting held on May 25, 2022 and a fresh certificate of incorporation dated October 12, 2022 was issued by the Registrar of Companies, Delhi, recording the change in the name of our Company to 'Deepak Builders & Engineers India Limited'.

Registered Office: Ahluwalia Chambers, 1st Floor, Plot No. 16 & 17, Local Shopping Centre, Madangir, near Pushpa Bhawan, South Delhi, New Delhi – 110 062, India

Corporate Office: Near Lodhi Club, Shaheed Bhagat Singh Nagar, Ludhiana – 141 012, Punjab, India

Contact Person: Anil Kumar, Company Secretary and Compliance Officer; Tel.: +91 98759 09242

E-mail: investor@deepakbuilders.co.in; Website: www.deepakbuilders.co.in

OUR PROMOTERS: DEEPAK KUMAR SINGAL AND SUNITA SINGAL

INITIAL PUBLIC OFFERING OF UP TO 12,810,000 *EQUITY SHARES OF FACE VALUE OF ₹10 EACH ("EQUITY SHARES") OF DEEPAK BUILDERS & ENGINEERS INDIA LIMITED ("OUR COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹[-] PER EQUITY SHARE (INCLUDING A SECURITIES PREMIUM OF ₹[-] PER EQUITY SHARE) ("OFFER PRICE") AGGREGATING UP TO ₹[-] MILLION COMPRISING A FRESH ISSUE OF UP TO 10,700,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH AGGREGATING UP TO ₹[-] MILLION BY OUR COMPANY ("FRESH ISSUE") AND AN OFFER FOR SALE OF UP TO 2,110,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH AGGREGATING UP TO ₹ [-] MILLION ("OFFERED SHARES") BY THE SELLING SHAREHOLDERS, COMPRISING UP TO 1,920,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH AGGREGATING UP TO ₹ [-] MILLION BY DEEPAK KUMAR SINGAL AND UP TO 190,000 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH AGGREGATING UP TO ₹[-] MILLION BY SUNITA SINGAL (COLLECTIVELY THE "SELLING SHAREHOLDERS" OR "PROMOTER SELLING SHAREHOLDERS"), ("OFFER FOR SALE", TOGETHER WITH THE FRESH ISSUE, THE "OFFER"). THE OFFER WILL CONSTITUTE [-] % OF OUR POST-OFFER PAID-UP EQUITY SHARE CAPITAL.

*SUBJECT OF FINALIZATION OF BASIS OF ALLOTMENT.

THE FACE VALUE OF THE EQUITY SHARES IS ₹10 EACH

DETAILS OF THE SELLING SHAREHOLDER, OFFER FOR SALE AND WEIGHTED AVERAGE COST OF ACQUISITION

NAME OF SELLING SHAREHOLDER	TYPE	NUMBER OF EQUITY SHARES OFFERED/ AMOUNT (₹ IN MILLION)	WEIGHTED AVERAGE COST OF ACQUISITION PER EQUITY SHARE (IN ₹)*
Deepak Kumar Singal	Promoter Selling Shareholder	1,920,000 Equity Shares having face value of ₹10 each aggregating up to ₹[-] million	9.87
Sunita Singal	Promoter Selling Shareholder	190,000 Equity Shares having face value of ₹10 each aggregating up to ₹[-] million	10.00

*As certified by our Statutory Auditor - Parmod G Gupta & Associates, Chartered Accountants, by way of their certificate dated October 12, 2024.

We are an integrated engineering and construction company, specializing in execution and construction of administrative & institutional buildings, hospitals and medical colleges, industrial building, memorial complex, sports complex, and residential complex. We have diversified in undertaking structural work such as flyovers, approach roads, and development and redevelopment of railway stations. We undertake Construction & Infrastructure Projects both, as EPC services on a fixed-sum turnkey basis as well as on an item-rate basis/percentage basis and also derive revenue from sale of residue construction products. We started our business operations primarily in Punjab and have gradually expanded to other States such as Haryana, Rajasthan and Uttarakhand and the Union Territory of Chandigarh and the National Capital Territory of Delhi.

The Offer is being made through the Book Building Process in accordance with Regulation 6(1) of the SEBI ICDR Regulations.
QIB Portion: Not more than 50% of the offer | Non-Institutional Portion: Not less than 15% of the offer | Retail Portion: Not less than 35% of the offer

PRICE BAND: ₹192 TO ₹203 PER EQUITY SHARE OF FACE VALUE OF ₹10 EACH
THE FLOOR PRICE IS 19.2 TIMES THE FACE VALUE OF THE EQUITY SHARES AND THE CAP PRICE IS 20.3 TIMES THE FACE VALUE OF THE EQUITY SHARES
THE PRICE/EARNINGS RATIO BASIC AND DILUTED EPS FOR FISCAL 2024 AT THE FLOOR PRICE IS 11.40 TIMES AND AT THE CAP PRICE IS 12.05 TIMES
BIDS CAN BE MADE FOR A MINIMUM OF 73 EQUITY SHARES OF FACE VALUE OF ₹10 EACH AND IN MULTIPLES OF 73
EQUITY SHARES OF FACE VALUE OF ₹10 EACH THEREAFTER
THE UPPER END OF THE PRICE BAND IS 8.11TIMES AS COMPARED TO THE AVERAGE INDUSTRY PEER GROUP PE RATIO OF 25.03
WEIGHTED AVERAGE RETURN ON NET WORTH FOR LAST THREE FULL FINANCIAL YEARS IS 39.86%

In accordance with the recommendation of Committee of Independent Directors of our Company, pursuant to their resolution dated October 14, 2024 the above provided price band is justified based on quantitative factors/ KPIs disclosed in the 'Basis for offer Price' section of the RHP. The price band is in line with the weighted average cost of acquisition ("WACA") of primary and secondary transactions, as applicable, disclosed in the 'Basis for offer Price' section on pages 128 of the RHP and provided below in this advertisement.

In making an investment decision, potential investors must only rely on the information included in the Red Herring Prospectus and the terms of the Issue, including the risks involved and not rely on any other external sources of information about the Issue available in any manner.

