

*Taking the spirit of Indian Hospitality
to the World.*

Jet Airways (India) Limited | Annual Report 2017.



21 Codeshare Partners

32 Frequent Flier Partners

147 Interline Partners

108 Interline eTicketing Partners

60 Through Check-in Partners

Codeshare Partners



Frequent Flier Partners



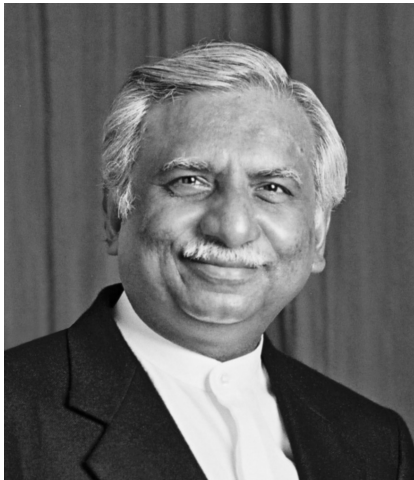
As on 31st March, 2017

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Letter from the Chairman



My fellow Shareholders:

I am happy to present you the 25th Annual Report of your Company. You may recall that not so long ago, we had laid out a three-year roadmap to return your Company to profitability. We had hit that target last year, a year earlier than planned, recording the highest ever annual profit in our history.

This past year, macro-economic factors have had a dynamic and challenging effect on the aviation industry as a whole. Brent crude prices during the year increased by 25% reversing their decline and raising costs of our operations. UK's landmark BREXIT decision and the severe slowdown in the Gulf economies sparked uncertainty in business sentiment. The incremental addition of capacity in the domestic market and the resultant fall in airfares added pressure on our yields. Your company continues to focus on costs reduction and has been able to reduce cost compared to last year. Despite extant challenges, your Company recorded its second full year of profitability.

As India's finest full-service airline, the quality of our product has always set us apart from competition. This past year we have remained steadfastly committed to our 'Guest First' approach, founded on the key pillars of Choice, Connectivity, Convenience and Comfort, which are at the forefront of our persistent effort to create an incomparable service proposition for our guests.

These pillars of the turnaround plan have enabled us to sustain profitability in 2016-17, ending the year with a consolidated profit of ₹ 438 crore. We improved our performance across all crucial metrics. Costs per available seat kilometer (CASK), excluding fuel, fell 1.2 percent to ₹ 3.22. We continued to optimize aircraft utilization across fleet and type. Utilization for our Boeing 737 fleet improved to 13.24 hours in FY17. Utilization across our fleet of Boeing 777 and Airbus 330 aircraft also improved significantly.

Our 3 year young strategic partnership with Etihad Airways continues to deliver synergies across all areas, including network growth, revenue enhancement, operational efficiencies and cost improvement, to the mutual benefit of both airlines. More importantly, it has given our guests greater choice, comfort, connectivity and convenience. For another year running, Jet Airways – together with Etihad Airways carried more passengers between India and the Gulf than any other airline in the world.

Operationally, we ran a tight ship. Exercising fiscal prudence, keeping laser-sharp focus on costs and adopting a cautious approach to expansion, your Company has successfully ended every quarter this year in profit. As a matter of fact, the three months ended 31st March, 2017, was Jet Airways' eighth straight quarter of profitability. As a part of our deleveraging effort, your company has been able to reduce its debt by ₹ 1,716 crores for the financial year ended 31st March, 2017. Overall, over the last 2 years, debt has been reduced by ₹ 2,806 crores from ₹ 11,903 crores as at 31st March, 2015, to ₹ 9,097 crores as at 31st March, 2017.

Jet Airways has always striven harder in times of turbulence, turning adversity into opportunity - an opportunity to innovate, an opportunity to push boundaries, an opportunity to reflect on what we do well continuously and then improve and enhance upon it.

Creating an exceptional flying experience is what we excel at, and this past year, as always, we have kept that as our distinctive feature.

The Government of India's civil aviation policy announced in 2016 opened up the doors to enhanced connectivity. Seizing this opportunity, Jet Airways forged new alliances and partnerships with airlines globally, widening our already extensive international network.

Our broader theme of connecting India to the world and the world to India has been further enhanced by broadening the scope of our codeshare alliances with KLM Royal Dutch Airlines, Air France and Delta Air Lines, giving our guests enhanced, more convenient flight options to destinations in North America and Europe. Your airline therefore can offer guests the unique advantage of arriving into one gateway in Europe and flying out from another.

We also expanded existing alliances with Virgin Atlantic, Alitalia, All Nippon, Garuda, Korean Air and Qantas, and forged new partnerships with Jetstar Asia, Kenya Airways, Hong Kong Airlines and Fiji Airways.



These network of codeshare partnerships have given us a formidable presence in international skies and enabled us to spread our wings to the farthest corners of the globe.

Our reach now extends to 108 destinations worldwide, including landmark European destinations like Berlin, Brussels, Amsterdam, Copenhagen, London, Paris, Madrid, Manchester, Oslo and Prague; key cities in America like Atlanta, Boston, Detroit, Minneapolis, New York, Philadelphia, Portland, Salt Lake City and Seattle; as well as more exotic locations like Okinawa, Nagoya, Dar-es- Salaam, Entebbe, Auckland, Nadi, Medan, Surabaya, Penang and Phuket.

To put it simply, our guests have the choice of flying, quite literally, to a whole world of new destinations.

Domestically, too, our network keeps growing. We have added new routes linking more of India's smaller cities to our metro gateways and in a landmark move introduced the deployment of wide-bodied aircraft on domestic routes from Mumbai to Bengaluru and Chennai and Delhi to Kolkata, introducing the comfort normally associated with long-haul international travel.

We also deployed wide-body services on certain key international routes earlier served by narrow-body aircraft, such as from Mumbai to Dubai, Singapore, Kuwait, Jeddah, Dammam, Doha and Bangkok, as well as introduced our award-winning First Class Suites on some sectors.

With a view to optimize guest-convenience, we have introduced more flexibility to their travel experience by crafting specifically tailored initiatives like #JetAdvance, Fare Choices, Baggage Drop and the unique Global Pass. In a move to increase ancillary revenues for your Company, we have introduced features such as Seat Select, Priority Advantage and Fare Lock. These measures not only help drive revenues but also offer our guests, convenience and flexibility.

Your airline's 'Guest First' philosophy has remained central to all its initiatives. We have refurbished aircraft cabins across our fleet and introduced new onboard services. To help improve our service quality, enhance personalized services, retain guest loyalty and ensure we continue to deliver the best of Indian hospitality to the world, your Company has implemented numerous measures to enhance crew training, efficiency and productivity. Our focus on improving safety remains just as rigorous as ever, with Jet Airways becoming the first airline to install a DGCA-approved 'smoke class-room', where our crew are trained on firefighting, smoke detection and other emergency and safety related issues. Technologically, we have continued to make strides. We rolled out JetScreen, a first-of-its-kind, internet-enabled wireless streaming in-flight entertainment system offering a rich and varied choice of tablet and smartphone-streamable content.

The airline also launched nine new country-specific versions of jetairways.com. Our website is now available in 72 iterations across the world in ten local languages, including language-specific booking engines for the French and Dutch markets.

As an airline that has been at the forefront of technological innovation, your Company has now integrated the latest payment options like EMI, UPI and digital wallets for both domestic and international markets, introducing further flexibility and convenience to our guests' booking experience.

In keeping with our focus on costs, we adopted Honeywell's GoDirect fuel efficiency software, which analyses fuel consumption and helps an airline optimise fuel use and thereby reduce operational costs. Your company also switched over to Lufthansa's LIDO flight planning system which further helped us optimise fuel usage without compromising safety.

Our JetPrivilege loyalty programme continues to grow. Over 1.2 million new members signed up last year and in the month of August 2016 we surpassed the landmark 5 million member-milestone.

We introduced attractive features such as tier bonuses for our most loyal members. Platinum, Gold and Silver tier members can now earn more bonus JPMiles when flying Jet Airways or other airline partners.

Most importantly, we welcomed 31 new partners to the programme - airlines like Delta Air Lines, Hong Kong Air Lines and Fiji Airways, as well as non-airline partners like Flipkart, HDFC Life and First Cry are now part of JetPrivilege.

As a socially conscious and responsible company, we have consistently endeavoured to drive societal transformation through ceaselessly initiating and successfully carrying out activities in support of welfare, care and upliftment of women and children, especially the girl child.

To celebrate the 5 million milestone, our loyalty program, JetPrivilege, made a monetary donation equivalent to 5-million JPMiles to two NGOs - Nanhli Kali and Save the Children, aiming, in its own humble way, to create a better quality of life for underprivileged children. Members also threw their support behind the cause and donated money equivalent to 608-thousand JPMiles.



The Company's well-recognized Magic Box in-flight collection program and our association with Save the Children India reached its 20th year milestone during FY 2016-17. Through the unwavering support of our guests, Jet Airways has made a difference in the lives of innumerable underprivileged children in particular the girl child, by contributing towards their health, welfare and education.

Our 'Flight of Fantasy' initiative also marked its 19th year. Every year your Company celebrates our children and the youth by giving wings to the dreams of over 100 underprivileged children from various NGOs who have never flown before, making it possible for them to experience the thrill and Joy of Flying for the first time.

I am convinced that the Indian aviation sector remains robust and holds out significant opportunities with political and economic stability, growth in GDP, higher disposable incomes and a young and aspirational population contributing largely to the potential of aviation. More and more Indians are taking to the skies each year, so much so that in October last year, IATA has predicted that India would displace the UK as the world's third largest aviation market by 2026 behind only China and the USA.

Indian aviation industry is on a path of rapid advancement. The Government has commendably made laudable strides towards its development. The Government's various initiatives such as Make in India Scheme, "improvement in the ease of doing business index", and simplification in visa rules and procedures, have considerably enhanced international business and leisure traffic. In addition, aviation and connectivity nationwide is expected to witness further impetus due to the Government's Regional Connectivity Scheme.

However for aviation to truly realize its potential, several areas must be addressed. Escalating airport levies, surcharges and high taxation continue to shackle the industry. The current airport infrastructure is unable to keep pace with the breakneck growth in capacity and traffic. Addressing these issues is the most urgent need of the hour. Yet, despite these challenges, Indian aviation is set for a bright future and I remain convinced that, no matter the headwinds, our strengths as a Company will see us surmount all odds and emerge stronger. In this growing aviation market, your Company has placed an order for 75 fuel efficient B737-MAX aircraft for delivery starting in June 2018 onwards.

As the oldest private sector airline in the country and the first to fly internationally, we have proudly flown the Indian flag around the world. As we move towards twenty five years of operations, I am confident that we will strongly ride out the current turbulence and come out as one of the most preferred airlines of the world, further cementing our position as India's premier air-connector to the world.

Before I end, I must express my sincere thanks to the various ministries of the Government of India including the Ministry of Civil Aviation, Ministry of Finance and Ministry of Commerce & Industry and also the Director General of Civil Aviation, the Bureau of Civil Aviation Security, Airports Authority of India, DIAL and MIAL for their continued support.

I would also like to express my continued gratitude to all lenders, aircraft and engine lessors, the US EXIM Bank, the European ECAs, various national and international banks, fuel suppliers, spare parts suppliers, who have been there to support us in difficult times.

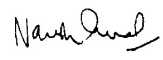
My thanks also go to the Boeing Company, Airbus Industries, ATR, General Electric, Rolls Royce and Pratt & Whitney for their contribution and partnership.

Thanks also to the media, both print and electronic, for the extensive coverage accorded to us.

My thanks to our staff and each and every member of our management team for all their efforts to sustain high service levels and support they have consistently extended to the Company with their diligence, dedication, hard work and loyalty.

Finally, let me reiterate my gratitude to all our Shareholders for their support. I look forward to working together to ensure that your Jet Airways retains pride of place amongst the top international airlines of the world.

With kind regards,



Naresh Goyal
Chairman



Corporate Information (As on 31st March, 2017)

Board of Directors

| | |
|-----------------------------|--|
| Mr. Naresh Goyal | Chairman |
| Mr. James Hogan | Vice Chairman |
| Mr. James Rigney | |
| Mr. Vikram Mehta | (Appointed on 27 th December, 2016) |
| Ms. Rajshree Pathy | (Appointed on 27 th December, 2016) |
| Mr. Ranjan Mathai | (Appointed on 21 st March, 2017) |
| Mr. Dinesh Kumar Mittal | |
| Mr. Srinivasan Vishvanathan | |
| Mr. Javed Akhtar | |
| Mrs. Anita Goyal | |
| Mr. Gaurang Shetty | Whole Time Director |

Company Secretary

| | |
|--------------------|--|
| Mr. Kuldeep Sharma | Vice President – Global Compliance & Company Secretary |
|--------------------|--|

Senior Management

| | |
|--|--|
| Mr. Amit Agarwal | Acting Chief Executive Officer & Chief Financial Officer |
| Mr. Jayaraj Shanmugam | Chief Commercial Officer |
| Mr. Rahul Taneja | Chief People Officer |
| Mr. Shrimanikandan Ananthvaideyanathan | Chief Information Officer |
| Capt. Hameed Ali | Group Executive Officer |

Statutory Auditors

BSR & Co, LLP
Chaturvedi & Shah

Debenture Trustees

Vistra ITCL (India) Limited
(formerly IL&FS Trust Company Limited)

Legal Advisors

Gagrats

CIN No.: L99999MH1992PLC066213

Registered Office

Siroya Centre
Sahar Airport Road
Andheri (East)
Mumbai 400 099
Tel: +91 22 6121 1000

Registrar & Share Transfer Agents

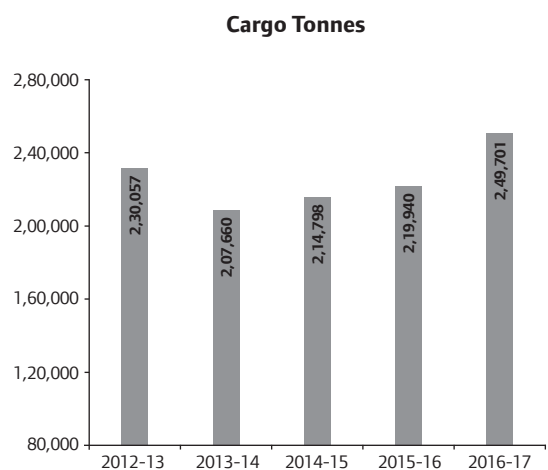
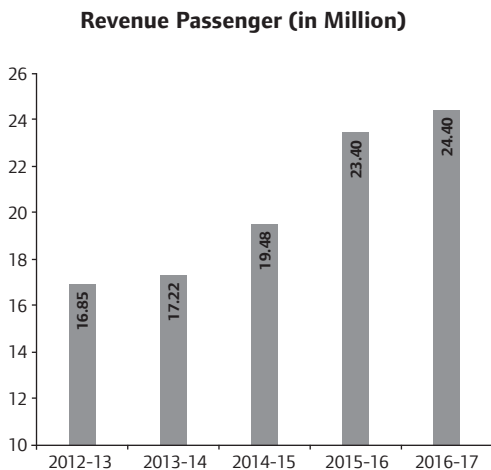
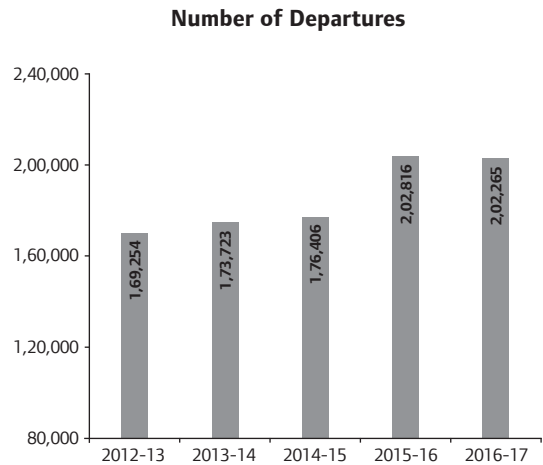
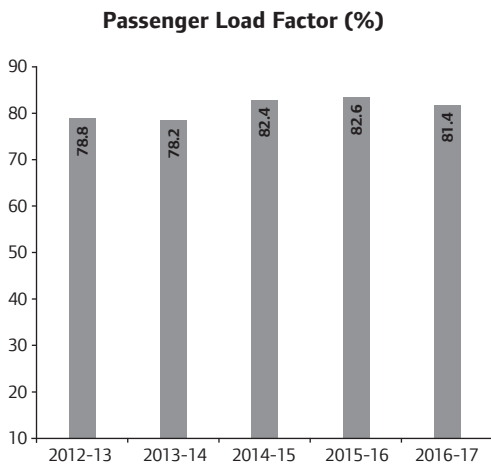
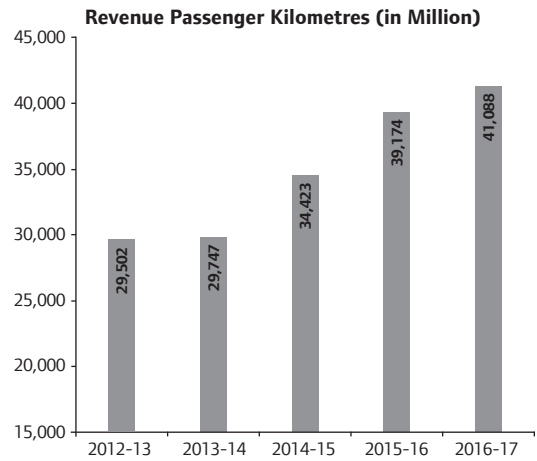
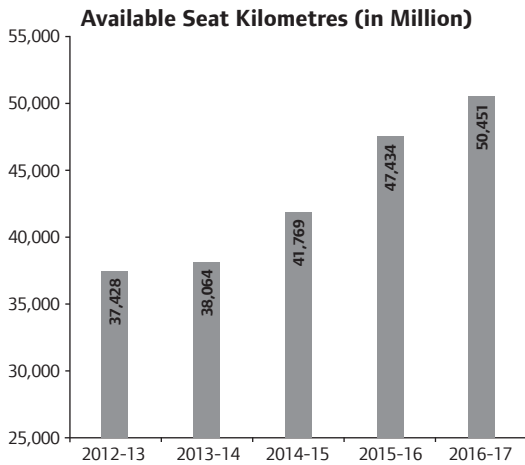
Karvy Computershare Private Limited
Karvy Selenium Tower B,
Plot 31-32, Gachibowli,
Financial District, Nanakramguda,
Hyderabad - 500 032
Tel: +91 40 6716 1500
Email: einward.ris@karvy.com
Contact Person: Mr. S. V. Raju

Bankers

Abu Dhabi Commercial Bank
Allahabad Bank
AXIS Bank Limited
Bank of America N.A.
Bank of India
Barclays Bank Plc
Canara Bank
Citibank N.A.
DBS Bank Limited
DVB Bank SE
First National Bank
HDFC Bank Limited
ICICI Bank Limited
IDBI Bank Limited
Indian Overseas Bank
ING Belgium SA / N.V.
JP Morgan Chase, N.A.
Kotak Mahindra Bank Limited
Lloyds Bank (formerly known as Bank of Scotland Plc)
Mashreq Bank PSC
Punjab National Bank
Standard Chartered Bank Plc
State Bank of India
The Hong Kong & Shanghai Banking Corporation Limited
The Royal Bank Of Scotland N.V. (formerly known as ABN AMRO Bank)
Yes Bank
Syndicate Bank

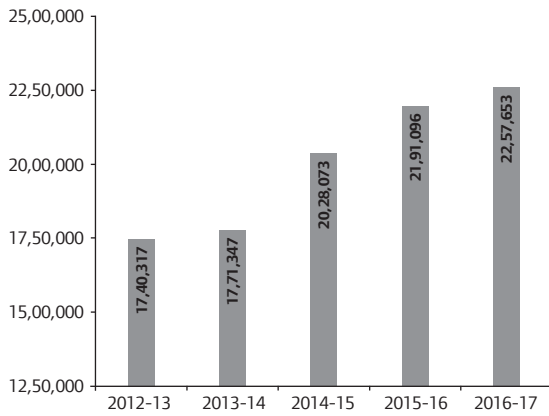


Operating Highlights

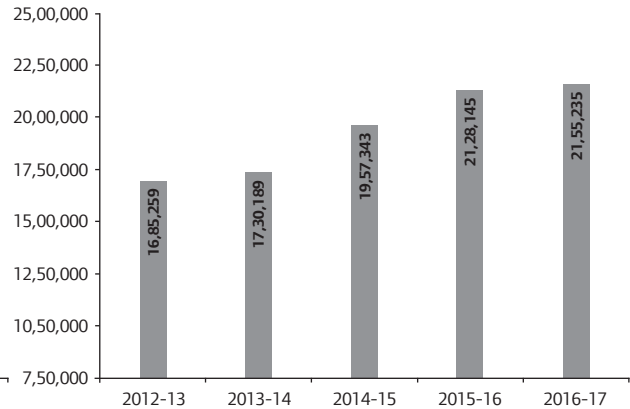


Financial Highlights

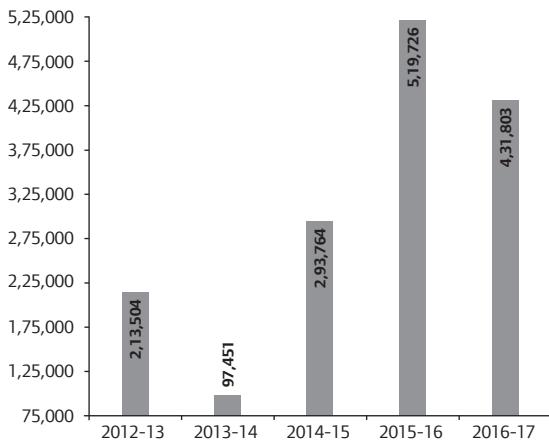
Income (Lakh ₹)



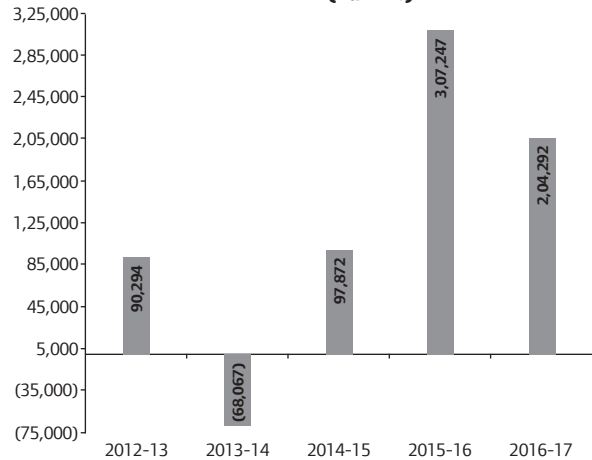
Operating Revenue (Lakh ₹)



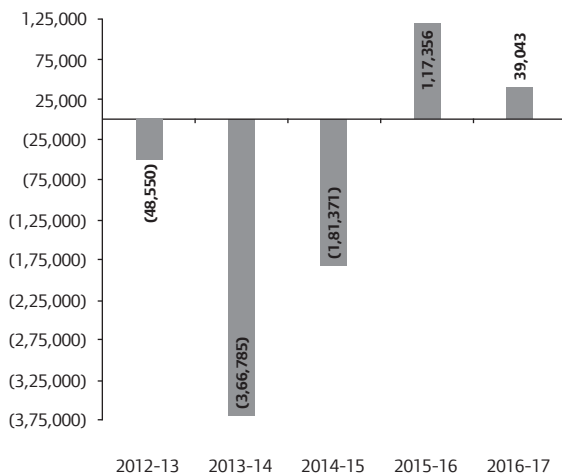
EBTDAR (Lakh ₹)



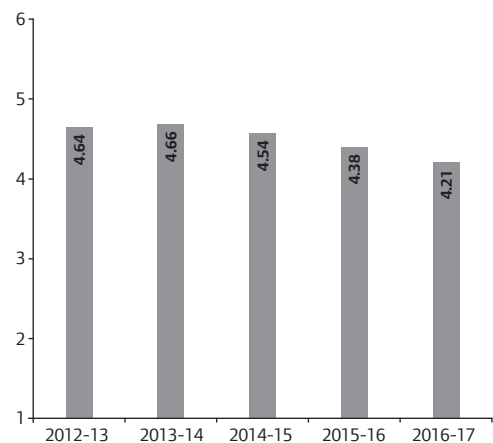
EBTDA (Lakh ₹)



Profit After Tax (₹ Lakh)



Net Revenue per Passenger Kilometres (₹)



Notice

Notice is hereby given that the Twenty Fifth Annual General Meeting of the Members of Jet Airways (India) Limited will be held at Y B Chavan Auditorium, General Jagannath Bhosale Marg, Nariman Point, Mumbai 400021 on Monday, 11th September, 2017, at 2.30 p.m to transact the following business:-

ORDINARY BUSINESS:

1. Adoption of Audited Financial Statements and Reports of the Directors and the Auditors

To receive, consider and adopt the Audited Financial Statements (including audited consolidated financial statements) for the financial year ended 31st March, 2017, together with the Reports of the Directors and the Auditors thereon.

2. Re-appointment of a Director

To appoint a Director in place of Mrs. Anita Goyal (DIN: 01992051), who retires by rotation, and being eligible, offers herself for re-appointment.

3. Ratification of the appointment of the Joint Statutory Auditors, M/s. BSR & Co. LLP

To consider and if thought fit, to pass, with or without modification(s), the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 139 and other applicable provisions of the Companies Act, 2013, and the Companies (Audit and Auditors) Rules, 2014, as amended from time to time, the Members of the Company do hereby ratify the appointment of M/s. BSR & Co. LLP, Chartered Accountants (Registration Number 101248W/W-100022) as one of the Joint Statutory Auditors of the Company to hold office from the conclusion of the Twenty Fifth Annual General Meeting till the conclusion of the Twenty Sixth Annual General Meeting and the Board of Directors of the Company is hereby authorised to fix their remuneration for the financial year ending 31st March, 2018."

4. Appointment of M/s. D T S & Associates as Joint Statutory Auditors

Appointment of M/s. D T S & Associates, Chartered Accountants (Registration Number 142412W) as Joint Statutory Auditor in place of M/s Chaturvedi & Shah, Chartered Accountants the retiring Joint Statutory Auditors to hold office, for three years, from the conclusion of the Twenty Fifth Annual General Meeting till the conclusion of the Twenty Eighth Annual General Meeting of the Company and to fix their remuneration and in this regard to consider and if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 139 and other applicable provisions of the Companies Act, 2013, and the Companies (Audit and Auditors) Rules, 2014, as amended from time to time, M/s D T S & Associates, Chartered Accountants, (Registration Number 142412W) be and are hereby appointed as the Joint Statutory Auditors of the Company to hold office from the conclusion of the Twenty Fifth Annual General Meeting till the conclusion of the Twenty Eighth Annual General Meeting, subject to the ratification by the Members of the Company at every subsequent Annual General Meeting that may be held before the Twenty Eighth Annual General Meeting and the Board of Directors of the Company be and is hereby authorised to fix their remuneration for the financial year ending on 31st March, 2018."

SPECIAL BUSINESS:

5. Re-appointment of Mr. Gaurang Shetty as Whole Time Director

To consider and if thought fit, to pass, with or without modification(s), the following Resolution as a Special Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 196, 197, 203 and Schedule V and all other applicable provisions, if any, of the Companies Act, 2013 read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, (including any statutory modification(s) or re-enactment thereof for the time being in force) and subject to Central Government approval, if required, the Company hereby accords its approval to the appointment of Mr. Gaurang Shetty (DIN 01293134) as a Whole Time Director of the Company for a period of two years with effect from 24th May, 2017 on the terms and conditions including remuneration as set out in the Explanatory Statement to the Notice with authority to the Board of Directors and the Nomination & Remuneration Committee to vary or increase the remuneration and perquisites payable or to be provided to Mr. Gaurang Shetty, including any monetary value thereof



Notice (Contd.)

to the extent the Board of Directors may consider appropriate and to alter and vary the terms and conditions of the agreement entered into by the Company with Mr. Gaurang Shetty, as may be agreed between the Board of Directors and Mr. Gaurang Shetty.”

RESOLVED FURTHER THAT in the event of absence or inadequacy of profits in any Financial Year, the Company shall pay Mr. Gaurang Shetty remuneration by way of salary and perquisites as decided by the Board of Directors or Nomination and Remuneration Committee thereof from time to time as minimum remuneration, with the approval of the Central Government, if necessary.

RESOLVED LASTLY THAT the Board of Directors of the Company be and is hereby authorized to do all such acts, deeds and matters and things as in its absolute discretion it may consider necessary, expedient or desirable to give effect to this Resolution.”

By Order of the Board of Directors**Sd/-****Kuldeep Sharma****Vice President – Global Compliance and
Company Secretary**

Registered Office:

Siroya Centre

Sahar Airport Road

Andheri (East)

Mumbai - 400 099

CIN: L99999MH1992PLC066213

Email: companysecretary@jetairways.com

Phone. No. +91 22 6121 1000

Mumbai

30th May, 2017

Notice (Contd.)**Notes :**

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.

Proxies submitted on behalf of limited companies, societies, etc., must be supported by appropriate resolutions/ authority, as applicable. Pursuant to the provisions of the Section 105 of the Companies Act, 2013, read with Companies (Management and Administration) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), a person can act as proxy on behalf of Members not exceeding fifty (50) and holding in the aggregate not more than 10% of the total share capital of the company. In case a proxy is proposed to be appointed by a Member holding more than 10% of the total share capital of the company carrying voting rights, then such proxy shall not act as a proxy for any other Member.

2. Proxies, in order to be effective, must be duly filled, stamped, signed and deposited at the Registered Office of the Company not later than 48 hours before the commencement of the Meeting.
3. The relevant Explanatory Statement pursuant to Section 102 of the Companies Act, 2013, in respect of the Special Business under Item No. 5 of the accompanying Notice, is annexed hereto.
4. Pursuant to Regulation 36(3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard on General Meetings (SS-2) issued by the Institute of Company Secretaries of India ('ICSI'), information in respect of the Directors seeking appointment / re-appointment / revision in remuneration at the AGM, is given in the Exhibit to this Notice.
5. Corporate Members intending to send their authorised representatives to attend the Annual General Meeting, pursuant to Section 113 of the Companies Act, 2013, are requested to send to the Company, a certified copy of relevant Board resolution together with the respective specimen signatures of those representative(s) authorised under the said resolution to attend and vote on their behalf at the meeting.
6. Members who hold shares in dematerialised form are requested to write their DP ID and Client ID number(s) and those who hold share(s) in physical form are requested to write their Folio Number(s) in the attendance slip for attending the Meeting to facilitate identification of membership at the Meeting.
7. Members / Proxies / Representatives are requested to bring the enclosed Attendance Slip, duly filled in, for attending the Meeting.
8. The Register of Members and Share Transfer Books of the Company will remain closed from Tuesday, 5th September, 2017 to Monday, 11th September, 2017, both days inclusive, for the purpose of the Twenty Fifth Annual General Meeting.
9. Members are requested to send the advice about change in address / any other details to the Company's Registrar and Transfer Agent, Karvy Computershare Private Limited in respect of Equity Shares held in physical form and to their respective Depository Participants in respect of Equity Shares held in dematerialised form.

For any assistance or information about transfer of shares, dividend, etc. you may contact the Company's Registrar and Transfer Agent, Karvy Computershare Private Limited, at:

Karvy Computershare Private Limited
[UNIT: Jet Airways (India) Limited]
Karvy Selenium Tower B, Plot No. 31-32, Gachibowli
Financial District, Nanakramguda
Hyderabad 500 032

Time: 9:00 a.m. to 5:30 p.m. (Monday to Friday)
Phone: +91 40 6716 1500 Fax: +91 40 2342 0814
Email: einward.ris@karvy.com
Website: www.karvycomputershare.com

Members are requested to inform their telephone numbers and e-mail addresses to facilitate prompt action and communication.



Notice (Contd.)

10. Copies of the Annual Report will not be distributed at the Annual General Meeting. Members are requested to bring their copies of the Annual Report to the Meeting.
11. Members who wish to obtain information concerning the Accounts or Operations of the Company may send their queries at least 7 days before the Annual General Meeting, to the Company Secretary, at the Registered Office of the Company or by email to companysecretary@jetairways.com
12. All documents referred to in the Notice and Explanatory Statement annexed thereto are available for inspection at the Registered Office of the Company between 10 a.m. and 12 noon on all working days of the Company till the date of the Twenty Fifth Annual General Meeting.
13. Pursuant to the provisions of Sections 124 and 125 of the Companies Act, 2013, the dividend which remains unclaimed / unpaid for a period of seven years from the date of transfer to the respective unpaid dividend account, is required to be transferred to the Investor Education and Protection Fund (IEPF) of the Central Government.
14. The Company has received the consent and eligibility certificate M/s BSR & Co, LLP, Chartered Accountants (Registration Number 101248W/W-100022), under Section 139 of the Companies Act, 2013 for the ratification of their appointment as Joint statutory auditors of the Company.

Accordingly, it is proposed to ratify the appointment of M/s. BSR & Co, LLP as the Joint Statutory Auditor of the Company for the period commencing from the conclusion of the Twenty Fifth Annual General Meeting to the conclusion of the Twenty Sixth Annual General Meeting. An item for the ratification of the appointment of the Joint Statutory Auditors is included in the Notice of this Annual General Meeting.

As per provisions of Section 139(2) read with Rule 6 of the Companies (Audit and Auditors) Rules, 2014, any audit firm which has been functioning as the Statutory Auditor for ten years or more, cannot be re-appointed as the Statutory Auditor without a mandatory cooling off period of five years. Since M/s. Chaturvedi & Shah, Chartered Accountants, (Registration Number 101720W) have completed ten years as the Statutory Auditors of the Company, it is proposed to appoint M/s. D T S & Associates, Chartered Accountants (Registration Number 142412W) in order to comply with the requirements of the Companies Act, 2013.

The Company has received the consent and eligibility certificate of M/s D T S & Associates, Chartered Accountants (Registration Number 142412W) to act as the Statutory Auditor of the Company in place of M/s. Chaturvedi & Shah, Chartered Accountants, (Registration Number 101720W), the retiring Statutory Auditor. Accordingly, it is proposed to appoint M/s D T S & Associates, Chartered Accountants (Registration Number 142412W) as the Statutory Auditor of the Company for the period commencing from the conclusion of the Twenty Fifth Annual General Meeting to the conclusion of the Twenty Eighth Annual General Meeting.

15. Green Initiative:

Members who have not registered their e-mail addresses so far are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically.

In accordance with Section 101 of the Companies Act, 2013 and Companies (Management and Administration) Rules, 2014, the Annual Report (Audited Financial Statements, Directors Report, Auditors Report etc.) is being sent to the shareholders in electronic form to the email address registered with their Depository Participant (in case of electronic shareholding)/the Company's Registrar and Share Transfer Agents (in case of physical shareholding). We, therefore request and encourage you to register your email ID in the records of your Depository Participant (in case of electronic holding)/the Company's Registrar and Share Transfer Agents (in case of physical shareholding) mentioning your folio no./demat account details.

However, in case you wish to receive the above shareholder communication in paper form, you may write to the Company's Registrar and Share Transfer Agents, Karvy Computershare Private Limited, [UNIT: Jet Airways (India) Limited], Karvy Selenium Tower B, Plot No. 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad 500 032 or send an email at einward.ris@karvy.com mentioning your folio no./demat account details.



Notice (Contd.)

The Members are requested to write to the Company Secretary or to the Registrar and Share Transfer Agents regarding transfer of shares and for resolving grievances.

The route map to reach the venue of the Twenty Fifth Annual General Meeting is attached to this Notice.

16. In terms of Section 72 of the Companies Act, 2013 and the rules framed thereunder, a Member of the Company may nominate a person on whom the Shares held by him/her shall vest in the event of his/her death. Member(s) desirous of availing this facility may submit nomination in the prescribed Form SH-13 to the Company/ Karvy Computershare Private Limited (RTA) in case shares are held in Physical form, and to their respective Depository participant, if held in electronic form
17. Remote E-Voting:
 - I. Pursuant to Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended and Regulation 44 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide the facility to Members to exercise their right to vote on the resolutions proposed to be passed at the Annual General Meeting by electronic means. The Members, whose names appear in the Register of Members/ List of Beneficial Owners as on 4th September, 2017 being the cut-off date, are entitled to vote on the Resolutions set forth in this Notice. Members may cast their votes on electronic voting system from any place other than the venue of the meeting (remote e-voting) and a person who is not a Member as on the cut-off date should treat this Notice for information purposes only. The remote e-voting period will commence at 9.00 A.M. on Friday, 8th September, 2017 and will end at 05:00 P.M. on Sunday, 10th September, 2017 and at the end of remote e-voting period, the facility shall forthwith be blocked.
 - II. The Company has appointed Mr. Taizoon M. Khumri, Practising Company Secretary (COP No. 88) of Mumbai, to act as the Scrutinizer, to scrutinize the entire e-voting process in a fair and transparent manner. The Members desiring to vote through remote e-voting are requested to refer to the detailed procedure given hereinafter.
 - a. Members of the Company holding shares either in physical form or in dematerialized form, as on the cut-off date i.e 4th September, 2017, may cast their vote electronically.
 - b. Use the following URL for e-voting: <https://evoting.karvy.com>
 - c. For the purpose of dispatch of this Notice, Shareholders of the Company holding shares either in physical form or in dematerialized form as on 4th August, 2017, have been considered.
 - d. Enter the login credentials [i.e., user id and password mentioned in the attendance slip of the AGM]. Your Folio No/DP ID Client ID will be your user ID.
 - e. After entering the details appropriately, click on LOGIN.
 - f. You will reach the Password change menu wherein you are required to mandatorily change your password. The new password shall comprise of minimum 8 characters with at least one upper case (A-Z), one lower case (a-z), one numeric value (0-9) and a special character. The system will prompt you to change your password and update any contact details like mobile, email etc. on first login. You may also enter the secret question and answer of your choice to retrieve your password in case you forget it. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
 - g. You need to login again with the new credentials.
 - h. On successful login, the system will prompt you to select the EVENT i.e., Jet Airways.
 - i. On the voting page, enter the number of shares as on the cut-off date under FOR/AGAINST or alternately you may enter partially any number in FOR and partially in AGAINST but the total number in FOR/AGAINST taken together should not exceed the total shareholding. You may also choose the option ABSTAIN.
 - j. Shareholders holding multiple folios / demat account shall choose the voting process separately for each folios / demat account.



Explanatory Statement (Contd.)

- k. Cast your vote by selecting an appropriate option and click on SUBMIT. A confirmation box will be displayed. Click OK to confirm else CANCEL to modify. Once you confirm, you will not be allowed to modify your vote. During the voting period, shareholders can login any number of times till they have voted on the resolution.
 - l. Once the vote on the resolution is cast by the shareholder, he shall not be allowed to change it subsequently.
 - m. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer through e-mail to cstaizoonkhumri@gmail.com with a copy marked to evoting@karvy.com.
 - n. The remote e-voting period commences at 9.00 A.M. on Friday, 8th September, 2017 and will end at 05:00 P.M. on Sunday, 10th September, 2017. During this period, shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 4th September, 2017 may cast their vote electronically. The remote e-voting module shall be disabled by Karvy for voting thereafter. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently. Further, the shareholders who have cast their vote electronically shall not be debarred from participation in the Annual General Meeting, however, they shall not be able to vote in the Annual General Meeting again and their earlier vote cast through electronic means shall be treated as final.
 - o. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for shareholders and remote e-voting User Manual for shareholders available at the download section of <https://evoting.karvy.com> or contact Karvy Computershare Private Limited at Tel No. 1800 345 4001 (toll free).
- III. The Scrutiniser shall, immediately after the conclusion of voting at the Annual General Meeting, first count the votes cast at the Annual General Meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company. He shall make a consolidated Scrutiniser's Report of the total votes cast in favour or against, if any, on or before 13th September, 2017. The Scrutiniser's Report shall be given to the Chairman or a person authorised by him in writing who shall countersign the same. The Results on resolutions shall be declared on or after the Annual General Meeting of the Company and shall be deemed to be passed on the date of the Annual General Meeting. The Results declared alongwith the Scrutinizer's Report shall be placed on the Company's website www.jetairways.com and on the website of Karvy within two days of passing of the resolutions at the Annual General Meeting of the Company and communicated to the Stock Exchanges.
- IV. Poll will also be conducted at the Annual General Meeting and any Shareholder who has not cast his vote through remote e-voting facility, may attend the Annual General Meeting and cast his vote.

EXPLANATORY STATEMENT

As required by Section 102 (1) of the Companies Act, 2013, in respect of the items of Special Business mentioned in the Notice.

Item No. 5

The Board of Directors had, at its Meeting held on 30th May, 2017, subject to the approval of the Shareholders and the Central Government, if required, re-appointed Mr. Gaurang Shetty, as a Whole Time Director of the Company for a period of two years commencing from 24th May, 2017.

Mr. Gaurang Shetty shall, subject to the superintendence, control and direction of the Board of Directors, be responsible for the management of the affairs of the Company. In consideration for his services, Mr. Gaurang Shetty shall be entitled to the following, by way of remuneration, as approved by the Nomination and Remuneration Committee:

| | |
|---------------------------|---|
| Basic Salary | : ₹ 540,000 per month |
| Special Pay | : ₹ 903,000 per month |
| Gross Salary Range | : ₹ 766,700 per month – ₹ 3,095,717 per month |



Explanatory Statement (Contd.)

Increments within the Gross salary range - as may be decided by the Nomination & Remuneration Committee/ Board of Directors, from time to time.

II. Perquisites:

In addition to the above, Mr. Shetty shall also be entitled to the following perquisites:

- i. Housing: House Rent Allowance equivalent to 50% of Basic Salary.
- ii. Allowances : For business promotion, Periodicals & Journals, attire, driver's salary, car maintenance, fuel and insurance, etc. not exceeding ₹ 200,000 p.m.
- iii. Medical Reimbursement: Expenses incurred for self and family upto ₹ 1,250 p.m.
- iv. Hospitalization Expenses: Hospitalization expenses under the Medical Benefit Scheme, as per Rules of the Company.
- v. Staff Travel Assistance: For self and family, in accordance with the Rules of the Company.
- vi. Leave: As per Rules of the Company.
- vii. Long Service / Merit Award: As per Rules of the Company.
- viii. Telephone: Telephone(s) facility as per the Rules of the Company. Personal long distance calls will be borne by him.
- ix. Retirals: Company's contribution towards Provident Fund and Gratuity – payable as per Rules of the Company.
- x. Encashment of leave at the end of tenure.