RISKS TO INVESTOR

1. Our revenue is majorly concentrated from projects undertaken or awarded by government, semi-government and government-controlled entities. As of June 30, 2024, Fiscal 2024, Fiscal 2023 and Fiscal 2022, the Revenue from projects undertaken for Government, Semi-Government and Government related entities amounts to 74.66%, 92.30%, 80.13%, 82.68%. Any adverse changes in the government policies may lead to our contracts being foreclosed, terminated, restructured or renegotiated, which may have a material effect on our business and results of operations.

2. Our project portfolio has historically been concentrated in Punjab. As on June 30, 2024, our ongoing projects amounts to ₹13,803.89 million out of which ₹4,261.91 million representing 30.87% of our ongoing projects is concentrated in the state of Punjab. Any changes affecting the policies, laws and regulations or the political and economic environment in the region may adversely impact our business, financial condition and results of operations.

3. Historically, our EBITDA margin and Profit after Tax margin was below 12% and 5% respectively. However, recently we have witnessed growth in our EBITDA margin and Profit after Tax margin in the recent past. Our EBITDA margin increased from 12.20% in Fiscal 2023 to 22.98% in Fiscal 2024 and 29.92% during the three months period ended June 30, 2024 and our Profit after Tax margin increased from 4.94% in Fiscal 2023 to 11.81% in Fiscal 2024 and 13.52% during the three months period ended June 30, 2024. There can be no assurance that we will continue to witness such growth or maintain the present level in our Profit after Tax margin and EBITDA margin in future.

4. Our business is working capital intensive involving relatively long implementation periods. If we experience insufficient cash flows to enable us to make required payments on our debt or fund working capital requirements, there may be an adverse effect on our results of operations. As on June 30, 2024, Fiscal 2024, Fiscal 2023, Fiscal 2022, our Company's net working capital requirement consisted of ₹2,536.08 million, ₹2,404.44 million, ₹1,323.91 million and ₹1,044.83 million constituting 241.28%, 47.02%, 30.54% and 28.78% of revenue from operations, respectively for such period.

5. Our Company's credit rating issued in Fiscal 2021 by CARE Rating was downgraded from CARE BB-; stable (Issuer not Cooperating) assigned in Fiscal 2020 by CARE Rating to CARE B+ stable (Issuer not Cooperating). Although, post Fiscal 2021, our rating has not been downgraded by the credit rating agencies, our ability to access capital at attractive costs depends on our credit ratings. Non-availability of credit ratings or a poor rating may restrict our access to capital and thereby adversely affect our business and results of operations.

6. In past, our Promoter, Deepak Kumar Singal have been subject to penalty for contravention of Foreign Exchange Management Act, 1999 and certain search operations were carried out by the Income Tax Department under section 132(1) of the Income-tax Act against our Company and the Promoters. Our Promoters and Company are also subject to certain litigations and any adverse order or direction in such cases by the concerned authorities, even though not quantifiable, may have an adverse effect on our reputation, brand, business, results of operations and financial condition.

7. We have sustained negative cash flows from operating activities in the past and may experience earnings declines or operating losses or negative cash flows from operating activities in the future. There can be no assurances that cash flows will be positive in the future thereby creating an adverse impact on our ability to meet working capital expenditure, repay loans without raising finance from external resources. If we are not able to generate sufficient cash flows, it may adversely affect our business and financial operations. Information relating to our cash flows during the three months period ended June 30, 2024, and for the Fiscals 2024, 2023 and 2022 are follows: (₹ in million)

Particulars	For three months period ended June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Net cash generated from/ (used in) operating activities	64.26	(268.46)	128.82	6.01

8. As on June 30, 2024, our order book was ₹13,803.89 million. However, our order Book may not be representative of our future results and our actual income may be significantly less than the estimates reflected in our order book due to any reason such as project delays, modifications in the scope or cancellations of projects, delay in payments by our customers or our own defaults, incidents of force majeure, adverse cash flows, regulatory delays and other factors beyond our control. Any such factor could adversely affect our business, financial condition, results of operations and prospects

9. We derive a significant portion of our revenues from a limited number of government clients. For the three months period ended June 30, 2024, Fiscal 2024, Fiscal 2023 and Fiscal 2022, our revenue from top ten (10) clients constitutes ₹784.70 million, ₹4,720.02 million, ₹3,473.43 million, ₹2,999.31 million representing 74.66%, 92.30%, 80.13%, 82.61% of revenue from operations. The loss of any significant clients may have an adverse effect on our business,

financial condition, results of operations, and prospects.

10. We operate in the construction industry where there are low entry barriers and is highly competitive. Construction & Infrastructure Projects are typically awarded to us on satisfaction of prescribed qualification criteria and following a competitive bidding process. During the three months period ended June 30, 2024, Fiscal 2024, Fiscal 2023 and Fiscal 2022, we participated in 44 bids out of which 9 of our bids were accepted, 23 of the bids were lost and 12 bids were cancelled by government. Our business and our financial condition may be adversely affected if new Construction & Infrastructure Projects are not awarded to us or if contracts awarded to us are prematurely terminated.

11. There were certain instances of secretarial non-compliances in our Company, wherein our Company filed compounding application for settlement of non-compliance for (i) delay in appointment of cost auditor; (ii) delay in appointment of company secretary. Any such instance of non-compliance may have an adverse effect on our reputation and impact our profitability.

12. As on June 30, 2024, we have contingent liabilities amounting to ₹ 2932.82 million which majorly consist of bank guarantee provided by our Company in favour of our government clients under the respective contracts for our projects. Our financial condition and profitability may be adversely affected if any of these contingent liabilities materialize.

13. 4,015,952 Equity Shares of face value of ₹10 each held by our Promoters, Deepak Kumar Singal and Sunita Singal, representing 11.19% of our pre-Offer paid up share capital are pledged and invocation of such pledge in the event of any default by our Company may reduce our Promoters shareholding in the Company.

14. Any defects in construction quality during the construction of our projects, could give rise to claims, liabilities, costs and expenses. We may further face delays in the estimated project completion schedule in respect of such projects on account of additional works required to be undertaken towards rectifying such construction faults, which may result in increased expenditure for our Company and we may not be able to pass on to our clients.

15. Our operations are subject to hazards inherent in providing engineering and construction services, such as risk of equipment failure, work accidents, fire or explosion, including hazards that may cause injury and loss of life, severe damage to and destruction of property and equipment, and environmental damage. Any such event could expose us to material liabilities, loss in revenues and increased expenses.

16. The Offer comprises an Offer for Sale by the Selling Shareholders. The Selling Shareholders will receive the entire proceeds from the Offer for Sale (after deducting applicable Offer related expenses) and our Company will not receive any part of the proceeds of the Offer for sale.

17. Weighted average cost of acquisition of primary and secondary issuance compared to Floor Price and Cap Price:

Past Transaction	Weighted average cost of acquisition per Equity Shares(in ₹)*	Floor Price i.e. ₹ 192	Cap Price i.e. ₹ 203
WACA Of Equity Shares based on primary issuance undertaken during the three immediately preceding years	Nil	Nil	Nil
WACA Of Equity Shares based on secondary transaction undertaken during the three immediately preceding years	₹ 0.01	19200	20300

* As certified by our Statutory Auditor- Parmod G Gupta & Associates, Chartered Accountants, pursuant to their certificate dated October 12, 2024.

18. Weighted average price at which the Equity Shares were acquired by the Selling Shareholders in the Offer is as stated in the below table and the Offer Price at the upper band of the Offer Price is ₹ 203.

Name of the Promoter	Number of equity shares of having face value of ₹10 each	Weighted average price per Equity Share (₹)
Deepak Kumar Singal	32,305,970	9.87
Sunita Singal	3,564,890	10.00

*As certified by our Statutory Auditor - Parmod G Gupta & Associates, Chartered Accountants, pursuant to their certificate dated October 12, 2024.

19. Weighted average cost of acquisition of all shares transacted in (i) last one (1) year; (iii) last eighteen (18) months and (iii) last three (3) years preceding the date of this Red Herring Prospectus

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Period	Weighted average cost of acquisition (in ₹)	Cap Price is 'X' times the Weighted Average Cost of Acquisition**	Range of acquisition price: lowest price – highest price (in ₹)
Last one (1) year preceding the date of this Red Herring Prospectus	Nil ^	Nil	Nil
Last eighteen (18) months preceding the date of this Red Herring Prospectus	Nil ^	Nil	Nil
Last three (3) years preceding the date of this Red Herring Prospectus	₹ 0.01	20300	Nil-18

BID/OFFER PROGRAMME

ANCHOR OPENING DATE : FRIDAY, 18 OCTOBER 2024*

BID/OFFER OPENS ON : MONDAY, 21 OCTOBER 2024

BID/OFFER CLOSES ON : WEDNESDAY, 23 OCTOBER 2024#**

*Our Company may, in consultation with the BRLM, consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be 1 (one) Working Day prior to the Bid/Offer Opening Date.

**Our Company may, in consultation with the BRLM, consider closing the Bid/Offer Period for QIBs 1(one) Working Day prior to the Bid/Offer Closing Date in accordance with the SEBI ICDR Regulations.

#The UPI mandate end time and date shall be at 5:00 p.m. on Bid/Offer Closing Day.

BASIS FOR OFFER PRICE

Qualitative Factors

Some of the qualitative factors and our strengths which form the basis for computing the Offer Price are:

1) Established presence and proven track record - Our Promoter, Deepak Kumar Singal, has been instrumental in completion of over sixty (60) Construction & Infrastructure Projects. Since the acquisition of business from Deepak Builders Partnership Firm, our Company has completed seventeen (17) Construction & Infrastructure Projects which majorly includes projects such four (4) hospitals, three (3) Road Projects, six (6) Developmental and other Construction Activity, one (1) Stadium and Sports Complex, one (1) Residential Complex and two (2) Administrative & Institutional building. Of the seventeen (17) projects, we have executed ten (10) projects for the Government of Punjab, one (1) project for Government of Haryana and (6) six projects of the government-controlled entities aggregating to a total value of ₹ 15,206.14 million.

2) Decent order book with a government client base - Our order book for three month period ended June 30, 2024, Fiscal 2024, Fiscal 2023 and Fiscal 2022, amounts to ₹ 13,803.89 million, ₹ 11,126.88 million, ₹ 16,578.79 million and ₹ 7,196.32 million, respectively. As on June 30, 2024, our order book consists of twelve (12) Construction & Infrastructure Projects aggregating to the total value of ₹ 13,803.89 million which includes; (i) six (6) Construction Projects comprising of four (4) hospital and medical college building projects, one (1) institutional and administrative building projects, one (1) industrial building projects; and; (ii) six (6) Infrastructure Projects comprising of two (2) Road projects and four (4) Railway projects relating to upgradation / development / redevelopment of Railway Station and related work.

3) Strong financial performance - The revenue from operations of our Company has grown at a rate of 17.98% year-on-year and 19.39%, year-on-year in Fiscal 2024 and Fiscal 2023, respectively, EBITDA has grown at a rate of 122.22% year-on-year and 20.56%, year-on-year in Fiscal 2024 and Fiscal 2023, respectively and PAT has grown at a rate of 182.36% year-on-year and 21.12%, year-on-year in Fiscal 2024, and Fiscal 2023, respectively.

4) Experienced Promoters and Strong Senior Management Expertise - Our Promoters and Chairman cum Managing Director, Deepak Kumar Singal has extensive experience, significant knowledge, and understanding of the business segments in which we operate and has been in the construction business for over 30 years with over sixty (60) completed Construction & Infrastructure Projects.

For details, see “**Our Business – Our Strengths**” on page 186.

Quantitative Factors

Some of the information presented below, relating to us, is derived from the Restated Financial Statement. For details, see “**Restated Financial Statement**” and “**Other Financial Information**” on pages 234 and 279, respectively.