"Family" means spouse, parents and dependent children.

Minimum Remuneration

Notwithstanding anything hereinabove, where in any financial year during the currency of Mr. Gaurang Shetty's tenure as Whole Time Director, the Company has no profits or its profits are inadequate, the Company will pay the aforesaid remuneration by way of Salary and Perquisites, as Minimum Remuneration to him.

Mr. Gaurang Shetty shall not be entitled to Sitting Fees for attending the Meetings of the Board of Directors or any Committee thereof.

Considering the various business cycles wherein the Company may have situation of inadequate profit as calculated under the provisions of section 198 of the Companies Act, 2013, during the tenure of Mr. Gaurang Shetty's appointment as Whole Time Director, the approval for the payment of remuneration to Mr. Gaurang Shetty is sought as per the provisions of Schedule V of the Companies Act, 2013, as a matter of abundant precaution.

Except for Mr. Gaurang Shetty, none of the Directors or Key Managerial Personnel or any of their relatives are in any way concerned or interested, financially or otherwise, in this resolution.

By Order of the Board of Directors

Sd/-

Kuldeep Sharma

**Vice President – Global Compliance and
Company Secretary**

Mumbai
30th May, 2017

Registered Office:

Siroya Centre

Sahar Airport Road

Andheri (East)

Mumbai - 400 099

CIN: L99999MH1992PLC066213

Email: companysecretary@jetairways.com

Phone. No. +91 22 6121 1000



Explanatory Statement (Contd.)

EXHIBIT TO THE NOTICE

Annexure – I

Disclosures Pursuant to sub clause (iv) of paragraph (B) of section II of Part II Schedule V of the Companies Act, 2013

| General Information | |
|--|--|
| Nature of industry | The Company is a scheduled airline with domestic and international operations. It provides services for transport of passenger and cargo. |
| Date of commencement of commercial production | The Company commenced operations as an Air Taxi Operator on 5 th May, 1993. |
| Financial performance based on given indicators during the financial year ended 31 st March, 2017 | <p>Total Income: ₹ 2,257,653 Lakhs</p> <p>Expenses: ₹ 2,212,841 Lakhs</p> <p>Profit after Tax: ₹ 39,043 Lakhs</p> <p>EPS: ₹ 34.37</p> <p>P/E Ratio: 15.30</p> <p>Total Assets: ₹ 1,645,737 Lakhs</p> <p>Accumulated Losses: ₹ (643,959) Lakhs</p> |
| Export performance and net foreign exchange collaborations | The Company had foreign exchange earnings of ₹ 1,160,420 Lakhs and expenditure including inventory and capital goods in foreign currency of ₹ 1,095,663 Lakhs for the year ended 31 st March, 2017. |
| Foreign investments or collaborations, if any: | <ul style="list-style-type: none"> 3201 shares of THB100 each of Aeronautical Radio of Thailand, a state enterprise under Ministry of Transport. 96 shares of EURO five each in Societe Internationale de Telecommunications Aeronautiques S.C. (S.I.T.A) 145,276 Depository certificates in the SITA Group foundation of USD 1.2 each |
| Information about Mr. Gaurang Shetty, Whole Time Director of the Company | |
| Background details | <p>Mr. Gaurang Shetty, 60, is a Bachelor of Science and has over 39 years experience in the aviation industry.</p> <p>He has had a distinguished career with the Company. He joined in 1996 as General Manager - Marketing and was promoted as Vice President - Marketing in 2004. Currently, he is the Whole Time Director of the Company.</p> <p>Prior to joining the Company, he was with British Airways as its Marketing Manager - South Asia where he was responsible for customer service, cargo and passenger marketing.</p> |
| Past remuneration | <p>Remuneration paid by the Company</p> <p>For FY 2016-17: ₹ 224.19 Lakhs</p> <p>For FY 2015-16: ₹ 128.28 Lakhs</p> <p>For FY 2014-2015: ₹ 116.68 Lakhs</p> |
| Recognition or rewards | - |
| Job profile and his suitability | At Jet Airways (India) Limited, he is responsible for providing strategic leadership, directing the implementation of strategic, business and operational goals of the Company. As a Member of the Board of Directors, he is also responsible for handling tasks and activities as assigned by the Chairman and the Board of Directors. With his in-depth knowledge and experience of over 39 years in the aviation industry, he is suitable for the position. |



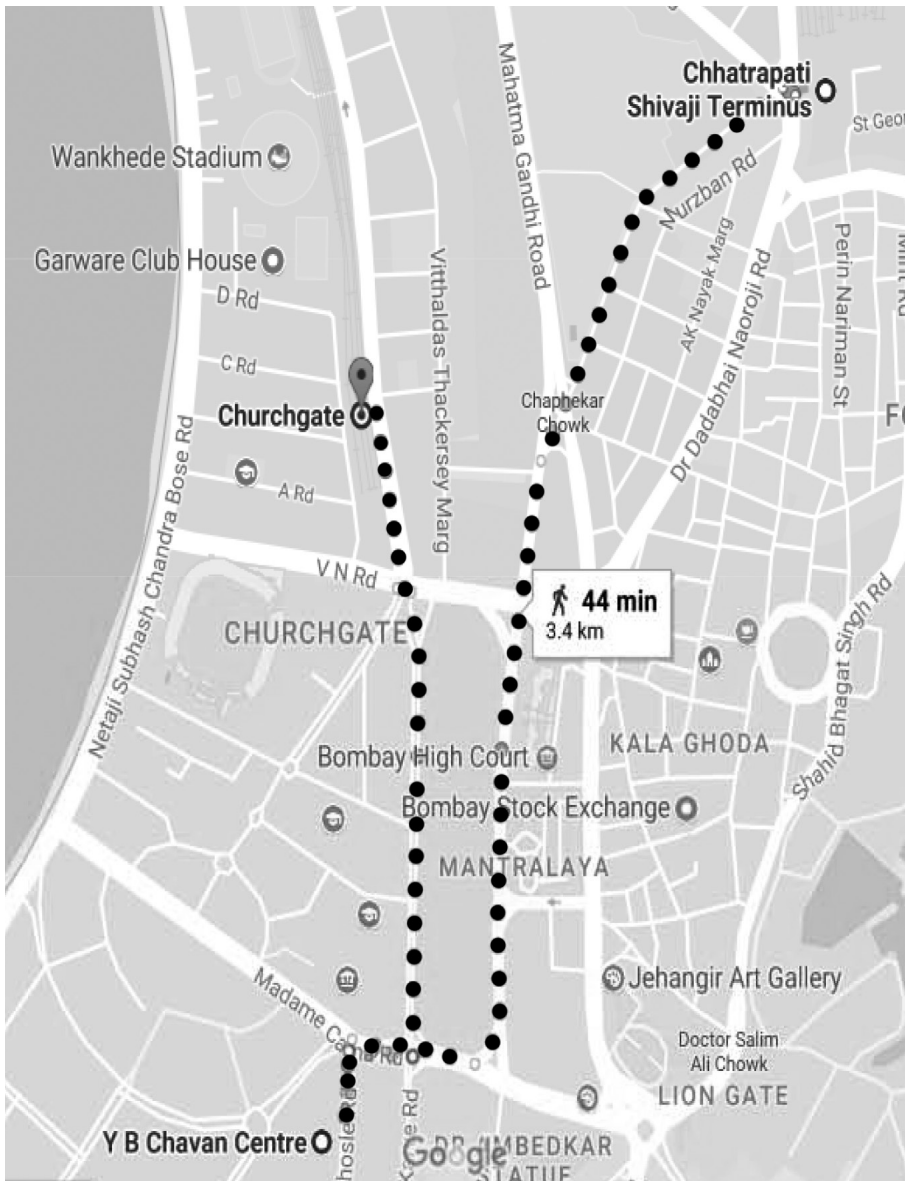
Explanatory Statement (Contd.)

| | |
|---|--|
| Remuneration proposed | As detailed in the Explanatory Statement under Item No. 5 of the accompanying Notice convening the Annual General Meeting. |
| Comparative remuneration profile with respect to industry, size of the company, profile of the company, profile of the position and person (in case of expatriates, the relevant details would be w.r.t. the country of origin) | The following factors were considered: the remuneration being paid by other airlines to their managerial personnel, the duties and responsibilities of the appointee, the remuneration being paid to other similarly placed employees in the Company and the fact that the Company is amongst the largest private airlines in India. |
| Pecuniary relationship directly or indirectly with the company, or relationship with the managerial personnel, if any | NIL |
| Other Information | |
| Reasons of loss or inadequate profits | The industry is currently experiencing robust traffic growth. Although, the Company has posted Profit After Tax of ₹ 39,043 Lakhs for the year ended 31 st March, 2017, the Company's revenue and profit continue to be under pressure due to increased capacity, dropping yields and high operating cost. |
| Steps taken or proposed to be taken for improvement | The Company continues its endeavor on several cost reduction steps including improving aircraft utilization, re-negotiation of contracts, and various other such initiatives which have contributed to the Company to posting profit after tax in the current financial year. The Company is also exploring additional avenues to increase revenues & maximize efficiencies in its business processes to help keep the Company profitable. |
| Expected increase in productivity and profits in measurable terms | Despite posting a profit in the current fiscal, the net worth of the Company continues to be negative. The Company continues to focus on areas of cost control, network optimization, increased aircraft utilization and debt reduction to help push up revenues and reduce costs. |

Pursuant to Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard - 2 issued by the Institute of Company Secretaries of India, details of Directors seeking Appointment/Re-appointment is as follows:

| Name of the Director | Mrs. Anita Goyal | Mr. Gaurang Shetty |
|---|---|--|
| Date of Birth | 16 th December, 1952 | 8 th October, 1956 |
| Date of First Appointment on the Board | 8 th April, 2015 | 24 th May, 2012 |
| Qualification | B. A. (Honours) - Specialization in Political Science & Sociology | Bachelor in Science |
| Expertise in specific functional area | Wide Experience in Aviation Industry | Wide Experience in Aviation Industry |
| Directorships held in other companies (excluding private limited companies, foreign companies and Section 8 companies) | NIL | Jet Lite (India) Limited |
| Membership / Chairmanship of other committees (includes only Audit Committee and Stakeholders' Relationship Committee.) | NIL | Audit Committee Member, Jet Lite (India) Limited |
| Shareholding in the Company | 1,000 | NIL |
| Relationship with other Directors and Key Managerial Personnel | Mr. Naresh Goyal - Husband | None |
| No. of the Board Meetings Attended | 6 | 6 |

AGM VENUE ROUTE MAP



Board's Report

Dear Members,

Your Directors have pleasure in presenting their Twenty Fifth Annual Report together with the Audited Statement of Accounts for the Financial Year ended 31st March, 2017.

1. Performance Highlights

The financial and operating highlights for the year under review, compared with the previous Financial Year, are given below:

Financial highlights

(₹ in Lakhs)

| Particulars | Standalone for year ended 31 st March | | Consolidated for year ended 31 st March | |
|--|---|-----------|---|-------------|
| | 2017 | 2016 | 2017 | 2016 |
| GROSS REVENUE | 2,257,653 | 2,191,096 | 2,366,991 | 2,290,606 |
| Profit before Interest, Depreciation, Exceptional Items & Tax | 217,581 | 295,792 | 213,049 | 293,515 |
| Finance Costs | 84,068 | 86,811 | 85,263 | 88,498 |
| Profit/(Loss) before Depreciation, Exceptional Items & Tax | 133,513 | 208,981 | 127,786 | 205,017 |
| Depreciation | 88,701 | 99,509 | 88,766 | 99,624 |
| Profit/(Loss) before Exceptional Items & Tax | 44,812 | 109,472 | 39,020 | 105,393 |
| Exceptional Items (Net) | (5,789) | 7,884 | - | 14,802 |
| Profit/(Loss) before Taxation & Adjustments | 39,023 | 117,356 | 39,020 | 120,195 |
| (Excess)/Provision for Tax | (20) | - | (20) | 1 |
| Share of Profit in Associate | - | - | 4,805 | 971 |
| Profit/(Loss) after Taxation | 39,043 | 117,356 | 43,845 | 121,165 |
| Loss brought forward | (679,507) | (795,116) | (899,261) | (1,018,679) |
| Amount transferred to Debenture Redemption Reserve | (3,495) | (1,747) | (3,495) | (1,747) |
| Impact of Depreciation as per New Companies Act, 2013 | - | - | - | - |
| Amount transferred to Balance Sheet | (643,959) | (679,507) | (858,911) | (899,261) |

Note: 1 Lakh = 100,000

Operating highlights (Consolidated)

| Operating Parameters | Year ended 31 st March | |
|--|-----------------------------------|------------|
| | 2017 | 2016 |
| Departures (Number) | 225,938 | 224,488 |
| Available Seat Kilometers (ASKMs) (Million) | 53,476 | 50,114 |
| Revenue Passenger Kilometers (RKM) (Million) | 43,484 | 41,299 |
| Passenger Load Factors (%) | 81.3% | 82.4% |
| Revenue Passengers (Number) | 27,147,736 | 25,838,090 |
| Fleet Size | 112 | 116 |

2. Dividend

In view of the accumulated losses, the Board of Directors have not recommended any dividend on the Equity Shares for the Financial Year ended 31st March, 2017 (Previous year: Nil per Equity Share).

3. Review of Operations

During the year, the Company reported consolidated Profit After Tax of ₹ 43,845 Lakhs and standalone Profit After Tax of ₹ 39,043 Lakhs. Overall revenue increased from ₹ 2,290,606 Lakhs in Fiscal 2016 to ₹ 2,366,991 Lakhs in Fiscal 2017.

Board's Report (Contd.)

Available Seat Kilometers (ASKMs) increased by 6.7% to 53,476 Million in Fiscal 2017 compared with 50,114 Million in Fiscal 2016, which lead to rise in passenger numbers from 25.84 Million in Fiscal 2016 to 27.15 Million in Fiscal 2017.

Cost per ASKMs, excluding fuel continues to show improvement, which is evident from the fact that the Company was able to reduce cost by 1.2% over last year, despite inflationary increase in costs, weakening Indian rupee, and more importantly considerable increase in payroll and landing & navigation costs during the year.

The Company's domestic passenger traffic for the year under review grew by 3.5% while international passenger traffic registered an increase of 9.1%. The Company ended the Financial year with a system-wide seat factor of 81.3%. The seat factor for Domestic and International operations was 81.4% and 81.3% respectively.

Civil Aviation Policy

The Government introduced the New National Civil Aviation Policy in June 2016 heralding a marked shift in the Civil Aviation scenario in the country.

The new policy outlines several concrete measures to support India's ambition to become the world's third largest aviation market by facilitating creation of a robust domestic infrastructure framework. These include promoting regional connectivity across the country, infrastructural development including secondary airports, reduction in air fares to make them affordable, protecting consumer rights via timely refunds, rationalizing excess baggage charges, etc.

The new policy also amended the erstwhile 5/20 rule boosting competition and accorded cargo an 'infrastructure status' in line with the Government's "Make in India" plan to increase cargo volumes; as well as development and promotion of India as a major Maintenance, Repair & Overhaul (MRO) hub in Asia. The new policy also unbundled fares allowing carriers the opportunity to take innovative steps to boost revenue via ancillary streams.

Network and Connectivity

The past year was marked by notable achievements in both passenger and cargo sides of the business. The Company completed 12 successful months of operations from its new Gateway at Amsterdam. Amsterdam has witnessed strong growth within a year of its operation and the outlook is promising for both passenger and cargo. In view of higher levels of growth witnessed, the Company deployed its B777-300ER between India and Amsterdam, offering first class service as well as facilitating record cargo uplift.

During the year, the Company continued its efforts to augment connectivity in the domestic market by launching direct, non-stop flights between emerging cities and metros such as those between Mumbai-Bagdogra, Mumbai-Madurai and Mangalore-Delhi, as well as between emerging cities such as Jaipur and Chandigarh. These initiatives are expected to continue well into the next year, as the Company endeavors to increase its capacity in the highly competitive domestic market on commercially important routes. The Company deployed its wide body A330s on key domestic routes between metros (Delhi, Mumbai, Bengaluru, and Chennai which are slot constrained airports) this enabled it to increase traffic and enable our guests to experience international comfort on domestic routes. This initiative has drawn strong appreciation from our guests.

On the international side of the business, the Company, together with its strategic partner – Etihad Airways, continued to take steps to further strengthen connectivity between India and the Gulf and together with Etihad Airways, the Company accounted for the major share of international air traffic between India and the Gulf.

The Company also added frequencies between India and Nepal, providing guests with greater choice while doubling its capacity on the sector. New international flights from Bengaluru to Singapore and Colombo were also launched during the year, enhancing connectivity as well as capacity to ASEAN and SAARC regions, including deployment of B777 from Mumbai to Singapore.

The Company also expanded its connectivity to the Far East via codeshare agreements with Hong Kong Airlines, Fiji Airways and JetStar Asia, bringing new and unique destinations such as Okinawa in Japan, Darwin in Australia as well as Auckland in New Zealand into its network fold.



Board's Report (Contd.)

During the year, the Company also strengthened its ongoing relationship with code share partners Delta Air Lines, KLM Royal Dutch Airlines, Air France and Virgin Atlantic, expanding connectivity via its European gateways to cover 34 points in North America and 46 points in Europe.

Network enhancements and upgrades via introduction of new flights, addition of frequencies as well as wide body upgrades on key routes such as Amsterdam, Dammam, Doha, Dubai and Jeddah continued throughout the year, providing guests with a truly world-class travel experience. The Company also added flights from additional southern cities including Hyderabad, Mangaluru and Kozhikode to the Gulf, in line with growing demand.

Vision and Mission

With growing operations and improving financial health, the Company's management outlined its mission and strategic intent to revitalize the organisation's vision in order to align it with the Company's current and future direction. In September 2016, the Company rolled out its new vision and mission as a follow up to its widely-acclaimed "Guest First" philosophy. The new vision, mission and purpose have been conceived based on evolving market conditions and with an underlying fundamental focus to renew the airlines connect with its guests for sustaining its successful turnaround.

"To be amongst the most innovative and admired brands, renowned for service excellence" is the new vision of the Company, with core drive being to "Bring the spirit of Indian hospitality to the World". The Company's core values and mission have been created on the basis of its new vision statement.

Innovation and Technology

The Company continued to drive excellence in innovation by using technology to design and deploy valuable products such as JetAdvance, Priority Advantage, Seat Select, Global Pass as well as its cutting-edge Wi-Fi based inflight streaming services, which have been well received by the travelers.

The Company expanded the scope of its services towards its guests by offering to manage their entire itinerary from an end-to-end perspective via innovative last mile surface connectivity agreements with other brands such as Uber and Indo-Canadian Bus Services via coaches and cabs, helping amplify its value proposition to guests significantly.

Awards, Milestones and Recognitions

The Company also leveraged its gateways and deployment of long haul aircraft to stimulate its cargo business, winning numerous awards such as, 'International Cargo Airline of the Year' at the 4th GMR-IGI Airport Awards 2016 and the 'Air-Cargo Airline of the Year' at the 'Logistics Asia Awards'.

Jet-Privilege, the well-recognized frequent flyer, rewards and loyalty management programme also continued to grow from strength to strength crossing the milestone of 6 Million plus members, making it one of the world's leading programmes in the aviation category. The reputed programme continued winning laurels including the coveted "210 Award" at the prestigious 2016 Freddie Awards as well as others at the 10th Customer Loyalty & Customer Experience Awards. During the year, the Company also launched India's first and biggest ever 'Billion Miles Festival', awarding JP Miles to guests booking flights on the airline until 31st March, 2017.

Fiscal 2017 was also eventful given that the International Air Transport Association (IATA) re-elected Mr. Naresh Goyal, Chairman of the Company, to its Board of Governors for a fifth successive tenure. In fact, Mr. Goyal is the only representative from India, the fastest growing aviation market in the world, on the IATA Board of Governors. Mr. Goyal was also honored as 'The Iconic Indian' by BITB / ITB Berlin at an event held at New Delhi. The Company was the only Indian brand from the aviation category to be featured amongst the world's top 200 most influential brands in a survey by Richtopia.

Fleet

As on 31st March, 2017, the Company had a fleet of 104 aircraft, comprising 10 Boeing 777-300 ER aircraft, 5 Airbus A330-200 aircraft, 4 Airbus A330-300 aircraft, 67 Next Generation Boeing 737-700/800/900/900ER aircraft, 15 modern ATR 72-500 Turboprop aircraft and 3 ATR 72-600 aircraft. The average fleet age as on 31st March, 2017 was 7.43 years. One A330-200 aircraft was sub-leased to Air Serbia as on 31st March, 2017.



Board's Report (Contd.)

The Company flies to 45 domestic destinations (includes flights operated by Jet Lite (India) Limited, the Company's wholly owned subsidiary) and 20 International destinations.

4. Management Discussion and Analysis

As required by Regulation 34 of the Securities and Exchange Board of India (Listing Obligations And Disclosure Requirements) Regulations, 2015 entered into with the Stock Exchanges, a detailed review by the Management of the operations, performance and future outlook of the Company and its business, is presented in a separate section - Management Discussion and Analysis - forming part of this Annual Report.

5. Subsidiary Companies

Jet Lite (India) Limited

Jet Lite (India) Limited ('Jet Lite') is a wholly owned subsidiary which was acquired by the Company on 20th April, 2007.

Jet Lite is a non-material, non-listed subsidiary company.

For the Financial Year ended 31st March, 2017, Jet Lite posted a total income of ₹ 123,331 Lakhs (2015-16: ₹ 113,655 Lakhs) and a Net Loss of ₹ (5,789) Lakhs (2015-16: ₹ (2,072) Lakhs). In view of the loss, the Board of Directors of Jet Lite has not recommended a dividend on the Equity Shares for the year ended 31st March, 2017 (Previous Year : Nil). The Company continues to support the operations of Jet Lite.

The highlights of the operating performance of Jet Lite for the Financial Year ended 31st March, 2017 are as follows:

| Operating Parameters | Year ended 31 st March | |
|---|-----------------------------------|-----------|
| | 2017 | 2016 |
| Departures (Number) | 23,673 | 21,672 |
| Available Seat Kilometers (ASKMs) (Million) | 3,025 | 2,680 |
| Revenue Passenger Kilometers (RKMs) (Million) | 2,397 | 2,125 |
| Passenger Load Factors (%) | 79.2% | 79.3% |
| Revenue Passengers (Number) | 2,751,994 | 2,441,637 |

As on 31st March, 2017, Jet Lite had an all-Boeing fleet of 8 aircraft, comprising 3 Boeing 737-700 and 5 Boeing 737-800 aircraft.

Jet Airways Training Academy Private Limited (JATAPL)

In view of the fact that JATAPL has not commenced operations since its incorporation in 2012, an application was made to the Registrar of Companies, Mumbai to strike off its name under the Fast Track Exit Scheme, 2011. The name of JATAPL has accordingly been struck off the Register of Companies with effect from 15th March, 2017.

Airjet Ground Services Limited ('AGSL')

Recent changes in the National Civil Aviation Policy dated 15th June, 2015, prohibit airlines from engaging any manpower on contract basis for performing ground handling services. However, airlines are permitted to carry out ground handling and ancillary services through their own employees or employees of their subsidiary (ies).

In view of the above, the Board of Directors of the Company, at its Meeting held on 13th January, 2017, approved the incorporation of a wholly owned subsidiary for the purpose of, *inter-alia*, carrying on ground handling and ancillary services.

Accordingly, AGSL was incorporated on 10th March, 2017. The main objects of AGSL are to carry on all or any of the business or activities of ground handling and allied services, in relation to the aviation sector, as may be permissible in law include ramp handling and traffic handling and such other related activities.

As at 31st March, 2017, AGSL has yet to commence operations. For the Financial Year ended 31st March, 2017, AGSL posted a total income of ₹ Nil and a Net Loss of ₹ (3) Lakhs.



Board's Report (Contd.)

The Company will make available copies of the Annual Accounts of the subsidiary companies and the related detailed information, free of cost to Members, on request. The same are also available for inspection at the Registered Office between 10 A.M. and 12 noon on any working day of the Company till the date of the 25th Annual General Meeting to be held on 11th September, 2017.

The subsidiary companies are managed by their respective Boards. The Company does not have any material unlisted subsidiary and hence is not required to nominate an independent director of the Company on the Board of the subsidiary companies.

6. Consolidated Financial Statements

The Audited Consolidated Accounts and Cash Flow Statement, comprising of the Company and its subsidiaries form part of this Report. The Auditors' Report on the Consolidated Accounts is also attached. The same is unqualified. The Consolidated Accounts have been prepared in accordance with the Accounting Standards prescribed by the Institute of Chartered Accountants of India in this regard and the provisions of the Listing Agreement(s) entered into with the Stock Exchanges.

Further, as required under Section 129(3) of the Companies Act 2013, read with Companies (Accounts) Rules 2014, a statement containing salient features of the Financial Statements of the Subsidiaries in prescribed Form AOC-1 is attached as 'Annexure A'.

7. Conservation of energy, technology absorption and foreign exchange earnings and outgo

Particulars, as prescribed by Section 134(3)(m) of the Companies Act, 2013, read with Rule 8 (3) of the Companies (Account) Rules, 2014, in respect of conservation of energy, technology absorption and foreign exchange earnings and outgo, to the extent applicable to the Company, are given below:

Conservation of Energy

The principal requirement of energy for the Company is that of jet fuel for aviation activities. The Company persistently strives to optimize fuel consumption in every facet of flight operation. These measures pertain to fuel consumption on ground and during the flight. The focus is on making the flight processes more efficient to reduce fuel consumption and thus CO₂ emissions. The pillars of Company's optimum energy strategy are:

(i) State of aircrafts:

State and configuration of aircrafts, which includes the airframe and the engines, impacts fuel consumption. Engine washing is done regularly to maintain engine efficiency and the airframe is maintained immaculately to minimize aerodynamic drag.

(ii) Flight planning and processes:

Regular review of operating and flight planning processes is undertaken to optimize fuel consumption. Specific initiatives pertain to optimized routes, operating weight reduction and optimum fueling for the mission – without compromising the safety of operations. The Company utilizes latest models, techniques and systems which optimise fuel use. Deployment of the assets is done so as to optimize fuel efficiency for each flight.

(iii) Crew training and feedback:

Sensitization of Crew through regular training and feedback on fuel optimization potential is undertaken. Opportunities to reduce fuel consumption are brainstormed.

(iv) Post flight analysis:

Post flight analysis is undertaken to verify the impact of various policies and initiatives undertaken to reduce fuel consumption and serves as dynamic feedback in the fuel optimization endeavour.

(v) Technology infusion:

Technology infusion is done in areas which are found to have high potential for reduction in fuel consumption. Such areas cover all the aspects of operations.



Board's Report (Contd.)

Technology absorption

Training of Pilots

Simulator training for A330, B737 and B777 aircraft was conducted at the Training Centre at Bangalore under supervision of the Company's own trainers.

Technology and e-Commerce initiatives

The past year saw some remarkable breakthroughs in the eCommerce space with the introduction of various initiatives aimed to further enhance our guests' overall travel experience.

The Company launched JetScreen, a first-of-its-kind wireless streaming service in Indian aviation where guests can access a host of in-flight entertainment on their personal device, including smartphones, laptops and tablets.

To provide guests the added flexibility for planning their travel, the Company introduced eCoupons - an electronic version of our coupon booklets that allows guests to book flights at fixed (all-inclusive) fares to any destination within India. In an attempt to enhance the check-in process and reduce waiting time at the airport counters, the Company implemented printing of baggage tags at the check-in kiosks at Mumbai airport. Once tagged, guests can simply drop their bags at the self-bag drop counter and proceed to security check.

To further enhance and customise our guests' online user experience, the Company launched 9 new country specific websites taking the total tally to 72 websites in 10 local languages. In addition, the Company also launched lingual specific online booking engines for the French and Dutch markets. In line with the philosophy of enhancing its overall value proposition, the Company has introduced a host of smart, guest-centric initiatives in the form of both product and service experiences such as 'Seat Select', 'FareLock', 'JetAdvance' and 'Fare Choices' that make travel increasingly technology friendly and convenient.

In an initiative to drive further choice and convenience, the Company also integrated some of the latest payment options like EMI, UPI and payment wallets in the domestic and international markets.

Foreign Exchange earnings and outgo

The details of Foreign Exchange earnings and outgo are given under the Notes to Accounts.

8. Environment, Health and Safety

Environment, health and safety ('EHS') is an umbrella term for the laws, rules, guidance and processes designed to help protect our employees, the public and the environment from harm. In our workplace, the responsibilities for designing and implementing this appropriate procedures is assigned to EHS Department which is responsible for environmental protection and occupational health & safety at the workplace. EHS management has two general objectives:

- a. Prevention of incidents or accidents that might result from abnormal operating conditions; and
- b. Reduction of adverse effects that result from normal operating conditions

Regulatory requirements play an important role and the EHS Manager and safety officers of all stations identify and understand relevant EHS regulations, the implications of which are communicated to executive management, so that it can implement suitable measures.

From environment, health & safety standpoint, it involves creating organized efforts and procedures for identifying workplace hazards and reducing accidents and exposure to harmful situations and substances. It also includes regular EHS awareness training of personnel in accident prevention, accident response, emergency preparedness and use of personal protective equipment (PPE).

From an environmental standpoint, we have created a systematic approach to complying with environmental rules and regulations, such as managing waste that are generated at our workplace all the way till handing over to Pollution Control Board authorized vendors to reduce the Company's carbon footprint.

Successful EHS programs also include measures to address ergonomics, air quality and workplace safety that could affect the health and well-being of employees and the overall community.



Board's Report (Contd.)

9. Fixed Deposits

The Company has not accepted any Fixed Deposits from the public during the Financial Year ended 31st March, 2017.

10. Non-Convertible Debentures

The Company had issued 6,989 Unsecured, Taxable, Redeemable, Listed and Rated Non-Convertible Debentures of a face value of ₹ 1,000,000/- each ('NCD') in the previous financial year on a Private Placement basis to EA Partners I.B.V a Foreign Portfolio Investor. These NCDs are listed on the BSE Limited.

The NCDs are rated BBB- by ICRA. No interest remains unpaid in respect of the NCDs as at 31st March, 2017.

11. Corporate Governance

We adhere to the principles of Corporate Governance mandated by the Securities and Exchange Board of India and have complied with all the mandatory requirements. The non-mandatory requirements have been complied with to the extent practical and applicable.

A separate section on Corporate Governance and a certificate from the Auditors confirming compliance with the Corporate Governance requirements forms part of this Annual Report.

The Acting Chief Executive Officer's declaration regarding compliance with the Code of Business Conduct and Ethics forms part of the Report on Corporate Governance.

12. Corporate Social Responsibility

As a good Corporate Citizen, your Company has since its inception in 1992, taken up several initiatives and activities, in its endeavour to contribute in a socially responsible manner to the communities it serves and to Indian society as a whole. Towards this end and as required under Section 135 of the Companies Act, 2013, the Board of Directors of the Company has constituted a Corporate Social Responsibility Committee. As on 31st March, 2017, the Committee comprised of Ms. Rajshree Pathy, Mr. Javed Akhtar, Mr. Gaurang Shetty, Mr. Vikram Mehta and Mrs. Anita Goyal as its Members.

Your Company is committed to making a contribution to the society it serves in general, and in particular, towards the betterment, education and empowerment of the girl child. Since its early years, your Company has been running an in-flight collection program called the 'Magic Box' in association with a Non-Governmental Organization named Save the Children India (STCI). The funds raised through this unique initiative from our guests (flying on our domestic flights) are utilized by STCI for education and for providing healthcare for underprivileged children and education for children with special needs. The collections from the "Magic Box" are also used by STCI to fund vocational courses for women.

Furthermore, as an equal opportunities employer it has always been the airline's endeavor to hire and promote diversity within the organization and facilitate empowerment of women. To celebrate and recognize womanhood, Jet Airways organizes a special in-flight fund raising drive on the occasion of International Women's Day, each year, across its domestic destinations. The funds collected are donated to three chosen NGO's who work primarily for the up-liftment and empowerment of underprivileged women.

Jet Airways has, over the years, partnered with NGOs such as the Wishing Factory, Save the Children India, YouWeCan, Akanksha, Maijwan, and a host of others, to educate them with specially prepared presentations about the world of aviation, by regularly organise trips to our hangars and airport terminal buildings to showcase the behind the scenes workings of an airline to young children.

On the occasion of Children's Day on 14th November each year, the Company organizes its annual "Flight of Fantasy" event for underprivileged children, and those with special needs. This is your Company's flagship event done yearly across centers and offers over 100 underprivileged children from select NGOs not just the chance for a joy ride, but also give them the opportunity to realize their dream to fly in an aircraft.

Jet Airways has always been in the forefront in the wake of calamities, natural disasters and other such contingencies. The Company has responded and supported the various state Governments and the Government of India's call for rehabilitation of displaced persons, transporting emergency supplies of food, medicine, rehabilitation material, assisting & transporting doctors and stranded guests with rebated travel and carriage of free cargo for medical and relief supplies.



Board's Report (Contd.)

The airline annually organises the 'Joy of Giving week' across its domestic network. This special week gives a chance to all our colleagues to donate for a chosen NGO in each metro city. We are proud to state that our colleagues donate very generously both in cash and in kind and have helped many NGO's with their care and generosity over the years.

Jet Airways takes its commitment to society and the upliftment of both women and children very seriously and we do our best with the resources in hand to put smiles on the faces of those less fortunate than us.

13. Employees

Your Directors acknowledge the selfless untiring efforts, whole-hearted support and co-operation of the employees at all levels. Our industrial relations continue to be cordial.

The total number of permanent employees of the Company as on 31st March, 2017, was 16,015 (as on 31st March, 2016: 14,905).

The information required pursuant to Section 197 read with Rule, 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of employees of the Company, will be provided upon request. In terms of Section 136 of the Act, the Report and Accounts are being sent to the Members and others entitled thereto, excluding the information on employees' particulars which is available for inspection by the Members at the Registered Office of the Company between 10 A.M. and 12 noon on any working day of the Company up to the date of the ensuing Annual General Meeting.

14. Directors' Responsibility Statement

To the best of their knowledge and belief and according to the information and explanations obtained by them, your Directors make the following statements in terms of Section 134(3)(c) of the Companies Act, 2013:

- that in the preparation of the annual financial statements for the year ended 31st March, 2017, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- that such accounting policies have been selected and applied consistently and judgement and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2017 and of the profit of the Company for the year ended on that date;
- that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- that the annual financial statements have been prepared on a going concern basis;
- that proper internal financial controls were in place and that the financial controls were adequate and were operating effectively;
- that Company has devised proper systems to ensure compliance with the provisions of all applicable laws and such systems were in place and were adequate and operating effectively.

15. Number of Meetings of Board

The annual calendar of Board Meetings is tentatively agreed upon at the beginning of each year. Additionally, Board Meetings are convened to transact special business, as and when necessary.

Six Board Meetings were held during the Financial Year 2016-17. The gap between any two Board Meetings did not exceed 120 days. The Board Meetings were held on the following dates:

| | | |
|---------------------------------|--------------------------------|---------------------------------|
| 26 th May, 2016 | 12 th August, 2016 | 11 th November, 2016 |
| 27 th December, 2016 | 13 th January, 2017 | 3 rd February, 2017 |

The details of the attendance of Directors at the Board Meetings held during the Financial Year 2016-17 are provided in the Report on Corporate Governance which forms part of this Report.



Board's Report (Contd.)**16. Directors**

During the year, Mr. Aman Mehta (DIN: 00009364) and Mr. I M Kadri (DIN: 00081694) ceased to be Independent Directors with effect from 27th December, 2016. The Board places on record its appreciation for the services rendered by them during their tenure with the Company.

As per the provisions of the Companies Act 2013, Mrs. Anita Goyal (DIN:01992051), retires by rotation at the ensuing Annual General Meeting and being eligible, seeks re-appointment. The Board recommends her re-appointment as a Director.

Our definition of 'Independence' of Directors is derived from Regulation 16 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with Stock Exchanges and Section 149(6) of the Companies Act, 2013. Based on the confirmation / disclosures received from the Directors and on evaluation of the relationships disclosed, the following Non-Executive Directors are Independent in terms of Section 149(6) of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as at 31st March, 2017:-

- Mr. Dinesh Kumar Mittal
- Mr. Javed Akhtar
- Mr. Srinivasan Vishvanathan
- Ms. Rajshree Pathy
- Mr. Vikram Mehta
- Mr. Ranjan Mathai

Board Evaluation

Pursuant to the provisions of the Companies Act, 2013 and of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors has undertaken an evaluation of its own performance, the performance of its Committees and of all the individual Directors based on various parameters relating to roles, responsibilities and obligations of the Board, effectiveness of its functioning, contribution of Directors at meetings and the functioning of its Committees.

Remuneration Policy

The Board has, on the recommendation of the Nomination and Remuneration Committee framed a policy for selection and appointment of Directors, Senior Management and their remuneration. Details of the Remuneration Policy are provided in the Report on Corporate Governance.

17. Particulars of loans, guarantees or investments under Section 186

The Company has provided following loans and guarantees and made following investments pursuant to Section 186 of the Companies Act, 2013:

| Name of the Entity | Relation | Amount (₹ in Lakhs) | Particulars of loans, guarantees and investments | Purpose for which the loan, guarantee and investment are proposed to be utilized |
|--------------------------|----------------------------|------------------------|--|--|
| Jet Lite (India) Limited | Wholly Owned Subsidiary | 16,441 | Guarantee | Provided to Banks/Financial Institutions and Lessor/Service Providers. |

Loans given and investment made are given under notes 14, 15 and 45 to standalone financials statements.

18. Auditors

The Joint Statutory Auditor, M/s. BSR & Co. LLP, Chartered Accountants, who were appointed by the Members at the 23rd Annual General Meeting held on 14th August, 2015, have confirmed their eligibility and willingness to continue in their office, if their appointment is ratified by the Members as required under Section 139 of the Companies Act, 2013.

Pursuant to the provisions of Section 139 (2) read with Rule 6 of the Companies (Audit and Auditors) Rules, 2014, M/s Chaturvedi and Shah complete their term at the 25th Annual General Meeting and cannot be re-appointed without a mandatory cooling off period of five consecutive years. Accordingly, it is proposed to appoint M/s. D T S & Associates, a

Board's Report (Contd.)

new audit firm in place of M/s Chaturvedi & Shah, Chartered Accountants, who complete their term at the 25th Annual General Meeting

The ratification of the appointment of M/s. BSR & Co. LLP and the appointment of M/s. D T S & Associates as the Joint Statutory Auditors, forms part of the Notice of the 25th Annual General Meeting and the Resolution is recommended for your approval.

The Statutory Auditors Report does not contain any qualifications, reservations or adverse remarks on the financial statements of the Company. Further, your Company also obtained Statutory Auditors Certificate as per requirement of circulars issued by Reserve Bank of India from time to time in relation to downstream investments.

19. Vigil Mechanism / Whistle Blower Policy

The Company has a Vigil Mechanism and Whistle Blower Policy in place to deal with instance of fraud and mismanagement, if any. The details of the Policy are explained in the Report on Corporate Governance and also posted on the website of the Company.

20. Related Party Transactions

All related party transactions that were entered into during the Financial Year were on an arm's length basis and were in the ordinary course of business. There are no materially significant related party transactions made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large.

All Related Party Transactions are placed before the Audit Committee as also the Board for approval, as may be required. The policy on Related Party Transactions as approved by the Board is uploaded on the Company's website. None of the Directors have any pecuniary relationships or transactions vis-à-vis the Company.

The particulars of contracts or arrangements with related parties referred to in Section 188(1), as prescribed in Form AOC-2 of the rules prescribed under Chapter IX relating to Accounts of Companies under the Companies Act, 2013, are appended as "Annexure B".

21. Secretarial Audit

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company had appointed Mr. Taizoon M. Khumri, Practising Company Secretary (COP No. 88) to undertake the Secretarial Audit of the Company. The Report of the Secretarial Auditor is annexed herewith as "Annexure C".

There is no secretarial audit qualification for the year under review.

22. Extract of Annual Return

The details forming part of the extract of the Annual Return in Form MGT 9 is annexed herewith as "Annexure D".

23. Transfer to Reserves

During the Financial Year, the Company has transferred an amount of ₹ 3,495 Lakhs to Debenture Redemption Reserve.

24. Material changes and commitments affecting the financial position of the Company

There have been no material changes and commitments, if any, affecting the financial position of the Company which have occurred between the end of the financial year of the Company to which the financial statements relate and the date of the report.

The Board of Directors of the Company at its Meeting held on 2nd September, 2015 approved the scheme of Merger of Jet Lite (India) Limited, the wholly owned subsidiary of the Company with the Company (the 'Scheme') as per the provisions of Section 391 to 394 of the Companies Act, 1956, subject to receipt of requisite approvals. The Appointed Date as per the terms of the Scheme is 1st April, 2015. The Scheme was approved by the Members of the Company on 22nd April, 2016. The Hon'ble High Court of Judicature at Bombay approved the Scheme on 20th October, 2016.

The Company is now in the process of obtaining the approval of the Ministry of Civil Aviation to the Scheme.



Board's Report (Contd.)**25. Risk management policy and internal adequacy**

The Company has in place a mechanism to identify, assess, monitor and mitigate various risks to key business objectives. Major risks identified by the businesses and functions are systematically addressed through mitigating actions on a continuing basis. These are discussed at the meetings of the Audit Committee and the Board of Directors of the Company. The Company has also constituted a Risk Management Committee of the Board.

The Company's internal control systems are commensurate with the nature of its business and the size and complexity of its operations. These are routinely tested and certified by Statutory as well as Internal Auditors. Significant audit observations and follow up actions thereon are reported to the Audit Committee.

26. Policy on Prevention of Sexual Harassment at Workplace

The Company has in place policy on Prevention of Sexual Harassment at work place in line with the requirements of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition & Redressal) Act, 2013 and the Rules framed thereunder. A committee has been set up to redress complaints received regarding sexual harassment. All women, permanent, temporary or contractual including service providers are covered under the policy.