Some of the quantitative factors which may form the basis for computing the Offer Price are as follows:

1. Basic and Diluted Earnings Per Share (“EPS”):

Year / Period ended	Basic EPS and Diluted EPS	Weights
March 31, 2024	16.84	3
March 31, 2023	5.96	2
March 31, 2022	4.92	1
Weighted Average	11.23	
For three months period ended June 30, 2024*	3.96	

*Not annualized

Notes:

(1) *Earnings per Equity Share (Basic & Diluted) = Restated profit for the period/year attributable to the Equity Shareholders /number of Equity Shares outstanding during the period/year.*

(2) *Earnings per share calculations are in accordance with Ind AS - 33 (earnings per share) prescribed by the Companies (Indian Accounting Standards) Rules, 2015*

(3) *The above statement should be read with significant accounting policies and notes on Restated Financial Statement as appearing in the Restated Financial Statement.*

(4) *The face value of the Equity Shares is ₹ 10 each.*

(5) *The figures disclosed above are derived from the Restated Financial Statement.*

2. Price/Earning (“P/E”) ratio in relation to Price Band of ₹ 192 to ₹ 203 per Equity Share

Particulars	P/E at the Floor Price (no. of times)	P/E at the Cap Price (no. of times)
Based on basic and diluted EPS for the year ended March 31, 2024	11.40	12.05

Industry P/E ratio

Particulars	Industry P/E (no. of times)	Name of the peer company	Face value per equity shares (₹)
Highest	37.04	ITD Cementation Limited	1
Lowest	19.16	PSP Projects Limited	10
Average	25.03	NA	NA

Note: The industry high and low has been considered from the industry peer set provided later in this chapter. The industry composite has been calculated as the arithmetic average of P/E for industry peer set disclosed in this section. All the financial information for listed industry peers mentioned above is sourced from the audited financial statements of the relevant companies for Fiscal 2024, as available on website of stock exchanges.

3. Return on Net worth (RoNW)

Note: The industry high and low has been considered from the industry peer set provided later in this chapter. The industry composite has been calculated as the arithmetic average of P/E for industry peer set disclosed in this section. All the financial information for listed industry peers mentioned above is sourced from the audited financial statements of the relevant companies for Fiscal 2024, as available on website of stock exchanges.

Return on Net Worth (RoNW) derived from the Restated Financial Statement:

Year Ended	RONW (%)	Weight
March 31, 2024	52.39	3
March 31, 2023	26.80	2
March 31, 2022	28.40	1
Weighted Average	39.86	
For three months period ended June 30, 2024*	9.57	

*Not annualised

Note:

(1) *Net worth attributable to the Equity Shareholders of our Company has been defined as the average aggregate value of the paid-up equity share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, including legal reserve and after deducting, if any the aggregate value of the accumulated losses, prepaid expenses, deferred expenditure and miscellaneous expenditure not written off as per the Restated Financial Statement, but does not include reserves created out of revaluation of assets and write-back of depreciation as on March 31, 2022, March 31, 2023, March 31, 2024 and three months period ended June 30, 2024 in accordance with Regulation 2(1)(hh) of the SEBI ICDR Regulations, as amended.*

(2) *Return on Net worth attributable to the Equity Shareholders of our Company (%) = Restated net profit for the period/year attributable to Equity Shareholders of our Company / Restated Average Net worth attributable to the Equity Shareholders of our Company as at the end of the period/year. Return on Net worth attributable to the Equity Shareholders of the company is a non-GAAP measure.*

(3) *Weighted average = Aggregate of year-wise weighted Return on Net worth attributable to the Equity Shareholders of our Company divided by the aggregate of weights i.e. (Return on Net worth attributable to the Equity Shareholders of our Company x Weight) for each period/year / Total of weights*

(4) *The figures disclosed above are derived from the Restated Financial Statement of our Company.*

4. Net Asset Value per Equity Share of face value of ₹ 10 each, as adjusted (NAV)(I)

Particulars	(₹)
As on March 31, 2024	39.37
As on March 31, 2023	24.90
As on March 31, 2022	19.60
As on June 30, 2024	43.42
After the Offer	
-At Floor Price	77.55
-At Cap Price	80.08
Offer Price per equity share (ii)	□

Notes:

(I) *Net Asset Value per Equity Share is calculated as net worth attributable to the Equity Shareholders of our Company as at the end of financial*

*As certified by our Statutory Auditor - Parmod G Gupta & Associates, Chartered Accountants, pursuant to their certificate dated October 12, 2024.

^ Since shares received by way of gift

20. The Price Earning Ratio based on Basis and Diluted EPS for Fiscal 2024 at the upper end of the Price Band is 8.11 times as compared to average Industry Peer Group PE Ratio of 25.03 .

21. Weighted average return on Net Worth for Fiscal 2024, Fiscal 2023 and Fiscal 2022 is 39.86%.

22. This is the second Main Board Public Offer being handled by BRLM associated with Offer. The BRLM has handled 1 Main Board Issue and 26 SME Issues in the past three Fiscal, out of which 4 issues closed below the Issue Price on the listing date.

period/year divided by the number of Equity Shares used in calculating basic earnings per share.

“Net Worth attributable to the Equity Shareholders of our Company” means the aggregate value of the paid-up equity share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, including legal reserve and after deducting, if any the aggregate value of the accumulated losses, prepaid expenses, deferred expenditure and miscellaneous expenditure not written off as per the Restated Financial Statement, but does not include reserves created out of revaluation of assets and write-back of depreciation as on March 31, 2022, March 31, 2023, March 31, 2024 and three months period ended June 30, 2024 in accordance with Regulation 2(1)(hh) of the SEBI ICDR Regulations, as amended. It also excludes OCI, NCI and deeply subordinate debt.

(ii) *To be decided upon finalisation of Offer Price per Equity Share.*

5. Comparison of accounting ratios with listed industry peers

Comparison of accounting ratios with listed industry peers

Companies (As on March 31, 2024)	CMP	EPS (Basic in ₹)	EPS (Diluted in ₹)	PE Ratio	RONW (%)	NAV (Per Share)	Face Value in ₹
Deepak Builders & Engineers India Limited*(ii), (iv) and (vi)	[•]	16.84	16.84	[•]	52.39	39.37	10
Peer Group							
IRCON International Limited	226.22	9.17	9.17	24.67	15.76	61.37	2
Ahluwalia Contracts (India) Limited	1079.30	56.06	56.06	19.25	23.44	239.17	2
PSP Projects Limited	659.55	34.42	34.42	19.16	13.55	254.06	10
ITD Cementation Limited	590.10	15.93	15.93	37.04	20.00	86.95	1

*Offer Price of our Company is considered as CMP

Source: All the financial information for listed industry peers mentioned above is on a standalone and consolidated basis and is sourced from the filings made with stock exchanges, available on www.bseindia.com and www.nseindia.com for the Fiscal 2024.

Notes:

(I) *Considering the nature and size of the business of our Company, the peers are not strictly comparable. However, above company is included for broad comparison.*

(ii) *The figures for Deepak Builders & Engineers India Limited are based on the restated financial statements for the year ended March 31, 2024.*

(iii) *The figures for the peer group are for the year ended March 31, 2024 and are based on their respective financial statements filed with BSE Ltd and NSE.*

(iv) *NAV is computed as the closing net worth divided by the closing outstanding number of equity shares. Net worth has been computed as the aggregate of share capital and reserves and surplus (excluding Revaluation Reserves) and as attributable to the owners of the Company.*

(v) *P/E Ratio for the peer has been computed based on the closing market price of respective equity shares as on October 11, 2024 sourced from website of NSE as divided by the Basic/diluted EPS as applicable.*

(vi) *RoNW is computed as net profit after tax (excluding comprehensive income), as attributable to the owners of the Company divided by closing net worth. Net worth has been computed as the aggregate of share capital and reserves and surplus (excluding Revaluation Reserves) and as attributable to the owners of the Company.*

For further details, please see “**Risk Factors**” on page 37 and the financials of the Company including important profitability and return ratios, as set out in the chapter titled “**Restated Financial Statements**” on page 273 to have more informed view about the investment proposition. The Face Value is ₹ 10.00/- per Equity Share and the Offer Price ₹ [•]/- has been determined by the Company in consultation with the BRLM and is justified by the company in consultation with the BRLM on the basis of above information.

6.Key Performing Indicators

The table below sets forth the details of the KPIs that our Company considers have a bearing for arriving at the basis for Offer Price. These KPIs have been used historically by our Company to understand and analyses the business performance, which in result, help us in analysing the growth of various verticals segments in comparison to our peers. The Bidders can refer to the below-mentioned KPIs, being a combination of financial and operational key financial and operational metrics, to make an assessment of our Company's performance in various business verticals and make an informed decision.

The KPIs disclosed below have been approved and confirmed by a resolution of our Audit Committee dated September 26, 2024. Further, the members of our Audit Committee have verified the details of all KPIs pertaining to the Company and confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years prior to the date of filing of this Red Herring Prospectus. Further, the KPIs disclosed herein have been certified by our Statutory Auditors, by their certificate dated September 26, 2024, which has been included as part of the “**Material Contracts and Documents for Inspections**” on page 456. For details of other business and operating metrics disclosed elsewhere in this Red Herring Prospectus, see “**Our Business**” and “**Management's Discussion and Analysis of Financial Condition and Results of Operations**” on pages 210 and 321, respectively.

Details of our KPIs for the three months period ended June 30, 2024 and Fiscal 2024, Fiscal 2023 and Fiscal 2022 is set out below:
(₹ in millions, other than ratios)

Metrics	For the three months period ended June 30, 2024	Fiscal 2024	Fiscal 2023*	Fiscal 2022*
Financial				
Revenue from operations ⁽¹⁾	1,051.08	5,114.02	4,334.55	3,630.52
Growth in revenue from operations (%) ⁽²⁾		17.98%	19.39%	16.83%
Gross Profit ⁽³⁾	398.56	1,566.50	772.42	642.55
Gross Profit Margin(%) ⁽⁴⁾	37.92%	30.63%	17.82%	17.70%
EBITDA ⁽⁵⁾	314.44	1,175.39	528.93	438.71
EBITDA Margin(%) ⁽⁶⁾	29.92%	22.98%	12.20%	12.08%
Adjusted EBITDA ⁽⁷⁾	302.15	1,121.99	508.88	419.36
Adjusted EBITDA Margin(%) ⁽⁸⁾	28.75%	21.94%	11.74%	11.55%
Restated Profit after tax (PAT) ⁽⁹⁾	142.12	604.10	213.95	176.64
PAT Margin ⁽¹⁰⁾	13.52%	11.81%	4.94%	4.87%
RoE(%) ⁽¹¹⁾	8.48%	39.39%	23.06%	24.72%
RoCE(%) ⁽¹²⁾	8.97%	41.72%	26.10%	27.26%
Net Debt / EBITDA Ratio ⁽¹³⁾	4.83	1.30	1.77	1.81
Debt Equity Ratio ⁽¹⁴⁾	0.91	1.00	1.04	1.11
Operational				
Order Book ⁽¹⁵⁾	1,3803.89	1,1126.88	16,578.79	7,196.32
Book to Bill ratio ⁽¹⁶⁾	14.91	2.00	4.05	2.11
Category wise				
Construction Projects ⁽¹⁷⁾	388.98	2,868.52	23,283.85	2,592.78
Construction Projects (as a % of operating revenue)	37.01%	56.09%	75.76%	71.42%
Infrastructure Projects ⁽¹⁸⁾	395.72	1,851.51	189.58	408.76
Infrastructure Projects (as a % of operating revenue)	37.65%	36.20%	4.37%	11.26%
#Type wise				
EPC projects ⁽¹⁹⁾	471.61	2,091.71	829.20	757.30
EPC projects (as a % of operating revenue)	44.87%	40.90%	19.13%	20.86%
Item-rate / Percentage rate ⁽²⁰⁾	313.09	2,628.32	2,644.23	2,244.24
Item-rate / Percentage rate (as a % of operating revenue)	29.79%	51.39%	61.00%	61.82%
Key working capital parameters (in days)				
Working Capital Days ⁽²¹⁾	220	172	111	105
Inventory Days ⁽²²⁾	208	152	143	69
Trade Receivable Days ⁽²³⁾	86	52	82	96
Trade Payable Days ⁽²⁴⁾	119	83	99	83

As certified by our Statutory Auditor M/s. Parmod G Gupta & Associates, Chartered Accountants, pursuant to their certificate dated September 26, 2024.

Notes:
#Certain numbers have been re-grouped

*KPIs and metrics for the period are not annualized. Growth rate from Fiscal 2024 to three months period ended June 30, 2024 is not disclosed as the periods are not comparable.