27. The change in the nature of business, if any, pursuant to Section 134 of the Companies Act, 2013, read with Rule 8(5) of the Companies (Accounts) Rules, 2014

- The details of directors or key managerial personnel who were appointed or have resigned during the year;

| Sr. No. | Name | Designation | Effective Date |
|--------------------|--------------------|----------------------|---------------------------------|
| Cessation | | | |
| 1 | Mr. Aman Mehta | Independent Director | 27 th December, 2016 |
| 2 | Mr. I. M. Kadri | Independent Director | 27 th December, 2016 |
| Appointment | | | |
| 3 | Mr. Vikram Mehta | Independent Director | 27 th December, 2016 |
| 4 | Ms. Rajshree Pathy | Independent Director | 27 th December, 2016 |
| 5 | Mr. Ranjan Mathai | Independent Director | 21 st March, 2017 |

- The names of companies which have become or ceased to be its Subsidiaries, joint ventures or associate companies during the year:
 - The name of Jet Airways Training Academy Private Limited ('JATAPL'), a wholly owned subsidiary of the Company was struck off the Register of Companies pursuant to an application made by JATAPL;
 - Airjet Ground Services Limited was incorporated as a wholly owned subsidiary on 10th March, 2017.

28. Significant and material orders passed by the Regulators or courts

There are no significant and material orders passed by the Regulators/Courts that would impact the going concern status of the Company and its future operations, except for the order dated 20th October, 2016 of the Hon'ble High Court of Judicature at Bombay approving the Scheme of Merger of the Company. The Hon'ble High Court has vide its order dated 9th December, 2016 extended the due date for filing the certified copies of the order together with the authenticated scheme with the Registrar of Companies within a period upto 30 days from the date of receipt of the approval from the Ministry of Civil Aviation /Director General Civil Aviation of the Government of India respectively.

29. The details in respect of adequacy of internal financial controls with reference to the Financial Statements.

Your Company has an effective internal control and risk-mitigation system, which is constantly assessed and strengthened with new/revised standard operating procedures. The Company's internal control system is commensurate with its size, scale and complexities of its operations.



30. Statutory Information

The Disclosure required under Section 197(12) of the Companies Act, 2013 read with the Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, is as follows:

| Sr. No. | Requirements | Disclosure |
|---------|---|--|
| i | The ratio of the remuneration of each director to the median remuneration of the employees of the Company for the Financial Year | 1:53 |
| ii | The percentage increase in remuneration of each director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the Financial Year | No increase has been undertaken for Chief Executive Officer and Chief Financial Officer. Percentage increase in remuneration for Whole Time Director and Company Secretary was 71% and 74% respectively. |
| iii | The percentage increase in the median remuneration of employees in the Financial Year | Median increase over the last Financial Year: 14% |
| iv | The number of permanent employees on the rolls of Company | 16,015 as on 31 st March, 2017 |
| v | Average percentile increase already made in the salaries of employees other than the managerial personnel in the last Financial Year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration; | <p><u>Employees</u> 28 %</p> <p><u>Managerial Personnel</u> 24 %</p> |
| vi | Affirmation that the remuneration is as per the remuneration policy of the company | Yes we confirm |

31. Acknowledgements

Your Directors place on record their appreciation of the Company's General Sales Agents' and other members of the travel trade for their efforts in furthering the interest of the Company.

Your Directors would like to thank the Government of India especially the Ministry of Civil Aviation, Ministry of Commerce and Industry and Ministry of Finance for having had the foresight to have introduced the historic liberalization measure permitting foreign airlines to invest in the equity of Scheduled and Non Scheduled passenger airlines in India.

Your Directors also take this opportunity to thank the Ministry of Civil Aviation, Government of India, the Directorate General of Civil Aviation, Airports Authority of India, Mumbai International Airport (Private) Limited, Delhi International Airport (Private) Limited, GMR Hyderabad International Airport Limited, Bangalore International Airport Limited, Cochin International Airport Limited and other airport companies for their support and co-operation. Your Directors are also grateful to the Ministry of Finance, Reserve Bank of India, National Stock Exchange of India Limited, BSE Limited, US EXIM Bank, Financial Institutions and Banks, Boeing Company, Avion de Transport Regionale, Airbus Industrie, General Electric, CFM and Pratt and Whitney and the lessors of our aircraft and engines for their understanding and look forward to their continued support.

On behalf of the Board of Directors

Mumbai
30th May, 2017

Naresh Goyal
Chairman



Board's Report (Contd.)**Annexure A
Form AOC-I**

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

Statement containing salient features of the financial statement of subsidiaries or associate companies or joint ventures**Part "A": Subsidiaries**

(₹ in Lakhs)

| Sr. No | Name of Subsidiary Company | Wholly Owned Subsidiaries | |
|--------|---|------------------------------|--------------------------------|
| | | Jet Lite (India) Limited | Airjet Ground Services Limited |
| | | 31 st March, 2017 | 31 st March, 2017 |
| 1. | Date since when Subsidiary was acquired | 20 th April, 2007 | 10 th March, 2017 |
| 2. | Paid up Share Capital | 79,612 | 50 |
| 3. | Reserves | (330,901) | (3) |
| 4. | Total Asset | 18,772 | 50 |
| 5. | Total Liabilities | 18,772 | 50 |
| 6. | Investment included in Total Assets | 110 | - |
| 7. | Turnover | 123,075 | - |
| 8. | Profit / (Loss) before Tax | (5,789) | (3) |
| 9. | Provision for tax | - | - |
| 10. | Profit / (Loss) after tax | (5,789) | - |
| 11. | Proposed Dividend | NIL | NIL |
| 12. | % of shareholding | 100% | 100% |

Notes: The following information shall be furnished at the end of the statement:

- Names of subsidiaries which are yet to commence operations : Airjet Ground Services Limited.
- Names of subsidiaries which have been liquidated or sold during the year : Jet Airways Training Academy Private Limited.

On behalf of the Board of Directors

Mumbai
30th May, 2017**Naresh Goyal**
Chairman

Board's Report (Contd.)**Part "B": Associates and Joint Ventures**

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

| Name of Associates/Joint Ventures | | Jet Privilege Private limited |
|-----------------------------------|---|---|
| 1. | Latest audited Balance Sheet Date | 31 st March, 2017 |
| 2. | Date since when Associate / Joint Ventures was acquired | 24 th March, 2014 |
| 3. | Shares of Associate/Joint Ventures held by the company on the year end | Equity share |
| | No. | 54,772 |
| | Amount of Investment in Associates/Joint Venture | ₹ 69,522 Lakhs |
| | Extend of Holding % | 49.90% |
| 4. | Description of how there is significant influence | Shareholding |
| 5. | Reason why the associate/joint venture is not consolidated | Consolidated by Equity method of accounting |
| 6. | Networth attributable to Shareholding as per latest audited Balance Sheet | ₹ 84,914 Lakhs |
| 7. | Profit / Loss for the year | |
| | i. Considered in Consolidation | ₹ 4,805 Lakhs |
| | ii. Not Considered in Consolidation | ₹ 4,826 Lakhs |

- Names of associates or joint ventures which are yet to commence operations: NIL
- Names of associates or joint ventures which have been liquidated or sold during the year: NIL

On behalf of the Board of Directors

Mumbai
30th May, 2017

Naresh Goyal
Chairman



Board's Report (Contd.)**Annexure B
Form No. AOC-2**

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2)
of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

1. Details of contracts or arrangements or transactions not at arm's length basis

- a) Name(s) of the related party and nature of relationship: NA
- b) Nature of contracts/arrangements/transactions: NA
- c) Duration of the contracts / arrangements/transactions: NA
- d) Salient terms of the contracts or arrangements or transactions including the value, if any: NA
- e) Justification for entering into such contracts or arrangements or transactions: NA
- f) Date(s) of approval by the Board: NA
- g) Amount paid as advances, if any: NA
- h) Date on which the special resolution was passed in general meeting as required under first proviso to Section 188: NA

2. Details of material contracts or arrangement or transactions at arm's length basis

- a) Name(s) of the related party and nature of relationship: NA
- b) Nature of contracts/arrangements/transactions: NA
- c) Duration of the contracts / arrangements/transactions: NA
- d) Salient terms of the contracts or arrangements or transactions including the value, if any: NA
- e) Date(s) of approval by the Board, if any: NA
- f) Amount paid as advances, if any: NA

On behalf of the Board of Directors

Mumbai
30th May, 2017

Naresh Goyal
Chairman

Board's Report (Contd.)**Annexure C
FORM NO. MR-3
SECRETARIAL AUDIT REPORT****FOR THE FINANCIAL YEAR ENDED 31ST MARCH, 2017**

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,
The Members,
Jet Airways (India) Limited,
Siroya Centre,
Sahar Airport Road,
Andheri (East)
Mumbai -400099

I have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Jet Airways (India) Limited** (CIN- L99999MH1992PLC066213) (hereinafter called '**the Company**'). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts / statutory compliances and expressing my opinion thereon.

Based on my verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorised representatives during the conduct of Secretarial Audit and as per explanations given to me and the representation made by the Management, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2017, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2017, according to the applicable provisions of:

- (i) The Companies Act, 2013 ('the Act') and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') to the extent applicable:-
 - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
 - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 (**Not applicable during the Audit Period as the Company has not made any issue of securities prescribed under Rule 3 of the said Regulations**);
 - (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 (**Not applicable during the Audit Period**);
 - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
 - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act, 2013 and dealings with client (**Not applicable as during the Audit Period the Company is not registered as Registrar to an Issue and Share Transfer Agent**);



Board's Report (Contd.)

- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 **(Not applicable during the Audit Period as the Company has not delisted /nor proposed to delist its Equity Shares from any stock exchange);** and
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 **(Not applicable during the Audit Period as the Company has not bought back / nor proposed to buyback its Equity Shares);**
- (vi) Other laws applicable specifically to the Company:
 - (a) Aircraft Act, 1934 and the Rules made thereunder;
 - (b) Carriage by Air Act, 1972 and the Rules made thereunder;
 - (c) The Aircraft (Carriage of Dangerous Goods) Rules, 2003 and the Rules made thereunder;
 - (d) Civil Aviation Requirements issued by Directorate General of Civil Aviation;
 - (e) Acts prescribed under Environmental Protection.

I further report that, based on the information provided and the representation made by the Company and also on the review of the Corporate Compliance Certificates of Chief Executive Officer taken on record by the Board of Directors of the Company, in my opinion, adequate systems and processes exist in the Company to monitor and ensure compliance with provisions of applicable general laws including labour laws.

I further report that, the compliance by the Company of applicable financial laws like direct and indirect tax laws and maintenance of financial records and books of accounts has not been reviewed in this Audit since the same have been subject to review by statutory financial audit and other designated professionals.

I have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards with respect to Meetings of Board of Directors (SS-1) and General Meetings (SS-2) issued by The Institute of Company Secretaries of India;
- (ii) Equity Listing Agreement and Debt Listing Agreement entered with National Stock Exchange of India Limited and BSE Limited and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;

During the Audit Period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

I further report that:

- The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the Audit Period under review were carried out in compliance with the provisions of the Act.
- Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
- All decisions of the Board are carried through unanimously. As per the records provided by the Company, none of the member of the Board dissented on any resolution passed at the meetings of the Board and any of its committee.

I further report that based on review of compliance mechanism established by the Company and on the basis of the Compliance Certificate(s) issued by the Whole Time Director/ Chief Executive Officer/ Company Secretary and taken on record by the Board of Directors at their meeting(s), the management has adequate systems and processes commensurate with its size and operations, to monitor and ensure compliance with all applicable laws, rules, regulations and guidelines.

As informed, the Company has responded to notices for demands, claims, penalties etc. levied by various statutory / regulatory authorities and initiated actions for corrective measures, wherever necessary.

I further report that during the Audit Period under review, the Hon'ble High Court of Judicature at Bombay vide its order dated 20th October, 2016, has approved the Scheme of Merger of its wholly owned subsidiary company viz. Jet Lite (India) Limited with the Company. Further, the said Hon'ble High Court has vide its order dated 9th December, 2016, extended the due date for filing the certified copies of the order together with the authenticated scheme with the Registrar of Companies



Board's Report (Contd.)

within a period upto 30 days from the date of receipt of the approval from the Ministry of Civil Aviation / Director General Civil Aviation of the Government of India respectively.

T.M.Khumri & Co.,
Company Secretaries
(Taizoon M. Khumri FCS.993)
(Proprietor)

Place : Mumbai
Date : 30th May, 2017

Certificate of Practice No.88
Unique Code Number: I1981MH001800

Note: This Report is to be read with our letter of even date which is annexed as **Appendix A** and forms an integral part of this report.

'APPENDIX A'

To,
The Members,
Jet Airways (India) Limited,
Siroya Centre,
Sahar Airport Road,
Andheri (East),
Mumbai -400099

My report of even date is to be read along with this letter.

Management's Responsibility

1. It is the responsibility of the management of the Company to maintain secretarial records, devise proper systems to ensure compliance with the provisions of all applicable laws and regulations and to ensure that the systems are adequate and operate effectively.

Auditor's Responsibility

2. Our responsibility is to express an opinion on these secretarial records, standards and procedures followed by the Company with respect to secretarial compliances.
3. We believe that audit evidence and information obtained from the Company's management is adequate and appropriate for us to provide a basis for our opinion.
4. Wherever required, we have obtained the management's representation about the compliance of laws, rules and regulations and happening of events, etc.
5. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
6. The compliance of the provisions of corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. My examination was limited to the verification of procedures on test check basis.

Disclaimer

7. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

T.M.Khumri & Co.,
Company Secretaries
(Taizoon M. Khumri FCS.993)
(Proprietor)

Place : Mumbai
Date : 30th May, 2017

Certificate of Practice No.88
Unique Code Number: I1981MH001800



Board's Report (Contd.)

Annexure D
Form No. MGT-9
EXTRACT OF ANNUAL RETURN

as on the financial year ended on 31st March, 2017

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the
Companies (Management and Administration) Rules, 2014]

I. REGISTRATION AND OTHER DETAILS:

| | | |
|------|---|--|
| i) | CIN | L99999MH1992PLC066213 |
| ii) | Registration Date | 1 st April, 1992 |
| iii) | Name of the Company | Jet Airways (India) Limited |
| iv) | Category / Sub-Category of the Company | Public Company / Limited by Shares |
| v) | Address of the Registered office and contact details | Siroya Centre, Sahar Airport Road, Andheri East, Mumbai - 400 099 |
| vi) | Whether listed company | Yes |
| vii) | Name, Address and Contact details of Registrar and Transfer Agent, if any | Karvy Computershare Private Limited Karvy Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad - 500 032 Tel +91 40 6716 1500 |

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

| Sr. No. | Name and Description of main products / services | NIC Code of the Product/ service | % to total turnover of the company |
|---------|--|----------------------------------|------------------------------------|
| 1. | Transportation of passengers by air | 51101 | 88% |

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

| Sr. No. | Name of the Company | Address of the Company | CIN/GLN | Holding/ Subsidiary / Associate | % of Shares held | Applicable Section |
|---------|--------------------------------|---|-----------------------|---------------------------------|------------------|--------------------|
| 1. | Jet Lite (India) Limited | Siroya Centre, Sahar Airport Road, Andheri East, Mumbai - 400 099 | U62100MH1991PLC177728 | Subsidiary | 100% | 2(87)(ii) |
| 2. | Airjet Ground Services Limited | Siroya Centre, Sahar Airport Road, Andheri East, Mumbai - 400 099 | U63030MH2017PLC292323 | Subsidiary | 100% | 2(87)(ii) |
| 3. | Jet Privilege Private Limited | Siroya Centre, Sahar Airport Road, Andheri East, Mumbai - 400 099 | U74120MH2012PTC233351 | Associate | 49.90% | 2(6) |



Board's Report (Contd.)

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i) Category-wise Share Holding

| Category of Shareholders | No. of Shares held at the beginning of the year [As on 1 st April, 2016] | | | | No. of Shares held at the end of the year [As on 31 st March, 2017] | | | | % Change during the year |
|---|--|------------|-------------------|-------------------|---|------------|-------------------|-------------------|--------------------------|
| | Demat | Physical | Total | % of Total Shares | Demat | Physical | Total | % of Total Shares | |
| (A) Promoter and Promoter Group | | | | | | | | | |
| (1) Indian | | | | | | | | | |
| a) Individual / HUF | 1,000 | NIL | 1,000 | 0.00 | 1,000 | NIL | 1,000 | 0.00 | NIL |
| b) Central Government/State Government(s) | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| c) Bodies Corporate | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| d) Financial Institutions / Banks | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| e) Others | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| Sub-Total (A) (1) | 1,000 | NIL | 1,000 | 0.00 | 1,000 | NIL | 1,000 | 0.00 | NIL |
| (2) Foreign | | | | | | | | | |
| (a) Individuals (NRIs/ Foreign Individuals) | 57,933,665 | NIL | 57,933,665 | 51.00 | 57,933,665 | NIL | 57,933,665 | 51.00 | NIL |
| (b) Bodies Corporate | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| (c) Institutions | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| (d) Qualified Foreign Investor | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| (e) Others | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| Sub-Total A(2) : | 57,933,665 | NIL | 57,933,665 | 51.00 | 57,933,665 | NIL | 57,933,665 | 51.00 | NIL |
| Total = A(1)+A(2) | 57,934,665 | NIL | 57,934,665 | 51.00 | 57,934,665 | NIL | 57,934,665 | 51.00 | NIL |
| B. Public Shareholding | | | | | | | | | |
| 1. Institutions | | | | | | | | | |
| (a) Mutual Funds /UTI | 8,825,980 | NIL | 8,825,980 | 7.77 | 9,142,771 | NIL | 9,142,771 | 8.05 | 0.28 |
| (b) Financial Institutions /Banks | 90,926 | NIL | 90,926 | 0.08 | 158,036 | NIL | 158,036 | 0.14 | 0.06 |
| (c) Central Government / State Government(s) | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| (d) Venture Capital Funds | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| (e) Insurance Companies | 2,430,864 | NIL | 2,430,864 | 2.14 | 2,430,864 | NIL | 2,430,864 | 2.14 | NIL |
| (f) Foreign Institutional Investors | 5,234,105 | NIL | 5,234,105 | 4.61 | 3,224,623 | NIL | 3,224,623 | 2.84 | 1.77 |
| (g) Foreign Venture Capital Investors | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| (h) Qualified Foreign Investor | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| (i) Others | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| Sub-total (B)(1):- | 16,581,875 | NIL | 16,581,875 | 14.60 | 14,956,294 | NIL | 14,956,294 | 13.17 | 1.43 |
| 2. Non- Institutions | | | | | | | | | |
| (a) Bodies Corporate | 2,911,562 | NIL | 2,911,562 | 2.56 | 3,477,458 | NIL | 3,477,458 | 3.06 | 0.50 |
| (b) Individuals | | | | | | | | | |
| (i) Individuals holding nominal share capital upto ₹1 Lakh | 5,933,472 | 325 | 5,933,797 | 5.22 | 7,092,432 | 325 | 7,092,757 | 6.24 | 1.02 |
| (ii) Individuals holding nominal share capital in excess of ₹1 Lakh | 2,281,426 | NIL | 2,281,426 | 2.01 | 1,387,054 | NIL | 1,387,054 | 1.22 | 0.79 |
| (c) Others | | | | | | | | | |
| Clearing Members | 289,645 | NIL | 289,645 | 0.25 | 916,966 | NIL | 916,966 | 0.81 | 0.55 |
| Foreign Bodies | 27,263,372 | NIL | 27,263,372 | 24.00 | 27,263,372 | NIL | 27,263,372 | 24.00 | NIL |



Board's Report (Contd.)

| Category of Shareholders | No. of Shares held at the beginning of the year [As on 1 st April, 2016] | | | | No. of Shares held at the end of the year [As on 31 st March, 2017] | | | | % Change during the year |
|---|--|------------|--------------------|-------------------|---|------------|--------------------|-------------------|--------------------------|
| | Demat | Physical | Total | % of Total Shares | Demat | Physical | Total | % of Total Shares | |
| NBFC | 29,575 | NIL | 29,575 | 0.03 | 104,111 | NIL | 104,111 | 0.09 | 0.07 |
| Non Resident Indians | 367,878 | NIL | 367,878 | 0.32 | 381,699 | NIL | 381,699 | 0.34 | 0.01 |
| NRI Non-Repatriation | NIL | NIL | NIL | NIL | 72,723 | NIL | 72,723 | 0.06 | 0.06 |
| Trusts | 3,588 | NIL | 3,588 | 0.00 | 10,284 | NIL | 10,284 | 0.01 | 0.01 |
| (d) Qualified Foreign Investor | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| Sub-Total B(2) : | 39,080,518 | 325 | 39,080,843 | 34.40 | 40,706,099 | 325 | 40,706,424 | 35.83 | 1.43 |
| Total B=B(1)+B(2) : | 55,662,393 | 325 | 55,662,718 | 49.00 | 55,662,393 | 325 | 55,662,718 | 49.00 | NIL |
| Total (A+B) : | 113,597,058 | 325 | 113,597,383 | 100.00 | 113,597,058 | 325 | 113,597,383 | 100.00 | NIL |
| (C) Shares held by custodians, against which Depository Receipts have been issued | | | | | | | | | |
| (1) Promoter and Promoter Group | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| (2) Public | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| Grand Total (A+B+C) : | 113,597,058 | 325 | 113,597,383 | 100.00 | 113,597,058 | 325 | 113,597,383 | 100.00 | NIL |

(ii) Shareholding of Promoters

| Sr. No. | Shareholder's Name | Shareholding at the beginning of the year | | | Shareholding at the end of the year | | | % change in Shareholding during the year |
|---------|--------------------|---|----------------------------------|--|-------------------------------------|----------------------------------|--|--|
| | | No. of Shares | % of total Shares of the company | % of Shares Pledged / encumbered to total shares | No. of Shares | % of total Shares of the company | % of Shares Pledged / encumbered to total shares | |
| 1 | Naresh Goyal | 57,933,665 | 51.00 | NIL | 57,933,665 | 51.00 | NIL | NIL |
| 2 | Anita Goyal | 1,000 | 0.00 | NIL | 1,000 | 0.00 | NIL | NIL |

(iii) Change in Promoters' Shareholding (please specify, if there is no change)

There has been no change in Promoters' Shareholding during the Financial Year.

(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

| Sl. No | Name of the Share Holder | Shareholding | | Cumulative Shareholding during the Year | |
|--------|------------------------------|--------------|----------------------------------|---|----------------------------------|
| | | No of Shares | % of total shares of the company | No of Shares | % of total shares of the company |
| 1 | Etihad Airways | | | | |
| | At the beginning of the year | 27,263,372 | 24.00 | 27,263,372 | 24.00 |
| | Bought during the year | 0 | 0.00 | 27,263,372 | 24.00 |
| | Sold during the year | 0 | 0.00 | 27,263,372 | 24.00 |
| | At the end of the year | 27,263,372 | 24.00 | 27,263,372 | 24.00 |
| 2 | Parvest Equity India | | | | |
| | At the beginning of the year | 2,835,973 | 2.50 | 2,835,973 | 2.50 |
| | Bought during the year | 305,000 | 0.27 | 3,140,973 | 2.77 |
| | Sold during the year | 3,140,973 | 2.77 | 0 | 0.00 |
| | At the end of the year | 0 | 0.00 | 0 | 0.00 |

Board's Report (Contd.)

| Sl. No | Name of the Share Holder | Shareholding | | Cumulative Shareholding during the Year | |
|--------|--|--------------|----------------------------------|---|----------------------------------|
| | | No of Shares | % of total shares of the company | No of Shares | % of total shares of the company |
| 3 | Life Insurance Corporation of India | | | | |
| | At the beginning of the year | 2,355,864 | 2.07 | 2,355,864 | 2.07 |
| | Bought during the year | 0 | 0.00 | 0 | 0.00 |
| | Sold during the year | 0 | 0.00 | 0 | 0.00 |
| | At the end of the year | 2,355,864 | 2.07 | 2,355,864 | 2.07 |
| 4 | Reliance Capital Trustee Co. Ltd. - A/C Reliance Tax Saver (ELSS) Fund | | | | |
| | At the beginning of the year | 2,250,000 | 1.98 | 2,250,000 | 1.98 |
| | Bought during the year | 2,349,000 | 2.07 | 4,599,000 | 4.05 |
| | Sold during the year | 810,000 | 0.71 | 3,789,000 | 3.34 |
| | At the end of the year | 3,789,000 | 3.34 | 3,789,000 | 3.34 |
| 5 | Birla Sun Life Trustee Company Private Limited A/C Birla Sun Life MNC Fund | | | | |
| | At the beginning of the year | 1,828,980 | 1.61 | 1,828,980 | 1.61 |
| | Bought during the year | 358,821 | 0.32 | 2,187,801 | 1.93 |
| | Sold during the year | 38,304 | 0.03 | 2,149,497 | 1.89 |
| | At the end of the year | 2,149,497 | 1.89 | 2,149,497 | 1.89 |
| 6 | Birla Sun Life Trustee Company Private Limited A/C Birla Sun Life Tax Relief 96 | | | | |
| | At the beginning of the year | 1,005,419 | 0.89 | 1,005,419 | 0.89 |
| | Bought during the year | 374,413 | 0.33 | 1,379,832 | 1.21 |
| | Sold during the year | 0 | 0.00 | 1,379,832 | 1.21 |
| | At the end of the year | 1,379,832 | 1.21 | 1,379,832 | 1.21 |
| 7 | Narendra Kumar Agarwal | | | | |
| | At the beginning of the year | 1,000,000 | 0.88 | 1,000,000 | 0.88 |
| | Bought during the year | 0 | 0.00 | 1,000,000 | 0.88 |
| | Sold during the year | 1,000,000 | 0.88 | 0 | 0.00 |
| | At the end of the year | 0 | 0.00 | 0 | 0.00 |
| 8 | Tata Offshore India Opportunities Scheme | | | | |
| | At the beginning of the year | 418,000 | 0.37 | 418,000 | 0.37 |
| | Bought during the year | 0 | 0.00 | 418,000 | 0.37 |
| | Sold during the year | 418,000 | 0.37 | 0 | 0.00 |
| | At the end of the year | 0 | 0.00 | 0 | 0.00 |
| 9 | Kotak Equity Arbitrage Fund | | | | |
| | At the beginning of the year | 399,600 | 0.35 | 399,600 | 0.35 |
| | Bought during the year | 852,200 | 0.75 | 1,251,800 | 1.10 |
| | Sold during the year | 960,800 | 0.85 | 291,000 | 0.26 |
| | At the end of the year | 291,000 | 0.26 | 291,000 | 0.26 |
| 10 | BNP Paribas Equity Fund | | | | |
| | At the beginning of the year | 370,000 | 0.33 | 370,000 | 0.33 |
| | Bought during the year | 129,680 | 0.11 | 499,680 | 0.44 |
| | Sold during the year | 499,680 | 0.44 | 0 | 0.00 |
| | At the end of the year | 0 | 0.00 | 0 | 0.00 |



Board's Report (Contd.)

(v) Shareholding of Directors and Key Managerial Personnel:

| Sr. No. | For Each of the Top 10 Shareholders | Shareholding at the beginning of the year | | Cumulative Shareholding during the year | |
|------------------------------|--|---|----------------------------------|---|----------------------------------|
| | | No. of shares | % of total shares of the company | No. of shares | % of total shares of the company |
| 1. Mr. Naresh Goyal | | | | | |
| | At the beginning of the year | 57,933,665 | 51.00 | 57,933,665 | 51.00 |
| | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/sweat equity etc): | NIL | NIL | NIL | NIL |
| | At the end of the year | 57,933,665 | 51.00 | 57,933,665 | 51.00 |
| 2. Mr. Javed Akhtar | | | | | |
| | At the beginning of the year | 2,220 | 0.00 | 2,220 | 0.00 |
| | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/sweat equity etc): | NIL | NIL | NIL | NIL |
| | At the end of the year | 2,220 | 0.00 | 2,220 | 0.00 |
| 3. Mrs. Anita Goyal | | | | | |
| | At the beginning of the year | 1,000 | 0.00 | 1,000 | 0.00 |
| | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/sweat equity etc): | NIL | NIL | NIL | NIL |
| | At the end of the year | 1,000 | 0.00 | 1,000 | 0.00 |
| 4. Mr. Kuldeep Sharma | | | | | |
| | At the beginning of the year | 1 | 0.00 | 1 | 0.00 |
| | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/sweat equity etc): | NIL | NIL | NIL | NIL |
| | At the end of the year | 1 | 0.00 | 1 | 0.00 |

Note: Other than mentioned above no other Directors and Key Managerial Personnel holds shares of the Company.

V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

(₹ in Lakhs)

| | Secured Loans Excluding deposits | Unsecured Loans | Deposits | Total Indebtedness |
|--|-------------------------------------|------------------|------------|--------------------|
| Indebtedness at the beginning of the Financial Year | | | | |
| i) Principal Amount | 273,242 | 808,044 | NIL | 1,081,286 |
| ii) Interest due but not paid | NIL | NIL | NIL | NIL |
| iii) Interest accrued but not due | 81 | 1,590 | NIL | 1,671 |
| Total (i+ii+iii) | 273,323 | 809,634 | NIL | 1,082,957 |
| Change in Indebtedness during the Financial Year | | | | |
| - Addition | 742,002 | NIL | NIL | 742,002 |
| - Reduction | 561,125 | 342,885 | NIL | 904,010 |
| - Decrease in Interest accrued but not due | 37 | (470) | NIL | (433) |
| - Exchange difference | (5,586) | (4,006) | NIL | (9,592) |
| Net Change | (175,329) | (347,361) | NIL | (172,033) |
| Indebtedness at the end of the Financial Year | | | | |
| i) Principal Amount | 448,533 | 461,153 | NIL | 909,686 |
| ii) Interest due but not paid | NIL | NIL | NIL | NIL |
| iii) Interest accrued but not due | 118 | 1,120 | NIL | 1,238 |
| Total (i+ii+iii) | 448,651 | 462,273 | NIL | 910,924 |

Board's Report (Contd.)

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

| Sr. No. | Particulars of Remuneration | Mr. Gaurang Shetty, Whole Time Director | Total Amount (in ₹) |
|---------|---|--|---------------------|
| 1. | Gross salary | | |
| | (a) Salary as per provisions contained in section 17(1) of the Income tax Act, 1961 | 21,600,000 | 21,600,000 |
| | (b) Value of perquisites u/s 17(2) Income-tax Act, 1961 | 41,402 | 41,402 |
| | (c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961 | | |
| 2. | Stock Option | - | - |
| 3. | Sweat Equity | - | - |
| 4. | Commission | - | - |
| | - as % of profit | - | - |
| | - others, specify | - | - |
| 5. | Others, please specify | - | - |
| | Total (A) | 21,641,402 | 21,641,402 |
| | Ceiling as per the Act | As per Schedule V of the Companies Act, 2013 | |

B. Remuneration to other directors:

| Sr. No. | Particulars of Remuneration | Name of Directors | | | | | | | | Total Amount (in ₹) |
|---------|--|---|--------------------------|----------------------------------|-----------------------------------|------------------------------------|---------------------------------------|-------------------------------------|--------------------------------------|---------------------|
| 1. | Independent Director | Mr. Javed Akhtar | Mr. Dinesh Mittal | Mr. I M Kadri¹ | Mr. Aman Mehta¹ | Mr. Srinivasan Vishvanathan | Ms. Rajshree Pathy² | Mr. Vikram Mehta² | Mr. Ranjan Mathai³ | |
| | Fee for attending board committee meetings | 200,000 | 1,500,000 | 600,000 | 800,000 | 1,900,000 | 500,000 | 400,000 | NIL | 5,900,000 |
| | Commission ⁴ | 500,000 | 500,000 | 500,000 | 500,000 | 128,416 | NIL | NIL | NIL | 2,128,416 |
| | Others, please specify | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
| | Total (1) | 700,000 | 2,000,000 | 1,100,000 | 1,300,000 | 2,028,416 | 500,000 | 400,000 | NIL | 8,028,416 |
| 2. | Other Non-Executive Directors | Mr. Naresh Goyal | Mr. James Hogan | Mr. James Rigney | Mrs. Anita Goyal | | | | | |
| | Fee for attending board committee meetings | NIL | NIL | NIL | 700,000 | | | | | 700,000 |
| | Commission | NIL | NIL | NIL | NIL | | | | | NIL |
| | Others, please specify | NIL | NIL | NIL | NIL | | | | | NIL |
| | Total (2) | NIL | NIL | NIL | 700,000 | | | | | 700,000 |
| | Total (B)=(1+2) | 700,000 | 2,000,000 | 1,100,000 | 2,000,000 | 2,028,416 | 500,000 | 400,000 | NIL | 8,728,416 |
| | Total Managerial Remuneration | ₹ 8,728,416 | | | | | | | | |
| | Overall Ceiling as per the Act | Sitting Fees and Commission paid, is within the limit under the Companies Act, 2013 | | | | | | | | |

Note:

1. Ceased to be an Independent Director w.e.f 27th December, 2016.
2. Appointed as an Independent Director w.e.f 27th December, 2016.
3. Appointed as an Independent Director w.e.f 21st March, 2017.
4. Commission for Financial Year 2015-16 paid in Financial Year 2016-17.
5. Mr. Diwakar Gupta who was an Independent Director of the Company from 16th May, 2015 to 4th August, 2015 was paid a commission of ₹ 110,656 for Financial Year 2015-16 in Financial Year 2016-17.



Board's Report (Contd.)

C. Remuneration to Key Managerial Personnel other than MD/MANAGER/WTB

| Sr. No. | Particulars of Remuneration | Key Managerial Personnel | | |
|---------|---|------------------------------|------------------------|-------------------|
| | | Amit Agarwal (ACEO & CFO) | Kuldeep Sharma (CS) | Total (in ₹) |
| 1. | Gross salary | | | |
| | (a) Salary as per provisions contained in section 17(1) of the Income tax Act, 1961 | 42,015,000 | 14,242,200 | 56,257,200 |
| | (b) Value of perquisites u/s 17(2) Income-tax Act, 1961 | - | - | - |
| | (c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961 | - | - | - |
| 2. | Stock Option | - | - | - |
| 3. | Sweat Equity | - | - | - |
| 4. | Commission | - | - | - |
| | - as % of profit | - | - | - |
| | - others, specify... | - | - | - |
| 5. | Others, please specify | - | - | - |
| | Total | 42,015,000 | 14,242,200 | 56,257,200 |

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

| Type | Section of the Companies Act | Brief Description | Details of Penalty/ Punishment / Compounding Fees imposed | Authority (RD / NCLT / COURT) | Appeal made if Any |
|-------------------------------------|------------------------------------|----------------------|---|-------------------------------------|-----------------------|
| A. COMPANY | | | | | |
| Penalty | | | | | |
| Punishment | | | | | |
| Compounding | | | | | |
| B. Directors | | | | | |
| Penalty | | | | | |
| Punishment | | | | | |
| Compounding | | | | | |
| C. Other officers in default | | | | | |
| Penalty | | | | | |
| Punishment | | | | | |
| Compounding | | | | | |

Management's Discussion and Analysis of Financial Condition and Results of Operations

ECONOMIC ENVIRONMENT – INDIA

- India's GDP is likely to grow by 7.1 per cent in FY17 and continues to be among the world's fastest growing economies.
- The Indian government is taking steps and coming up with initiatives to increase social and infrastructural spending, which will eventually result in growth and higher levels of consumption. These initiatives, among others, include UDAN scheme (specific to aviation), demonetization, implementation of GST and the decision to permit 100% foreign direct investment in airlines in India. All these augurs well for the Indian economy in the long-term.
- In November 2016, the Government of India announced demonetisation of high currency notes with the aim of curbing black money circulation in the market, reducing and eliminating circulation of fake currency notes and controlling cross border terrorism and criminal activities.
- GST implementation is intended to simplify India's complex business processes evolved over a period of time, and is expected to increase the levels of GDP thereby giving rise to higher industrial product and employment generation besides increased tax collections.

INDIAN AVIATION INDUSTRY

- Domestic Air traffic continues to grow at a healthy rate of 21.8% in FY17.
- International passenger traffic grew annually by more than 8% in FY17, Indian carriers registered a growth of 11.8%, outperforming the industry growth mainly on account of capacity added by the Indian carriers.
- Large fleet inductions have been projected to drive high capacity growth, leading to low fare environment, which is set to prevail for some time.
- Brent crude at the beginning of FY17 was \$44 per barrel, which gradually rose to \$55 per barrel by Q4 of FY17. This had put considerable pressure on airlines' margins and its profitability.

JET AIRWAYS

- Jet Airways' (Standalone) capacity measured in ASKMs grew by 6.4 % in the last year. In terms of passengers carried, Jet Airways carried 24.40 Million passengers in FY17, compared to 23.40 Million in FY16.
- By the end of FY17 Jet Airways was operating all of its Boeing 777-300ERs. The 6 Boeing 777-300ERs that were earlier sub leased, upon their return, were put back into operations in the later part of the financial year. Consequently, various existing routes were upgraded to operate with Boeing 777-300ERs.
- Jet Airways continues its endeavor to place high priority to cost rationalizing measures. In FY17, the cost per ASKM (without fuel) reduced by 1% compared to FY16 (Standalone). Jet Airways continues to evaluate various avenues to increase ancillary revenues, besides reviewing processes from a cost rationalization purposes across all segments of its business.
- Jet Airways' focus on debt reduction continues and has been able to reduce its debt by ₹ 1,716 crores for the financial year ended 31st March, 2017. Overall, over the last 2 years, debt has been reduced by ₹ 2,806 crores from ₹ 11,903 crores as at 31st March, 2015 to ₹ 9,097 crores as at 31st March, 2017.
- Jet Airways was named as "India's Best Airline" at TripAdvisor's Traveller's Choice awards 2017 and featured amongst the top 200 most influential brands in the world.
- Jet Privilege, our frequent flyer programme created history at the 10th edition of the distinguished Customer Loyalty & Customer Experience Awards by winning six accolades at the highly coveted industry awards, which is a record number of accolades. The programme won laurels in the following categories: Loyalty Program for the Year, Best Loyalty Program in Service Sector, Best Use of Innovation in Loyalty Marketing, Best Use of Promotional / Shopper Marketing Campaign, Best Use of Customer and Data Analytics in Loyalty Program and Best Use of Technology to Enhance Customer Experience.
- Jet Airways has focused on enhancing its codeshare connectivity across the globe. We have increased connectivity to North America by adding codes on Air France's flights from Paris, as well as on Delta and Virgin Atlantic routes to the US



Management's Discussion and Analysis (Contd.)

via London Heathrow. We now offer connectivity to 34 destinations across the US, Canada and Mexico. Jet Airways also expanded its intra-Europe connectivity with Air France and KLM Royal Dutch Airlines, to increase access to as many as 46 destinations in Europe via Amsterdam and Paris. Athens, Barcelona, Bilbao, Budapest, Dublin, Krakow, Leeds, Lisbon, London Heathrow, Lyon, Nice and Warsaw are the latest 12 additional destinations on which Jet Airways now places its code via Amsterdam.

- Jet Airways has also been growing its codeshare presence in the Asia Pacific markets by implementing new codeshare partnerships with airlines like JetStar Asia, Hong Kong Airlines and Fiji Airways as well as enhancing its codeshare scope with Etihad Airways, Qantas and All Nippon Airlines. Jet Airways now offers, on its codeshare network, destinations such as Darwin in Australia, Medan and Surabaya in Indonesia, Penang in Malaysia and Phuket in Thailand with JetStar Asia, as well as Auckland in New Zealand and Okinawa in Japan with Hong Kong Airlines and Nadi in Fiji with Fiji Airways. The codeshare with All Nippon Airlines has grown to include Nagoya in Japan and with Etihad Airways, codeshares have been added to Athens in Greece, Male in Maldives, Dar Es Salaam in Tanzania, Entebbe in Uganda, as well as on bus services to Al Ain and Dubai Travel Mall via Abu Dhabi.

Analysis of Operational Performance FY17 compared to FY16 (Standalone)

Revenues

Passenger Revenues

Passenger revenues were at ₹ 1,823,044 Lakhs in FY17 as compared to ₹ 1,805,096 Lakhs in FY16. The growth of 1% can be mainly attributed to 4.3% increase in number of passengers carried in the current fiscal which was partly offset by reduction in average fares by 3.2%.

Revenues from Cargo

Revenues from carriage of cargo increased by 1% to ₹ 135,049 Lakhs in FY17 from ₹ 133,768 Lakhs in FY16. This was mainly on account of increase in the cargo tonnage.

Ancillary Revenues

Ancillary Revenues increased by 4.2% to ₹ 197,142 Lakhs in FY17 from ₹ 189,281 Lakhs in FY16. This increase is in line with increase in operations.

Expenditure

Aircraft Fuel

Fuel costs increased to ₹ 547,378 Lakhs in FY17 from ₹ 501,573 Lakhs in FY16. This increase was mainly due to increase in Aviation Turbine Fuel (ATF) rates during the year on account of increase in crude oil prices.

Payroll Cost

Payroll cost increased to ₹ 294,182 Lakhs in FY17 from ₹ 238,813 Lakhs in FY16. This was due to wage settlements concluded with various employee groups as well as increase in the retirement benefits. Further with additional deployment of aircraft, Jet Airways increased its operating staff strength including Pilots and Cabin crew.

Maintenance Cost

Maintenance cost decreased to ₹ 194,304 Lakhs in FY17 from ₹ 217,306 Lakhs in FY16 due to reduced quantum of maintenance activity compared to last year.

Landing & Navigation

Landing & Navigation cost (included in Other expenses) increased to ₹ 203,370 Lakhs in FY17 from ₹ 181,573 Lakhs in FY16. This increase was mainly on account of increase in various airport charges during the year.



Management's Discussion and Analysis (Contd.)

OUTLOOK

- Jet Airways has announced network upgrades and expansion effective winter 2017, which include:
 - o Upgrading Mumbai-Paris route on B777 from current A330 operations
 - o Introducing 2 new routes Chennai-Paris & Bangalore-Amsterdam
 - o 3rd Mumbai-London frequency to be added.
- We have also deployed A330s on certain domestic flights which offers our guests comfortable flying experience, including flat beds in Premiere and ergonomically designed seats that offer greater legroom in Economy. This also helps the company to add capacity out of airports which are congested and slot constrained without having to increase frequencies.
- B737 is the backbone of our operating fleet and the utilization of our B737s continues to be at more than 13 hours. Improved aircraft utilization remains critical to our overall strategy to turnaround the business.
- Jet Airways Inflight entertainment service "JetScreen" offers wireless streaming service on our B737 fleet, which lets you enjoy over 300 hours of entertainment directly on the comfort of your compatible personal device. Till date 50 B737s have been fitted with JetScreen and the balance aircraft will also be fitted by the end of FY18.