1. Revenue from Operations means the revenue from operations as appearing in the Restated Financial Statement.

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2. Gross Profit is calculated as revenue from operations less cost of materials consumed and construction expenses.
3. Gross Profit Margin refers to the percentage margin derived by dividing Gross Profit by revenue from operations.
4. EBITDA is calculated as restated profit / (loss) for the period / year, plus finance costs, total taxes, and depreciation and amortisation expense.
6. EBITDA Margin (%) is calculated as EBITDA divided by revenue from operations.
7. Adjusted EBITDA is calculated as EBITDA less other income.
8. Adjusted EBITDA Margin is calculated as Adjusted EBITDA divided by the revenue from operations.
9. Profit after Tax means restated profit / (loss) for the period/year as appearing in the Restated Financial Statement.
10. Profit after Tax Margin refers to the percentage margin derived by dividing Profit after Tax by revenue from operations.
11. Return on Equity (%) refers to restated profit after tax divided by Equity for the year/period less revaluation surplus. Restated profit after tax means restated profit / (loss) for the period/year as appearing in the Restated Financial Statement.
12. Return on Capital Employed is calculated as adjusted EBITDA less depreciation and amortisation / Average Capital Employed. Capital Employed is calculated as total equity less revaluation surplus plus total borrowings plus total lease liabilities (net) minus deferred tax assets (net). Average capital employed is opening capital employed plus closing capital employed divided by 2 (two).
13. Net Debt to EBITDA Ratio is a measurement of leverage, calculated as a company's interest-bearing liabilities minus cash or cash equivalents, divided by its EBITDA.
14. Debt Equity ratio is calculated as total borrowings divided total equity less revaluation surplus available to the equity shareholders of the Company.
15. Our order book as of a particular date comprises of anticipated revenues from uncompleted portion of existing contracts (signed contract for which all pre-conditions to entry have been met, including letters of intents issued by the client).
16. Book to Bill ratio is calculated as Book at a particular period divided by the Revenue from operations for that period.
17. Construction Projects comprises of construction and development of institutional & administrative buildings, hospitals and medical colleges, industrial building, historical memorial complex, stadium and sports complex, residential complex.
18. Infrastructure Projects comprises of structural work such as, flyovers, approach roads, road under bridge, bridges and railway over bridges and development and redevelopment of railway stations.
19. EPC Projects comprises of project executed under EPC contract.
20. Item-rate basis / percentage rate basis comprises of project executed on an item-rate basis / percentage rate basis.
21. Working Capital Days refers to total current assets days minus total current liabilities days.
22. Inventory days have been calculated as inventory divided by revenue from operations multiplied by ninety-one (91) (to annualize) for the three months period ended June 30, 2024 and 365 days for the complete fiscal years.
23. Trade Receivables days have been calculated as Trade Receivables divided by revenue from operations multiplied by ninety-one (91) (to annualize) for the three months period ended June 30, 2024 and 365 days for the complete fiscal years.
24. Trade Payables days have been calculated as Trade Payables divided by revenue from operations multiplied by ninety-one (91) (to annualize) for the three months period ended June 30, 2024 and 365 days for the complete fiscal years.
- The above KPIs of our Company have also been disclosed, along with other key financial and operating metrics, in **“Our Business”** and **“Management’s Discussion and Analysis of Financial Condition and Results of Operations”** on pages 210 and 321, respectively. All such KPIs have been defined consistently and precisely in **“Definitions and Abbreviations – Conventional and General Terms and Abbreviations”** on pages 3.

Our Company shall continue to disclose the KPIs disclosed hereinabove in this section on a periodic basis, at least once in a year (or for any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares, or until the utilization of Offer Proceeds, whichever is later, on the Stock Exchanges pursuant to the Offer, or for such other period as may be required under the SEBI ICDR Regulations.

Explanation for the KPI metrics

KPI	Explanations
Revenue from Operations (₹ in million)	Revenue from Operations is used by our management to track the revenue profile of our business and in turn helps assess the overall financial performance of the Company and size of the business
Growth in revenue from operations (%)	Growth in Revenue from operations provides information regarding the growth of the business for the respective period.
Gross Profit (₹ in million)	Gross Profit provides information regarding the profits from manufacturing of products by the Company.
Gross Profit Margin (%)	Gross Profit Margin is an indicator of the profitability on sale of products manufactured sold by the Company.
EBITDA (₹ in million)	EBITDA provides information regarding the operational efficiency of the business.
EBITDA Margin (%)	EBITDA Margin is an indicator of the operational profitability of the business before interest, depreciation, amortisation, and taxes and financial performance of the business.
Adjusted EBITDA (₹ in million)	Adjusted EBITDA provides information regarding the operational efficiency of the business after adjusting for other income, which is non-core income
Adjusted EBITDA Margin (%)	Adjusted EBITDA Margin is a further indicator of the operational profitability and financial performance of the business after negating the impact of non-operating income
Restated Profit after Tax (PAT) (₹ in million)	Restated Profit after Tax is an indicator of the overall profitability and financial performance of the business.
PAT Margin (%)	PAT Margin is an indicator of the overall profitability and financial performance of the business as a percentage to the revenue from operations.
Return on Equity (“RoE”) (%)	RoE provides how efficiently our Company generates profits from the shareholders' funds.
Return on Capital Employed (“RoCE”) (%)	ROCE provides how efficiently our Company generates earnings from the capital employed in the business.
Order Book	Our order book as of a particular date comprises of anticipated revenues from uncompleted portion of existing contracts (signed contract for which all pre-conditions to entry have been met, including letters of intents issued by the client).
Book to Bill ratio	Book-to-Bill Ratio is an indicator of the size of the order book as of a particular period to the revenue generated for that period.
Net Debt / EBITDA Ratio	It represents how many years it would take for our Company to pay back its debt if net debt and EBITDA are held constant.
Debt Equity ratio	This gearing ratio compares shareholders' equity to company debt to assess the company's amount of leverage and financial stability.
Working Capital Days	Working capital days indicates the working capital requirements of our Company in relation to revenue generated from operations, it defines the number of days taken by the company for converting the purchase to collection.
Inventory Days	Inventory Days provides number of days in which inventory turnaround in particular period / year.
Trade Receivable Days	Trade Receivable Days is the number of days that a customer invoice is outstanding before it is collected.
Trade Payable Days	Trade Payable Days is the number of days that a company takes to pay its bills and invoices to its trade creditors.

*As certified by our Statutory Auditor M/s. Parmod G Gupta & Associates, Chartered Accountants, pursuant to their certificate dated September 26, 2024. This certificate has been designated a material document for inspection in connection with the Offer. See **“Material Contracts and Documents for Inspection”** on page 456.