INTERNAL CONTROL SYSTEMS

- The Company has a proper and adequate system of internal controls commensurate with its size and nature of operations to provide reasonable assurance that all assets are safeguarded, transactions are authorized, recorded and reported properly and applicable statutes, codes of conduct and corporate policies are duly complied with.
- The Company's Internal Audit Department reviews the adequacy and efficacy of the key internal controls. The scope of the internal audit activity is guided by the internal annual audit plan which is approved by the Audit Committee of the Board.
- The Company's Audit Committee comprises of three Non-executive Independent Directors; Mr. Srinivasan Vishvanathan (Chairman), Mr. Dinesh Kumar Mittal and Ms. Rajshree Pathy. The Audit Committee reviews reports submitted by the Internal Audit Department and monitors follow-up and corrective action taken.
- The Company has a corporate compliance procedure to ensure that all laws, rules and regulations applicable to it are complied with. Based on confirmations from departmental heads; a Corporate Compliance Certificate is placed before the Board every quarter.
- The Company Secretary is the designated Compliance Officer to ensure compliance with SEBI regulations and with the Listing Agreement with National Stock Exchange of India Limited and BSE Limited.
- Mr. Kuldeep Sharma, Vice President - Global Compliance and Company Secretary, is the Compliance Officer under the Jet Airways Code of Internal Procedures and Conduct for Regulating, Monitoring and Reporting of Trading.
- The Company has a process of both external and internal safety audits for each area of operation. The Company is in full compliance with all laws, rules and regulations relating to airworthiness, air safety and other statutory operational requirements.
- The Company, as part of its Risk Management strategy, reviews, on a continuous basis, its strategies, processes, procedures and guidelines to effectively identify and mitigate risks. Key risk areas in all areas of the Company's operations and management have been identified and are monitored.

HUMAN RESOURCES

The Human Capital of our organization is the most critical asset for enabling business strategy and ensuring success. At Jet Airways, we have always believed in the strength of our people and made continued and conscious efforts to attract, engage and retain high quality talent.

We are India's leading private International Airline with a 16,000 member family, 70% of our workforce are millennials with an average age of 33 years and a gender diversity ratio of 33%. In the last year, we have consolidated and restructured our organization with an objective to make it more nimble, agile, and responsive to cost pressures.



We are continually taking key people initiatives which will help us enhance our positive Employer Brand to become an 'Employer of Choice'.

Being a geographically widespread organization in which 40% of our critical workforce does not operate out of fixed workstations, it was our topmost priority to ensure that our employees feel connected and engaged at work. A significant step towards building an open and inclusive culture has been the introduction of 'Workplace', an online unified social collaboration platform by Facebook, to disseminate critical information and help employees connect, communicate and collaborate at work. Since launch, majority of our employees regularly engage with teams across locations through multiple active groups.

A key area of focus for us has been our continued efforts on training. We have made significant investments in training our Cabin, Cockpit, Engineering and Ground Services staff to continue to deliver exceptional levels of service and set higher safety standards. These programs will help us uphold our service standards and enable us to live our value of bringing Indian hospitality to the world. We also regularly recognize employees for excellent service delivery.

To further our journey in becoming an 'Employer of Choice', we initiated the Employee Engagement survey for the first time at Jet Airways. The survey launched in May 2017 garnered an overwhelming response with a wide participation base. Our Employee Engagement Framework and related HR priorities will be built upon the foundations laid by the findings of the survey. Apart from this, we also conduct several Employee Connect activities across locations with an objective of ensuring fun at work, and awareness on financial literacy, health and well-being.

With an objective of establishing a strong performance led culture based on the foundation of objective, data driven appraisals, we have begun the revamp of our Performance Management process. The year saw us introducing the Balanced Scorecard up to the N-2 level. This approach will help us effectively cascade our organizational strategy. Going ahead, we plan to institutionalize this performance management philosophy and approach across all levels. Over time, we intend to move towards continuous, real-time and 360-degree feedback mechanisms.

In the coming years, our focus will be on digitizing our key HR processes for boosting organizational effectiveness and enhancing employee experience. We will also drive organizational capability through an active focus on continuous learning.

OPPORTUNITIES, RISKS, CONCERNS AND THREATS

- Indian Aviation market is highly under penetrated. The potential for sustained growth in Indian passenger traffic is very high in medium to long term.
- Demand for aviation is on the rise, both for business as well as leisure travel. This is attributed to the growing middle class population, increasing disposable income and improved standard of living.
- Many of India's metro airports are congested and slot constrained. The situation in some of the airports are particularly acute as these airports are fast approaching saturation. This condition is likely to remain for some time, as new airports as well as expansion and modernization of existing airports is expected to take some time.
- The competitive and structural challenges in the Indian aviation market continue to exist. In addition, the induction of capacity and the enhanced competitive scenario is creating a constant pressure on yields.
- India is well poised to achieve its vision of becoming the third-largest aviation market by 2020 and the largest by 2030.
- Global oil prices over the past few months have shown reduction. However, any major increase in oil prices would adversely impact the aviation industry.

Certain statements in this Management Discussion and Analysis describing the Company may be 'forward-looking statements' within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's future operations include economic conditions affecting air travel in India and overseas, change in Government Regulations, changes in Central and State taxation, fuel prices and other factors.



Report on Corporate Governance

Pursuant to Part C of Schedule V the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 “Listing Regulations”)

1. COMPANY’S PHILOSOPHY ON CORPORATE GOVERNANCE

Your Company strives for continued excellence by adopting best-in-class governance and disclosure practices. The Company’s Code of Business Conduct and Ethics and the Code of internal procedures and conduct for regulating, monitoring and reporting trading by insiders reflect our commitment to a good corporate governance framework. Transparency, Integrity and accountability are the fundamental principles to sound Corporate Governance, which ensures that the Company is managed and monitored in a responsible manner

Our actions are governed by our values and principles, which are reinforced at all levels within the Company. Success, we believe, requires the highest standards of corporate behaviour towards everyone we work with, the communities we touch and the environment on which we have an impact.

The Company views Corporate Governance as more than just regulatory requirements as it believes there exists a fundamental link between the Company and the Society.

The Corporate Governance Structure of the Company is vested with:

The Board of Directors (“the Board”): The Board is responsible for the management, direction and performance of the Company as well as to provide an independent view of the Company’s Management while discharging its objectives.

Committees of the Board: The Committees have oversight of operational issues assigned to them by the Board which are constituted to oversee specific areas.

A detailed report on implementation of Corporate Governance is set out below.

2. BOARD OF DIRECTORS (“BOARD”)

I. Composition

As on 31st March, 2017, the Company has eleven Directors on its Board which is headed by a Non-executive Promoter Chairman. Out of the eleven Directors, one is a Whole Time Director and ten are Non-executive Directors. Out of the ten Non-executive Directors, six are Independent Directors.

Except for Mr. Naresh Goyal and Mrs. Anita Goyal who are related to each other as Husband and Wife, there is no relationship between the Directors inter-se.

None of the Directors is a Member of more than ten committees or Chairman of more than five committees across all public companies in which they are Directors which is in conformity with the SEBI (Listing Obligations and Disclosure Requirement) Regulation, 2015 (hereinafter referred to as the “Listing Regulations”). Necessary disclosures regarding committee positions in other public companies as on 31st March, 2017, have been made by the Directors.

The Independent Directors have confirmed that they satisfy the criteria prescribed for an Independent Director as stipulated in the provisions of the Section 149(6) of the Companies Act, 2013.

The Company has complied with the mandatory requirements as laid down in the Listing Regulations.

The composition of the Board as on date, the changes during the year under review and Directorship / Committee positions of the Directors in other companies, are as follows:

| Name | Position / Category | ¹ Other Directorships | ² Other Committee Positions | |
|--------------------|--|----------------------------------|--|--------|
| | | | Chairman | Member |
| Mr. Naresh Goyal | Chairman Non-Executive Promoter Director | 1 | - | - |
| Mr. Javed Akhtar | Independent Director | 1 | - | 1 |
| Mr. Gaurang Shetty | Whole Time Director | 1 | - | 1 |
| Mr. James Hogan | Non-executive Director | - | - | - |
| Mr. James Rigney | Non-executive Director | - | - | - |



Corporate Governance (Contd.)

| Name | Position / Category | ¹ Other Directorships | ² Other Committee Positions | |
|---------------------------------|------------------------|----------------------------------|--|--------|
| | | | Chairman | Member |
| Mr. Dinesh Mittal | Independent Director | 8 | 1 | 9 |
| Mrs. Anita Goyal | Non-executive Director | - | - | - |
| Mr. Srinivasan Vishvanathan | Independent Director | 1 | - | 1 |
| Mr. Vikram Mehta ³ | Independent Director | 7 | - | 1 |
| Ms. Rajshree Pathy ³ | Independent Director | 2 | - | 1 |
| Mr. Ranjan Mathai ⁴ | Independent Director | 1 | - | - |

Notes:

Based on the disclosures obtained from the Directors:

1. Excludes directorships in private companies, foreign companies and alternate directorships.
2. Includes only Audit Committee and Stakeholders Relationship Committee of other Indian public limited companies
3. Appointed as Independent Director with effect from 27th December, 2016.
4. Appointed as Independent Director with effect from 21st March, 2017.
5. Mr. Aman Mehta and Mr. I. M. Kadri ceased to be Independent Director(s) of the Company with effect from 27th December, 2016.

II. Attendance record of Directors at Board Meetings and the Annual General Meeting of the Company held during the financial year 2016-17

Six Board Meetings were held during the financial year 2016-17. The gap between any two Board Meetings did not exceed one hundred and twenty days. The Board Meetings were held on the following dates:

| | | |
|---------------------------------|--------------------------------|---------------------------------|
| 26 th May, 2016 | 12 th August, 2016 | 11 th November, 2016 |
| 27 th December, 2016 | 13 th January, 2017 | 3 rd February, 2017 |

The annual calendar of Board Meetings is tentatively agreed upon at the beginning of each year. Additionally, Board Meetings are convened to transact special business, as and when necessary.

The details of the attendance of Directors at the Board Meetings and the Annual General Meeting held during the financial year 2016-17 are as follows:

| Name | Attendance at | |
|---------------------------------|----------------|---|
| | Board Meetings | 24 th Annual General Meeting held on 27 th December, 2016 |
| Mr. Naresh Goyal | 5 of 6 | Yes |
| Mr. Javed Akhtar | 1 of 6 | No |
| Mr. Dinesh Mittal | 4 of 6 | No |
| Mr. I. M. Kadri ¹ | 2 of 4 | No |
| Mr. Aman Mehta ¹ | 4 of 4 | Yes |
| Mr. Gaurang Shetty | 6 of 6 | Yes |
| Mr. James Hogan | 3 of 6 | No |
| Mr. James Rigney | 3 of 6 | No |
| Mrs. Anita Goyal | 6 of 6 | Yes |
| Mr. Srinivasan Vishvanathan | 6 of 6 | Yes |
| Mr. Vikram Mehta ² | 2 of 2 | NA |
| Ms. Rajshree Pathy ² | 2 of 2 | NA |
| Mr. Ranjan Mathai ³ | NA | NA |

Corporate Governance (Contd.)

Notes:

1. Ceased to be an Independent Director with effect from 27th December, 2016.
2. Appointed as an Independent Director with effect from 27th December, 2016.
3. Appointed as an Independent Director with effect from 21st March, 2017.

The Prescribed quorum was present for all the Meetings.

During the financial year 2016-17, information as mentioned in Regulation 17 of the Listing Regulations has been place before the Board for its consideration.

In addition to the information as enumerated in Regulation 17 of the Listing Regulations, the Directors are presented with information on various matters related to the operations of the Company in a manner appropriate to enable them to effectively discharge their duties, especially those requiring deliberation at the highest level. Where it is not practicable to provide the relevant information as a part of the Agenda Papers, the same is tabled at the Meeting.

Presentations are also made to the Board by functional heads on various issues concerning the Company. The Directors also have independent access to the Senior Management at all times.

Board Training and Induction

At the time of appointing a Director, a formal letter of appointment is given to Directors, which inter alia explains the role, function, duties and responsibilities expected of him as a Director of the Company. The Director is also explained in detail the compliances required from him under the Companies Act, the Listing Regulations and other relevant regulations and their affirmation taken with respect to the same.

Familiarisation program for Independent Directors

The Company has conducted the familiarisation program for Independent Directors appointed during the year. The Program aims to provide insights into the Company to enable the Independent Directors to understand its business in depth, to acclimatize them with the processes, businesses and functionaries of the Company and to assist them in performing their role as Independent Directors of the Company. The Company's Policy of conducting the Familiarisation Program has been disclosed on the website of the Company at <https://www.jetairways.com/doc/InvestorRelations/FamiliarisationProgramforIndependentDirectors.pdf>

During the year ended 31st March, 2017, the Independent Directors of the Company also attended a 2 hour familiarization program conducted by Mr. M. Damodaran, a former Chairman of the the Securities and Exchange Board of India.

Meeting of Independent Directors

The Company's Independent Directors met on 26th May, 2016 and 31st March, 2017 without the presence of the Executive Directors, CEO, the Non-Executive, Non-Independent Directors and the Management Team. The details of attendance at the said Meetings is as follows:

| Name | Meeting held on 26 th May, 2016 | Meeting held on 31 st March, 2017 |
|---------------------|--|--|
| Mr. D. K. Mittal | Yes | No |
| Mr. S. Vishvanathan | Yes | Yes |
| Mr. Javed Akhtar | No | No |
| Mr. I. M. Kadri | Yes | NA |
| Mr. Aman Mehta | Yes | NA |
| Mr. Vikram Mehta | NA | Yes |
| Ms. Rajshree Pathy | NA | Yes |
| Mr. Ranjan Mathai | NA | No |



Corporate Governance (Contd.)

The Meetings were conducted informally to enable the Independent Directors to discuss matters pertaining to the Company's affairs and put forth their combined views to the Board of Directors of the Company.

3. COMMITTEES OF BOARD

To focus effectively on specific issues, the Board has constituted the following Committees under the provisions of the Companies Act, 2013 and Listing Regulations with detailed Charters laying down specific terms of reference:

- a) Audit Committee of the Board
- b) Nomination and Remuneration Committee
- c) Stakeholder Relationship Committee
- d) Corporate Social Responsibility Committee
- e) Risk Management Committee

The Company Secretary acts as the Secretary to all these Committees.

The Minutes of the Meetings of the above Committees are placed before the Board for discussions / noting.

a. Audit Committee of the Board (Audit Committee)

The Audit Committee oversees the existence of an effective internal control systems to ensure that:

- Safeguarding of assets and adequacy of provisions for all liabilities;
- Reliability of financial and other management information and adequacy of disclosures;
- Compliance with all relevant statutes.

The Audit Committee also acts as a link between the Statutory Auditors, Internal Auditors and the Board.

I. Terms of reference

The Audit Committee functions according to its Charter which is in line with the provisions of Regulation 18 of the Listing Regulations read with Section 177 of the Companies Act, 2013 ("Act") that defines its composition, authority, responsibility and reporting functions.

The Terms of reference of the Audit Committee are briefly enumerated below:

- Oversight of the Company's financial reporting process and disclosure of its financial information, to ensure that the financial statements are materially correct, sufficient & credible.
- Discuss and review with the management and auditors the annual / quarterly financial statements and auditor's report before submission to the Board.
- Provide recommendations to the Board related to the appointment, re-appointment, remuneration and terms of appointment of the auditors of the Company.
- Review and monitor the auditor's independence and performance and effectiveness of the audit process.
- Hold timely discussions with external/ statutory auditors regarding the nature and scope of Audit as well as post-Audit discussion / review for ascertaining any area of concern prior to commencement of audit.
- Review management letters / letters of internal control weaknesses issued by statutory auditors.
- Evaluation of Internal financial controls.
- Evaluate on a regular basis the adequacy of risk management systems.
- Whistle Blower / Vigil Mechanism.



Corporate Governance (Contd.)

- The Committee shall maintain an oversight of the adequacy/functioning of the whistle blowing/ vigil mechanism. It shall review the Company's arrangements for its employees, stakeholders and Directors to raise concerns, in confidence, about possible wrongdoing in the Company on matters including those related to ethics, compliance, financial reporting, accounting and auditing.
- The Committee shall ensure that these arrangements allow independent investigation of such matters and appropriate follow up action.
- The whistle blower / vigil mechanism shall provide for adequate safeguards against victimization of persons who use such mechanism and make provision for direct access to the chairperson of the Audit Committee on appropriate or exceptional cases.
- Review the reasons for substantial defaults in the payments to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors. Review the valuation of undertakings or assets of the Company, wherever it is necessary.
- Review the financial statements, in particular, the investments made by the unlisted subsidiary companies.
- Review the statement of significant related party transactions submitted by the management, including the 'significant' criteria / thresholds decided by the Management.
- Provide approval or any subsequent modification of transactions of the Company with related parties.

During the year under review, the Audit Committee reviewed key audit findings covering operational, financial and compliance areas. Management personnel also presented the risk mitigation plan to the Committee.

II. Composition

The Audit Committee comprises three Directors as on 31st March, 2017, each of whom possess financial / accounting expertise. The Chairman of the Audit Committee is an Independent Director. The composition of the Audit Committee is in accordance with the requirements of Section 177 of the Companies Act, 2013 and Regulation 18 of the Listing Regulations as given below:

| Name | Designation | Category |
|--|-------------|----------------------|
| Mr. Srinivasan Vishvanathan ¹ | Chairman | Independent Director |
| Mr. Dinesh Kumar Mittal | Member | Independent Director |
| Ms. Rajshree Pathy ² | Member | Independent Director |
| Mr. Aman Mehta ³ | Member | Independent Director |
| Mr. I. M. Kadri ³ | Member | Independent Director |
| Mr. Gaurang Shetty ⁴ | Member | Whole Time Director |

1. Appointed as Chairman with effect from 26th May, 2016
2. Appointed as a Member with effect from 11th January, 2017
3. Ceased to be a Member with effect from 27th December, 2016
4. Appointed as a Member with effect from 27th December, 2016 and ceased to member with effect form 11th January, 2017

The Whole Time Director, the Chief Executive Officer, executives from Finance, Internal Audit Departments and representatives of the Statutory Auditors are invited to attend the Audit Committee Meetings.

III. Meetings and attendance during the financial year 2016-17

The Audit Committee met four times during the financial year 2016-17 on 26th May, 2016, 12th August, 2016, 11th November, 2016 and 3rd February, 2017 and the gap between any two Meetings did not exceed one hundred and twenty days.



Corporate Governance (Contd.)

The details of attendance of the Members at these Meetings are as follows:

| Name | Meetings Attended |
|---------------------------------|-------------------|
| Mr. Srinivasan Vishvanathan | 4 of 4 |
| Mr. Dinesh Kumar Mittal | 3 of 4 |
| Ms. Rajshree Pathy ¹ | 1 of 1 |
| Mr. Aman Mehta ² | 3 of 3 |
| Mr. I. M. Kadri ² | 2 of 3 |
| Mr. Gaurang Shetty ³ | Not Applicable |

1. Appointed as a Member with effect from 11th January, 2017
2. Ceased to be a Member with effect from on 27th December, 2016
3. Appointed as a Member with effect from 27th December, 2016 to and ceased to member with effect from 11th January, 2017

The Company Secretary attended all the above Meetings.

The prescribed Quorum was present for all the meeting.

The Chairman of the Audit Committee, Mr. Srinivasan Vishvanathan, was present at the 24th Annual General Meeting held on 27th December, 2016.

b. Nomination and Remuneration Committee

i. Terms of reference

The Nomination and Remuneration Committee functions according to its Charter which is in line with the provisions of Regulation 19 of the Listing Regulations read with Section 178 of the Companies Act, 2013 ("Act") that defines its composition, authority, responsibility and reporting functions.

The purpose of Nomination and Remuneration Committee is to identify persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down and also carry out evaluation of every Director's performance.

Nomination Activities:

- (a) Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees.
- (b) Formulation of criteria for evaluation of Independent Directors and the Board. Additionally the Committee may also oversee the performance review process of the KMP and the executive team of the Company.
- (c) Devising a policy on Board diversity.
- (d) Oversee familiarization programs for Directors.
- (e) Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal.

Remuneration Activities

- (a) The level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors and Chief Executive Officer to run the company successfully.
- (b) Annually review the Chief Executive Officer (CEO) remuneration package and performance indicator as set by the Board.

Corporate Governance (Contd.)

- (c) Relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and
- (d) Remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals.

II. Composition

The Nomination and Remuneration Committee comprises five Directors as enumerated below:

| Name | Designation | Category |
|--------------------------------------|-------------|----------------------|
| Mr. Dinesh Kumar Mittal ¹ | Chairman | Independent Director |
| Mr. Srinivasan Vishvanathan | Member | Independent Director |
| Mr. Javed Akhtar | Member | Independent Director |
| Ms. Rajshree Pathy ² | Member | Independent Director |
| Mr. Vikram Mehta ² | Member | Independent Director |
| Mr. Aman Mehta ³ | Member | Independent Director |

- 1. Appointed as Chairman with effect from 26th May, 2016
- 2. Appointed as a Member with effect from 11th January, 2017
- 3. Ceased to be a Member with effect from 27th December, 2016

III. Meetings and attendance during the financial year 2016-17

During the financial year 2016-17, the Nomination and Remuneration Committee met five times on 22nd June, 2016, 11th August, 2016, 13th September, 2016, 11th November, 2016 and 13th January, 2017.

| Name | Meetings Attended |
|--------------------------------------|-------------------|
| Mr. Dinesh Kumar Mittal ¹ | 5 of 5 |
| Mr. Srinivasan Vishvanathan | 5 of 5 |
| Mr. Javed Akhtar | 1 of 5 |
| Ms. Rajshree Pathy ² | 1 of 1 |
| Mr. Vikram Mehta ² | 1 of 1 |
| Mr. Aman Mehta ³ | 1 of 4 |

- 1. Appointed as Chairman with effect from 26th May, 2016
- 2. Appointed as a Member with effect from 11th January, 2017
- 3. Ceased to be a Member with effect from 27th December, 2016

IV. Remuneration Policy

1. For Non-executive Directors

The Non-executive Directors are uniformly paid a Sitting Fee for attending Meetings of the Board and Committees. The Company has paid commission to the Independent Directors for the FY 2015-16 in FY 2016-17.

No stock options have been granted to the Non-executive Directors by the Company.

Sitting Fees

The Non-executive Directors are paid Sitting Fees of ₹100,000 for each Board and Committee Meeting attended by them.



Corporate Governance (Contd.)

Details of remuneration paid to Non-executive Directors for the financial year 2016-17 are as follows:

| Director Name | Sitting Fees Paid | Commission Paid (FY 2015-16) | Total |
|---------------------------------|-------------------|------------------------------|-----------|
| Mr. Naresh Goyal ¹ | Nil | Nil | Nil |
| Mr. Javed Akhtar | 200,000 | 500,000 | 700,000 |
| Mr. Dinesh Mittal | 1,500,000 | 500,000 | 2,000,000 |
| Mr. I. M. Kadri ² | 600,000 | 500,000 | 1,100,000 |
| Mr. Aman Mehta ² | 800,000 | 500,000 | 1,300,000 |
| Mr. Gaurang Shetty | Nil | Nil | Nil |
| Mr. James Hogan ¹ | Nil | Nil | Nil |
| Mr. James Rigney ¹ | Nil | Nil | Nil |
| Mrs. Anita Goyal | 700,000 | Nil | 700,000 |
| Mr. Srinivasan Vishvanathan | 1,900,000 | 128,416 | 2,028,416 |
| Mr. Vikram Mehta ³ | 400,000 | Nil | 400,000 |
| Ms. Rajshree Pathy ³ | 500,000 | Nil | 500,000 |
| Mr. Ranjan Mathai ⁴ | Nil | Nil | Nil |

Notes:

1. Mr. Naresh Goyal, Mr. James Hogan & Mr. James Rigney have written to the Company stating that they do not want to receive any sitting fees from the Company;
2. Ceased to be an Independent Director with effect from 27th December, 2016;
3. Appointed as an Independent Director with effect from 27th December, 2016;
4. Appointed as an Independent Director with effect from 21st March, 2017;
5. Mr. Diwakar Gupta who was an Independent Director of the Company from 16th May, 2015 to 4th August, 2015 was paid a commission of ₹ 110,656 for FY 2015-16 in FY 2016-17.

Please refer to the disclosure on Related Party Transactions in the Notes to Accounts for details of transactions in which Mr. Naresh Goyal is concerned or interested.

Except Mr. Naresh Goyal and Mrs. Anita Goyal none of the other Non-executive Directors has any other pecuniary interest in the Company. Shareholding of the Non-executive Directors in the Company is enumerated in the table below:

| Name | Number of Shares of ₹ 10/- each held in the Company | % of Total Paid-up Equity Capital |
|------------------|---|-----------------------------------|
| Mr. Naresh Goyal | 57,933,665 | 51.00 |
| Mr. Javed Akhtar | 2,220 | Negligible |
| Mrs. Anita Goyal | 1,000 | Negligible |

Notes:

Except for Mr. Naresh Goyal, Mrs. Anita Goyal and Mr. Javed Akhtar none of the Directors hold any shares in the Company.

2. For the Whole Time Director (Mr. Gaurang Shetty)

The remuneration paid to Mr. Gaurang Shetty, Manager and Director comprises Salary and Allowances, Perquisites and Retirement Benefits.



Corporate Governance (Contd.)

Details of the remuneration paid during the year 2016-17 are as follows:

| | (In ₹) |
|-----------------------|-------------------|
| Salary and Allowances | 21,600,000 |
| Perquisite | 41,402 |
| Retirement Benefits | 777,600 |
| Total | 22,419,002 |

Mr. Gaurang Shetty is an employee of the Company and he is bound by the terms of employment and policies of the Company.

c. Stakeholder's Relationship Committee

The Stakeholder's Relationship Committee functions according to its Charter which is in line with the provisions of Regulation 20 of the Listing Regulations read with Section 178 of the Companies Act, 2013 ("Act") that defines its composition, authority, responsibility and reporting functions.

The Company has constituted a Stakeholder's Relationship Committee to specifically focus on the redressal of the Shareholders' / Investors' complaints and grievances and to note the transfers etc. of shares.

I. Terms of reference

The brief terms of reference of the Stakeholder's Relationship Committee are as follows

- To receive the report of the Registrar and Share Transfer Agent about investors' complaints and grievances and follow up for necessary action taken for redressal thereof;
- To review the existing "Investor Redressal System" and suggest measures for improvement in investor relations;
- To note the transfer / transmission / transposition / rematerialisation / dematerialization of shares and consolidation / splitting of folios as approved by the persons duly authorized by the Board of Directors in this regard and the issue of share certificates in exchange for sub-divided, consolidated, defaced, torn, etc;
- To review the Shareholding Pattern of the Company and the changes therein;
- To appoint and remove Registrars and Share Transfer Agent, decide the terms and conditions, remuneration, service charge / fees and review their performance;
- Consider and resolve the grievances of security holders of the company including complaints related to transfer of securities, non-receipt of annual report/declared dividends/notices/ balance sheet

II. Composition

The Members of the Stakeholder's Relationship Committee are as under:

| Name | Designation | Category |
|-------------------------------|-------------|------------------------|
| Mr. Vikram Mehta ¹ | Chairman | Independent Director |
| Mr. Javed Akhtar | Member | Independent Director |
| Mrs. Anita Goyal ² | Member | Non-Executive Director |
| Mr. Gaurang Shetty | Member | Wholtime Director |

1. Appointed as a Chairman & Member on 11th January, 2017

2. Appointed as Member with effect from 11th January, 2017

III. Meetings and attendance during the financial year 2016-17

The Stakeholder's Relationship Committee met thrice during the financial year i.e. on 26th May, 2016, 11th November, 2016 and 3rd February, 2017.



Corporate Governance (Contd.)

The dates of the Meetings and presence thereat are as follows:

| Name | Attendance |
|-------------------------------|------------|
| Mr. Vikram Mehta ¹ | 0 of 1 |
| Mr. Javed Akhtar | 0 of 3 |
| Mr. Gaurang Shetty | 3 of 3 |
| Mrs. Anita Goyal ² | 1 of 1 |
| Mr. I. M. Kadri ³ | 2 of 2 |

1. Appointed as a Member & Chairman with effect from 11th January, 2017
2. Appointed as a Member with effect from 11th January, 2017
3. Ceased to be a Member with effect from 27th December, 2016

The Company Secretary attended all the above Meetings.

IV. Name and designation of Compliance Officer

Mr. Kuldeep Sharma, Company Secretary, has been appointed the Compliance Officer under Regulation 6 of the Listing Regulations.

V. Details of Shareholders' complaints / queries

The details of Shareholders' complaints during the financial year 2016-17 are as follows:

| Status of Complaints | Number of Complaints |
|---|----------------------|
| Pending as of 1 st April, 2016 | Nil |
| Received during the financial year 2016-17 | 37 |
| Disposed of during the financial year 2016-17 | 37 |
| Pending as of 31 st March, 2017 | Nil |

Investors complaints are given top priority by the Company and are promptly addressed by the Registrar and Share Transfer Agent, Karvy Computershare Private Limited, who strive to attend to all investor complaints within 48 hours of receipt. All investors' grievances / correspondences received during the financial year 2016-17 have been attended to.

The Company has a separate email ID companysecretary@jetairways.com to which investors may address their grievances. They may contact the Investor Relations Officer, Mr. C. P. Varghese, at the Registered Office of the Company or on Telephone : +91 22 6121 1000.

d. Corporate Social Responsibility (CSR) Committee

The Corporate Social Responsibility Committee has been constituted under Section 135 of the Companies Act, 2013 and comprises of Ms. Rajshree Pathy, Mr. Javed Akhtar, Mr. Gaurang Shetty, Mr. Vikram Mehta and Mrs. Anita Goyal as Members.

The Company Secretary acts as the Secretary to the Committee.

The Committee met once on 31st March, 2017 and the meeting was attended by Ms. Rajshree Pathy and Mr. Vikram Mehta and Mr. Gaurang Shetty.

e. Risk Management Committee

As per Regulation 21 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the top 100 companies by market capitalization at the end of the immediately preceding financial year are required to constitute a Risk Management Committee.

Corporate Governance (Contd.)

The Company does not fall into the aforesaid category and is accordingly not required to have a Risk Management Committee. However, given the size and scale of Company's operations the Board, at its meeting held on 28th October, 2015, decided to constitute a Risk Management Committee to monitor and review the risk management plan of the Company.

The Composition of Risk management Committee is as follows:

| Name | Designation | Category |
|-----------------------------|-------------|--|
| Mr. Dinesh Kumar Mittal | Chairman | Independent Director |
| Mr. Srinivasan Vishvanathan | Member | Independent Director |
| Mr. Amit Agarwal | Member | Acting Chief Executive Officer and Chief Financial Officer |

The Company Secretary acts as the Secretary to the Committee.

The Committee met once during the year on 31st March, 2017. The meeting was attended by Mr. Srinivasan Vishvanathan and Mr. Amit Agarwal.

(f) Proceeds from Private Placement Issues

During the year under review, the Company did not issue any securities by way of private placement.

4. GENERAL BODY MEETINGS

a. Location and time of the last three Annual General Meetings:

| Financial Year | Venue | Date and Time |
|----------------|---|--|
| 2015-16 | Bhaidas Maganlal Sabhagriha, Juhu Vile Parle Development Scheme, Bhaktivendanta Swami Marg, Vile Parle (West), Mumbai-400 056 | 27 th December, 2016 at 2:30 p.m. |
| 2014-15 | ITC Martha Hotel, Sahar Airport Road, Andheri East, Mumbai – 400 099 | 14 th August, 2015 at 3:30 p.m. |
| 2013-14 | Bhaidas Maganlal Sabhagriha, Juhu Vile Parle Development Scheme, Bhaktivendanta Swami Marg, Vile Parle (West), Mumbai-400 056 | 11 th August, 2014 at 3:30 p.m. |

b. Special Resolutions passed in the previous three Annual General Meetings:

| Annual General Meeting held on | Subject |
|---------------------------------|---|
| 11 th August, 2014 | No Special Resolutions were passed during the Annual General Meeting |
| 14 th August, 2015 | <ul style="list-style-type: none"> ➤ Re-Appointment of Mr. Iftikhar Kadri as an Independent Director ➤ Re-Appointment of Mr. Aman Mehta as an Independent Director ➤ Re-Appointment of Mr. Javed Akhtar as an Independent Director ➤ Re-Appointment of Mr. Dinesh Kumar Mittal as an Independent Director ➤ Appointment of Mr. Gaurang Shetty as a Whole Time Director |
| 27 th December, 2016 | ➤ Increase in remuneration of Mr. Gaurang Shetty, Whole Time Director |

c. Resolutions passed during the year through Postal Ballot:

The Company did not pass any Resolutions by Postal Ballot during the financial year.

There is no immediate proposal for passing any resolution through Postal Ballot. None of the businesses proposed to be transacted at the ensuing Annual General Meeting require passing a resolution through Postal Ballot.



Corporate Governance (Contd.)**5. DISCLOSURES**

- a. Details of related party transactions as per requirement of Accounting Standard 18 are disclosed in Note 40 to the Standalone financial statements for the year ended 31st March, 2017. A statement of these transactions was also placed before the Audit Committee and the Board, from time to time. None of the transactions with any of the related parties was in conflict with the interests of the Company. All transactions with related parties are negotiated on an arms' length basis and are intended to further the interests of the Company's business.
- b. The Company has not entered into any materially significant transaction with the Promoters, Directors or the Management, their subsidiaries or relatives, etc. that may have a potential conflict with the interests of the Company at large. The Register of Contracts containing the transactions in which Directors are interested is regularly placed before the Board for its noting / approval.
- c. With regard to matters related to capital markets, there have been no instances of non-compliance by the Company, penalties or strictures imposed on the Company by the Stock Exchanges, Securities and Exchange Board of India or any statutory authority on any matter related to capital markets during the last three years.
- d. The Board is responsible for ensuring that the rules are in place to avoid conflicts of interest by the Board Members. The Company has adopted the Code of Business Conduct and Ethics for the Members of the Board and Senior Management ('Code') as required under Regulation 26 of the Listing Regulations which is applicable to Directors and Management Personnel

If such an interest exists, the Members are required to make disclosure to the Board and to abstain from discussion, voting or otherwise influencing the decision on any matter in which the concerned Director has or may have such interest.

The Code is posted on the Company's website www.jetairways.com. All the Members of the Board and the Senior Management personnel have affirmed their compliance with the said Code. A declaration to this effect, signed by the Acting Chief Executive Officer, is given below:

In accordance with Regulation 26 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, I hereby confirm that:

All the Members of the Board and the Senior Management Personnel of the Company have affirmed compliance with the Code of Business Conduct and Ethics for the Members of the Board and the Senior Management, as applicable to them, in respect of the Financial Year 2016-17.

Amit Agarwal

Mumbai
22nd May, 2017

Acting Chief Executive Officer &
Chief Financial Officer

e. CEO / CFO Certification

A Certificate from the Acting Chief Executive Officer and Chief Financial Officer on reporting and the internal controls over financial reporting for the financial year ended 31st March, 2017, was placed before the Board. In addition, as required by Regulation 17(8) of the Listing Regulations Certificates on the quarterly financial results were placed before the Board.

f. Risk Management

The Company has laid down procedures to inform the Board about the Risk Assessment and Minimization, which are periodically reviewed by the Audit Committee and the Board. The Company has constituted Risk Management Committee to review the risks that the Company is exposed to as part of its business.

g. Disclosure of Accounting Treatment

Your Company has followed all applicable Accounting Standards while preparing the financial statements.



Corporate Governance (Contd.)

h. Policy for reporting illegal or unethical behaviour (Whistle Blower Policy)

Pursuant to Section 177(9) and (10) of the Companies Act, 2013 and Regulation 22 of Listing Regulations, the Company has in place a Whistle-Blower Policy for establishing a vigil mechanism for Directors and employees to report genuine concerns regarding unethical behaviour, actual or suspected fraud or violation of the Company's Code of Business Conduct and Ethics. The said mechanism also provides for adequate safeguards against victimization of persons who use such mechanism and makes provision for direct access to the chairperson of the Audit Committee in appropriate or exceptional cases. We affirm that no employee of the Company was denied access to the Audit Committee.

i. Code of Conduct for Prevention of Insider Trading

The Company has adopted the Code of internal procedures and conduct for regulating, monitoring and reporting trading by insiders as prescribed under SEBI (Prohibition of Insider Trading) Regulations, 2015. The Company Secretary, who is the Compliance Officer, is responsible for setting forth policies, procedures, monitoring adherence to the rules for the preservation of price sensitive information, pre-clearance of trades, approval of trading plans, monitoring of trades and implementation of the Code under the overall supervision of the Board. All Directors and employees in the Vice President grade & above and other Designated Employees who are privy to unpublished price sensitive information of the Company are governed by this Code.

Mr. Kuldeep Sharma, Company Secretary, is the Compliance Officer. The Company has also adopted a Code of Corporate Disclosure Practices for Prevention of Insider Trading to ensure timely and adequate disclosure of price sensitive information.

6. MEANS OF COMMUNICATION

Newspapers: The Company publishes the statement of financial results (quarterly / half yearly / annual) in prominent newspapers such as Loksatta, Financial Express and Business Standard.

Up-to-date financial results, official press releases, presentations to analysts and institutional investors and other general information about the Company are also available on the Company's website www.jetairways.com

Analysts and Investors meet / call: The Company regularly conducts meets / calls with Analysts and Investors to brief them of the financial and operational performance of the Company.

The Shareholding Pattern and other communication of investors' interest, including the transcript of Investors / Analysts meets / calls, are uploaded on the website.

The Company's website is a comprehensive reference to the Management's mission and policies. The section on "Investor Relations" serves to inform investors by giving them complete information on the financials, shareholding pattern, committees of the Board, information relating to stock exchanges, Registrar and Share Transfer Agent, etc.

The Company has designated the following e-mail id exclusively for investor services: companysecretary@jetairways.com

SEBI Complaints Redress System (SCORES): The investor complaints are processed in a centralized web based complaints redress system hosted by SEBI. The salient features of this system are: Centralised database of all complaints, online upload of Action Taken Reports by the concerned companies and online viewing by investors of actions taken on the complaint and its current status.

7. GENERAL SHAREHOLDER INFORMATION

i. Annual General Meeting

Date, time and venue : 11th September, 2017 at 2.30 PM at Y B Chavan Auditorium, General Jagannath Bhosale Marg, Nariman Point, Mumbai, 400021

ii. Financial Year : 1st April, 2016 to 31st March, 2017



Corporate Governance (Contd.)

Financial Calendar (tentative)

The Company expects to announce the results for the financial year 2017-18, as per the following schedule:

| | |
|-------------------------------------|---|
| First quarter results | On or before 14 th September, 2017 |
| Second quarter results | On or before 14 th December, 2017 |
| Third quarter results | On or before 14 th February, 2018 |
| Annual Results | On or before 30 th May, 2018 |
| Twenty Sixth Annual General Meeting | On or before 30 th September, 2018 |

- iii. **Dates of Book Closure** : 5th September, 2017 to 11th September, 2017 (both days inclusive) for the purpose of the Twenty Fifth Annual General Meeting.
- iv. **Dividend Payment Date** : Not applicable as the Board of Directors has not recommended any dividend for the financial year 2016-17.

v. Listing on the Stock Exchanges

The Company's Equity Shares are listed on the following Stock Exchanges having nation-wide trading terminals:

National Stock Exchange of India Limited (NSE)

"Exchange Plaza", Bandra-Kurla Complex,
Bandra (East), Mumbai-400 051

BSE Limited (BSE)

P. J. Towers, Dalal Street, Fort, Mumbai-400 001

The Company's Equity Shares form part of "A" Group and S&P BSE 500 Index of BSE.