Description on the historic use of the KPIs by us to analyze, track or monitor our operational and/or financial performance

In evaluating our business, we consider and use certain KPIs, as stated above, as a supplemental measure to review and assess our financial and operating performance. The presentation of these KPIs is not intended to be considered in isolation or as a substitute for the Restated Financial Statement. We use these KPIs to evaluate our financial and operating performance. Some of these KPIs are not defined under Ind AS and are not presented in accordance with Ind AS. These KPIs have limitations as analytical tools. Further, these KPIs may differ from the similar information used by other companies and hence their comparability may be limited. Therefore, these metrics should not be considered in isolation or construed as an alternative to Ind AS measures of performance or as an indicator of our operating performance, liquidity or results of operation. Although these KPIs are not a measure of performance calculated in accordance with applicable accounting standards, our management believes that it provides an additional tool for investors to use in evaluating our ongoing operating results and trends and in comparing our financial results with other companies in our industry because it provides consistency and comparability with past financial performance, when taken collectively with financial measures prepared in accordance with Ind AS. Investors are encouraged to review the Ind AS financial measures and to not rely on any single financial or operational metric to evaluate our business.

Comparison of KPIs with Listed Industry Peers

Particulars	IRCON International Limited				Ahluwalia Contracts (India) Limited				PSP Projects Limited				ITD Cementation Limited			
	June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022	June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022	June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022	June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Order book	NA	2,72,080	3,32,280	4,37,580	NA	1,97,067	1,39,307	1,30,336	NA	31,20,240	50,520	43,240	NA	1,92,820	1,92,330	1,43,920
Revenue from operations (1)	26256.40	1,19,504.00	99,212.00	69,101.50	9,193.48	38,552.97	28,383.93	26,924.69	6,118.92	24,624.98	19,266.49	17,487.59	23,764.88	75,420.00	46,749.20	32,495.27
Growth in Revenue from Operations (2)	-	20.45%	43.57%	39.43%	-	35.83%	5.42%	35.83%	-	27.81%	10.17%	40.93%	-	61.33%	43.86%	47.15%
EBITDA (3)	238.34	12,013.60	8,960.20	6,479.40	712.28	6,201.61	3,336.92	2,857.44	772.02	2,859.03	2,521.08	2,777.63	2,365.08	7,960.00	4,458.35	3,093.49
EBITDA Margin% (4)	0.91%	10.05%	9.03%	9.38%	7.75%	16.09%	11.76%	10.61%	12.62%	11.61%	13.09%	15.88%	9.95%	10.55%	9.54%	9.52%
PAT	1616.6	8,629.00	7,768.30	5,443.20	306.00	3,755.46	1,941.62	1,552.59	342.80	1,238.99	1,330.18	1,624.04	1,001.89	2,740.00	1,242.46	688.14
PAT Margin %(5)	6.16%	7.22%	7.83%	7.88%	3.33%	9.74%	6.84%	5.77%	5.60%	5.03%	6.90%	9.29%	4.22%	3.63%	2.66%	2.12%
NAV (6)	NA	61.37	55.06	49.13	NA	239.17	183.59	154.73	NA	254.06	222.17	190.2	NA	86.95	72.04	65.85
RoE% (8)	NA	15.76%	15.85%	11.78%	NA	23.44%	15.79%	14.98%	NA	13.55%	16.63%	23.72%	NA	20.00%	10.04%	6.08%
RoCE % (9)	NA	15.12%	15.06%	13.52%	NA	27.91%	23.98%	24.33%	NA	18.22%	26.52%	35.88%	NA	27.40%	22.90%	17.05%

Comparison of KPIs based on additions or dispositions to our business

Dispositions

Our Company has not made any dispositions to our business in the last three Fiscals and the three months period ended June 30, 2024.

Acquisition

Our Company has not acquired / made any in investment in the last three Fiscals and the three months period ended June 30, 2024.

Our Company has not undertaken material acquisition or disposition of assets / business for the periods that are covered by the KPIs and accordingly, no comparison of KPIs over time based on additions or dispositions to the business, have been provided.

7. Weighted average cost of acquisition

- (a) The price per share of our Company (as adjusted for corporate actions, including split, bonus issuances) based on the primary/ new issue of Equity Shares or convertible securities (excluding Equity Shares issued under the ESOP Scheme and issuance of equity shares pursuant to a bonus issue) during the 18 months preceding the date of this Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid up share capital of our Company in a single transaction or multiple transactions combined together over a span of rolling 30 days.

There has been no issuance of Equity Shares or convertible securities, during the 18 months preceding the date of this Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-Offer capital before such transaction(s) and excluding ESOPs granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.
- (b) The price per share of our Company (as adjusted for corporate actions, including split, bonus issuances) based on the secondary sale / acquisition of Equity Shares or convertible securities involving Promoter, Promoter Group during the 18 months preceding the date of filing of this Red Herring Prospectus, where the acquisition or sale is equal to or more than 5% of the fully diluted paid-up share capital of our Company, in a single transaction or multiple transactions combined together over a span of rolling 30 days.

There has been no secondary sale / acquisition of Equity Shares or convertible securities involving Promoter, Promoter Group during the 18 months preceding the date of filing of this Red Herring Prospectus, where the acquisition or sale is equal to or more than 5% of the fully diluted paid-up share capital of our Company, in a single transaction or multiple transactions combined together over a span of rolling 30 days.

For the purpose of disclosure under part (a) and (b) above, ‘primary transaction’ refers to a primary issue of Equity Shares or securities convertible into Equity Shares, excluding shares issued under a bonus issuance and sub-division of shares and ‘secondary transactions’ refer to any secondary sale or acquisition of Equity Securities (excluding gifts)
- (c) Since there are no eligible transaction of our Company reported in (a) and (b) above in accordance with paragraph (9)(K)(4)(a) of the SEBI ICDR Regulations, the price per Equity Share of our Company based on the last five primary or secondary transactions in Equity Shares (secondary transactions where the Promoter /Promoter Group entities or Shareholders having the right to nominate director on the Board are a party to the transaction) not older than 3 years prior to the date of filing of this Red Herring Prospectus has been computed as under:

Date of Transfer	Name of Transferor	Name of Transferee	No. Equity Shares Allotted / Transferred	Face value per Equity Share (₹)	Price per Specified Security (₹)	Nature of transaction	Nature of consideration	Total consideration (in ₹) (B)
September 4, 2023	Sunita Singal	Deepak Kumar Singal	400,000	10.00	NIL	Gift	NA	NA
March 28, 2022	Deepak Kumar Singal	Henna Singal	6,200	10.00	NIL	Gift	NA	NA
March 28, 2022	Sunita Singal	Akash Singal	3,500	10.00	NIL	Gift	NA	NA
March 28, 2022	Sunita Singal	Harnam Singh Khosa	100	10.00	18	Sale*	Cash	1,800
March 28, 2022	Sunita Singal	Ashok Kumar	100	10.00	18	Sale*	Cash	1,800
March 28, 2022	Sunita Singal	Jaswant Lal Verma	100	10.00	18	Sale*	Cash	1,800
		Weighted Average					0.01	

*for complying with minimum number of members requirement as per the Companies Act, 2013.