The annual Listing Fee has been paid to both the Stock Exchanges.

vi. Stock Code

| Name | Code | Reuters | Bloomberg |
|---|---------------|---------|-----------|
| National Stock Exchange of India Limited | JETAIRWAYS-EQ | JET.NS | JETIN:IN |
| BSE Limited | Shares | 532617 | |
| | NCDs | 952813 | |
| International Securities Identification Number (ISIN) | INE802G01018 | | |

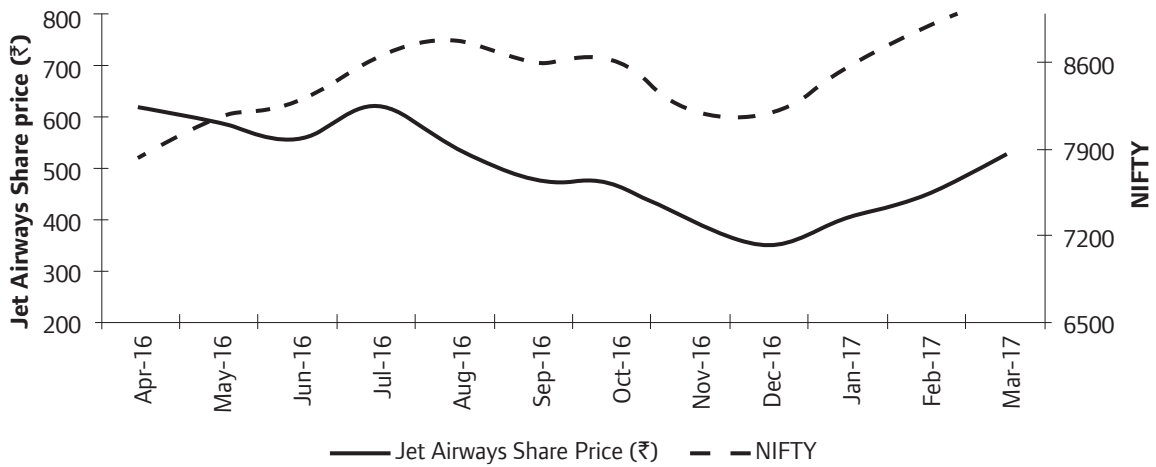
vii. Market price data (high, low during each month in the financial year 2016-17)

| Month | BSE | | NSE | |
|----------------|--------|--------|--------|--------|
| | High | Low | High | Low |
| | (₹) | (₹) | (₹) | (₹) |
| April 2016 | 646.5 | 538.55 | 646.55 | 538 |
| May 2016 | 670.25 | 578.85 | 669.9 | 578 |
| June 2016 | 598.75 | 508 | 598.7 | 507.75 |
| July 2016 | 622 | 543 | 623.85 | 542.5 |
| August 2016 | 626.7 | 516.9 | 625.6 | 516.25 |
| September 2016 | 562.4 | 454.4 | 562.4 | 453.15 |
| October 2016 | 502.75 | 442.9 | 503 | 443.1 |
| November 2016 | 490 | 336 | 487.5 | 336.05 |
| December 2016 | 391 | 332.4 | 390.6 | 332.6 |
| January 2017 | 424.4 | 340 | 424.9 | 338 |
| February 2017 | 455.25 | 352 | 455.5 | 351.05 |
| March 2017 | 535.55 | 413.95 | 536.8 | 414.35 |

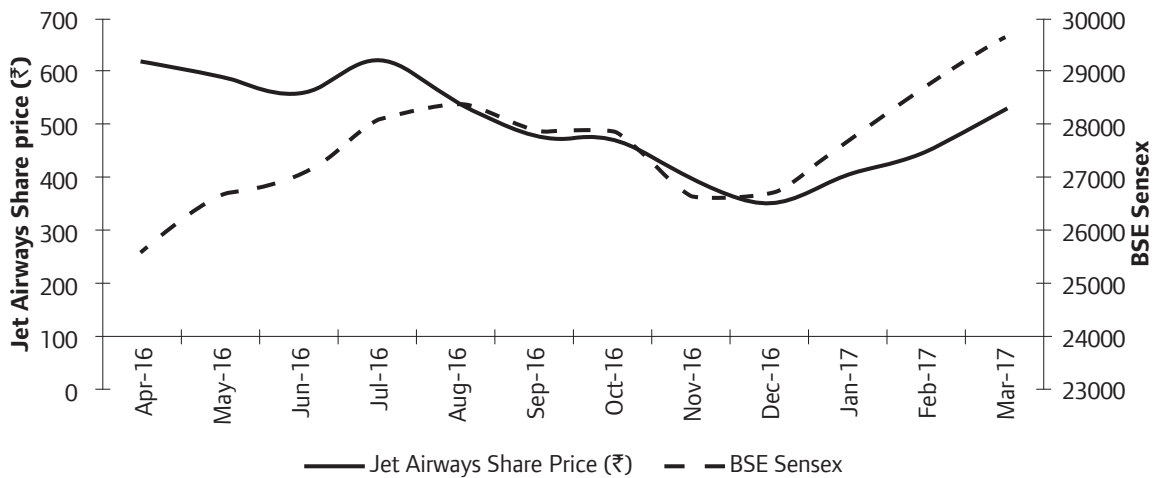
Corporate Governance (Contd.)

viii. Performance of Share Price in comparison to the NSE and BSE Indices

Jet Airways vs NIFTY



Jet Airways vs BSE Sensex



Corporate Governance (Contd.)

ix. Registrar and Share Transfer Agent

Share transfers, dividend payment and all other investor related matters are attended to and processed by the Registrar and Share Transfer Agent, Karvy Computershare Private Limited at the following address:

Head Office (Hyderabad)

Karvy Selenium Tower B, Plot No. 31-32, Gachibowli
Financial District, Nanakramguda
Hyderabad 500 032
Time: 9:00 a.m. to 5:30 p.m. (Monday to Friday)
Phone: +91 40 6716 1500 Fax: +91 40 2342 0814
Email: einward.ris@karvy.com
Website: www.karvycomputershare.com
Contact Person - Mr. S. V. Raju - Assistant General Manager

x. Share Transfer System

99.99% of the Equity Shares of the Company are held in the dematerialized form. Transfers of these Shares take place electronically through the depositories with no involvement of the Company or the Company's Registrar and Share Transfer Agent, Karvy Computershare Private Limited (RTA).

All requests for dematerialization of securities are processed and confirmation is given to the depositories within 15 days from the date of receipt.

As regards transfer of Shares held in physical form, the transfer documents can be lodged with the Company's RTA at the above mentioned address or at the Registered Office of the Company.

Transfers of Shares in physical form are approved by the Authorised Officials of the Company and the Share Certificates are dispatched within an average period of 15-20 days from the date of receipt of request, provided the relevant documents are complete in all respects.

A summary of transfer / transmission of securities of the Company so approved by the Authorised Officials of the Company is placed at every Meeting of the Stakeholders Relationship Committee.

The Company obtains from a Company Secretary in Practice a certificate of compliance with the share transfer formalities as required under Regulation 40(9) of the Listing Regulations on a half-yearly basis and files a copy of the said certificate with the Stock Exchanges.

There were no transfers of Shares in physical form during the financial year 2016-17.

xi. Distribution of Shareholding as on 31st March, 2017

| Category From -To | Shareholders | | Shares | |
|----------------------|--------------|------------|---------|------------|
| | Number | % of total | Number | % of total |
| 1 - 500 | 108699 | 97.60 | 4533047 | 3.99 |
| 501 - 1500 | 1797 | 1.61 | 1585760 | 1.40 |
| 1501 - 2000 | 251 | 0.23 | 458810 | 0.40 |
| 2001 - 2500 | 95 | 0.09 | 216176 | 0.19 |
| 2501 - 3000 | 73 | 0.07 | 206826 | 0.18 |
| 3001 - 3500 | 54 | 0.05 | 177554 | 0.16 |
| 3501 - 4000 | 48 | 0.04 | 186799 | 0.16 |
| 4001 - 4500 | 26 | 0.02 | 113327 | 0.10 |
| 4501 - 5000 | 43 | 0.04 | 212128 | 0.19 |

Corporate Governance (Contd.)

| Category From –To | Shareholders | | Shares | |
|----------------------|---------------|------------|------------------|---------------|
| | Number | % of total | Number | % of total |
| 5001 - 10000 | 113 | 0.10 | 844093 | 0.74 |
| 10001 - 20000 | 74 | 0.07 | 1044583 | 0.92 |
| 20001 - 30000 | 23 | 0.02 | 559989 | 0.49 |
| 30001 - 40000 | 15 | 0.01 | 518716 | 0.46 |
| 40001 - 50000 | 8 | 0.01 | 371198 | 0.33 |
| 50001 - 100000 | 23 | 0.02 | 1654852 | 1.46 |
| 100001 and above | 32 | 0.03 | 100913525 | 88.83 |
| Total | 111374 | 100 | 113597383 | 100.00 |

xii. Dematerialization of Shares and Liquidity

As per the directions of SEBI, Equity Shares of the Company can be traded by investors through the Stock Exchanges only in dematerialised form. The Company has arrangements with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL), to facilitate holding and trading of Company's Equity Shares in dematerialised form. 99.99% of the Company's Equity Shares are held in dematerialised form.

The details of Equity Shares held in dematerialised and in physical form as on 31st March, 2017, are given hereunder:

| Particulars of Equity Shares | Equity Shares of ₹ 10 each | |
|------------------------------|----------------------------|---------------|
| | Number | % of total |
| Dematerialized form | | |
| NSDL | 110205920 | 97.01 |
| CDSL | 3391138 | 2.99 |
| Sub-total | 113597058 | 100.00 |
| Physical form | 325 | 0.00 |
| Total | 113597383 | 100.00 |

The Shares of the Company are frequently traded on the Stock Exchanges.

The Annual Custodial Fee has been paid to both the depositories.

xiii. Shares in the Suspense Account

At the time of the Company's Initial Public Offer (IPO) in 2005, there were instances where the Shares allotted could not be credited to the demat accounts of the allottees due to various reasons, for e.g. invalid demat account, incorrect DP ID/Client ID, etc. Consequently, the said Shares were transferred to an Escrow Account.

A demat account for holding these unclaimed Shares has been opened with Karvy Stock Broking Limited in the name and style of "Jet Airways (India) Limited-Unclaimed Shares Demat Suspense Account". The details of the Shares held in the aforesaid demat account are as follows:

| Type of Security | As on 1 st April, 2016 | | Shares transferred during the year | | Balance as on 31 st March, 2017 | |
|------------------|--------------------------------------|--------|---------------------------------------|--------|---|--------|
| | Number of | | Number of | | Number of | |
| | Cases | Shares | Cases | Shares | Cases | Shares |
| Equity Shares | 64 | 722 | 1 | 14 | 63 | 708 |

The voting rights on these Shares shall remain frozen till the rightful owner of such Shares claims them.



xiv. Reconciliation of Share Capital Audit

M/s. T. M. Khumri & Co., Company Secretaries, conduct a Reconciliation of Share Capital Audit every quarter to reconcile the total admitted capital with NSDL and CDSL and total issued and listed capital of the Company. The Audit Reports for all the quarters of the financial year ended 31st March, 2017, confirm that the total Issued / Paid-up Capital of the Company is in agreement with the total number of Equity Shares in physical form and the total number of Equity Shares in dematerialised form held with NSDL and CDSL.

xv. Outstanding GDRs / ADRs / Warrants or any convertible instruments

The Company has not issued any GDRs / ADRs / Warrants or any convertible instruments, till date.

xvi. Plant locations

The Company operates from various offices and airports in India and abroad and occupies Hangars at Mumbai and Delhi to provide repairs and maintenance services for aircraft and components. The Company also has Ground Support Departments at various airports.

xvii. Address for correspondence

| Postal address | Contact Details |
|---|--|
| Jet Airways (India) Limited Siroya Centre, Sahar Airport Road Andheri (East), Mumbai-400 099 | E-mail: companysecretary@jetairways.com Website: www.jetairways.com Telephone: +91 22 6121 1000 Fax :+91 22 6121 1950 |
| Attn.: Mr. C. P. Varghese Investor Relations Officer | |

Note: The information give hereinabove is as on 31st March, 2017, unless otherwise stated.

Auditors' certificate on Corporate Governance

To the Members of
Jet Airways (India) Limited

We have examined the compliance of conditions of Corporate Governance by Jet Airways (India) Limited ("the Company"), for the year ended 31 March, 2017, as stipulated in Regulations 17 to 27 and Clauses (b) to (i) of Regulation 46(2) and para C and D of Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Listing Regulations").

The compliance of conditions of Corporate Governance is the responsibility of the management. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure the compliance with the conditions of the Corporate Governance stipulated in Listing Regulations.

Our responsibility is limited to examining the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

We have examined the books of account and other relevant records and documents maintained by the Company for the purposes of providing reasonable assurance on the compliance with Corporate Governance requirements by the Company.

We have carried out an examination of the relevant records of the Company in accordance with the Guidance Note on Certification of Corporate Governance issued by the Institute of the Chartered Accountants of India (the ICAI), the Standards on Auditing specified under Section 143(10) of the Companies Act 2013, in so far as applicable for the purpose of this certificate and as per the Guidance Note on Reports or Certificates for Special Purposes issued by the ICAI which requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

Based on our examination of the relevant records and according to the information and explanations provided to us and the representations provided by the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in regulations 17 to 27 and Clauses (b) to (i) of Regulation 46(2) and para C and D of Schedule V of the Listing Regulations during the year ended 31st March, 2017.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For B S R & Co. LLP

Chartered Accountants
Registration No. 101248W/W-100022

Bhavesh Dhupelia

Partner
Membership No: 042070

Place: Mumbai
Date: 30 May, 2017

For CHATURVEDI & SHAH

Chartered Accountants
Registration No. 101720W

Parag D. Mehta

Partner
Membership No: 113904



Business Responsibility Report

SECTION A: GENERAL INFORMATION ABOUT THE COMPANY

| | | |
|-----|--|--|
| 1. | Corporate Identity Number (CIN) of the Company: Jet Airways (India) Limited | L99999MH1992PLC066213 |
| 2. | Name of the Company | Jet Airways (India) Limited |
| 3. | Registered address | Siroya Centre, Sahar Airport Road, Andheri East, Mumbai 400 099 |
| 4. | Website | www.jetairways.com |
| 5. | E-mail id | companysecretary@jetairways.com |
| 6. | Financial Year reported | 1 st April, 2016 to 31 st March, 2017 |
| 7. | Sector(s) that the Company is engaged in (industrial activity code-wise) | Passenger Airways, Freight Air Transport Services [National Industrial Classification (NIC) Code: 51101, 51201] |
| 8. | List three key products/services that the Company manufactures/provides (as in balance sheet) | Domestic and International scheduled air transport services of passengers and cargo. |
| 9. | Total number of locations where business activity is undertaken by the Company | The Company operates flights to 45 domestic and 20 international locations. |
| | (a) Number of International Locations (Provide details of major 5) | The top 5 international locations by passenger volume are: United Arab Emirates, London, Singapore, Bangkok, Amsterdam |
| | (b) Number of National Locations | The top 5 national locations by passenger volume are: Mumbai, Delhi, Bangalore, Chennai and Kolkata |
| 10. | Markets served by the Company – Local/State/National/International | National (domestic) / International |

SECTION B: FINANCIAL DETAILS OF THE COMPANY

| | | |
|----|--|---|
| 1. | Paid up Capital (₹) | ₹ 1,135,973,830 |
| 2. | Total Turnover (₹) | ₹ 2,257,653 Lakhs |
| 3. | Total profit after taxes (₹) | ₹ 39,043 Lakhs |
| 4. | Total Spending on Corporate Social Responsibility (CSR) as percentage of profit after tax (%) | Not applicable as the average Net Profit of the Company for the last three years is negative. |
| 5. | List of activities in which expenditure in 4 above has been incurred | Not Applicable |

SECTION C: OTHER DETAILS

| | | |
|----|--|-----|
| 1. | Does the Company have any Subsidiary Company/ Companies? | Yes |
| 2. | Do the Subsidiary Company/Companies participate in the BR Initiatives of the parent company? If yes, then indicate the number of such subsidiary company(s) | No |
| 3. | Do any other entity/entities (e.g. suppliers, distributors etc.) that the Company does business with, participate in the BR initiatives of the Company? If yes, then indicate the percentage of such entity/entities? [Less than 30%, 30-60%, More than 60%] | No |



Business Responsibility Report (Contd.)

SECTION D: BR INFORMATION

| | | |
|-----------|--|---------------------|
| 1. | Details of Director/Directors responsible for BR | |
| | (a) Details of the Director/Director responsible for implementation of the BR policy/policies | |
| | 1. DIN Number | 01293134 |
| | 2. Name | Gaurang Shetty |
| | 3. Designation | Whole Time Director |
| | (b) Details of the BR head | |
| | DIN | Not Applicable |
| | Name | Amit Agarwal |
| | Designation | Acting CEO & CFO |

2. Principle-wise (as per NVGs) BR Policy/policies

| | |
|----|---|
| P1 | Businesses should conduct and govern themselves with Ethics, Transparency and Accountability |
| P2 | Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle |
| P3 | Businesses should promote the well being of all employees |
| P4 | Businesses should respect the interests of, and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized |
| P5 | Businesses should respect and promote human rights |
| P6 | Business should respect, protect, and make efforts to restore the environment |
| P7 | Businesses, when engaged in influencing public and regulatory policy, should do so in a responsible manner |
| P8 | Businesses should support inclusive growth and equitable development |
| P9 | Businesses should engage with and provide value to their customers and consumers in a responsible manner |



Business Responsibility Report (Contd.)

(a) Details of compliance (Reply in Y/N)

| Sr. No. | Questions | Principle 1 | Principle 2 | Principle 3 | Principle 4 | Principle 5 | Principle 6 | Principle 7 | Principle 8 | Principle 9 |
|---------|---|--------------------|--|--|---|--|---|---|--|---|
| 1 | Do you have a policy/ policies for: | Yes | Yes | Yes | Yes | Yes | Yes | The Company actively engages with industry associations and Chambers of Commerce, as well as Government Ministries when called upon to do so. | Yes | Yes |
| 2 | Has the policy being formulated in consultation with the relevant Stakeholders? | Yes | Yes | Yes | Yes | Yes | Yes | Not Applicable | Yes | Yes |
| 3 | Does the policy conform to any national / international standards? | Yes | Yes | Yes | Yes | Yes | Yes | Not Applicable | Yes | Yes |
| 4 | Has the policy being approved by the Board? If yes, has it been signed by MD/ owner/ CEO/ appropriate Board Director? | Yes | Yes | Yes | Yes | Yes | Yes | Not Applicable | Yes | Yes |
| 5 | Does the company have a specified committee of the Board/ Director/ Official to oversee the implementation of the policy? | Yes | Yes | Yes | Yes | Yes | Yes | Not Applicable | Yes | Yes |
| 6 | Indicate the link for the policy to be viewed online? | www.jetairways.com | The Safety policy is available in the Approved Manuals of the Company. | All HR Policies are available on the intranet and are accessible to employees. | Details of CSR activities undertaken are provided in the annual report of the Company and on our website and through our inflight magazine. | All HR Policies are available on the intranet and are accessible to employees. | All Policies relating to the environment are available on the intranet and are accessible to employees. | Not Applicable | All relevant Policies are available on the intranet and are accessible to employees. | All requisite policies are available to Customer Service Department |



Business Responsibility Report (Contd.)

| Sr. No. | Questions | Principle 1 | Principle 2 | Principle 3 | Principle 4 | Principle 5 | Principle 6 | Principle 7 | Principle 8 | Principle 9 |
|---------|--|--|--|--|--|--|--|----------------|--|--|
| 7 | Has the policy been formally communicated to all relevant internal and external stakeholders? | Yes | Yes | Yes | Yes | Yes | Yes | Not Applicable | Yes | Yes |
| 8 | Does the company have in-house structure to implement the policy/ policies? | Yes | Yes | Yes | Yes | Yes | Yes | Not Applicable | Yes | Yes |
| 9 | Does the Company have a grievance redressal mechanism related to the policy/ policies to address stakeholders' grievances related to the policy/ policies? | Yes | Yes | Yes | Not Applicable | Yes | Yes | Not Applicable | Yes | Yes |
| 10 | Has the company carried out independent audit/ evaluation of the working of this policy by an internal or external agency? | A Formal audit is not required under any law however inputs are taken periodically from management for evaluation. | The Company conducts Internal Audits. External Audits are also conducted by IOSA and the DGCA. | Any formal audit is not required under any law however inputs are taken periodically from management for evaluation. | A formal audit is not required under any law as the Company has not been generating profits that mandate contribution. However inputs and suggestions are taken periodically from management for evaluation. | Any formal audit is not required under any law however inputs are taken periodically from management for evaluation. | Any formal audit is not required under any law however, regular internal audits are conducted by the relevant departments. | Not Applicable | Any formal audit is not required under any law however inputs are taken periodically from management for evaluation. | Any formal audit is not required under any law however inputs are taken periodically from management for evaluation. |



Business Responsibility Report (Contd.)

(b) If answer to the question at serial number 1 against any principle, is 'No', please explain why: (Tick up to 2 options)

| No. | Questions | Principle 1 | Principle 2 | Principle 3 | Principle 4 | Principle 5 | Principle 6 | Principle 7 | Principle 8 | Principle 9 |
|-----|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| 1 | The company has not understood the Principles | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 2 | The company is not at a stage where it finds itself in a position to formulate and implement the policies on specified principles | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 3 | The company does not have financial or manpower resources available for the task | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 4 | It is planned to be done within next 6 months | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 5 | It is planned to be done within the next 1 year | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| 6 | Any other reason (please specify) | NA | NA | NA | NA | NA | NA | NA | NA | NA |

3. Governance related to BR

- a. Indicate the frequency with which the Board of Directors, Committee of the Board or CEO to assess the BR performance of the Company. Within 3 months, 3-6 months, Annually, More than 1 year.

The Board of Directors of the Company reviews the Business Responsibility performance of the Company annually.

- b. Does the Company publish a BR or a Sustainability Report? What is the hyperlink for viewing this report? How frequently it is published?

The Business Responsibility Report is available at the website of the Company at www.jetairways.com and this is the first report of the Company.

Business Responsibility Report (Contd.)

SECTION E: PRINCIPLE-WISE PERFORMANCE

Principle 1 – Businesses should conduct and govern themselves with Ethics, Transparency and Accountability

Your Company is committed in conducting its business in an ethical manner and believes in complete transparency so as to uphold the trust of its stakeholders. Necessary policies and procedures are in place to ensure that all our business transactions are conducted without compromising on integrity and accountability.

The Code of Business Conduct and Ethics (the 'Code') for our employees and Directors covers various principles regarding ethical behaviour and accountability. The Code lays down the ethical standards that the Company expects from its employees/directors in all their dealings and activities. It also sets out the necessary guidelines for them to achieve and maintain high standards of ethics and professional conduct. Considering the importance of good governance for the long term sustainability of an organisation, we are of the view that the Code combined with our system of monitoring compliance goes a long way in ensuring sound governance.

Your Company's Code is reviewed by the Board of Directors in consultation with the Management. The spirit and content of the Code are in compliance with and are based on the applicable regulatory requirements, best practices and standards.

The Ethics Committee (EC) set up as per the Code, comprising of the Chief People Officer, Head of Legal, Head of Internal Audit and the Company Secretary, looks into all incidents reported under the Code. Our Ethics helpline encourages all employees to report incidents of actual or potential violation of the Code. Our Ethics Helpline is manned by an independent entity which manages the helpline on behalf of the Company. The management of the Ethics Helpline by an independent entity is designed to encourage employees to report actual or potential violation of the Code with the confidence that their identity shall be protected.

Resources have also been deployed by the Company to deal with complaints received from other stakeholders in a timely manner.

Details of the Company's governance structure are available in the "Report on Corporate Governance" forming part of the Annual Report.

Principle 2 – Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle

While constantly enhancing the quality of our services and promoting high safety standards, we also endeavour to minimize the environmental impact of our operations by the use of technology and regular maintenance procedures.

The Ministry of Civil Aviation ('MoCA'), the Bureau of Civil Aviation Security ('BCAS') alongwith the Directorate General Civil Aviation ('DGCA') are the government agencies primarily responsible for overseeing air transport services in India including civil air regulations and air safety.

Regular monitoring of the various parameters of our operations is carried out by various operating teams in accordance with our safety policy which is framed in accordance with regulations prescribed by the Directorate General of Civil Aviation. The Chief of Flight Safety through the flight safety department is responsible for the implementation of the Safety Policy. In addition to monitoring and benchmarking of the services rendered by us, we also enhance our product offering through constant innovation and robust training provided to all our operational staff. All training courses provided to our staff are refreshed annually and comply with guidelines stipulated by the aviation authorities.

Our commitment to the safety of our guests is reflected in the maintenance of our aircraft and engines, the extensive training given to pilots, engineers, cabin crew and employees and the strict policies and procedures in compliance with the local regulations, international standards and best practices regarding all areas of our business that are involved with the operation of our aircraft. Software are installed on all of our aircraft to report engine performance and maintenance data to our centralized operations control center.



Business Responsibility Report (Contd.)

Our Flight Safety Department conducts regular checks and audits as part of our quality assurance program covering all aspects of our operations. In addition to the audits and checks conducted by our Flight Safety Department, we are also subject to regular audits by IATA Operational Safety Audit ('IOSA') which is an internationally recognized and accepted evaluation system designed to assess the operational management and control systems of an airline. IOSA certification certifies our commitment to meeting international safety standards which also helps to reduce our insurance premiums.

Principle 3 - Businesses should promote the wellbeing of all employees

We believe that our employees are our greatest asset. Keeping them motivated and giving them opportunities to excel is the key to achieve important business goals. The Company's Code of Conduct provides guidelines for employee wellbeing related to participation, freedom, gender equality, good environment and harassment free workplace. A strong deployment mechanism is established for deployment of guidelines and grievance redressing mechanism.

The Company ensures overall well-being of its employees. It organises programs in various areas like financial well-being, physical well-being etc.

Employee Composition

The details of our employee composition as at 31st March, 2017 is as follows:

| Sr. No. | Particulars | Number |
|---------|---|---|
| 1 | Total number of permanent employees | 16,015 |
| 2 | Total number of temporary /casual employees | 6,107 |
| 3 | Total number of women employees | 5,186 |
| 4 | Total number of employees with disability | To eliminate any possibility of discrimination, the Company does not record any information regarding employee disabilities |

Safety and well-being of women

The Company is committed to the safety of its women employees. Facilities such as maternal leave is extended to enable young mothers during/post pregnancy.

A committee has been formed to look into instances of sexual harassment of women at workplace. Such cases are treated with great sensitivity and are escalated in time for resolution. All instances are investigated in a fair and transparent manner. Our policy and the process of redressing is governed by The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

Engagement, Training and Development

Merit and openness form an integral part of our inclusive culture. Engagement of employees is undertaken through several initiatives like Employee Satisfaction Survey, Employee Engagement Survey, Identification of HiPer/HiPos, Launch of unified employee communication platform (Workplace). The well-being of employees is of paramount importance to the Company and in keeping with this philosophy, the Company has a number of employee welfare policies. Your Company also provides Medclaim facility under the Group Medclaim policy to its employees.

Number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment are as follows:

| Sr. No. | Particulars | Number of complaints on 31 st March, 2016 | Number of complaints on 31 st March, 2017 |
|---------|--------------------|--|--|
| 1 | Child Labour | NIL | NIL |
| 2 | Forced Labour | NIL | NIL |
| 3 | Involuntary Labour | NIL | NIL |
| 4 | Sexual Harassment | 3 cases | 1 case |

Business Responsibility Report (Contd.)

Principle 4 - Businesses should respect the interests of, and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized

Effectively managing our stakeholders is essential for the sustainability of the business. The Company has several programs that are structured to create a positive societal impact. By engaging with various NGO's and organizations the Company aims to aid and assist the socially disadvantaged sections of society.

The Company also has in place a CSR Policy and carries out numerous CSR activities throughout the year. The CSR Policy conforms to best practices both nationally and internationally. The Public Relations Team is responsible for undertaking the necessary initiatives and also keeps informed all departments and senior management about the CSR initiatives under taken during the year.

Principle 5 - Businesses should respect and promote human rights

Providing our employees with a healthy work environment that is free of discrimination and unlawful harassment and that enables employees to work without fear of prejudice, gender bias and sexual harassment is central to our employee strategy. All forms of employee discrimination or harassment based on race, color, religion, sex, nationality, age, disability, sexual orientation, or status is strictly prohibited and discouraged. In compliance with the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 (the "Act") and Rules made thereunder, the Company continued conducting workshops and awareness programs for sensitizing the employees with the provisions of the Act. Details of complaints received and resolved are already covered under Principle 3.

The policies of the Company affecting Human Rights encompass international best practises and are implemented through the Human Resource Department of the Company.

Principle 6 - Business should respect, protect and make efforts to restore the environment

The Company makes persistent efforts to reduce the consumption of fuel and energy and thereby preserve the environment. Fuel consumption is reduced by investment in state of the art aircraft and regular maintenance of aircraft and engines. Additionally, employees are advised to use both sides of paper at workplace. Used papers are disposed through vendors for re-cycling.

The key focus areas to enhance environmental performance are (i) improvement / upgradation of the state of the assets, (ii) enhanced policies and processes for preparation for flights, (iii) crew training, (iv) post flight analysis, and (v) technology infusion. Additionally, all policies and activities of the Company relating to environmental protection are in compliance with applicable regulatory requirements.

Regular review of operational and flight policies is undertaken to optimize fuel consumption. In addition initiatives like optimum weight reduction of aircraft and optimum fuelling are undertaken to help reduce fuel burn and thereby reduce Carbon Dioxide emissions. Posters, pamphlets etc. are displayed to highlight the benefits of keeping biological and other natural resources unharmed.

Jet Airways Engineering & Maintenance ('E&M') has also implemented Safety Management System (SMS). SMS tools such as Risk Register (RR) and mitigation systems are in place. All risks and hazards are discussed in a forum attended by responsible managers and mitigation planned and implemented. EHS and SMS policy has been implemented for compliance by all concerned in E&M.

Apart from these measures, the Director General of Civil Aviation (DGCA), the regulatory body, vide its various environment circulars issued from time to time, mandated adoption of several measures by airlines, airport service providers and airports to ensure environment protection. As a responsible corporate citizen we have devised necessary procedures to meet the applicable environmental standards continuously.

Principle 7 - Businesses, when engaged in influencing public and regulatory policy, should do so in a responsible manner

The Company does not engage in policy advocacy, but is actively involved in consultations and discussion forums with the government and other bodies in the Aviation industry in a responsible manner. The Board Members and senior leadership team members are associated with several regulatory and global bodies.



Business Responsibility Report (Contd.)

The Company is represented in key industry and business associations which include the Associated Chamber of Commerce and Industry of India (ASSOCHAM), PHD Chamber of Commerce and other associations. Your Company participates in multi-stakeholder debates and, when relevant, responds to public consultations. In the aviation industry, we are members of the International Civil Aviation Organization (ICAO), Federation of Indian Airlines (FIA), International Air Transport Association (IATA) and Air Cargo Forum India.

Principle 8 - Businesses should support inclusive growth and equitable development

The Company is committed to making a contribution to the society it serves in general, and in particular, towards the betterment, education and empowerment of the girl child. Your Company has over the years partnered with NGOs such as the Wishing Factory, Save the Children India, YouWeCan, Akanksha, Majjwan, and a host of others, to educate them with specially prepared presentations about the world of aviation, organising trips to our hangars, airport terminal buildings to showcase the behind the scenes workings of an airline to young children.

On the occasion of Children's Day (November 14th) each year, the Company organises its annual "Flight of Fantasy" event for underprivileged children, and those with special needs. This is Jet Airways' flagship event done yearly across centres offers over 100 underprivileged children from select NGOs not just the chance for a joy ride, but also give them the opportunity to realise their dream to fly in an aircraft. The Company has always been in the forefront in the wake of calamities, natural disasters and other such contingencies.

Jet Airways has been running an in-flight collection programme called the 'Magic Box' in association with a Non-Governmental Organisation named - Save the Children India (STCI). The funds raised through this unique initiative from our guests (flying on our domestic flights) are utilised by STCI for education and for providing healthcare for underprivileged children and education for children with special needs. The collections from the "Magic Box" are also used by STCI to fund vocational courses for women.

As an equal opportunities employer, it has always been the airline's endeavour to hire and promote diversity within the organisation and facilitate empowerment of women. To celebrate and recognise womanhood, Jet Airways organises a special in-flight fund raising drive on the occasion of International Women's Day, each year, across its 46 domestic destinations. The funds collected are donated to three chosen NGOs who work primarily for the upliftment and empowerment of underprivileged women.

The airline annually organises 'Joy of Giving Week' across its domestic network. This special week gives a chance to all our colleagues to donate for a chosen NGO in each metro city. We are proud to state that our colleagues donate very generously both in cash and in kind and have helped many NGOs with their care and generosity over the years.

The airline has responded and supported various state Governments and the Government of India's call for rehabilitation of displaced persons, transporting emergency supplies of food, medicine and rehabilitation material, assisting and transporting doctors, stranded guests with rebated travel and carriage of free cargo for medical and relief supplies.

Your Company takes its commitment to society and the upliftment of both women and children very seriously and we do our best with the resources in hand to put smiles on the faces of those less fortunate than us.

Principle 9 - Businesses should engage with and provide value to their customers and consumers in a responsible manner

Being incorporated in 1992, having identified the burgeoning need for a seamless and affordable air travel, we started our service as an air taxi operator. It was in 1995 that we started our scheduled service and in 2004 that we began international operations. Growing over the years we have imbibed our philosophy which is stated in our mission statements. These veer towards the warmth, personalization and care which is synonymous to the Indian culture of hospitality. While in public domain we may flaunt this philosophy towards consumers, internally too this stands true to our employees and associates as well. We believe in having a transparent environment which encourages frank exchange of thoughts and synergies. We learn not just through our research but also from the frequent feedback shared by our eminent guests.



Voice of Guest ('VOG') is a tool with which we analyze the quality of the service rendered as also glean the 'ask' of guests for forthcoming travels. VOG is garnered using various mediums. It encompasses all guest touch points; be it Contact Centre, Web, Social Media, Guest Relations or Guest Experience. VOG is the barometer of Jet Airways services and it happily indicates a positive position.

Ability to foresee change and adapt to it is our key strength. Needless to say whether it is the lack of motivation or the "inability to adapt," these excuses are no longer valid. In today's world, the ability to adapt to necessary changes is no longer a choice. We act proactively and seek guest feedback to understand their expectations and be able to adapt to them. Thus at Guest Relations we engage guests through emails, online web, outcall as also survey forms. The responses so garnered are captured on our Customer Relationship Management ('CRM') and its output is churned to derive trend lines, areas to focus upon and overall satisfaction level for the service rendered.

On an average, 80% + guests feedback is responded to with a final response within 4 days. The response so filed is based on holistic investigations, identification of failures, if any and speedy execution of regulatory compensation, if applicable. The guest is engaged with not just in writing but also telephonically thereby giving it a more personal and a human touch. We are happy to state that our robust systems yields 99% satisfaction level and the grievances received are not more than 0.9 per 10,000 guest flown.



Independent Auditors' Report

To the Members of
Jet Airways (India) Limited

Report on the standalone financial statements

We have audited the accompanying standalone financial statements of Jet Airways (India) Limited ('the Company'), which comprise the balance sheet as at 31 March 2017, the statement of profit and loss and the cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the standalone financial statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2017 and its profit and its cash flows for the year ended on that date.

Emphasis of Matters

We draw attention to the following matters in the Notes to the standalone financial statements:

- a) Note 32 to the standalone financial statements which explains that the accounting impact of Scheme of Merger ('the Scheme') approved by shareholders and by the Honourable High Court of Judicature at Bombay on 20 October 2016, enabling the merger of Jet Lite (India) Limited, wholly owned subsidiary ("subsidiary company") which has negative net worth, with the Company, with effect from 1 April 2015. Pending receipt of Ministry of Civil Aviation approval and filing of the scheme with the ROC, no adjustment of the scheme has been given effect in the statement of profit and loss and the loans and advances given to its subsidiary company are carried at their carrying amount.



Independent Auditors' Report (contd.)

- b) Note 42 to the standalone financial statements regarding preparation of the standalone financial statements on going concern basis for the reasons stated therein. The appropriateness of assumption of going concern is dependent upon realisation of the various initiatives undertaken by the Company and/or the Company's ability to raise requisite finance/ generate cash flows in future to meet its obligations, including financial support to its subsidiary companies.

Our opinion is not qualified in respect of the above matters.

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of section 143(11) of the Act, we give in the "Annexure A", a statement on the matters specified in the paragraph 3 and 4 of the Order, to the extent applicable.
2. As required by Section 143 (3) of the Act, we report that:
 - (a) we have sought and obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - (c) the balance sheet, the statement of profit and loss and the cash flow statement dealt with by this Report are in agreement with the books of account;
 - (d) in our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
 - (e) the matters described under the Emphasis of Matters paragraph above, in our opinion, may have an adverse effect on the functioning of the Company.
 - (f) on the basis of the written representations received from the directors as on 31 March 2017, and taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2017, from being appointed as a director in terms of Section 164 (2) of the Act;
 - (g) with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and
 - (h) with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. the Company has disclosed the impact of pending litigations on its financial position in its financial statements – Refer Note 33 to the standalone financial statements;
 - ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
 - iii. There were no amounts required to be transferred to the Investor Education and Protection Fund by the Company during the year ended 31 March 2017; and
 - iv. The Company has provided requisite disclosures in the standalone financial statements as regards its holding and dealings in Specified Bank Notes as defined in the Notification S.O. 3407(E) dated the 8 November, 2016 of the Ministry of Finance, during the period from 8 November, 2016 to 30 December, 2016. Based on audit procedures performed and the representations provided to us by the management, we report that the disclosures are in accordance with the books of account maintained by the Company and as produced to us by the Management. Refer Note 44 in the standalone financial statements.

For B S R & CO. LLP
Chartered Accountants
(Firm's Registration No: 101248W/W-100022)

Bhavesh Dhupelia
Partner
Membership No. 042070

Place : Mumbai
Date : 30 May, 2017

For CHATURVEDI & SHAH
Chartered Accountants
(Firm's Registration No. 101720W)

Parag D. Mehta
Partner
Membership No. 113904



Annexure-A to the Independent Auditors' Report - 31 March 2017

With reference to the Annexure A referred to in Independent Auditors' Report to the members of the Company on the standalone financial statements for the year ended 31 March 2017, we report:

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The Company has a programme of verification of fixed assets to cover all the items in phased manner, which, in our opinion, is reasonable having regard to the size of the Company and the nature of its fixed assets. Pursuant to the program, certain fixed assets were physically verified by the Management during the year. According to the information and explanations given to us no material discrepancies were noticed on such verification.
- (c) In our opinion and according to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the Company.
- (ii) As explained to us, the inventory has been physically verified during the year by the management other than inventory lying with third party. In our opinion, the frequency of verification is reasonable. In respect of inventory lying with third party, we have relied on the confirmations obtained by the management from such entities. The discrepancies noticed on verification between the physical stock and the book records were not material.
- (iii) In our opinion and according to information and explanations given to us the Company has granted unsecured loans to its wholly-owned subsidiary covered in the register maintained under Section 189 of the Act. The Company has not granted any loans, secured or unsecured to firms, limited liability partnership, body corporate or other parties covered in the register maintained under section 189 of the Act. In respect of such loan to its wholly owned subsidiary:
 - (a) Terms and conditions of unsecured loan granted to its wholly-owned subsidiary is not prejudicial of the interest of the Company.
 - (b) Loan given till 31 March 2014 is interest free and loan given thereafter is interest bearing and is repayable in the financial year 2019-2020.
 - (c) There is no overdue amount for more than ninety days in respect of the unsecured loans granted.
- (iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees or securities granted in respect of which provisions of Section 185 and 186 of the Act are applicable to the Company.
- (v) In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits as per the directions issued by the Reserve Bank of India from the public in accordance with relevant provisions of Sections 73 to 76 or any other relevant provisions of the Act and the rules framed there under. Accordingly, paragraph 3 (v) of the Order is not applicable to the Company.
- (vi) As informed to us by the management, the Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services/activities rendered by the Company.
- (vii) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including Employees' State Insurance, Sales Tax, duty of customs, Value Added tax, profession tax and other material statutory dues have generally been regularly deposited with the appropriate authorities except in few cases with respect to provident fund, income tax (tax deducted at source including interest) and service tax where the delays ranged from 20 days to 59 days.
 According to the information and explanations given to us, no undisputed amounts payable in respect of Provident Fund, Employees' State Insurance, Income Tax, Sales Tax, Value Added Tax, duty of customs, cess and other material statutory dues were in arrears as at 31 March 2017 for a period of more than six months from the date they became payable except in respect of interest on service tax of ₹ 6,342 lakhs for the period 2012-13 to 2014-15.
- (c) According to the information and explanations given to us, there are no material dues of duty of excise, sales tax and value added tax which have not been deposited with the appropriate authorities on account of any dispute. However, according to information and explanations given to us, the following dues of Income Tax, Service Tax and Duty of Customs have not been deposited by the Company on account of disputes:

| Name of the statute | Nature of dues | Period to which the amount relates | Forum where dispute is pending | Amount not deposited account of demand (₹ in lakhs) |
|---------------------|--------------------------|------------------------------------|--------------------------------|---|
| IATT Rules, 1989 | IATT Interest & Penalty* | 2003-04 | Delhi High Court | 321 |

Annexure-A to the Auditors' Report (contd.) - 31 March 2017

| Name of the statute | Nature of dues | Period to which the amount relates | Forum where dispute is pending | Amount not deposited account of demand (₹ in lakhs) |
|---------------------|----------------|------------------------------------|--|---|
| Customs Act 1962 | Custom Duty | 2010-2011 to 2013-2014 | Commissioner of Customs (Appeals) | 9 |
| Customs Act 1962 | Custom Duty | 2007-2008 to 2014-2015 | Commissioner of Customs | 2,114 |
| Customs Act 1962 | Custom Duty* | 2006-2007 to 2013-2014 | CESTAT | 814 |
| Finance Act 1994 | Service Tax | 2003-2004 to 2005-2006 | Supreme Court of India | 361 |
| Finance Act 1994 | Service Tax* | 2002-2003 to 2013-2014 | CESTAT | 39,235 |
| Finance Act 1994 | Service Tax | 2002-2003 to 2014-2015 | Commissioner of Central Excise | 46,170 |
| Finance Act 1994 | Service Tax* | 2012-2013 to 2013-2014 | Commissioner of Central Excise (Appeals) | 52 |
| Income Tax Act 1961 | Income Tax | 2008-2009 | Commissioner of Income Tax (Appeals) | 3 |
| Income Tax Act 1961 | Income Tax | 2002-03 and 2008-09 | ITAT | 332 |
| Income Tax Act 1961 | Income Tax | 2006-2007 | Bombay High Court | 233 |
| Income Tax Act 1961 | Income Tax | 2006-2007 to 2015-2016 | Commissioner of Income Tax | 1,427 |

* Amount paid/deposit for IATT interest and penalty ₹ 105 lakhs, service tax (CESTAT) ₹ 576 lakhs, service tax (commissioner of Central Excise (Appeals) ₹ 2 lakhs and custom duty (CESTAT) ₹ 11 lakhs.

- (viii) In our opinion and according to the information and explanations given to us, there have been no defaults in the repayment of dues to financial institutions, banks and debenture holders during the year. The Company did not have dues relating to any loan or borrowing from government during the year.
- (ix) In our opinion and according to the information and explanations given to us, the Company has utilized the money raised by way of term loans during the year for the purpose for which they were raised. The Company has not raised any money by way of initial public offer or further public offer (including debt instruments).
- (x) During the course of our examination of the books and records of the Company carried out in accordance with the generally accepted auditing practice in India and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit, nor have we been informed of any such case by the management.
- (xi) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has paid/provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- (xii) In our opinion and according to the information and explanations given to us, the Company is not a nidhi company as prescribed under section 406 of the Act. Accordingly, paragraph 3(xii) of the Order is not applicable to the Company.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, all transactions with the related parties are in compliance with Sections 177 and 188 of the Act, where applicable. The details of such related party transactions have been disclosed in the standalone financial statements as required by the applicable Accounting Standards.
- (xiv) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, paragraph 3(xiv) of the Order is not applicable to the Company.
- (xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable to the Company.
- (xvi) According to the information and explanations given to us, the Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934. Accordingly, paragraph 3 (xvi) of the Order is not applicable to the Company.

For B S R & CO. LLP
Chartered Accountants
(Firm's Registration No: 101248W/W-100022)

Bhavesdh Dhupelia
Partner
Membership No. 042070

Place : Mumbai
Date : 30 May, 2017

For CHATURVEDI & SHAH
Chartered Accountants
(Firm's Registration No. 101720W)

Parag D. Mehta
Partner
Membership No. 113904



Annexure-B to the Independent Auditors' Report - 31 March 2017

(Referred to in our report of even date)

Report on the Internal Financial Controls under Clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 ('the Act')

We have audited the internal financial controls over financial reporting of Jet Airways (India) Limited ("the Company") as of 31 March 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting ('the Guidance Note') issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

(1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



Annexure-B to the Auditors' Report (contd.) - 31 March 2017**Opinion**

In our opinion, the Company has, in all material respects, maintained an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal financial controls over Financial Reporting issued by the ICAI.

For B S R & CO. LLP

Chartered Accountants

(Firm's Registration No: 101248W/W-100022)

Bhavesh Dhupelia

Partner

Membership No. 042070

Place : Mumbai

Date : 30 May, 2017

For CHATURVEDI & SHAH

Chartered Accountants

(Firm's Registration No. 101720W)

Parag D. Mehta

Partner

Membership No. 113904



Balance Sheet as at 31st March, 2017

(₹ in lakhs)

| Particulars | Note No. | As at 31 st March, 2017 | As at 31 st March, 2016 |
|---|----------|---------------------------------------|---------------------------------------|
| EQUITY AND LIABILITIES | | | |
| Shareholders' funds | | | |
| Share capital | 2 | 11,360 | 11,360 |
| Reserves and surplus | 3 | (286,506) | (312,760) |
| | | (275,146) | (301,400) |
| Non-current liabilities | | | |
| Long term borrowings | 4 | 697,076 | 621,033 |
| Deferred tax liability (Net) | 5 | - | - |
| Other long term liabilities | 6 | 8,071 | 90,353 |
| Long term provisions | 7 | 44,377 | 33,635 |
| | | 749,524 | 745,021 |
| Current liabilities | | | |
| Short term borrowings | 8 | 25,252 | 302,106 |
| Trade payables | 9 | | |
| - For dues to Micro and Small Enterprises | | 287 | 289 |
| - For dues to others | | 466,458 | 586,912 |
| Other current liabilities | 10 | 676,102 | 580,580 |
| Short term provisions | 11 | 3,260 | 2,574 |
| | | 1,171,359 | 1,472,461 |
| TOTAL | | 1,645,737 | 1,916,082 |
| ASSETS | | | |
| Non-current assets | | | |
| Fixed assets | | | |
| Property plant and equipment | 12 | 653,853 | 877,560 |
| Intangible assets | 13 | 3,589 | 2,905 |
| Capital work-in-progress | | 70,930 | 410 |
| | | 728,372 | 880,875 |
| Non-current investments | 14 | 69,667 | 69,619 |
| Long term loans and advances | 15 | 307,185 | 342,226 |
| Other non-current assets | 16 | 55 | 3,823 |
| | | 376,907 | 415,668 |
| Current assets | | | |
| Current investments | 17 | 53,400 | 50,000 |
| Inventories | 18 | 49,876 | 104,971 |
| Trade receivables | 19 | 137,276 | 162,490 |
| Cash and bank balances | 20 | 153,754 | 147,765 |
| Short term loans and advances | 21 | 127,845 | 133,298 |
| Other current assets | 22 | 18,307 | 21,015 |
| | | 540,458 | 619,539 |
| TOTAL | | 1,645,737 | 1,916,082 |
| Significant accounting policies | 1 | | |
| The accompanying notes are an integral part of the financial statements | 2-47 | | |

As per our attached report of even date

For BSR & Co. LLP
Chartered Accountants
Firm's Registration No:
101248W/W-100022

For Chaturvedi & Shah
Chartered Accountants
Firm's Registration No:
101720W

Bhavesh Dhupelia
Partner
Membership No. 042070

Parag D. Mehta
Partner
Membership No. 113904

Date: 30th May, 2017
Place: Mumbai

On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Rigney (DIN: 06540653)
Vikram Mehta (DIN: 00041197)
Ranjan Mathai (DIN: 07572976)
Rajshree Pathy (DIN: 00001614)
S. Vishvanathan (DIN: 02255828)
Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)

Chairman

Director

Whole Time Director

Amit Agarwal (Membership No. 056880)
Kuldeep Sharma (Membership No. 2941)

Acting CEO & CFO
Company Secretary

Statement of Profit and Loss for the Year Ended 31st March, 2017

(₹ in lakhs)

| Particulars | Note No. | For the year ended 31 st March, 2017 | For the year ended 31 st March, 2016 |
|---|----------|---|---|
| Income | | | |
| Revenue from operations | 23 | 2,155,235 | 2,128,145 |
| Other income | 24 | 102,418 | 62,951 |
| Total revenue | | 2,257,653 | 2,191,096 |
| Expenses | | | |
| Aircraft fuel expenses | | 547,378 | 501,573 |
| Employee benefit expenses | 25 | 294,182 | 238,813 |
| Selling and distribution expenses | 26 | 253,105 | 235,712 |
| Aircraft and engine lease rentals | | 227,510 | 212,479 |
| Depreciation and amortisation | 27 | 88,701 | 99,509 |
| Finance cost | 28 | 84,068 | 86,811 |
| Other expenses | 29 | 717,897 | 706,727 |
| Total expenses | | 2,212,841 | 2,081,624 |
| Profit before exceptional items and tax | | 44,812 | 109,472 |
| Exceptional items (Net) | 30 | (5,789) | 7,884 |
| Profit before tax | | 39,023 | 117,356 |
| Tax expense | | | |
| - Current tax | | - | - |
| - (Excess) / short tax provisions (Net) for earlier years | | (20) | - |
| Profit for the year | | 39,043 | 117,356 |
| Earnings per equity share: (face value ₹10 per share) | | | |
| Basic and diluted (in ₹) | 31 | 34.37 | 103.31 |
| Significant accounting policies | 1 | | |
| The accompanying notes are an integral part of the financial statements | 2-47 | | |

As per our attached report of even date

For BSR & Co. LLP
Chartered Accountants
Firm's Registration No:
101248W/W-100022

For Chaturvedi & Shah
Chartered Accountants
Firm's Registration No:
101720W

Bhavesh Dhupelia
Partner
Membership No. 042070

Parag D. Mehta
Partner
Membership No. 113904

Date: 30th May, 2017
Place: Mumbai

On behalf of Board of Directors

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James Rigney (DIN: 06540653)
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Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)

Chairman

Director

Whole Time Director

Amit Agarwal (Membership No. 056880)
Kuldeep Sharma (Membership No. 2941)

Acting CEO & CFO
Company Secretary

Cash Flow Statement for the Year Ended 31st March, 2017

(₹ in lakhs)

| Particulars | Note No. | For the Year Ended 31 st March, 2017 | For the Year Ended 31 st March, 2016 |
|--|----------|---|---|
| Cash flow from operating activities : | | | |
| Net profit before tax | | 39,023 | 117,356 |
| Adjustment for : | | | |
| Exceptional items | 30 | 5,789 | (7,884) |
| Depreciation and amortisation | 27 | 88,701 | 99,509 |
| Provision for stock obsolescence | | - | 6,796 |
| Profit on sale of property, plant and equipments (net) | | (9,409) | (104) |
| Loss on scrapping of property, plant and equipments | | 70 | - |
| Profit on sale of investments | | (944) | (233) |
| Profit on development of leasehold land | 24 | (15,466) | - |
| Finance cost | 28 | 84,068 | 86,811 |
| Interest on income tax refund | | (1,726) | (523) |
| Interest income on fixed deposit & others | | (8,074) | (9,464) |
| Interest income on loans and advances to related parties | | (4,550) | (4,911) |
| Provision no longer required written back | | (31,892) | (6,700) |
| Provision for compensated absences and gratuity | 25 | 10,827 | 3,080 |
| Unrealised foreign exchange (gain) / losses (net) | | (1,749) | 11,454 |
| Provision for Bad and doubtful debts | | 114 | 1,507 |
| Provision for doubtful deposit / advances | | - | 423 |
| Bad debts written off | | 81 | 31 |
| Recognition upon fulfilment of commitment | | (31,155) | (34,688) |
| Inventory scrapped during the year | | 312 | 3,630 |
| Operating profit before working capital changes | | 1,24,020 | 266,090 |
| Adjustment for : | | | |
| Inventories | | (7,818) | (22,695) |
| Trade receivables | | 8,937 | (26,201) |
| Loans and advances | | 28,876 | (32,931) |
| Current liabilities and provisions | | (66,279) | 68,620 |
| Cash generated from operations | | 87,736 | 252,883 |
| Direct taxes refund (net) | | 8,349 | 231 |
| Net cash flow generated from operating activities | | 96,085 | 253,114 |

Cash Flow Statement for the Year Ended 31st March, 2017 (Contd.)

(₹ in lakhs)

| Particulars | Note No. | For the Year Ended 31 st March, 2017 | For the Year Ended 31 st March, 2016 |
|--|----------|---|---|
| Cash flow from investing activities : | | | |
| Purchase of property, plant and equipments (including capital work-in-progress) | | (22,932) | (26,760) |
| Proceeds from sale of property, plant and equipments | | 156,783 | 214 |
| Purchase of current investments | | (3,205,521) | (794,442) |
| Sale of current investments | | 3,203,065 | 744,675 |
| Sale / (purchase) of non-current investments | | 2 | (3) |
| Investment in equity shares of subsidiary | | (50) | - |
| Changes in fixed deposits with banks (Refer Note 2 below) | | 20,035 | (12,600) |
| Interest received on bank, loans and advances and other deposits | | 13,105 | 15,012 |
| Net cash flow generated from / (used in) investing activities | | 164,487 | (73,904) |
| Cash flow from financing activities | | | |
| Net decrease in short term loans | | (276,854) | (68,553) |
| Proceeds from long term loans during the year | | 355,867 | 79,890 |
| Repayment of long term loans during the year | | (232,519) | (168,441) |
| Finance cost | | (84,352) | (86,655) |
| Net cash used in financing activities | | (237,858) | (243,759) |
| Net increase / (decrease) in cash and cash equivalents | | 22,714 | (64,549) |
| Cash and cash equivalents at the beginning of the year (Refer Note 1 below) | | 30,983 | 95,532 |
| Cash and cash equivalents at end of the year (Refer Note 1 below) | | 53,697 | 30,983 |

NOTES:

- Cash and Cash Equivalents for the year ended 31st March, 2017 includes Unrealised Gain (net) of ₹ 3,624 lakhs (Previous Year ₹ 5,407 lakhs) on account of translation of Foreign Currency Bank Balances.
- Fixed Deposits with Banks having original maturity period of more than three months to ₹ 100,057 lakhs (Previous Year ₹ 116,782 lakhs) are not included in Cash and Cash Equivalents.

As per our attached report of even date

For BSR & Co. LLP
Chartered Accountants
Firm's Registration No:
101248W/W-100022

For Chaturvedi & Shah
Chartered Accountants
Firm's Registration No:
101720W

Bhavesh Dhupelia
Partner
Membership No. 042070

Parag D. Mehta
Partner
Membership No. 113904

Date: 30th May, 2017
Place: Mumbai

On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Rigney (DIN: 06540653)
Vikram Mehta (DIN: 00041197)
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S. Vishvanathan (DIN: 02255828)
Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)

Chairman

Director

Whole Time Director

Amit Agarwal (Membership No. 056880)
Kuldeep Sharma (Membership No. 2941)

Acting CEO & CFO
Company Secretary



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)**1. SIGNIFICANT ACCOUNTING POLICIES****A. BASIS OF PREPARATION OF FINANCIAL STATEMENTS :**

The financial statements have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) and complies with Accounting Standards specified under section 133 of the Companies Act, 2013 ('the Act') read with rule 7 of the Companies (Accountants) Rules 2014, read with Companies (Accounting Standards) Amendment Rules, 2016, applicable with effect from 1st April, 2016 and other generally accepted accounting principles (GAAP) in India, to the extent applicable.

The financial statements are prepared on accrual basis under the historical cost convention. The financial statements are presented in Indian rupees rounded off to the nearest rupees in lakhs.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in schedule III to the Act. Based on the nature of the services and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months for the purpose of current or non-current classification of assets and liabilities.

B. USE OF ESTIMATES :

The preparation of Financial Statements in conformity with generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets, liabilities and the disclosure of contingent liabilities on the date of the Financial Statements and the reported amount of revenue and expenses during the reporting period. Differences between the actual results and estimates are recognised in the period in which the results are known / materialized.

C. REVENUE RECOGNITION :

- a) Passenger and Cargo income are recognised on flown basis, i.e. when the services are rendered.
- b) The sales of tickets / airway bills (sales net of refunds) are initially credited to the "Forward Sales Account". Income recognised as indicated above is reduced from the "Forward Sales Account" and the balance, net of commission and discount thereon, is shown under Other Current Liabilities.
- c) The unutilised balances in "Forward Sales Account" are recognised as income based on historical statistics, data and management estimates and considering Company's refund policy.
- d) Lease income on the Aircraft given on operating lease is recognised in the Statement of Profit and Loss on an accrual basis over the period of lease to the extent there is no significant uncertainty about the measurability and ultimate realisation.
- e) Interest Income is recognised on time proportionate basis taking into the account the amount outstanding.

D. EXPORT INCENTIVE :

Export incentive available under prevalent scheme is accrued in the year when the right to receive credit as per the terms of the scheme is established in respect of exports made and are accounted to the extent there is no significant uncertainty about the measurability and ultimate utilization of such duty credit.

E. COMMISSION :

As in the case of revenue, the commission paid / payable on sales including any over-riding commission is recognised only on flown basis.

F. EMPLOYEE BENEFITS :**a) Defined Contribution plan :**

A defined contribution plan is a post-employment benefit plan under which entity pays specified contributions to a separate entity and has no obligation to pay any future amounts. Company's contribution paid / payable for the year to defined contribution schemes are charged to Statement of Profit and Loss.

b) Defined Benefit and Other Long Term Benefit plan :

Company's liabilities towards defined benefit plans and other long term benefit plans are determined using the Projected Unit Credit Method. Actuarial valuations under the Projected Unit Credit Method are carried out at the balance sheet date. Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period of occurrence of such gains and losses. Past service cost is recognised immediately to the extent the benefits are vested, otherwise it is amortised on straight-line basis over the remaining average period until the benefits become vested.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

The employee benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost.

c) Short Term Employee Benefits :

Short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised undiscounted during the period the employee renders services. Such benefits include salaries, wages, bonus and ex-gratia.

G. FIXED ASSETS :**a) Property, Plant and Equipment :**

Owned Property, plant and equipment are stated at cost less accumulated depreciation and impairment loss, if any. All costs relating to acquisition and installation of property, plant and equipment upto the time the assets get ready for their intended use are capitalized.

Parts that are significant in cost in relation to the total cost of an asset having a different useful life than the remaining asset are identified and accounted as separate components.

During the year, pursuant to the notification of companies (Accounting Standards) Amendment Rules 2016 and per the requirements of the revised Accounting Standard (AS) 10 'Property, Plant and Equipment' (applicable effective from 1st April, 2016), the Company has decided to adopt historical cost model for all of its class of Fixed assets (from revaluation model recognised for certain assets i.e. Aircraft and Leasehold property).

Spare parts recognised as Property plant and equipment when it meets the definition of Property, plant and equipment.

The cost of improvements to Leased Properties as well as customs duty / modification cost incurred on Aircraft taken on operating lease have been capitalized and disclosed appropriately.

Property plant and equipment under construction are disclosed as capital work-in-progress. Advances paid for acquisition of Property plant and equipment are disclosed under long term advances.

b) Intangible Assets :

Intangible assets are recognised only if acquired and it is probable that the future economic benefits that are attributable to the assets will flow to the enterprise and the cost of assets can be measured reliably. The intangible assets are recorded at cost and are carried at cost less accumulated amortisation and accumulated impairment losses, if any.

c) Assets Taken on Lease :

i. **Operating Lease:** Rentals are expensed with reference to the Lease Term and other considerations.

ii. **Finance Lease / Hire Purchase:** The lower of the fair value of the assets and the present value of the minimum lease rentals is capitalized as Fixed Assets with corresponding amount shown as Lease Liability (Outstanding Hire Purchase / Finance Lease Instalments). The principal component of the lease rentals is adjusted against the leased liability and interest component is charged to the Statement of Profit and Loss.

H. IMPAIRMENT OF ASSETS :

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss, if any, is charged to the Statement of Profit and Loss in the year in which an asset is identified as impaired. However, any impairment loss on a revalued asset is recognised directly against the revaluation surplus held for the asset to the extent that the impairment loss does not exceed the amount held in revaluation surplus for the same asset. The impairment loss recognised in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.

I. DEPRECIATION / AMORTISATION :

a) Depreciation on Property, plant and equipment are provided on the 'Straight Line Method' over the useful life of assets as prescribed in Schedule II of the Companies Act, 2013. Further, Parts that are significant in cost in relation to the total cost of an asset having a different useful life than the remaining asset are depreciated over their respective remaining useful life. Expenditure incurred on improvements of assets acquired on operating lease is written off evenly over the balance period of the lease. Premium on leasehold land is amortised over the period of lease.

b) Intangible assets are amortised on straight line basis as follows :

i. Landing Rights acquired are amortised over a period not exceeding 20 years. Amortisation period exceeding 10 years is applied considering industry experience and expected asset usage.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

- ii. Trademarks are amortised over 10 years.
- iii. Computer Software is amortised over a period not exceeding 36 months.

J. INVESTMENTS :

Current Investments are carried at lower of cost or quoted / fair value. Long Term Investments are stated at cost. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary.

K. BORROWING COSTS :

Borrowing costs attributable to the acquisition or construction of a qualifying asset are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.

L. FOREIGN CURRENCY TRANSACTIONS / TRANSLATION :

- a) Transactions in foreign currencies are recorded at the exchange rates prevailing on the date of transaction. Monetary items are restated at the period-end rates. The exchange difference between the rate prevailing on the date of transaction and on settlement / restatement (other than those relating to long term foreign currency monetary items) is recognised as income or expense, as the case may be.
- b) Non-monetary foreign currency items are not restated at the period-end rates.
- c) Exchange differences relating to long term foreign currency monetary items are accounted in line with the notifications issued by the Ministry of Corporate Affairs (MCA) dated 29th December, 2011 and 9th August, 2012 as under :
 - (i) to the extent they relate to financing the acquisition of property, plant and equipment and not regarded as interest, are added to or subtracted from the cost of such property, plant and equipment and depreciated over the balance useful life of the asset;
 - (ii) in other cases such differences are accumulated in 'Foreign Currency Monetary Item Translation Difference Account' (FCMITDA) under reserves and surplus and amortised in the Statement of Profit and Loss over the balance term of the long term monetary item.
- d) In case of forward exchange contracts entered into to hedge the foreign currency exposure in respect of monetary items, the difference between the exchange rate on the date of such contracts and the period end rate is recognised in the Statement of Profit and Loss. Any profit / loss arising on cancellation of forward exchange contract is recognised as income or expense of the year. Premium / Discount arising on such forward exchange contracts is amortised as income / expense over the life of contract.

M. INVENTORIES :

Inventories are valued at cost or Net Realizable Value (NRV), whichever is lower. Cost of inventories comprises of all costs of purchase and other incidental cost incurred in bringing them to present location and condition. Cost is determined using the Weighted Average method. Provision is made for the obsolescence and other anticipated losses whereas considered necessary. During the year, pursuant to notification G.S.R.364(E) dated 30th March, 2016, the company has reclassified / capitalised certain eligible spare parts to Property plant and equipment from inventories.

N. AIRCRAFT MAINTENANCE AND REPAIR COSTS :

Aircraft Maintenance, Auxiliary Power Unit (APU), Engine Maintenance and Repair costs are expensed on incurrence as incurred except with respect to Engines / APU which are covered by third party maintenance agreement and these are accounted in accordance with the relevant terms.

O. TAXES :

Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income tax Act, 1961.

Deferred tax resulting from "timing differences" between book and taxable profit is accounted for using the tax rates and laws that have been enacted or substantively enacted as on the balance sheet date. The deferred tax asset is recognised and carried forward only to the extent that there is a reasonable / virtual certainty, as the case may be, that the asset will be realised in future.

P. SHARE ISSUE EXPENSES :

Issue Expenses are adjusted against the Securities Premium Account.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

Q. SALE AND LEASE BACK TRANSACTION :

Profit or Loss on Sale and Lease back arrangements resulting in operating leases are recognised, in case the transaction is established at fair value, else the excess over the fair value is deferred and amortised over the period for which the asset is expected to be used.

R. ACCOUNTING FOR DERIVATIVE INSTRUMENTS :

Interest Rate Swaps, Currency Option, Currency Swaps and other products, entered into by the Company for hedging the risks of foreign currency exposure (including interest rate risk) are marked to market and losses, if any, is accounted based on the principles of prudence as enunciated in Accounting Standard 1 (AS 1) "Disclosure of Accounting Policies".

S. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS :

Provisions involving a substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the notes when there is possible obligation arising from past events. Contingent Assets are neither recognised nor disclosed in the Financial Statements.

2. SHARE CAPITAL

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|--------|
| | 2017 | 2016 |
| Authorised : | | |
| 180,000,000 Equity Shares of ₹ 10/- each | 18,000 | 18,000 |
| (Previous Year 180,000,000 Equity Shares of ₹ 10/- each) | | |
| 20,000,000 Preference Shares of ₹ 10/- each | 2,000 | 2,000 |
| (Previous Year 20,000,000 Preference Shares of ₹ 10/- each) | | |
| | 20,000 | 20,000 |
| Issued, Subscribed and Paid Up : | | |
| 113,597,383 Equity Shares : Face value of ₹ 10/- each fully paid up | 11,360 | 11,360 |
| (Previous Year 113,597,383 Equity Shares of ₹ 10/- each fully paid up) | | |
| TOTAL | 11,360 | 11,360 |

a. Reconciliation of Number of Shares

| Particulars | As at 31 st March, | | | |
|--|-------------------------------|---------------|------------------|------------|
| | 2017 | | 2016 | |
| | Number of shares | ₹ in lakhs | Number of shares | ₹ in lakhs |
| Equity Shares : Face value of ₹ 10/- each | | | | |
| As at the beginning of the year | 113,597,383 | 11,360 | 113,597,383 | 11,360 |
| As at the end of the year | 113,597,383 | 11,360 | 113,597,383 | 11,360 |

b. Shareholders holding more than 5% of Equity Share Capital in the Company

| Name of the Shareholders | As at 31 st March, | | | |
|--------------------------|-------------------------------|-----------------------|------------------|-----------------------|
| | 2017 | | 2016 | |
| | Number of shares | Percentage of holding | Number of shares | Percentage of holding |
| Mr. Naresh Goyal | 57,933,665 | 51.00 % | 57,933,665 | 51.00 % |
| Etihad Airways (PJSC) | 27,263,372 | 24.00 % | 27,263,372 | 24.00 % |



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

c. Terms / Rights attached to Equity Shares

The Company has only one class of Equity Shares having a par value of ₹ 10/-. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividends if any, in Indian rupees. The dividend proposed, if any, by the Board of Directors is subject to the approval of the Shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the holders of Equity Shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the Shareholders.

3. RESERVES AND SURPLUS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|------------------|
| | 2017 | 2016 |
| Capital Reserve (Refer Note 14) | | |
| As per last Balance Sheet | 89 | 89 |
| Add : Depository Certificates / Shares received free of cost | # | * |
| # ₹ 8,662 | | |
| * ₹ 1,885 | | |
| | 89 | 89 |
| Capital Redemption Reserve | | |
| As per last Balance Sheet | 5,558 | 5,558 |
| Debenture Redemption Reserve | | |
| As per last Balance Sheet | 1,747 | - |
| Add: Transfer from surplus in the statement of Profit & Loss | 3,495 | 1,747 |
| | 5,242 | 1,747 |
| Securities Premium Account | | |
| As per last Balance Sheet | 344,253 | 344,253 |
| Less: utilised during the year | 1,470 | - |
| | 342,783 | 344,253 |
| Revaluation Reserve | | |
| As per last Balance Sheet | 31,537 | 31,537 |
| Less : Reversed during the year (Refer Note 12(3)) | 31,537 | - |
| | - | 31,537 |
| General Reserve | | |
| As per last Balance Sheet | - | - |
| Add: Addition during the year (Refer Note 12(3)) | 2,098 | - |
| | 2,098 | - |
| Foreign Currency Monetary Item Translation Difference Account | | |
| As per Last Balance Sheet | (16,437) | (6,709) |
| Add : Addition / (Deduction) during the year | 9,148 | (16,275) |
| Less : Amortisation during the year | 8,972 | 6,547 |
| | 1,683 | (16,437) |
| Deficit in Statement of Profit and Loss | | |
| As per last Balance Sheet | (679,507) | (795,116) |
| Add : Profit for the year | 39,043 | 117,356 |
| Less: Transfer to Debenture Redemption Reserve | (3,495) | (1,747) |
| | (643,959) | (679,507) |
| TOTAL | (286,506) | (312,760) |

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

4. LONG TERM BORROWINGS

(₹ in lakhs)

| Particulars | As at 31 st March, | | | |
|---|-------------------------------|----------------|---------|-------------|
| | 2017 | | 2016 | |
| | Current | Non-Current | Current | Non-Current |
| i) Non-Convertible Debentures (Refer Note (a) below) | - | 69,890 | - | 69,890 |
| ii) Term Loans | | | | |
| From Banks | | | | |
| Secured Loans | | | | |
| Rupee Term Loans (Refer Note (b) below) | 31,965 | 117,452 | 4,717 | - |
| Foreign Currency Term Loans (Refer Note (b), (c) and (d) below) | 75,391 | 198,473 | 54,753 | 97,180 |
| Unsecured Loans : | | | | |
| From Banks | | | | |
| Foreign Currency Term Loan (Refer Note (e) below) | - | 90,790 | - | 92,757 |
| From Others | | | | |
| Foreign Currency Term Loan (Refer Note (f) below) | 3,502 | 16,083 | 398 | 20,009 |
| iii) Long Term Maturities of Finance Lease Obligations / Hire Purchase (Refer Note (g) below) | 76,500 | 204,388 | 98,279 | 341,197 |
| TOTAL | 187,358 | 697,076 | 158,147 | 621,033 |

Security and Salient Terms :

- 6,989 Non-Convertible Debentures (NCD) were issued in September 2015 at a face value of ₹ 1,000,000 per debenture. These debentures are redeemable at the end of five years from the date of allotment at a premium of ₹ 70,100 per debenture. These NCDs are unsecured and carry an interest rate of 20.64 % p.a. payable quarterly.
- Rupee Term Loans of ₹ 149,417 lakhs (Previous Year ₹ 4,717 lakhs) and Foreign Currency Term Loan of ₹ 10,324 lakhs (Previous Year ₹ 15,875 lakhs) are secured by way of a first pari-passu charge on domestic credit card realization, both present and future.

These loans are repayable in monthly instalments by March 2022. Interest rates are linked to respective Banks MCLR / LIBOR plus Margin.
- Foreign Currency Term Loans of ₹ 82,176 lakhs (Previous Year ₹ 46,862 lakhs) are secured by way of a pari-passu charge on all the current and future international credit card realizations, received into a Trust and Retention Account maintained with the Banks together with a First hypothecation charge on the four flight simulators and an exclusive charge on Fixed Deposits aggregating to ₹ 10,435 lakhs (Previous Year ₹ 10,435 lakhs) with maturity value of ₹ 11,414 lakhs.

These loans are repayable in monthly instalments by September, 2021. Interest rates are linked to LIBOR plus Margin.
- Foreign Currency Term Loan of ₹ 181,364 lakhs (Previous Year ₹ 89,196 lakhs) is secured by way of First Charge on: (i) IATA BSP receivables from the Kingdom of Saudi Arabia, United Arab Emirates, Qatar, Oman, Bahrain and Kuwait (ii) Revenue Account, Debt Service Reserve Account and Receivable Collection Account, maintained with the lead Bank.

These loans are repayable in monthly instalments by August, 2021. Interest rates are linked to LIBOR plus Margin.
- Foreign Currency Term Loan of ₹ 90,790 lakhs (Previous Year ₹ 92,757 lakhs) is availed against a corporate guarantee given by one of the Shareholder to the lender. In return, the Company has hypothecated one of its B737 Aircraft in favour of that Shareholder; however, creation of pledge on 54,772 shares held in Jet Privilege Private Limited is pending.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

The loan is repayable by way of a bullet payment in March, 2019. Interest rates are linked to LIBOR plus Margin plus Guarantors margin.

- f. Foreign Currency Term Loan is repayable within 39 instalments starting March 2017. Interest rate is linked to LIBOR plus margin thereon is payable on monthly basis.
- g. (i) Finance Lease obligation for six aircraft secured by Corporate Guarantees provided by the Subsidiary Company aggregating to ₹ 111,780 lakhs equivalent to USD 1,724 lakhs (Previous Year ₹ 161,492 lakhs equivalent to USD 2,437 lakhs).
- (ii) Repayable in quarterly / half yearly instalments over a period of twelve years from the date of disbursement of the respective loans. Interest rate are linked to LIBOR plus margin.

5. DEFERRED TAX LIABILITY (NET)

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|----------|
| | 2017 | 2016 |
| Deferred Tax Liability | | |
| Related to Fixed Assets | 166,446 | 135,818 |
| Deferred Tax Asset | | |
| Other Disallowances under Income tax Act, 1961 | 38,483 | 34,991 |
| Unabsorbed Depreciation / Business Loss (Refer Note below) | 127,963 | 100,827 |
| Net Deferred Tax Liability at the end of the year | - | - |

Note :

In the absence of virtual certainty, Deferred Tax Asset on account of unabsorbed depreciation and business loss has been recognised to the extent it can be realised against reversal of deferred tax liability.

6. OTHER LONG TERM LIABILITIES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|---------------|
| | 2017 | 2016 |
| Advance from Developer (Refer Note below) | - | 51,831 |
| Advance / Deposit from Customers | 6,601 | 8,099 |
| Premium Payable on Redemption of Debentures | 1,470 | - |
| Deferred Revenue (Refer Note 43) | - | 30,423 |
| TOTAL | 8,071 | 90,353 |

Note:

The Company had entered into an agreement with Godrej Buildcon Private Limited, Mumbai (GBPL) for the development of its plot of land, situated at Bandra-Kurla Complex, Mumbai, taken on long term lease from MMRDA. The development has since been completed and during the year the Company has taken possession of its entitled share of office space in the developed plot land and has recorded ₹ 70,265 lakhs in 'Capital work-in-progress'. During the year, the Company has further received a credit of an amount of ₹ 2,989 lakhs (Previous Year ₹ 15,331 lakhs net of TDS of ₹ 154 Lakhs) as its share of accrued profit from the said project until 31st March, 2017. Consequent upon the completion of the development, the advance received from the developer together with the profit accrued to the Company till 31st March, 2017 aggregating to ₹ 54,820 lakhs has been adjusted against the carrying value of the leasehold land amounting to ₹ 39,354 lakhs and the balance of ₹15,466 lakhs has been accounted as 'Other income'. The balance outstanding to GBPL amounted to ₹ 52,129 lakhs and is recorded under 'Other Current Liabilities'.

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

7. LONG TERM PROVISIONS

(₹ in lakhs)

| Particulars | As at 31 st March, | | | |
|--|-------------------------------|---------------|--------------|---------------|
| | 2017 | | 2016 | |
| | Current | Non-Current | Current | Non-Current |
| a) Provision for Employee Benefits (Refer Note 36) | | | | |
| Provision for Gratuity | 1,000 | 16,083 | 686 | 10,374 |
| Provision for Compensated Absences | 2,245 | 5,934 | 1,012 | 4,185 |
| b) Other Provisions | | | | |
| Redelivery of Aircraft | - | 22,360 | 861 | 19,076 |
| TOTAL | <u>3,245</u> | <u>44,377</u> | <u>2,559</u> | <u>33,635</u> |

Redelivery of Aircraft:

As per Accounting Standard 29, Provisions, Contingent Liabilities and Contingent Assets, given below is the movement in provision for Redelivery of Aircraft.

The Company has in its fleet certain aircraft on operating lease. Per the terms of the lease agreements, the aircraft have to be redelivered to the lessors at the end of the lease term in certain stipulated technical condition. Such redelivery conditions would entail costs for technical inspection, maintenance checks, repainting costs prior to its redelivery and the cost of ferrying the aircraft to the location as stipulated in the lease agreements.

The Company, therefore, provides for such redelivery expenses, as contractually agreed, in proportion to the expired lease period.

(₹ in lakhs)

| Particulars | For the Year | |
|--|---------------|---------------|
| | 2016-17 | 2015-16 |
| Opening Balance | 19,937 | 15,610 |
| Add : Additional Provisions during the year* | 3,331 | 4,724 |
| Less : Amounts used during the year | (908) | (397) |
| Less : Unused amounts reversed during the year | - | - |
| Closing Balance | <u>22,360</u> | <u>19,937</u> |

*Note

Additions include adjustment of gain of ₹ 678 lakhs (Previous Year- Loss of ₹ 909 lakhs) on account of exchange fluctuation consequent to restatement of liabilities denominated in foreign currency.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

The cash outflow out of the above provisions as per the current terms under the lease agreements are expected as under:

(₹ in lakhs)

| Year | 2017 | | 2016 | |
|--------------|-----------------|---------------|-----------------|---------------|
| | No. of Aircraft | Amount | No. of Aircraft | Amount |
| 2016-17 | - | - | 2 | 861 |
| 2017-18 | - | - | - | - |
| 2018-19 | 5 | 2,080 | 5 | 1,879 |
| 2019-20 | 6 | 1,418 | 4 | 1,270 |
| 2020-21 | 33 | 8,796 | 29 | 7,568 |
| 2021-22 | 13 | 4,479 | 13 | 4,313 |
| 2022-23 | 10 | 2,357 | 9 | 1,813 |
| 2023-24 | 12 | 1,801 | 13 | 1,359 |
| 2024-25 | 9 | 1,308 | 9 | 874 |
| 2025-26 | 1 | 121 | - | - |
| TOTAL | 89 | 22,360 | 84 | 19,937 |

8. SHORT TERM BORROWINGS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------------|
| | 2017 | 2016 |
| Secured : | | |
| Loans Repayable on Demand | | |
| From Banks | | |
| Rupee Loans (Refer Note (a) & (c) below) | 25,252 | 50,055 |
| Foreign Currency Loans (Refer Note (a) & (c) below) | - | 66,537 |
| Unsecured : | | |
| From Banks | | |
| Foreign Currency Loans (Refer Note (b) & (c) below) | - | 185,514 |
| TOTAL | 25,252 | 302,106 |

Security and Salient Terms :

- Loans aggregating to ₹ 25,252 lakhs (Previous Year ₹ 116,592 lakhs) are secured by way of hypothecation of Inventories (excluding Aircraft fuel), Debtors / Receivables [excluding (i) credit card receivables, (ii) IATA and BSP receivables from the Kingdom of Saudi Arabia, United Arab Emirates, Qatar, Oman, Bahrain and Kuwait, collectively called as Gulf receivables (iii) receivables from aircraft subleased but including claim receivables from aircraft lessors, Ground Support Vehicles / Equipment (excluding trucks, jeeps and other motor vehicles), Spares (including engines), Data Processing Equipment, other current assets excluding cash and bank balances and fixed deposits with bank both present and future, the residual Aircraft proceeds and all accounts of the borrower in which such aircraft proceeds are deposited in relation to existing fleet of 13 aircraft on pari passu basis. The Company has escrowed the entire IATA collection excluding Gulf receivables with the lead bank for facilitating interest servicing and regularisation in case of any irregularity.
- Foreign Currency Loan of ₹ Nil (Previous Year ₹185,514 lakhs) was availed against standby letter of credit issued by foreign banks backed by corporate guarantee provided by one of the Shareholders.
- The rate of interest for the loans listed in (a) & (b) are linked to respective Banks' MCLR / LIBOR plus Margin.

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

9. TRADE PAYABLES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------------|
| | 2017 | 2016 |
| Trade Payables | | |
| Total outstanding dues to Micro and Small Enterprises | 287 | 289 |
| Others for Goods and Services | 466,458 | 586,912 |
| TOTAL | 466,745 | 587,201 |

Disclosures relating to amounts payable as at the year end together with interest paid / payable to Micro and Small Enterprises have been made in the accounts, as required under the Micro, Small and Medium Enterprises Development Act, 2006 to the extent of information available with the Company determined on the basis of intimation received from suppliers regarding their status and the required disclosure is given below :

(₹ in lakhs)

| Sr. No. | Particulars | As at 31 st March, | |
|---------|--|-------------------------------|------|
| | | 2017 | 2016 |
| a) | Principal amount remaining unpaid as on 31 st March | 287 | 289 |
| b) | Interest due thereon as on 31 st March | - | - |
| c) | Interest paid by the Company in terms of Section 16 of Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day during the year | - | - |
| d) | Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro, Small and Medium Enterprises Development Act, 2006 | - | - |
| e) | Interest accrued and remaining unpaid as at 31 st March | - | - |
| f) | Further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise | - | - |

10. OTHER CURRENT LIABILITIES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------------|
| | 2017 | 2016 |
| Current Maturities of Long Term Loans (Refer Note 4) | 110,858 | 59,868 |
| Current Maturities of Finance Lease Obligation / Hire Purchase (Refer Note 4) | 76,500 | 98,279 |
| Interest Accrued but Not Due on Loans / Borrowings | 1,237 | 1,670 |
| Forward Sales (Net) [Passenger / Cargo] | 351,839 | 315,568 |
| Advance Received against Sub lease | 102 | 1,479 |
| Balance with Banks – Overdrawn as per Books | - | 6,476 |
| Statutory Dues Payable | 23,926 | 23,910 |
| Airport Dues Payable | 7,496 | 6,296 |
| Deposit / Advance From Customer / Vendors / Others | 18,821 | 18,728 |
| Deferred revenue (Refer Note 43) | 32,207 | 44,445 |
| Creditors for Capital Assets (Refer Note 6) | 52,129 | - |
| Other Payables | 987 | 3,861 |
| TOTAL | 676,102 | 580,580 |



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)**11. SHORT TERM PROVISIONS**

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|---------------------|
| | 2017 | 2016 |
| a) Provision for Employee Benefits (Refer Note 36) | | |
| Gratuity | 1,000 | 686 |
| Compensated Absences | 2,245 | 1,012 |
| b) Others | | |
| Wealth Tax (net of advance payment of tax) | 15 | 15 |
| Redelivery of Aircraft (Refer Note 7) | - | 861 |
| TOTAL | <u>3,260</u> | <u>2,574</u> |



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

12. PROPERTY PLANT AND EQUIPMENT

| Nature of Asset | Gross Block (At Cost / Valuation) | | | | Accumulated Depreciation/ Impairment | | | | Net Block | |
|---|-----------------------------------|---|--|------------------------------------|--------------------------------------|---------------------------|-----------------------------|--|------------------------------------|------------------------------------|
| | As at 1 st April, 2016 | Additions / Adjustments during the year | Deductions / Adjustments during the year | As at 31 st March, 2017 | As at 1 st April, 2016 | Additions during the year | Adjustments during the year | Deductions / Adjustments during the year | As at 31 st March, 2017 | As at 31 st March, 2016 |
| Owned Tangible Assets | | | | | | | | | | |
| Freehold Land | 32 | - | - | 32 | - | - | - | - | - | 32 |
| Building | - | 26 | - | 26 | - | - | - | - | - | - |
| Plant and Machinery | 751 | - | 5 | 746 | 403 | 65 | - | 3 | 465 | 281 |
| Furniture and Fixtures | 3,324 | 247 | 685 | 2,886 | 2,422 | 282 | - | 600 | 2,104 | 782 |
| Electrical Fittings | 2,206 | 50 | 375 | 1,881 | 1,584 | 207 | - | 365 | 1,426 | 455 |
| Data Processing Equipments | 8,380 | 1013 | 3,489 | 5,904 | 7,011 | 812 | - | 3,489 | 4,334 | 1,570 |
| Office Equipment | 4,604 | 146 | 1,313 | 3,437 | 4,276 | 123 | - | 1,308 | 3,091 | 328 |
| Ground Support Equipment | 8,231 | 529 | 2,177 | 6,583 | 4,674 | 468 | - | 2,138 | 3,004 | 3,557 |
| Vehicles | 314 | 825 | 78 | 1,061 | 209 | 51 | - | 72 | 188 | 105 |
| Ground Support Vehicles | 8,444 | 1,970 | 944 | 9,470 | 6,330 | 579 | - | 941 | 5,968 | 2,114 |
| Simulators | 20,941 | - | - | 20,941 | 13,179 | 1,360 | - | - | 14,539 | 7,762 |
| Spare Parts (Refer Note 5 below) | - | 124,576 | 7,754 | 116,822 | - | 6,710 | 50,054 | 3,634 | 53,130 | - |
| Aircraft and Spare Engines (Narrow Body- Refer Note 1, 2 and 3 below) | 205,975 | 571 | 145,047 | 61,499 | 104,044 | 9,602 | - | 81,984 | 31,662 | 101,931 |
| Leased Assets | | | | | | | | | | |
| Leasehold Land | 193,001 | - | 193,000 | 1 | 129,063 | 567 | - | 129,630 | - | 63,938 |
| (Refer Note 3 & 4 below) | | | | | | | | | | |
| Aircraft (Wide Body- Refer Note 2 below) | 1,175,485 | (1,023) | 157,525 | 1,016,937 | 489,653 | 64,428 | - | 71,993 | 482,088 | 685,832 |
| Improvement on Leased Aircraft | 19,316 | 72 | - | 19,388 | 10,967 | 1,290 | - | - | 12,257 | 8,349 |
| Improvement on Leased Property | 6,409 | 444 | 139 | 6,714 | 6,038 | 320 | - | 139 | 6,219 | 371 |
| TOTAL | 1,657,413 | 129,446 | 512,531 | 1,274,328 | 779,853 | 86,864 | 50,054 | 296,296 | 620,475 | 877,560 |
| Previous Year | 1,605,242 | 77,334 | 25,163 | 1,657,413 | 683,398 | 112,123 | - | 15,668 | 666,933 | 877,560 |

1) All the Aircraft (except two) are acquired on Hire-purchase / Finance Lease basis. Such Aircraft are charged by the Hirers / Lessors against the financing arrangements obtained by them.

2) Additions to Aircraft during the year include ₹ (4,177) lakhs [Net gain] (Previous Year ₹ 29,710 lakhs (Net Loss)) on account of Exchange Loss / (Gain) (Refer Note 34).

3) Pursuant to adoption of Companies (Accounting Standards) Amendment Rules 2016 and in accordance with the recognition principles of Accounting standard (AS) 10 on Property, Plant and Equipment' the Company has opted for the Historical cost model and accordingly, revaluation related to lease hold land and Aircraft amounting to ₹ 24,018 lakhs and ₹ 5,421 lakhs were reversed during the current financial year and the balance of ₹ 2,098 lakhs remaining in revaluation reserve is transferred to General Reserve.