Weighted average cost of acquisition, floor price and cap price

Based on the transaction described in (a), (b) and (c) above, the weighted average cost of acquisition, as compared with the Floor Price and Cap Price is set forth below:

Date of transfer	Weighted average cost of acquisition (₹ per Equity Share)	Floor price (i.e. ₹ 192)(1)	Cap price (i.e. ₹ 203)(1)
Weighted average cost of acquisition of primary / new issue as per paragraph 7(a) above.	NA ^	Nil	Nil
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 7(b) above.	NA ^	Nil	Nil
Weighted average cost of acquisition of primary issuances / secondary transactions as per paragraph 7(c) above	₹ 0.01	19200	20300

Note:

^ There were no primary / new issue of shares (equity/convertible securities).

^ there were no secondary sales / acquisition of shares (equity/ convertible securities) transactions in last 18 months from the date of this Red Herring Prospectus, the detail as required under paragraph (b) above is thus applicable

Explanation for Offer Price/Cap Price being 20300 times price of weighted average cost of acquisition of primary issuance price/secondary transaction price of Equity Shares (set out in VIII above) along with our Company's key performance indicators and financial ratios for the three months period ended June 30, 2024 and the Fiscals 2024, 2023 and 2022 and in view of the external factors which may have influenced the pricing of the Offer.


- Established presence and proven track record of completing Construction and Infrastructure projects awarded by government, semi-government and government-controlled entities with focus on non-highway projects.
 - Decent order book with diversified project such as hospital and medical college building projects, Railway projects relating to upgradation / development / redevelopment of Railway Station and related work etc and book to bill ratio of 14.91 times for three months period ended June 30, 2024.
 - Strong financial performance with CAGR growth of 18.69% in revenue from operation and 63.68% in EBITDA and 84.93% in Profit after Tax for the Fiscal 2022 to Fiscal 2024.
 - Our Promoter Deepak Kumar Singal who has extensive experience of more than 30 years in the construction industry and has been intimately involved in our business since incorporation and experience of completion of 60 Construction & Infrastructure Projects
- 8. The Offer Price is [•] times of the face value of the Equity Shares.**
- The Offer Price of ₹ [•] has been determined by our Company in consultation with the BRLM, on the basis of assessment of market demand from Bidders for Equity Shares through the Book Building Process and is justified in view of the above qualitative and quantitative parameters.
- The trading price of Equity Shares could decline due to factors mentioned in **“Risk Factors”**, on page 37 and you may lose all or part of your investments. Bidders should read the above-mentioned information along with **“Our Business”**, **“Management’s Discussion and Analysis of Financial Position and Results of Operations”** and **“Restated Financial Statement”** on pages, 210, 321 and 273, respectively, to have a more informed view before making an investment decision

THE EQUITY SHARE OF OUR COMPANY WILL GET LISTED ON MAIN BOARD PLATFORM OF BSE AND NSE

ASBA*

Simple, Safe, Smart way of Application - Make use of it!!!!

*Applications Supported by Blocked Amount (“ASBA”) is a better way of applying to issues by simply blocking the fund in the bank account. For details, check section on ASBA. Mandatory in public issue. No cheque will be accepted.



UPI-Now available in ASBA for Retail Individual and Non Institutional Investor applying in public issue where the application amount is upto 500,000, applying through Registered Brokers, Syndicate, CDPs 7 RTAs. Retail Individual Investors and Non-Insitutional Investors also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account. Investors are required to ensure that bank account used for bidding is linked to their PAN. Bidders must ensure that their PAN is linked with Aadhaar aand are in compliance with CBDT notification dated February 13,2020 and press release dated June 25,2021 read with press release dated September 17, 2021, CBDT Circular No.7 of 2022 dated March 30, 2022 read with the press release dated March 28,2023 and any subsequent press releases in this regard.

ASBA has to be applied by all the investors except Anchor Investors. UPI may be availed (i) Retail Individual Bidders in the Retail Portion; (ii) Non-Institutional Bidders with an application size of up to 500,000 in the Non-Institutional Portion. For details on the ASBA and UPI process, please refer to the deatils given in the Bid Cum Application Form and abridged prospectus and also please refer to the section “Offer Procedure” on page 414 of the RHP. The process is also available on the website of Association of Investment Bankers of India (“AIBI) and stock Exchanges and in the General Information Document. The Bid Cum Application Form and the Abridged Prospectus can be downloaded from the websites BSE Limited (“BSE”) and National Stock Exchange of Indai Limited (“NSE”), and together with BSE, the "Stock Exchanges") and can be obtained from the list of bank that is displayed on the website of SEBI at www.sebi.gov.in/sebiweb/other/otherAction.do?doRecognisedFpi=yes&intmid=35 and <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmid=43>, respectively as updated from time to time. For the list of UPI apps and banks live on IPO, please refer to the link; www.sebi.gov.in. UPI Bidders Bidding using the UPI Mechanism my apply through the SCSBs and mobile applications whose names appear on the wbsite of SEBI, as updated from time to time. HDFC Bank Limited and ICIC Bank Limited have been appointed as the Sponsor Banks for the Offer, in accordance with the requirements of SEBI circular dated November 1, 2018 as amended. For Offer related queries, please contect the Book Running Lead Managers (“BRLMs”) on their respective email IDs as mentioned below. For UPI related queries, investors can contact NPCI at the toll free number: 18001201740 and mail ld: ipo.upi@npco.org.in.

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