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

- 4) Consequent upon the completion of the development of the plot of leasehold land located in BKC, Mumbai, the carrying value of the leasehold land amounting to ₹ 39,354 lakhs, has been adjusted against the advance received from developer. (Refer Note 6)
- 5) Pursuant to the adoption of Companies (Accounting Standards) Amendment Rules 2016 and in accordance with the recognition principles of Accounting Standard (AS) 10 on 'Property, Plant and Equipment', the Company has identified certain spare parts which hitherto were classified as Inventories. The carrying value amounting ₹ 62,600 lakhs have been reclassified/capitalised as Property plant and equipment and depreciated over its remaining useful life. As a result, the depreciation charge for Year ended 31st March, 2017 is higher by ₹ 6,710 lakhs and having similar impact on aircraft maintenance cost on account of the internal policy being followed by the Company till 31st March, 2016, on the inventory obsolescence.

13. INTANGIBLE ASSETS

(₹ in lakhs)

| Nature of Asset | Gross Block | | | Amortisation | | Net Block | |
|-----------------|-----------------------------------|---------------------------|----------------------------|------------------------------------|--------------|------------------------------------|------------------------------------|
| | As at 1 st April, 2016 | Additions during the year | Deductions during the year | As at 31 st March, 2017 | For the year | As at 31 st March, 2017 | As at 31 st March, 2016 |
| Software | 13,721 | 2,521 | - | 16,242 | 1,837 | 3,589 | 2,905 |
| Trademarks | 3,144 | - | - | 3,144 | - | - | - |
| TOTAL | 16,865 | 2,521 | - | 19,386 | 1,837 | 3,589 | 2,905 |
| Previous Year | 13,931 | 2,934 | - | 16,885 | 1,306 | 13,960 | |

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

14. NON-CURRENT INVESTMENTS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|---------------|
| | 2017 | 2016 |
| Long Term Investments | | |
| Trade Investments (Unquoted and at cost) | | |
| 3,201 Shares (Previous Year 4,133 Shares) of THB 100 each of Aeronautical Radio of Thailand, a State Enterprise under the Ministry of Transport. The transfer of this investment is restricted to Airline Members flying in Thailand | 6 | 8 |
| 96 Shares (Previous Year 71 Shares) in Societe Internationale de Telecommunications Aeronautiques S.C. (S.I.T.A.) of Euro 5 each # | * | * |
| 145,276 (Previous Year 145,276) Depository Certificates in SITA Group foundation of USD 1.20 each # | 89 | 89 |
| Other Investments (Unquoted and at cost) | | |
| Investment in Fully Paid Equity Shares of wholly owned Subsidiaries | | |
| - 796,115,409 Shares (Previous Year 796,115,409 Shares) of Jet Lite (India) Limited of ₹ 10 each [including 6 Shares held by its nominees (Previous Year 6 Shares)] | 164,500 | 164,500 |
| Less: Provision for diminution in value of investment (Refer Note 32) | (164,500) | (164,500) |
| | - | - |
| - 500,000 Shares (Previous Year Nil Shares) of AirJet Ground Services Limited of ₹10 each [including 6 Share held by its nominees (Previous Year Nil Share)] | 50 | - |
| - Nil Shares (Previous Year 10,000 Shares) of erstwhile Jet Airways Training Academy Private Limited of ₹ 10 each [including Nil Share held by its nominees (Previous Year 1 Share)] | - | 1 |
| Less: Provision for diminution in value of investment | - | (1) |
| | - | - |
| Investment in Fully Paid Equity Shares of Associate (Refer Note 4 (e)) | | |
| - 54,772 Shares (Previous Year 54,772 Shares) of Jet Privilege Private Limited of ₹ 10 each | 69,522 | 69,522 |
| TOTAL | 69,667 | 69,619 |

* ₹ 32,895 (Previous Year ₹ 24,234)

These investments have been received free of cost from S.I.T.A S.C and S.I.T.A. Group Foundation for participation in their Computer Reservation System (credited to Capital Reserve to the extent of nominal value of the investments). Transferability of these investments are restricted to other Depository Certificate / Shares holders e.g. Air Transport members, etc.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

15. LONG TERM LOANS AND ADVANCES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|----------------|
| | 2017 | 2016 |
| Unsecured and Considered Good unless otherwise stated | | |
| Capital Advances | 51,779 | 52,593 |
| Loans and Advances / Deposits to Related Parties | 240,369 | 239,942 |
| Less : Provision for doubtful advances (Refer Note 32) | (33,439) | (27,650) |
| | 206,930 | 212,292 |
| Security Deposits with Airport Authorities, Lessors and Others | 10,270 | 16,996 |
| Advance Tax and Tax Deducted at Source (Net of Provisions for tax) | 14,424 | 21,027 |
| Contribution Receivable from Lessors (Refer Note 37) | 22,080 | 38,424 |
| Prepaid Expenses | 1,702 | 894 |
| TOTAL | 307,185 | 342,226 |

Note :

Loans and Advances / Deposits to Related Parties include ₹ 160 lakhs (Previous Year ₹ 160 lakhs) placed as deposit with private limited company in which the Company's Director is a Director / Member.

16. OTHER NON – CURRENT ASSETS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|--------------|
| | 2017 | 2016 |
| Other Bank Balances | 43 | 3,353 |
| Interest Accrued on Fixed Deposits Accounts | 12 | 470 |
| TOTAL | 55 | 3,823 |

17. CURRENT INVESTMENTS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|---------------|
| | 2017 | 2016 |
| Investments | | |
| Investments in Mutual Funds | | |
| SBI Liquid Fund-Growth Plan- 1,744,605 units (Previous Year 2,107,083 units) | 44,400 | 50,000 |
| SBI Debt Fund- Growth Plan- 428,477 units (Previous Year Nil) | 9,000 | - |
| TOTAL | 53,400 | 50,000 |

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

18. INVENTORIES (at lower of cost or net realisable value)

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|--------------|
| | 2017 | 2016 |
| a) Rotables, Consumable Stores and Tools | 43,233 | 153,924 |
| Less : Provision for Obsolescence / Slow and Non – Moving Items (Refer Note 12(5)) | (146) | (55,120) |
| | 43,087 | 98,804 |
| b) Fuel | 329 | 320 |
| c) Other Stores Item | 6,493 | 5,880 |
| Less : Provision for Slow and Non-Moving items (Refer Note 12(5)) | (33) | (33) |
| | 6,460 | 5,847 |
| TOTAL | 49,876 | 104,971 |

19. TRADE RECEIVABLES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------------|
| | 2017 | 2016 |
| Unsecured | | |
| a) Outstanding for a period exceeding six months from the date they are due for payment : | | |
| Considered Good | 7,424 | 7,470 |
| Considered Doubtful | 8,422 | 8,475 |
| Less: Provision for Doubtful Debts | (8,422) | (8,475) |
| | 7,424 | 7,470 |
| b) Others | 129,852 | 155,020 |
| Considered Good | 30 | 166 |
| Considered Doubtful | (30) | (166) |
| Less: Provision for Doubtful Debts | 129,852 | 155,020 |
| TOTAL | 137,276 | 162,490 |

Note:

Debtors include ₹ 5 lakhs (Previous Year ₹ 2,550 lakhs) due from private company in which the Company's Director is a Director / Member.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

20. CASH AND BANK BALANCES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|----------------------------------|-------------------------------|----------------|
| | 2017 | 2016 |
| Cash and Cash Equivalents | | |
| Balances with Banks : | | |
| In Current Account | 53,576 | 30,826 |
| Cash on Hand | 121 | 157 |
| | <u>53,697</u> | <u>30,983</u> |
| Other Bank Balances : | | |
| Fixed Deposits | - | 3,246 |
| Margin Deposits | 100,057 | 113,536 |
| TOTAL | <u>153,754</u> | <u>147,765</u> |

21. SHORT TERM LOANS AND ADVANCES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|-----------------|
| | 2017 | 2016 |
| Unsecured and Considered Good unless otherwise stated | | |
| Security Deposits with Lessors / Vendors | | |
| - Considered Good | 1,740 | 11,117 |
| - Considered Doubtful | 855 | 864 |
| Less : Provision for Doubtful Deposits | <u>(855)</u> | <u>(864)</u> |
| | 1,740 | 11,117 |
| Contribution Receivable from Lessors (Refer Note 37) | 56,487 | 45,070 |
| Receivable from Lessors / Insurers / Others | 16,345 | 20,055 |
| CENVAT Credit Receivable | 9,180 | 6,322 |
| Deposit with Service Tax Department | 578 | 563 |
| Advances to related parties (Unsecured, considered doubtful) | - | 3 |
| Less : Provision for Doubtful Advances | <u>-</u> | <u>(3)</u> |
| | - | - |
| Advance and Other Receivables from Suppliers / Others | 33,214 | 38,812 |
| Less : Provision for Doubtful Advances | <u>(11,643)</u> | <u>(11,643)</u> |
| | 21,571 | 27,169 |
| Prepaid Expenses | 20,817 | 21,758 |
| Others | 1,127 | 1,244 |
| TOTAL | <u>127,845</u> | <u>133,298</u> |

22. OTHER CURRENT ASSETS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|---------------|
| | 2017 | 2016 |
| Interest accrued on fixed deposits account | 2,561 | 2,588 |
| Unbilled Revenue and Other Current Assets | 15,746 | 18,427 |
| TOTAL | <u>18,307</u> | <u>21,015</u> |

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

23. REVENUE FROM OPERATIONS

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|---|--|------------------|
| | 2017 | 2016 |
| Sale of Services | | |
| Passenger | 1,900,060 | 1,873,363 |
| Less : Service Tax | (77,016) | (68,267) |
| | <u>1,823,044</u> | <u>1,805,096</u> |
| Cargo | 142,666 | 140,937 |
| Less : Service Tax | (7,617) | (7,169) |
| | <u>135,049</u> | <u>133,768</u> |
| Excess Baggage | 16,485 | 16,786 |
| Other Operating Revenues | | |
| Cancellation Charges | 62,108 | 60,225 |
| Export Incentives | 8,732 | 3,449 |
| Revenue from Leasing of Aircraft and Engines | 62,384 | 81,829 |
| Provision No Longer Required Written Back | 31,892 | 6,700 |
| Other Revenue (includes warranty claims, incentive credit/ allowances etc.) | 15,541 | 20,292 |
| TOTAL | <u>2,155,235</u> | <u>2,128,145</u> |

24. OTHER INCOME

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|---|--|---------------|
| | 2017 | 2016 |
| Interest Income on Loans and Advances to Related Party | 4,550 | 4,911 |
| Interest Income on Fixed Deposit and Others | 8,074 | 9,464 |
| Interest on Income Tax Refund | 1,726 | 523 |
| Profit on Sale and Lease Back of Aircraft (Net) | 26,316 | - |
| Profit on Sale of Other Property, Plant and Equipment (Net) | - | 104 |
| Net Gain on Sale of Current Investments | 944 | 233 |
| Recognition upon fulfilment of commitment (Refer Note 43) | 31,155 | 34,688 |
| Profit on development of leasehold Land (Refer Note 6) | 15,466 | - |
| Other Non-Operating Income (includes revenue from Frequent Flyer programme and other related income etc.) | 14,187 | 13,028 |
| TOTAL | <u>102,418</u> | <u>62,951</u> |

25. EMPLOYEE BENEFIT EXPENSES

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|----------------|
| | 2017 | 2016 |
| Salaries, Wages, Bonus and Allowances | 260,404 | 218,891 |
| Contribution to Provident Fund and Other Funds | 11,368 | 6,073 |
| Provision for Gratuity | 6,933 | 1,791 |
| Provision for Compensated Absences | 3,894 | 1,289 |
| Staff Welfare Expenses | 11,583 | 10,769 |
| TOTAL | <u>294,182</u> | <u>238,813</u> |



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

26. SELLING AND DISTRIBUTION EXPENSES

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|----------------|
| | 2017 | 2016 |
| Computerized Reservation System Cost | 113,545 | 102,651 |
| Commission | 91,282 | 85,009 |
| Cost of miles accrued (Refer Note below) | 33,950 | 38,943 |
| Others | 14,328 | 9,109 |
| TOTAL | 253,105 | 235,712 |

Effective 21st April, 2014, pursuant to the Slump Sale Agreement (Refer Note 43), the 'Jet Privilege' miles continue to accrue and are accumulated to the credit of the members account maintained with Jet Privilege Private Limited ('JPPL'), an associate company. The Company pays contracted rate for each such mile accrued to its passengers and charges the same to the Statement of Profit and Loss.

27. DEPRECIATION AND AMORTISATION

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|---------------|
| | 2017 | 2016 |
| Depreciation and Amortisation | | |
| - On Property, Plant and Equipment (Refer Note 12) | 86,864 | 98,203 |
| - On Intangible Assets (Refer Note 13) | 1,837 | 1,306 |
| TOTAL | 88,701 | 99,509 |

28. FINANCE COST

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|----------------------|--|---------------|
| | 2017 | 2016 |
| Interest Expense | 68,669 | 72,485 |
| Other Borrowing Cost | 15,399 | 14,326 |
| TOTAL | 84,068 | 86,811 |

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

29. OTHER EXPENSES

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|---|--|----------------|
| | 2017 | 2016 |
| Aircraft Variable Rentals | 88,019 | 83,565 |
| Aircraft Insurance and Other Insurance | 9,427 | 8,731 |
| Landing, Navigation and Other Airport Charges | 203,370 | 181,573 |
| Aircraft Maintenance (including Customs Duty and Freight, where applicable) : | | |
| - Component Repairs, Recertification, Exchange, Consignment Fees and Aircraft Overhaul (Net) | 181,013 | 191,652 |
| - Consumption of Stores and Spares (Net) | 13,291 | 18,858 |
| - Provision for Spares Obsolescence | - | 6,796 |
| | 194,304 | 217,306 |
| Inflight and Other Pax Amenities | 90,757 | 91,292 |
| Communication Cost | 4,498 | 4,507 |
| Travelling and Subsistence | 28,338 | 29,642 |
| Rent | 11,558 | 10,982 |
| Rates and Taxes | 431 | 398 |
| Repairs and Maintenance : | | |
| - Leased Premises | 158 | 94 |
| - Others | 7,503 | 5,654 |
| | 7,661 | 5,748 |
| Electricity | 1,410 | 1,539 |
| Commission to Directors | 23 | - |
| Directors' Sitting Fees | 67 | 46 |
| Provision for Bad and Doubtful Debts | 114 | 1,507 |
| Provision for Doubtful Advances / Deposit | - | 423 |
| Bad Debts Written off | 81 | 31 |
| Net loss on Foreign Currency Transaction and Translation | 15,343 | 23,196 |
| Loss on Scrapping of Property, Plant and equipment other than Aircraft Parts | 70 | - |
| Loss on Sale of Aircraft | 13,028 | - |
| Loss on Sale of Property, Plant and equipment other than Aircraft (Net) | 3,879 | - |
| Amortisation of Premium on forward exchange contracts | 833 | - |
| Miscellaneous Expenses (including Professional Fees, Audit Fees, Printing and Stationery, Cargo Handling and Bank Charges etc.) | 44,686 | 46,241 |
| TOTAL | 717,897 | 706,727 |

Auditors Remuneration (Net of Service Tax Input Credit)

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|---|--|------------|
| | 2017 | 2016* |
| (a) As Audit Fees | | |
| - Statutory Audit Fees | 120 | 120 |
| - Tax Audit Fees | 20 | 19 |
| (b) As Advisors or in any other capacity in respect of | | |
| - Taxation Matters(@ ₹ 47,200) | - | @ |
| (c) In any other manner | | |
| - For other services such as quarterly limited reviews, certificates etc. | 145 | 130 |
| (d) For Reimbursement of Expenses | 3 | 3 |
| TOTAL | 288 | 272 |

* Pertain to payment made to current joint auditors and one of the previous joint auditor for limited review for the period ended 30th June, 2015 including reimbursement of expenses



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

30. EXCEPTIONAL ITEMS: (EXPENSE) / INCOME

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|--------------|
| | 2017 | 2016 |
| Contribution receivable from Lessor (Refer Note below) | - | 12,795 |
| Provision for Doubtful Loans / diminution in value of Investment in Subsidiary (Refer Note 32) | (5,789) | (4,911) |
| TOTAL | (5,789) | 7,884 |

Note:

Pursuant to a "Power by the Hour" (PBTH) engine maintenance arrangement entered into by the Company with service providers for its B777, ATR and additional B737 Aircraft engines, the PBTH cost are being charged to the Statement of Profit and Loss and the variable rentals payable to the Lessors are recognised as "Contribution receivable from Lessors". Based on a joint validation of the Company's maintenance plan with the service providers, the Company has recognised, the expected refund of variable rentals paid to the lessors pertaining to earlier years for these engines, as "Contribution receivable from Lessors" in the respective period.

31. EARNINGS PER SHARE (EPS)

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|---|--|-------------|
| | 2017 | 2016 |
| Profit After Tax for the Year | 39,043 | 117,356 |
| Profit Attributable to Equity Share Holders (A) | 39,043 | 117,356 |
| Weighted Average Number of Equity Shares for Basic and Diluted EPS [Nos.] (B) | 113,597,383 | 113,597,383 |
| Nominal Value of Equity Shares (₹) | 10 | 10 |
| Basic and Diluted EPS ₹ (A/B) | 34.37 | 103.31 |

32. The Company has equity investment (net of impairment) of ₹ Nil as on 31st March, 2017 (Previous Year ₹ Nil) in Jet Lite (India) Limited, a wholly owned subsidiary ("Subsidiary company"), and has advanced loans (net of provision) amounting to ₹ 206,768 lakhs as on 31st March, 2017 (Previous Year ₹ 212,132 lakhs). The subsidiary company has negative net worth as on 31st March, 2017. Considering the current performance and the operating parameters of the subsidiary company, the Management has created a provision of ₹ 5,789 lakhs during the Year ended 31st March, 2017. The Board of Directors at its meeting held on 2nd September, 2015 approved the scheme of merger of Jet Lite (India) Limited, a wholly-owned subsidiary, with the Company ("The Scheme") as per the provisions of section 391 to 394 of the Companies Act' 1956, subject to receipt of requisite approvals. The appointed date, per the terms of the scheme is 1st April, 2015. The Scheme was approved by the Shareholders and Creditors of both the Companies on 22nd April, 2016. The Hon'ble Bombay High Court has since approved "The Scheme" on 20th October, 2016. The Company is now awaiting the approval of Ministry of Civil Aviation to "The Scheme". Pending receipt of such approval, the Board of Directors at its meeting held on 11th November, 2016 and by circular resolution dated 30th March, 2017 extended the time period for obtaining required consents / approvals under the Scheme from 31st December, 2016 to 31st March, 2017 and subsequently to 30th September, 2017.

The accounting impact of "The Scheme" can only be reflected in the financial statements upon "The Scheme" becoming effective after filing of the Order of Hon'ble Bombay High Court with the Registrar of Companies, Pending such approval and filing, the financial statements as at and for the year ended 31st March, 2017 and year ended 31st March, 2016 do not include any adjustment that will arise on implementation of The Scheme and the Company's loans and advances to Subsidiary Company continues to be carried at their carrying amount.

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

33. CONTINGENT LIABILITIES AND COMMITMENTS (to the extent not provided for)

A. Contingent Liabilities

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|---------|
| | 2017 | 2016 |
| a) Guarantees : | | |
| i. Letters of Credit Outstanding | 283,818 | 233,496 |
| ii. Bank Guarantees Outstanding | 109,501 | 119,849 |
| iii. Corporate Guarantee given to Banks and Financial Institutions against credit facilities and to Lessors/ service provider against financial obligations extended to Subsidiary Company: | | |
| - Amount of Guarantee | 16,441 | 22,045 |
| - Outstanding Amounts against the Guarantee | 16,441 | 22,045 |
| b) Claims against the Company not acknowledged as debt (Refer Note below) : | | |
| i. Service Tax Demands in Appeals | 86,396 | 109,180 |
| ii. Fringe Benefit Tax Demands in Appeals | 142 | 142 |
| iii. Pending Civil and Consumer Suits | 13,474 | 15,472 |
| iv. Inland Air Travel Tax Demands under Appeal | 426 | 426 |
| Amount deposited with the Authorities for the above Demands | 105 | 105 |
| v. Customs | 2,948 | 2,099 |
| vi. Income Tax Demands in Appeal | 1,468 | 5,548 |
| vii. Sales Tax | - | 13 |
| viii. Employee State Insurance Corporation | 2,999 | 2,999 |

- ix. The Company is in receipt of favourable orders in relation to certain service tax, income tax, customs and octroi demands. However, respective tax departments have preferred an appeal against these orders before higher appellate authorities. The amounts involved (excluding interest and penalty thereon, if any, not included in such demands) in these appeals as on 31st March, 2017, with respect to service tax, income tax (including FBT), customs and octroi aggregating to ₹ 179,511 lakhs (Previous Year ₹ 179,511 lakhs), ₹ 20,123 lakhs (Previous Year ₹ 27,982 lakhs), 5 lakhs (Previous Year Nil) and ₹ 2,899 lakhs (Previous Year ₹ 2,899 lakhs) respectively are not included above as there is no outstanding demand in relation to the same.
- x. The Company has provided security by way of a mortgage on its land situated at Bandra-Kurla Complex, Mumbai along with construction thereon, present and future and first charge on Company's entitlement under the development agreement (excluding built up area of 75,000 square feet) for the aforesaid plot of land against the financial assistance of ₹ 50,000 lakhs (Previous Year ₹ 50,000 lakhs) provided by a financial institution to its developer Godrej Buildcon Private limited.
- xi. The Company had acquired 100% of the shareholding of Sahara Airlines Limited (SAL) (now known as Jet Lite (India) Limited) in April, 2007. As per the Share Purchase Agreement (SPA) as amended by the subsequent Consent Award, the mutually agreed sale consideration was to be paid to the Selling Shareholders Sahara India Commercial Corporation Limited (SICCL) in four equal interest free instalments by 30th March, 2011. As a result of certain disputes that arose between the parties, both the parties had filed petitions in the Hon'ble Bombay High Court for breach of SPA as amended by the subsequent Consent Award. The Hon'ble Bombay High Court delivered its Judgment on 4th May, 2011 whereby SICCL's demand for restoration of the original price of ₹ 200,000 lakhs was denied and the Purchase Consideration was sealed at the revised amount of ₹ 145,000 lakhs. However, in its judgment, the Hon'ble Bombay High Court has awarded interest at 9% p.a. on the delayed payments



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

made to SICCL largely on account of ongoing legal dispute. In view of this Order, a sum of ₹ 11,643 lakhs became payable as interest which has been duly discharged by the Company. As a result of this discharge, the undertaking given by the Company in April 2009 for not creating any encumbrance or alienation of its moveable or immoveable assets and properties in any manner other than in the normal course of the business, stands released.

Though the Company had complied with the order of the Hon'ble Bombay High Court, based on legal advice, it filed an appeal with the Division Bench of the Hon'ble Bombay High Court contesting the levy of interest. SICCL also filed an appeal with the Division Bench of the Hon'ble Bombay High Court for restoration of the purchase consideration to ₹ 200,000 lakhs and for interest to be awarded at 18% p.a. as against the 9% p.a. awarded by the Hon'ble Bombay High Court.

The Division Bench of the Hon'ble Bombay High Court heard the matter and vide its order dated 17th October, 2011 dismissed both the appeals as being not maintainable in view of jurisdictional issue. The Company has since filed Special Leave Petitions (SLP) before the Hon'ble Supreme Court challenging both the orders of 4th May, 2011 and 17th October, 2011. SICCL had earlier filed a SLP before the Hon'ble Supreme Court for increased compensation and interest.

Both the SLPs, filed by Jet Airways as well as SICCL, came up for hearing before the Supreme Court. The Supreme Court directed the parties to file the Counter and Rejoinder, which has since been filed. The Supreme Court also recorded that the statement made by Jet Airways, as recorded in the order dated 6th May, 2011 passed by the Hon'ble Bombay High Court, would continue till further orders.

The Company has filed its Counter Affidavit in the SLPs filed by SICCL and the Hon'ble Supreme Court has granted further time to SICCL to file their Rejoinder.

Note :

The Company is a party to various legal proceedings in the normal course of business and does not expect the outcome of these proceedings to have any adverse effect on its financial conditions, results of operations or cash flows. Further, claims by parties in respect of which the Management have been legally advised that the same are frivolous and not tenable, have not been considered as contingent liabilities as the possibility of an outflow of resources embodying economic benefit is highly remote.

B. Commitments

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|------------------|
| | 2017 | 2016 |
| Estimated amount of Contracts remaining to be executed on capital account (net of advances), not provided for | 3,717,602 | 3,798,638 |
| TOTAL | 3,717,602 | 3,798,638 |

34. FOREIGN EXCHANGE DIFFERENCES

With effect from 1st April, 2011, the Company opted to apply the provisions under Para 46A of AS 11. In line with the said notification, the Company has amortised the exchange difference as detailed in the Accounting Policy L in Note 1. The unamortised portion gain of ₹ 1,683 lakhs (Previous Year loss of ₹ 16,437 lakhs) is accumulated in Foreign Currency Monetary Item Translation Difference Account (FCMITDA) grouped under reserves and surplus. The amortised portion of foreign exchange Loss incurred on long term foreign currency monetary items for the year ended 31st March, 2017 is ₹ 8,972 lakhs (Previous Year ₹ 6,547 lakhs). Further, the amount of exchange difference adjusted to the tangible assets during the year is ₹ 4,177 lakhs - net gain (Previous Year ₹ 29,710 lakhs - net loss) and the unamortised balance (carried as a part of tangible asset), as at the year end, aggregates to ₹ 169,376 lakhs (Previous Year ₹ 234,523 lakhs).

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)**35. UNHEDGED FOREIGN CURRENCY EXPOSURES**

The foreign currency exposures (other than investments) that have not been hedged by any derivative instrument or otherwise as on 31st March are as follows :

(₹ in lakhs)

| Particulars | INR Equivalent (₹ in lakhs) | | USD Equivalent (USD in lakhs) | |
|---|--------------------------------|---------|----------------------------------|-------|
| | As at 31 st March, | | As at 31 st March, | |
| | 2017 | 2016 | 2017 | 2016 |
| Assets | 184,826 | 239,266 | 2,850 | 3,611 |
| Liabilities | 317,627 | 380,562 | 4,898 | 5,744 |
| Interest Accrued but not due on Loans | 1,062 | 1,495 | 16 | 23 |
| Long Term Loans for purchase of Aircraft* | 280,888 | 439,476 | 4,331 | 6,633 |
| Other Loans Payable# | 384,239 | 517,148 | 5,925 | 7,805 |

*includes Loans payable after 5 years – ₹ Nil (Previous Year ₹ Nil).

includes Loans payable after 5 years – ₹ Nil (Previous Year ₹ Nil).

36. EMPLOYEES BENEFITS**A. Defined contribution plans**

The Company makes contributions at a specified percentage of payroll cost towards Employees Provident Fund (EPF) for qualifying employees. The Company recognised ₹ 11,155 lakhs (Previous Year ₹ 5,829 lakhs) for provident fund contributions in the Statement of Profit and Loss.

B. Defined benefit plan

The Company provides the annual contributions as a non-funded defined benefit plan for qualifying employees. The scheme provides for payment to vested employees as under :

i. On normal retirement / early retirement / withdrawal / resignation :

As per the provisions of Payment of Gratuity Act, 1972 with vesting period of 5 years of continuous service.

ii. On death while in service :

As per the provisions of Payment of Gratuity Act, 1972 without any vesting period.

The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity was carried out on 31st March, 2017 by an actuary. The present value of the defined benefit obligations and the related current service cost and past service cost, were measured using the Projected Unit Credit Method.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

The following table sets out the status of the gratuity plan and the amounts recognised in the Company's financial statements as at 31st March

(₹ in lakhs)

| Particulars | Gratuity (Non-Funded) As at 31 st March, | |
|--|--|---------------|
| | 2017 | 2016 |
| Reconciliation in Present Value of Obligations (PVO) – Defined Benefit Obligation | | |
| PVO at the beginning of the year | 11,060 | 9,928 |
| Current Service Cost | 862 | 806 |
| Interest Cost | 890 | 794 |
| Actuarial Loss | 5,181 | 191 |
| Benefits Paid | (910) | (659) |
| Closing Balance | 17,083 | 11,060 |
| Net Cost for the Year ended 31st March, | | |
| Current Service Cost | 862 | 806 |
| Interest Cost | 890 | 794 |
| Actuarial Loss | 5,181 | 191 |
| Net Cost | 6,933 | 1,791 |
| Fair Value of Plan Assets | Nil | Nil |
| Experience Adjustment | | |
| Plan Liability Loss / (Gains) | 3,675 | 246 |
| Plan Assets Loss / (Gains) | Nil | Nil |
| Actuarial Assumptions | | |
| Discount Rate (%) | 7.29 | 8.04 |
| Salary Escalation Rate (%) | 5.00 | 5.00 |

- i. The present value of defined benefit obligation was for :

(₹ in lakhs)

| Financial Year ended | 31 st March, 2015 | 31 st March, 2014 | 31 st March, 2013 |
|----------------------|------------------------------|------------------------------|------------------------------|
| Amount | 9,928 | 7,673 | 6,803 |

- ii. The fair value of planned assets was for :

(₹ in lakhs)

| Financial Year ended | 31 st March, 2015 | 31 st March, 2014 | 31 st March, 2013 |
|----------------------|------------------------------|------------------------------|------------------------------|
| Amount | Nil | Nil | Nil |

The details of the Experience adjustments arising on account of plan assets and liabilities as required by paragraph 120(n)(ii) of AS-15 (Revised) on "Employee Benefits" of previous financial years :

(₹ in lakhs)

| Financial Year ended | 31 st March, 2015 | 31 st March, 2014 | 31 st March, 2013 |
|-------------------------------------|------------------------------|------------------------------|------------------------------|
| Plan Liability Loss / (Gain) | (66) | 1,286 | 369 |
| Plan Assets Loss / (Gain) | Nil | Nil | Nil |

The estimates of rate of escalation in salary considered in actuarial valuation, takes into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market.

C. Other Long Term Employee Benefit

The obligation of Compensated Absences (non-funded) for the year ended 31st March, 2017, amounting to ₹ 3,894 lakhs (Previous Year ₹ 1,289 lakhs) has been recognised in the Statement of Profit and Loss, based on actuarial valuation carried out using the Projected Unit Credit Method.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

37. The Company has entered into a "Power by the Hour" (PBTH) Engine Maintenance agreements with a Service providers for its Next Generation Boeing 737 Aircraft fleet, ATR Aircraft fleet and Boeing 777 Aircraft fleet for future engine shop visits. Subsequent to such arrangements, the Company expenses out the cost of PBTH at the rate specified in the contract with the service provider to the Statement of Profit and Loss and treats the variable rentals payable to the Lessors as receivables to the extent considered good of recovery for set off against future claims reimbursable by the Lessors on each engine shop visit. The Company has recognised such expected refunds of variable rentals from lessors towards future engine repairs based on joint validation of the Company's maintenance plan with the service provider. Accordingly, such variable rent of ₹ 78,567 lakhs (Previous Year ₹ 83,494 lakhs) has been presented as "Contribution Receivable from Lessors" bifurcated into current and non-current based on expected engine shop visits in next 12 months and beyond.

38. LEASES

The Company has entered into Finance and Operating Lease agreements. As required under the Accounting Standard 19 on 'Leases', the future minimum lease payments on account of each type of lease are as follows :

A. Finance Leases / Hire Purchase (Aircraft)

(₹ in lakhs)

| Particulars | Future Minimum Lease Payments | | Present Value of Future Minimum Lease Payments | | Finance Charges | |
|---|-------------------------------|---------|--|---------|-----------------|--------|
| | As at 31 st March, | | | | | |
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Not later than one year | 84,421 | 110,499 | 76,500 | 98,279 | 7,921 | 12,220 |
| Later than one year and not later than five years | 212,250 | 358,344 | 204,388 | 341,197 | 7,862 | 17,147 |
| Later than five years | - | - | - | - | - | - |
| TOTAL | 296,671 | 468,843 | 280,888 | 439,476 | 15,783 | 29,367 |

The salient features of a Finance Lease / Hire Purchase Agreement are :

- Option to purchase the Aircraft either during the term of the Hire Purchase on payment of the outstanding Principal amount or at the end of the Hire Purchase term on payment of a nominal option price.
- In the event of default, the Hirer / Lessee is responsible for payment of all costs of the Owner including the financing cost and other associated costs. Further a right of repossession is available to the Owner / Lessor.
- The Hirer / Lessee is responsible for maintaining the Aircraft as well as insuring the same.
- In the case of Finance Lease, the property passes to the Lessee, on payment of a nominal option price at the end of the term.

B. Operating Leases

- a) The Company has taken various residential / commercial premises under cancellable and non-cancellable operating leases. These lease agreements are normally renewed on expiry.

The future minimum lease payments in respect of non-cancellable period, as at 31st March are as follows:

Commercial Premises and Amenities

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------|
| | 2017 | 2016 |
| Not later than one year | 1,422 | 8 |
| Later than one year and not later than five years | 2,387 | - |
| Later than five years | - | - |
| TOTAL | 3,809 | 8 |



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

- b) The Company has taken on operating lease Aircraft and Spare Engines. The future minimum lease payments in respect of which, as at 31st March are as follows :

Aircraft and Spare Engines

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|------------------|
| | 2017 | 2016 |
| Not later than one year | 225,021 | 215,380 |
| Later than one year and not later than five years | 687,868 | 750,596 |
| Later than five years | 145,027 | 254,265 |
| TOTAL | 1,057,916 | 1,220,241 |

The Salient features of an Operating Lease agreement are :

- Monthly rentals paid in the form of fixed and variable rentals. Variable Lease Rentals are payable at a pre-determined rate based on actual flying hours. Further, these predetermined rates of Variable Rentals are subject to annual escalation as stipulated in the respective lease agreements.
 - The Lessee neither has an option to buyback nor has an option to renew the leases.
 - In case of delayed payments, penal charges are payable as applicable.
 - In case of default, in addition to repossession of the aircraft, damages including liquidated damages are payable.
 - The Lessee is responsible for maintaining the Aircraft as well as insuring the same. The Lessee is eligible to claim reimbursement of costs as per the terms of the lease agreement.
 - These leases are non-cancellable.
- c) The future minimum lease payments in respect of Landing Rights, are as follows :

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|--------------|
| | 2017 | 2016 |
| Not later than one year | 3,317 | 3,478 |
| Later than one year and not later than five years | - | 3,389 |
| Later than five years | - | - |
| TOTAL | 3,317 | 6,867 |

- d) Details of future minimum lease income in respect of one (1) Aircraft [Previous Year Ten (10)] given on non-cancellable Dry Lease as at 31st March is as follows :

Aircraft

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|---------------|
| | 2017 | 2016 |
| Lease Income | | |
| Not later than one year | 3,346 | 35,330 |
| Later than one year and not later than five years | 10,420 | 53,747 |
| Later than five years | - | 389 |
| TOTAL | 13,766 | 89,466 |

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

The Salient features of Dry Lease agreements are as under :

- Aircraft are leased without insurance and crew.
- Monthly rentals paid are in the form of fixed and variable rentals. Variable Lease Rentals are payable at a pre-determined rate based on actual flying hours. Further, these predetermined rates of Variable Rentals are subject to annual escalation as stipulated in respective lease agreements.
- The Lessee neither has an option to buyback nor has an option to renew the leases.
- These dry leases are non-cancellable.

Details of owned Aircraft given on non-cancellable Dry Lease are as under:

Details of Assets given on Leased (Aircraft)

(₹ in lakhs)

| Particulars | For the year | |
|---|--------------|---------|
| | 2017 | 2016 |
| Cost of Acquisition | 51,894 | 733,153 |
| Accumulated Depreciation | 25,827 | 308,550 |
| Depreciation Debited to Statement of Profit and Loss during the year on the above Leased Assets | 3,499 | 49,430 |
| Lease Rental income recognised on Assets Leased during the year | 62,384 | 81,829 |

- e) The lease rental expense of ₹ 330,897 lakhs (Previous Year ₹ 310,843 lakhs) is recognised during the year.

39. SEGMENT INFORMATION

a) Primary Segment : Geographical Segment

The Company, considering its level of international operations and internal financial reporting based on geographic segment, has identified geographic segment as primary segment.

The geographic segment consists of :

- Domestic (air transportation within India)
- International (air transportation outside India)

Leasing operations are classified into (i) or (ii) above based on the domicile of the lessee being within or outside India.

Revenue and expenses directly attributable to segments are reported based on items that are individually identifiable to that segment, while the remainder of the expenses are categorized as unallocated which are mainly employee remuneration and benefits, other selling and distribution expenses, other operating expenses, aircraft lease rentals, depreciation / amortisation and finance cost, since these are not specifically allocable to specific segments as the underlying assets / services are used interchangeably. The Company believes that it is not practical to provide segment disclosures relating to these revenue and expenses, and accordingly these expenses are separately disclosed as "unallocated" and directly charged against total revenues.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

The Company believes that it is not practical to identify fixed assets used in the Company's business or liabilities contracted, to any of the reportable segments, as the fixed assets are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities are made.

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|---|--|------------------|
| | 2017 | 2016 |
| Segment Revenue (Primarily Passenger, Cargo, Excess Baggage and Leasing of Aircraft) | | |
| Domestic | 915,659 | 887,366 |
| International | 1,239,576 | 1,240,779 |
| Total | 2,155,235 | 2,128,145 |
| Segment result | | |
| Domestic | 576,261 | 583,013 |
| International | 763,179 | 799,015 |
| Total | 1,339,440 | 1,382,028 |
| Less : Finance Cost | 84,068 | 86,811 |
| Less : Depreciation and Amortisation | 88,701 | 99,509 |
| Less : Other Un-Allocable Expenses | 1,224,277 | 1,149,187 |
| Add : Other Un-Allocable Revenue | 102,418 | 62,951 |
| Add : Exceptional Items (Net) | (5,789) | 7,884 |
| Profit Before Tax | 39,023 | 117,356 |
| Less : Tax (Benefits) / Expenses | (20) | - |
| Profit After Tax | 39,043 | 117,356 |

b) Secondary Segment: Business Segment

The Company operates into two business segments viz. Air Transportation and Leasing of Aircraft and has identified the same as secondary segment to be reported considering the requirement of Accounting Standard 17 on "Segment Reporting" which is disclosed as under :

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|------------------|
| | 2017 | 2016 |
| i) Segment Revenue from External Customers | | |
| Air Transportation | 2,092,851 | 2,046,316 |
| Leasing of Aircraft | 62,384 | 81,829 |
| Total | 2,155,235 | 2,128,145 |
| ii) Total carrying amount of Segment Assets | | |
| Air Transportation | 1,619,670 | 1,491,479 |
| Leasing of Aircraft | 26,067 | 424,603 |
| Total | 1,645,737 | 1,916,082 |
| iii) Total cost incurred during the period to acquire Segment Assets that are expected to be used for more than one period* | | |
| Air Transportation | 23,492 | 10,937 |
| Leasing of Aircraft | - | 16,316 |
| Total | 23,492 | 27,253 |

* Excludes Exchange Gain / (Loss).

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)**40. RELATED PARTY TRANSACTIONS**

As per Accounting Standard - 18 on "Related Party Disclosures", the disclosure of transactions with the related party as defined in the Accounting Standard are given below :

i. List of Related Parties with whom transactions have taken place and Relationships

| Sr. No. | Name of the Related Party | Nature of Relationship |
|----------------|---|---|
| 1. | Naresh Goyal | Controlling Shareholder of the Company |
| 2. | Etihad Airways PJSC | Enterprise exercising Significant Influence over the Company. |
| 3. | Jet Lite (India) Limited | Wholly Owned Subsidiary Company (Control exists) |
| 4. | Jet Airways Training Academy Private Limited (JATAPL) * till 15.01.2016 | |
| 5. | Airjet Ground Services Limited w.e.f. 10 th March, 2017 | |
| 6. | Jet Privilege Private Limited | Associate Company |
| 7. | Anita Goyal | Relatives of controlling shareholder |
| 8. | Nivaan Goyal | |
| 9. | Namrata Goyal | |
| 10. | Gaurang Shetty | Key Managerial Personnel. |
| 11. | Jetair Private Limited | Enterprises over which controlling shareholder and his relatives are able to exercise significant influence directly or indirectly. |
| 12. | Trans Continental e Services Private Limited | |
| 13. | Jet Enterprises Private Limited | |
| 14. | Jetair Tours Private Limited | |

* JATAPL had made an application to the Registrar of Companies, Maharashtra on 9th February, 2016 under the 'Fast Track Exit Scheme', 2011 which was accepted and pursuant to sub section (5) of Section 560 of the Companies Act, 1956, and the name of the said company has been struck off from the Register vide letter dated 15th March, 2017 and the Company is dissolved. Accordingly, the Financial Statements of JATAPL was prepared only upto 15th January, 2016.



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

ii. Transactions during the year ended 31st March, 2017 and balances with related parties :

| Sr. No. | Nature of Transactions | Controlling Shareholder | Enterprise exercising significant Influence | Subsidiary Companies | Associate Company | Relatives of controlling shareholder of Holding Company | Key Managerial Personnel | Enterprises under significant influence | Total |
|-----------------------------|---|-------------------------|---|----------------------|-------------------|---|--------------------------|---|----------------------|
| Transaction during the Year | | | | | | | | | |
| 1. | Remuneration | | | | | 39 (17) | 224 (128) | | 263 (145) |
| 2. | Sitting Fees | | | | | 7 (2) | | | 7 (2) |
| 3. | Commission (Agency & Guarantee) | | Nil (3,935) | | | | | 6,666 (6,940) | 6,666 (10,875) |
| 4. | Rent Paid | | | | | | | 196 (191) | 196 (191) |
| 5. | Reimbursement of Expenses Paid (Staff Costs, Communication Costs, Rent, Franking charges) | | 6,428 (5,957) | | | | | 23 (4) | 6,451 (5,961) |
| 6. | Expenses Reimbursed Received (Staff Costs, Communication Costs, Rent, Franking charges) | | 889 (304) | 2 (Nil) | 66 (79) | | | Nil (1) | 957 (384) |
| 7. | Other Hire Charges Received | | 5 (83) | 351 (333) | | | | | 356 (416) |
| 8. | Rent received | | | | | | | 5 (8) | 5 (8) |
| 9. | Decrease in Corporate Guarantee given by Company on behalf of Subsidiary | | | 5,604 (2,170) | | | | | 5,604 (2,170) |
| 10. | Decrease in Corporate Guarantee given by Subsidiary on behalf of the Company | | | 49,712 (42,011) | | | | | 49,712 (42,011) |
| 11. | Interline Billing (net) | | 1,179 (11,871) | 132,308 (117,911) | | | | | 133,487 (129,782) |
| 12. | Miles Accrual income | | 3,588 (2,106) | | | | | | 3,588 (2,106) |
| 13. | Redeemable miles expense | | 225 (151) | | | | | | 225 (151) |
| 14. | Loan given | | | 133,605 (136,255) | | | | | 133,605 (136,255) |
| 15. | Loan repaid | | | 133,180 (128,625) | | | | | 133,180 (128,625) |
| 16. | Interest Income | | | 4,550 (4,911) | | | | | 4,550 (4,911) |

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

| Sr. No. | Nature of Transactions | Controlling Shareholder | Enterprise exercising significant Influence | Subsidiary Companies | Associate Company | Relatives of shareholder of Holding Company | Key Managerial Personnel | Enterprises under significant influence | Total |
|---------|--|-------------------------|---|----------------------|-------------------|---|--------------------------|---|-----------------|
| | | | | | | | | | |
| 17. | Airworthiness Management, Security and other services income | | 1,328 (905) | | | | | | 1,328 (905) |
| 18. | Marketing Services Received - Expense | | | | 1,024 (1,104) | | | | 1,024 (1,104) |
| 19. | Services Rendered | | | | 1,298 (1,298) | | | | 1,298 (1,298) |
| 20. | Sale of Tickets (Net of discount of ₹ 7,003 lakhs) (Previous Year ₹ 4,202 lakhs) | | | | 16,523 (19,114) | | | | 16,523 (19,114) |
| 21. | Miles Purchased Expense | | | | 33,750 (43,243) | | | | 33,750 (43,243) |
| 22. | Aircraft Lease Rental Income | | 38,581 (72,593) | | | | | | 38,581 (72,593) |
| 23. | Lease Rent - Slot | | 3,527 (3,431) | | | | | | 3,527 (3,431) |
| 24. | Technical, Handling, Lounge and other Services etc. | | 5,046 (17,431) | | | | | | 5,046 (17,431) |
| 25. | Purchase of Parts | | 698 (2,165) | | | | | | 698 (2,165) |
| 26. | Sale of Parts | | Nil | | | | | | Nil |
| 27. | Interline Service Charges Received | | 2,484 (1,952) | 9,047 (8,736) | | | | | 11,531 (10,688) |
| 28. | Interline Service Charges Paid | | 2,331 (2,322) | 5 (20) | | | | | 2,336 (2,342) |
| 29. | Standby Letter of Credit given on behalf of Company | | Nil (185,514) | | | | | | Nil (185,514) |
| 30. | Load and Trim Income | | 32 (88) | | | | | | 32 (88) |
| 31. | Provision for Doubtful advances/Bad debts written off | | | 5,792 (4,915) | | | | | 5,792 (4,915) |
| 32. | Deposit taken | | 856 (532) | | | | | | 856 (532) |
| 33. | Refund of Deposit | | 2,056 (233) | | | | | | 2,056 (233) |

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

| Sr. No. | Nature of Transactions | Controlling Shareholder | Enterprise exercising significant Influence | Subsidiary Companies | Associate Company | Relatives of controlling shareholder of Holding Company | Key Managerial Personnel | Enterprises under significant influence | Total |
|---------|---|-------------------------|---|------------------------|--------------------|---|--------------------------|---|----------------------|
| A. | Investments in Equity Shares (Net of Provision ₹ 164,500 lakhs (Previous Year ₹ 164,500 lakhs)) | | | 50 (Nil) | 69,522 (69,522) | | | | 69,572 (69,522) |
| B. | Advance and Deposit Received | | 837 (2,120) | | 8,099 (9,849) | | | | 8,936 (11,969) |
| C. | Deposit for Leased Premises | | | | | | | 160 (160) | 160 (160) |
| D. | Loans / Advances Given | | | 206,770 (212,132) | | | | | 206,770 (212,312) |
| E. | Trade Payables | | 227 (16,053) | | 4,693 (28,803) | | | 3,832 (3,263) | 8,752 (48,119) |
| F. | Trade Receivables | | 467 (27,430) | | 3,225 (Nil) | | | 5 (2,550) | 3,697 (29,980) |
| G. | Interest Receivables | | | 403 (400) | | | | | 403 (400) |
| H. | Share Capital | 5,793 (5,793) | 2,727 (2,727) | | | | | | 8,520 (8,520) |
| I. | Corporate Guarantee given by Company on behalf of Subsidiary Company | | | 16,441 (22,045) | | | 0.10 (0.10) | | 16,441 (22,045) |
| J. | Corporate Guarantee given on behalf of the Company | | 97,275@ (99,383)@ | 111,780# (161,492)# | | | | | 209,055 (260,875) |
| K. | Standby Letter of Credit given on behalf of Company | | Nil (185,514) | | | | | | Nil (185,514) |

(Figures in brackets are for the year ended 31st March, 2016)

Equivalent to USD 1,724 lakhs (Previous Year USD 2,437 lakhs)

@ Equivalent to USD 1500 lakhs (Previous Year USD 1,500 lakhs).



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

iii. Statement of Material Transactions during the year and balances with related parties :

(a) Subsidiary Companies

(₹ in lakhs)

| Particulars | For the year | |
|--|--------------|---------|
| | 2016-17 | 2015-16 |
| Jet Lite (India) Limited | | |
| Transactions during the year : | | |
| - Other Hire Charges received | 351 | 333 |
| - Decrease in Corporate Guarantee given by the Company on behalf of the Subsidiary Company | 5,604 | 2,170 |
| - Decrease in Corporate Guarantee given by Subsidiary Company on behalf of the Company | 49,712 | 42,011 |
| - Interest Income | 4,550 | 4,911 |
| - Interline Billing (Net) | 132,308 | 117,911 |
| - Interline Service Charges Received | 9,047 | 8,736 |
| - Interline Service Charges Paid | 5 | 20 |
| - Loan Given | 133,605 | 136,255 |
| - Loan Received back / Adjusted | 133,180 | 128,623 |
| - Provision for doubtful advances | 5,789 | 4,911 |
| Closing Balance as on 31st March, | | |
| - Loan and Advances Given (Net of Provision ₹ 33,439 lakhs (Previous Year ₹ 27,650 lakhs)) | 206,768 | 212,132 |
| - Investments in Equity (Net of Provision ₹ 164,500 lakhs (Previous Year ₹ 164,500 lakhs)) | - | - |
| - Interest Receivable | 403 | 400 |
| - Corporate Guarantee by Company on behalf of Subsidiary Company* | 16,441 | 22,045 |
| - Corporate Guarantee given by Subsidiary Company on behalf of the Company # | 111,780 | 161,492 |
| Jet Airways Training Academy Private Limited | | |
| - Loan Repaid | - | 2 |
| - Provision for doubtful advances / Bad Debts Written off | 3 | 4 |
| - Interest Income | - | # |
| # ₹ 39,517 | | |
| Closing Balance as on 31st March, | | |
| - Investments in Equity Shares (Net of Provision ₹ Nil (Previous Year ₹1 lakh) | - | - |
| - Loan Given (Net of Provision ₹ Nil (Previous Year ₹ 3 lakhs) | - | - |
| - Provision for doubtful Advances and investment | - | 4 |
| Airjet Ground Services Limited | | |
| - Investment in equity share capital (5,00,000 shares of 10/- each) | 50 | - |
| - Reimbursement of Expenses | 2 | - |
| Closing Balance as on 31st March, | | |
| - Loan and Advances Given | 2 | - |
| - Investments in Equity | 50 | - |

* Closing Balance of Corporate Guarantee given by Jet Airways (India) Limited represents utilised amount against total guarantee amount of ₹ 16,441 lakhs (Previous Year ₹ 22,045 lakhs).

Closing Balance of Corporate Guarantee given by Subsidiary Company on behalf of Company in 2016-17, represents utilised amount against total guarantee amount of ₹ 461,985 lakhs (Previous Year ₹ 471,994 lakhs). Equivalent to USD 7,124 lakhs (Previous Year USD 7,124 lakhs).



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

(b) Associate Company

(₹ in lakhs)

| Particulars | For the year | |
|--|--------------|---------|
| | 2016-17 | 2015-16 |
| Jet Privilege Private Limited | | |
| Transactions during the year : | | |
| - Marketing Services Received - Expense | 1024 | 1,104 |
| - Reimbursement of Expenses Received | 66 | 79 |
| - Sale of Tickets (Net of discount of ₹ 7,003 lakhs (Previous Year ₹ 4,202 lakhs)) | 16,523 | 19,114 |
| - Miles Purchased Expense | 33,750 | 43,243 |
| - Service Rendered Income | 1,298 | 1,298 |
| Closing Balance as on 31st March, | | |
| - Advance Received | 8,099 | 9,849 |
| - Trade Payable | 4,693 | 28,803 |
| - Trade Receivables | 3,225 | - |
| - Investments in Equity Shares | 69,522 | 69,522 |

(c) Remuneration includes remuneration to

(₹ in lakhs)

| Particulars | For the year | |
|--|--------------|---------|
| | 2016-17 | 2015-16 |
| (a) Relatives of controlling shareholder of Holding Company | | |
| Anita Goyal : | | |
| Directors' sitting fees | 7 | 2 |
| Remuneration | - | - |
| Namrata Goyal (From 8 th February, 2016) | 22 | 3 |
| Nivaan Goyal | 17 | 14 |
| (b) Director | | |
| Gaurang Shetty | 224 | 128 |

(d) Enterprise over which controlling shareholder and his relatives are able to exercise significant influence

(₹ in lakhs)

| Particulars | For the year | |
|--|--------------|---------|
| | 2016-17 | 2015-16 |
| Jetair Private Limited | | |
| Transactions during the Year | | |
| - Commission | 6,666 | 6,940 |
| - Rent Paid | 196 | 191 |
| - Reimbursement of Expenses Paid (Staff Costs, Communication Costs etc.) | 23 | 4 |
| - Rent Received | 5 | 8 |
| - Reimbursement of Expenses Received | - | 1 |
| Closing Balance as on 31st March, | | |
| - Deposits for Leased Premises | 160 | 160 |
| - Trade Receivables | 5 | 2,550 |
| - Trade Payables | 3,832 | 3,263 |

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

(e) Enterprise exercising significant influence over the Company

(₹ in lakhs)

| Particulars | For the year | |
|---|--------------|---------|
| | 2016-17 | 2015-16 |
| Etihad Airways PJSC | | |
| Transactions during the year : | | |
| - Interline Billing (Net) | 1,179 | 11,871 |
| - Miles Accrual income | 3,588 | 2,106 |
| - Redeemable miles expense | 225 | 151 |
| - Airworthiness Management, Security and other service income | 1,328 | 905 |
| - Guarantee Commission | - | 3,935 |
| - Purchase of Parts | 698 | 2,165 |
| - Aircraft lease Rental Income | 38,581 | 72,593 |
| - Equipment Hire Charges | 5 | 83 |
| - Interline Service Charges Received | 2,484 | 1,952 |
| - Security Deposit Taken | 856 | 532 |
| - Security Deposit Refunded | 2056 | 233 |
| - Lease Rent - Slot | 3,527 | 3,431 |
| - Technical, Handling, Lounge and other Services etc. | 5,046 | 17,431 |
| - Reimbursement of Expenses Received | 889 | 304 |
| - Load and trim Income | 32 | 88 |
| - Interline Service Charges Paid | 2,331 | 2,322 |
| - Sale of Parts | - | 25 |
| - Reimbursement of Expenses Paid | 6,428 | 5,957 |
| - Standby Letter of Credit given on behalf of the Company | - | 185,514 |
| Closing Balance as on 31st March, | | |
| - Trade Receivable | 467 | 27,430 |
| - Trade Payable | 227 | 16,053 |
| - Share Capital | 2,727 | 2,727 |
| - Corporate Guarantee given on behalf of the Company | 97,275 | 99,383 |
| - Standby Letter of Credit given on behalf of the Company | - | 185,514 |
| - Advance and Deposit Received | 837 | 2,120 |

41. ADDITIONAL DISCLOSURES

A. C.I.F. value of Imports, Earning and Expenditure in Foreign Currency

(₹ in lakhs)

| Particulars | For the year | |
|---|------------------|----------------|
| | 2016-17 | 2015-16 |
| C.I.F. Value of Imports : | | |
| Components and Spares | 17,575 | 58,014 |
| Capital Goods | 13,623 | 1,239 |
| TOTAL | 31,198 | 59,253 |
| Earnings in Foreign Currency : | | |
| Passenger and Cargo Revenue | 922,339 | 896,372 |
| (Including excess baggage and cancellation charges) | | |
| Sale of Aircraft | 156,461 | - |
| Interest on Bank Account (* ₹ 3,781) | - | * |
| Leasing Operations | 62,384 | 81,829 |
| Other Operating and Non-operating Income | 19,236 | 20,215 |
| TOTAL | 1,160,420 | 998,416 |



Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

(₹ in lakhs)

| Particulars | For the year | |
|--|------------------|------------------|
| | 2016-17 | 2015-16 |
| Expenditure in Foreign Currency : | | |
| Employee Remuneration and Benefits | 14,854 | 14,570 |
| Aircraft Fuel Expenses | 163,376 | 153,874 |
| Aircraft Maintenance | 169,217 | 176,042 |
| Selling and Distribution Expenses | 174,574 | 160,499 |
| Other Operating Expenses | 273,565 | 261,183 |
| Aircraft / Engine Lease Rentals | 227,510 | 212,479 |
| Lease Rentals-Slot | 3,519 | 3,429 |
| Finance Cost | 37,850 | 43,977 |
| TOTAL | 1,064,465 | 1,026,053 |

B. Value of Components and Spare Parts Consumed

| Particulars | 2016-2017 | | 2015-2016 | |
|--------------|---------------|------------|---------------|------------|
| | ₹ in lakhs | % | ₹ in lakhs | % |
| - Imported | 11,369 | 85.54 | 17,387 | 92.21 |
| - Indigenous | 1,922 | 14.46 | 1,468 | 7.79 |
| TOTAL | 13,291 | 100 | 18,855 | 100 |

42. Various initiatives undertaken by the Company in relation to cost synergies, revenue management opportunities, enhanced ancillary revenues have resulted in significant improvement in operating cash inflow. Further, our continued thrust to improve operational efficiency and initiatives to raise funds are expected to result in sustainable cash flows. Accordingly the financial statements continue to be prepared on a going concern basis, which contemplates realisation of assets and settlement of liabilities in the normal course of business.
43. Other income include surplus of ₹ 31,155 lakhs (Previous Year ₹ 34,688 lakhs) for the Year ended 31st March, 2017 consequent upon the satisfaction of the terms and conditions underlying the agreement for the transfer of 'Jet Privilege Frequent Flyer Programme' (JPFFP) undertaking to Jet Privilege Private Limited (JPPL) on 21st April, 2014 as a going concern on a slump sale basis. Further, an amount of ₹ 30,449 lakhs is being carried forward (Current Liability - ₹ 30,449 lakhs, Previous Year - ₹ 31,180 lakhs and Non-Current Liability - ₹ Nil, Previous Year - ₹ 30,423 lakhs) for appropriate credit to income in the subsequent periods on fulfilment of the underlying commitments / obligations as stipulated in the said agreements.
44. **Details of Specified Bank Notes (SBN) held and transacted during the period from 8th November, 2016 to 30th December, 2016.**

(₹ in lakhs)

| Particulars | Specified Bank Notes | Other denomination notes & coins | Total |
|--|----------------------|----------------------------------|-------|
| Closing balance in hand as on 08.11.2016 | 93 | 56 | 149 |
| Add: Permitted receipt | 5,673 | 1,303 | 6,976 |
| Less: Permitted payments | - | 273 | 273 |
| Less: Amount deposited in Banks | 5,766 | 981 | 6,747 |
| Closing balance in hand as on 30.12.2016 | - | 105 | 105 |

Specified Bank Notes is defined as Bank notes of denominations of the existing series of the value of five hundred rupees and one thousand rupees, as defined in the notification of the government of India, in the Ministry of Finance, Department of Economics Affairs number S.O.3407 (E), dated 8 November, 2016.

45. A) Particulars of loans, guarantees or investments under Section 186

The operation of the company are classified as "infrastructure facilities" as defined under schedule VI to the act. Accordingly the disclosure requirements specified in sub section 4 of section 186 of the Act in respect of loan given, investment made or guarantee given or security provided and the related disclosures on purpose/utilization by recipient companies, are not applicable to the company.

Notes to the Financial Statements for the Year Ended 31st March, 2017 (Contd.)

B) Disclosure required by clause 34 (3) and 53 (f) of the SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

(₹ in lakhs)

| Name of the Entity/ Nature of Relationship | Particulars | As at 31 st March, 2017 | As at 31 st March, 2016 | Maximum Balance during March, 2017 | Maximum Balance during March, 2016 |
|---|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Jet Lite (India) Limited (Wholly owned Subsidiary Company) | Loans and Advances | 240,207 | 239,782 | 247,344 | 257,614 |
| | Less: Provision for Doubtful advances | (33,439) | (27,650) | | |
| | Net Loans and Advances | 206,768 | 212,132 | 164,500 | 164,500 |
| | Investment | 164,500 | 164,500 | | |
| | Less: Provision for diminution in value of investment | (164,500) | (164,500) | | |
| | Net Investment | - | - | | |
| Jet Airways Training Academy Private Limited- (Wholly owned Subsidiary Company) | Loans and Advances | - | 3 | - | 5 |
| | Less: Provision for Doubtful advances | - | (3) | | |
| | Net Loans and Advances | - | - | - | 1 |
| | Investment | - | 1 | | |
| | Less: Provision for diminution in value of investment | - | (1) | | |
| | Net Investment | - | - | | |
| Airjet Ground Services Limited (Wholly owned Subsidiary Company) | Loans and Advances | 2 | - | 2 | - |
| | Less: Provision for Doubtful advances | - | - | | |
| | Net Loans and Advances | 2 | - | 50 | - |
| | Investment | 50 | - | | |
| | Less: Provision for diminution in value of investment | - | - | | |
| | Net Investment | 50 | - | | |

For Details Refer Notes 14,15 and 21.

46. Other information

Information with regard to other matters, as required by schedule III to the act is disclosed to the extent applicable to the Company for the year.

47. Previous Years Figures

Previous Year's figures have been regrouped / rearranged / reclassified / reworked wherever necessary to correspond with the current year's classification / presentation.

As per our attached report of even date

For BSR & Co. LLP
Chartered Accountants
Firm's Registration No:
101248W/W-100022

For Chaturvedi & Shah
Chartered Accountants
Firm's Registration No:
101720W

Bhavesh Dhupelia
Partner
Membership No. 042070

Parag D. Mehta
Partner
Membership No. 113904

Date: 30th May, 2017
Place: Mumbai

On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Rigney (DIN: 06540653)
Vikram Mehta (DIN: 00041197)
Ranjan Mathai (DIN: 07572976)
Rajshree Pathy (DIN: 00001614)
S. Vishvanathan (DIN: 02255828)
Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)

Chairman

Director

Whole Time Director

Amit Agarwal (Membership No. 056880)
Kuldeep Sharma (Membership No. 2941)

Acting CEO & CFO
Company Secretary



Independent Auditors' Report

To the Members of
Jet Airways (India) Limited

Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Jet Airways (India) Limited (herein after referred to as "the Holding Company") and its subsidiaries and its associate (together constitute "the Group") comprising of the consolidated balance sheet as at 31 March, 2017, the consolidated statement of profit and loss, the consolidated cash flow statement for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

Management's Responsibility for the consolidated financial statements

The Holding Company's Board of Directors is responsible for the preparation of the consolidated financial statements in terms of the requirements of the Companies Act, 2013 (hereinafter referred to as "the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence obtained by us and by one of the joint auditors, for some of the subsidiaries audited by them and in terms of their report referred in the other matter paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of reports of one of the joint auditors, on separate financial statements of subsidiaries, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Company, as at 31 March 2017, and their consolidated profit and their consolidated cash flows for the year ended on that date.

Emphasis of Matter

We draw attention to Note 42 in the consolidated financial statements which indicate the preparation of financial statements of the Group on going concern basis for the reasons stated therein. The appropriateness of assumption of going concern is dependent upon realisation of the various initiatives undertaken by the Holding Company and/or the Holding Company's ability to raise requisite finance/generate cash flows in future to meet its obligations, including financial support to its subsidiary companies.



Independent Auditors' Report (contd.)

Our opinion is not qualified in respect of the above matter.

Other matter

The financial statement of two subsidiaries, whose financial statement reflect total assets of ₹ 18,822 lakhs as at 31 March 2017, total revenue of ₹ 123,331 lakhs and net cash outflow amounting to ₹ 611 lakhs for the year then ended as considered in the consolidated financial statements, have been audited by one of the joint auditors.

Report on Other Legal and Regulatory Requirements

1. As required by sub-section 3 of Section 143 of the Act, we report, to the extent applicable, that:

- (a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements;
- (b) in our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books;
- (c) the consolidated balance sheet, the consolidated statement of profit and loss, and the consolidated cash flow statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements;
- (d) in our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- (e) the matter described under the Emphasis of Matter paragraph above, in our opinion, may have an adverse effect on the functioning of the Company;
- (f) on the basis of the written representations received from the directors of the Holding Company as on 31 March 2017, and taken on record by the Board of Directors of the Holding Company and the report of the one of the joint auditors of its subsidiary companies in India, none of the Directors of the Group companies incorporated in India is disqualified as on 31 March 2017, from being appointed as a Director of that Company in terms of Section 164 (2) of the Act;
- (g) with respect to the adequacy of the internal financial controls over financial reporting of the Holding Company and its subsidiaries companies and its associate company, which incorporated in India and the operating effectiveness of such controls, refer to our separate report in "Annexure A"; and
- (h) with respect to the other matters to be included in the auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the report of one of the joint auditors, on separate financial statements and other financial information of the subsidiaries as noted in the other matter paragraph:
 - i. The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group. Refer Note 33 to the consolidated financial statements;
 - ii. The Group did not have any material foreseeable losses on long term contracts including derivative contracts;
 - iii. There were no amounts required to be transferred to the Investor Education and Protection Fund by the Group during the year ended 31 March 2017; and
 - iv. The Holding Company and its subsidiaries companies incorporated in India has provided requisite disclosures in the consolidated financial statements as regards its holding and dealings in Specified Bank Notes as defined in the Notification S.O. 3407(E) dated the 8th November, 2016 of the Ministry of Finance, during the period from 8 November, 2016 to 30 December, 2016 of the Group entities as applicable. Based on audit procedures performed and the representations provided to us by the management, we report that the disclosures are in accordance with the books of account maintained by the those entities for the purpose of preparation of the consolidated financial statements and as produced to us by the management and by one of the joint auditors of the respective Group entities. Refer Note 43 to the consolidated financial statements.

For B S R & CO. LLP

Chartered Accountants

(Firm's Registration No: 101248W/W-100022)

Bhavesh Dhupelia

Partner

Membership No. 042070

Place : Mumbai

Date : 30 May, 2017

For CHATURVEDI & SHAH

Chartered Accountants

(Firm's Registration No. 101720W)

Parag D. Mehta

Partner

Membership No. 113904



Annexure - A to the Independent Auditors' Report – 31 March, 2017

(Referred to in our report of even date)

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended 31 March 2017, we have audited the internal financial controls over financial reporting of Jet Airways (India) Limited ("the Holding Company"), its subsidiary companies and its associate (together referred to as "the Group" which are companies incorporated in India, as of that date.

Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding Company and its subsidiary companies and associate company, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Group's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") issued by ICAI and the Standards on Auditing, issued by the ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence by us and by one of the joint auditors for the subsidiaries audited by them and in terms of then report referred to in the Other Matter paragraph below is sufficient and appropriate to provide a basis for our audit opinion on the Group's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to



Annexure to the Auditors' Report (contd.) – 31 March, 2017

the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion to the best of our information and according to the explanations given to us, the Holding Company, its subsidiary companies and its associate company, which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the ICAI.

Other Matters

Our aforesaid reports under section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting in so far as it related to subsidiaries companies and associate company which are companies incorporated in India, is based on the consideration of the report of one of its joint auditors, of such companies incorporated in India.

For B S R & CO. LLP

Chartered Accountants

(Firm's Registration No: 101248W/W-100022)

Bhavesh Dhupelia

Partner

Membership No. 042070

Place : Mumbai

Date : 30 May, 2017

For CHATURVEDI & SHAH

Chartered Accountants

(Firm's Registration No. 101720W)

Parag D. Mehta

Partner

Membership No. 113904



Consolidated Balance Sheet as at 31st March, 2017

(₹ in lakhs)

| Particulars | Note No. | As at 31 st March, 2017 | As at 31 st March, 2016 |
|---|----------|---------------------------------------|---------------------------------------|
| EQUITY AND LIABILITIES | | | |
| Shareholders' funds | | | |
| Share capital | 2 | 11,360 | 11,360 |
| Reserves and surplus | 3 | (501,348) | (532,404) |
| | | (489,988) | (521,044) |
| Non-current liabilities | | | |
| Long term borrowings | 4 | 697,076 | 621,033 |
| Deferred tax liability (Net) | 5 | - | - |
| Other long term liabilities | 6 | 8,071 | 90,353 |
| Long term provisions | 7 | 49,893 | 37,522 |
| | | 755,040 | 748,908 |
| Current liabilities | | | |
| Short term borrowings | 8 | 25,252 | 302,106 |
| Trade payables | 9 | | |
| - For dues to micro and small enterprises | | 287 | 292 |
| - For dues to others | | 487,012 | 611,711 |
| Other current liabilities | 10 | 679,229 | 584,103 |
| Short term provisions | 11 | 3,519 | 3,654 |
| | | 1,195,299 | 1,501,866 |
| TOTAL | | 1,460,351 | 1,729,730 |
| ASSETS | | | |
| Non-current assets | | | |
| Fixed assets | | | |
| Property plant and equipment | 12 | 653,986 | 877,758 |
| Intangible assets | 13 | 3,589 | 2,905 |
| Capital work-in progress | | 70,930 | 410 |
| | | 728,505 | 881,073 |
| Goodwill on consolidation | 32 | - | - |
| Non-current investments | 14 | 72,742 | 67,939 |
| Long term loans and advances | 15 | 105,756 | 138,765 |
| Other non-current assets | 16 | 55 | 3,823 |
| | | 178,553 | 210,527 |
| Current assets | | | |
| Current investments | 17 | 53,400 | 50,000 |
| Inventories | 18 | 50,612 | 106,410 |
| Trade receivables | 19 | 137,618 | 162,708 |
| Cash and bank balances | 20 | 154,218 | 148,813 |
| Short term loans and advances | 21 | 139,395 | 149,501 |
| Other current assets | 22 | 18,050 | 20,698 |
| | | 553,293 | 638,130 |
| TOTAL | | 1,460,351 | 1,729,730 |
| Significant accounting policies | 1 | | |
| The accompanying notes are an integral part of the financial statements | 2-45 | | |

As per our attached report of even date

For BSR & Co. LLP
Chartered Accountants
Firm's Registration No:
101248W/W-100022

For Chaturvedi & Shah
Chartered Accountants
Firm's Registration No:
101720W

Bhavesh Dhupelia
Partner
Membership No. 042070

Parag D. Mehta
Partner
Membership No. 113904

Date: 30th May, 2017
Place: Mumbai

On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Rigney (DIN: 06540653)
Vikram Mehta (DIN: 00041197)
Ranjan Mathai (DIN: 07572976)
Rajshree Pathy (DIN: 00001614)
S. Vishvanathan (DIN: 02255828)
Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)

Chairman

Director

Whole Time Director

Amit Agarwal (Membership No. 056880)
Kuldeep Sharma (Membership No. 2941)

Acting CEO & CFO
Company Secretary

Consolidated Statement of Profit and Loss for the Year Ended 31st March, 2017

(₹ in lakhs)

| Particulars | Note No. | For the year ended 31 st March, 2017 | For the year ended 31 st March, 2016 |
|---|----------|---|---|
| Income | | | |
| Revenue from operations | 23 | 2,269,258 | 2,232,108 |
| Other income | 24 | 97,733 | 58,498 |
| Total revenue | | 2,366,991 | 2,290,606 |
| Expenses | | | |
| Aircraft fuel expenses | | 593,593 | 540,337 |
| Employee benefit expenses | 25 | 314,123 | 253,233 |
| Selling and distribution expenses | 26 | 253,328 | 236,079 |
| Aircraft and engine lease rentals | 38 B (b) | 242,780 | 228,572 |
| Depreciation and amortisation | 27 | 88,766 | 99,624 |
| Finance cost | 28 | 85,263 | 88,498 |
| Other expenses | 29 | 750,118 | 738,870 |
| Total expenses | | 2,327,971 | 2,185,213 |
| Profit before exceptional items and tax | | 39,020 | 105,393 |
| Exceptional items (Net) | 30 | - | 14,802 |
| Profit before tax | | 39,020 | 120,195 |
| Tax expense | | | |
| - Current tax | | - | 1 |
| - (Excess) / short tax provisions (Net) for earlier years | | (20) | - |
| Profit before share of profit of associate | | 39,040 | 120,194 |
| Share of profit of associate | | 4,805 | 971 |
| Profit for the year | | 43,845 | 121,165 |
| Earnings per equity share: (face value ₹10 per share) | | | |
| Basic and diluted (in ₹) | 31 | 38.60 | 106.66 |
| Significant accounting policies | 1 | | |
| The accompanying notes are an integral part of the financial statements | 2-45 | | |

As per our attached report of even date

For BSR & Co. LLP
Chartered Accountants
Firm's Registration No:
101248W/W-100022

For Chaturvedi & Shah
Chartered Accountants
Firm's Registration No:
101720W

Bhavesh Dhupelia
Partner
Membership No. 042070

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Date: 30th May, 2017
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Chairman

Director

Whole Time Director

Amit Agarwal (Membership No. 056880)
Kuldeep Sharma (Membership No. 2941)

Acting CEO & CFO
Company Secretary



Consolidated Cash Flow Statement for the Year Ended 31st March, 2017

(₹ in lakhs)

| Particulars | Note No. | For the Year Ended 31 st March, 2017 | For the Year Ended 31 st March, 2016 |
|--|----------|---|---|
| Cash flow from operating activities : | | | |
| Net profit before tax | | 39,020 | 120,195 |
| Adjustment for : | | | |
| Exceptional items | 30 | - | (14,802) |
| Depreciation and amortisation | 27 | 88,766 | 99,624 |
| Provision for stock obsolescence | | - | 7,214 |
| Profit on sale of property, plant and equipments (net) | | (9,278) | (111) |
| Loss on scrapping of property, plant and equipments | | 70 | - |
| Profit on sale of investments | | (944) | (233) |
| Profit on development of leasehold land | 24 | (15,466) | - |
| Finance cost | 28 | 85,263 | 88,498 |
| Interest on income tax refund | | (1,726) | (526) |
| Interest on bank and other deposits | | (8,106) | (9,865) |
| Provision no longer required written back | | (32,601) | (8,067) |
| Provision for compensated absences and gratuity | 25 | 11,741 | 3,205 |
| Unrealised foreign exchange losses (net) | | 726 | 12,013 |
| Provision for Bad and doubtful debts | | 114 | 1,781 |
| Provision for doubtful deposit / advances | | - | 419 |
| Bad debts written off | | 81 | 31 |
| Recognition upon fulfilment of commitment | | (31,155) | (34,688) |
| Inventory scrapped during the year | | 312 | 3,886 |
| Operating profit before working capital changes | | 126,817 | 268,574 |
| Adjustment for : | | | |
| Inventories | | (7,253) | (21,160) |
| Trade receivables | | 8,814 | (25,031) |
| Loans and advances | | 36,627 | (26,651) |
| Trade and other payables | | (72,150) | 55,216 |
| Cash generated from operations | | 92,855 | 250,948 |
| Direct taxes refund (net) | | 8,278 | 215 |
| Net cash flow generated from operating activities | | 101,133 | 251,163 |
| Cash flow from investing activities : | | | |
| Purchase of property, plant and equipments (including capital work in progress) | | (22,932) | (26,760) |
| Proceeds from sale of property, plant and equipments | | 156,791 | 221 |
| Purchase of current investments | | (3,205,521) | (794,442) |
| Sale of current investments | | 3,203,065 | 744,675 |
| Sale / (purchase) of non-current investments | | 2 | (3) |
| Changes in fixed deposits with banks (Refer Note 2 below) | | 20,008 | (6,227) |
| Interest received on bank and other deposits | | 8,592 | 10,885 |
| Net cash flow from / (used in) investing activities | | 160,005 | (71,651) |

Consolidated Cash Flow Statement for the Year Ended 31st March, 2017 (Contd.)

(₹ in lakhs)

| Particulars | Note No. | For the Year Ended 31 st March, 2017 | For the Year Ended 31 st March, 2016 |
|--|----------|---|---|
| Cash flow from financing activities | | | |
| Net decrease in short term loans | | (276,854) | (68,553) |
| Proceeds from long term loans during the year | | 355,867 | 79,890 |
| Repayment of long term loans during the year | | (232,518) | (168,441) |
| Finance cost | | (85,530) | (88,662) |
| Net cash used in financing activities | | (239,035) | (245,766) |
| Net increase / (decrease) in cash and cash equivalents | | 22,103 | (66,254) |
| Cash and cash equivalents at the beginning of the year (Refer Note 1 below) | 20 | 31,656 | 97,910 |
| Cash and cash equivalents at end of the year (Refer Note 1 below) | 20 | 53,759 | 31,656 |

NOTES:

- 1) Cash and Cash Equivalents for the year ended 31st March, 2017 includes Unrealised Gain (net) of ₹ 3,624 lakhs (Previous Year ₹ 5,407 lakhs) on account of translation of Foreign Currency Bank Balances.
- 2) Fixed Deposits with Banks having a maturity period of more than three months aggregating to ₹ 100,459 lakhs (Previous Year ₹ 117,157 lakhs) are not included in Cash and Cash Equivalents.

As per our attached report of even date

For BSR & Co. LLP
Chartered Accountants
Firm's Registration No:
101248W/W-100022

For Chaturvedi & Shah
Chartered Accountants
Firm's Registration No:
101720W

Bhavesh Dhupelia
Partner
Membership No. 042070

Parag D. Mehta
Partner
Membership No. 113904

Date: 30th May, 2017
Place: Mumbai

On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Rigney (DIN: 06540653)
Vikram Mehta (DIN: 00041197)
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Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)

Chairman

Director

Whole Time Director

Amit Agarwal (Membership No. 056880)
Kuldeep Sharma (Membership No. 2941)

Acting CEO & CFO
Company Secretary



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)**1. SIGNIFICANT ACCOUNTING POLICIES****A. BASIS OF PREPARATION OF FINANCIAL STATEMENTS :**

These accompanying Consolidated Financial Statements of Jet Airways (India) Limited ("the Holding Company"), its wholly owned Subsidiaries and its Associate (together "the Company / Group") have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) and complies with Accounting Standards specified under section 133 of the Companies Act, 2013 ('the Act') read with rule 7 of the Companies (Accountants) Rules 2014, read with Companies (Accounting Standards) Amendment Rules, 2016, applicable with effect from 1st April, 2016 and other generally accepted accounting principles (GAAP) in India, to the extent applicable.

The financial statements are prepared on accrual basis under the historical cost convention,. The Financial Statements are presented in Indian rupees rounded off to the nearest rupees in lakhs.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in schedule III to the Act. Based on the nature of the services and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months for the purpose of current or non-current classification of assets and liabilities.

The Consolidated Financial Statement have been prepared to the extent possible in the same format as that adopted by the Holding Company for its separate Financial Statement. The Financial Statement of the Subsidiaries and Associate used in the consolidation are drawn upto the same reporting date as that of the holding company, viz. 31st March, 2017. On 10th March, 2017, Airjet ground Services Limited was incorporated as wholly owned subsidiary for carrying out the work of Ground handling and other allied services at the airports and accordingly accounts for the period 10th March, 2017 to 31st March, 2017 were prepared for consolidation.

- a) The Consolidated Financial Statements present the consolidated accounts of Jet Airways (India) Limited with the following Subsidiaries and Associate:

| Name of the Subsidiary / Associate Company | Country of Incorporation | Extent of Holding as on 31st March, 2017 | Extent of Holding as on 31st March, 2016 |
|--|---------------------------------|--|--|
| Subsidiaries | | | |
| Jet Lite (India) Limited | India | 100% | 100% |
| Airjet Ground Services Limited w.e.f 10 th March, 2017 | India | 100% | - |
| Jet Airways Training Academy Private Limited (till 15 th January, 2016) | India | - | 100% |
| Associate | | | |
| Jet Privilege Private limited | India | 49.90% | 49.90% |

B. PRINCIPLES OF CONSOLIDATION :

- a) The Financial Statements of the Holding Company and its Subsidiary Companies have been consolidated on a line-by-line basis by adding together the book value of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and intra-group transactions and the unrealised profits / losses.
- b) The Consolidated Financial Statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented, to the extent possible, in the same manner as the Holding Company's separate Financial Statements.
- c) The excess of cost of investment in the Subsidiary Companies over the Holding Company's portion of the equity of the Subsidiary Companies at the date of investment made is recognised in the Financial Statements as Goodwill.
- d) The Consolidated Financial Statement include the share of profit / (loss) of Associate Company in which the Company has significant influence and which is neither a Subsidiary nor a Joint venture, which are accounted under the "Equity Method" as per which the share of profit / (loss) of the associate Company has been added to / deducted from the cost of the investment and its share of pre-acquisition of profits / (losses) is reflected as Capital Reserve / Goodwill in the carrying value of investment in accordance with Accounting Standard 23 (AS 23) on "Accounting for investment in Associates in Consolidated Financial Statement".



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

C. USE OF ESTIMATES :

The preparation of Financial Statements in conformity with generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets, liabilities and the disclosure of contingent liabilities on the date of the Financial Statements and the reported amount of revenue and expenses during the reporting period. Differences between the actual results and estimates are recognised in the period in which the results are known / materialized.

D. REVENUE RECOGNITION :

- a) Passenger and Cargo income are recognised on flown basis, i.e. when the services are rendered.
- b) The sales of tickets / airway bills (sales net of refunds) are initially credited to the "Forward Sales Account". Income recognised as indicated above is reduced from the "Forward Sales Account" and the balance, net of commission and discount thereon, is shown under Other Current Liabilities.
- c) The unutilised balances in "Forward Sales Account" are recognised as income based on historical statistics, data and management estimates and considering Company's refund policy.
- d) Lease income on the Aircraft given on operating lease is recognised in the Statement of Profit and Loss on an accrual basis over the period of lease to the extent there is no significant uncertainty about the measurability and ultimate realisation.
- e) Interest Income is recognised on time proportionate basis taking into the account the amount outstanding.

E. EXPORT INCENTIVE :

Export incentive available under prevalent scheme is accrued in the year when the right to receive credit as per the terms of the scheme is established in respect of exports made and are accounted to the extent there is no significant uncertainty about the measurability and ultimate utilization of such duty credit.

F. COMMISSION :

As in the case of revenue, the commission paid / payable on sales including any over-riding commission is recognised only on flown basis.

G. EMPLOYEE BENEFITS :

a) Defined Contribution plan :

A defined contribution plan is a post-employment benefit plan under which entity pays specified contributions to a separate entity and has no obligation to pay any future amounts. Company's contribution paid / payable for the year to defined contribution schemes are charged to Statement of Profit and Loss.

b) Defined Benefit and Other Long Term Benefit plan :

Company's liabilities towards defined benefit plans and other long term benefit plans are determined using the Projected Unit Credit Method. Actuarial valuations under the Projected Unit Credit Method are carried out at the balance sheet date. Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period of occurrence of such gains and losses. Past service cost is recognised immediately to the extent the benefits are vested, otherwise it is amortised on straight-line basis over the remaining average period until the benefits become vested.

The employee benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost.

c) Short Term Employee Benefits :

Short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised undiscounted during the period the employee renders services. Such benefits include salaries, wages, bonus and ex-gratia



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

H. FIXED ASSETS :

a) Property Plant and Equipment:

Owned Property plant and equipment are stated at cost less accumulated depreciation and impairment loss, if any. All costs relating to acquisition and installation of property, plant and equipments up to the time the assets get ready for their intended use are capitalized.

Parts that are significant in cost in relation to the total cost of an asset having a different useful life than the remaining asset are identified and accounted as separate components.

Property plant and equipment under construction are disclosed as capital work in progress. Advances paid for acquisition of property plant and equipment are disclosed under long term loans and advances.

During the year, pursuant to the notification of Companies (Accounting Standards) Amendment Rules 2016 and per the requirements of the revised Accounting Standard (AS) 10 'Property, plant and equipment' (applicable from 1st April 2016), the Holding Company has decided to adopt historical cost model for all its class of fixed assets (from revaluation model recognized for certain assets i.e. aircraft and leasehold property)

Spare parts are recognised as property plant and equipment when it meets the definition of Property, plant and equipment.

The cost of improvements to Leased Properties as well as customs duty / modification cost incurred on Aircraft taken on operating lease have been capitalized and disclosed appropriately.

b) Intangible Assets :

Intangible assets are recognised only if acquired and it is probable that the future economic benefits that are attributable to the assets will flow to the enterprise and the cost of assets can be measured reliably. The intangible assets are recorded at cost and are carried at cost less accumulated amortisation and accumulated impairment losses, if any.

c) Assets Taken on Lease :

i. **Operating Lease:** Rentals are expensed with reference to the Lease Term and other considerations.

ii. **Finance Lease / Hire Purchase:** The lower of the fair value of the assets and the present value of the minimum lease rentals is capitalized as Fixed Assets with corresponding amount shown as Lease Liability (Outstanding Hire Purchase / Finance Lease Installments). The principal component of the lease rentals is adjusted against the leased liability and interest component is charged to the Statement of Profit and Loss.

I. IMPAIRMENT OF ASSETS :

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss, if any, is charged to the Statement of Profit and Loss in the year in which an asset is identified as impaired. However, an impairment loss on a revalued asset is recognised directly against the revaluation surplus held for the asset to the extent that the impairment loss does not exceed the amount held in revaluation surplus for the same asset. The impairment loss recognised in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.

J. DEPRECIATION / AMORTISATION :

a) Depreciation on property, plant and equipment are provided on the 'Straight Line Method' over the useful life of assets as prescribed in Schedule II of the Companies Act, 2013. Further, Parts that are significant in cost in relation to the total cost of an asset having a different useful life than the remaining asset are depreciated over their respective remaining useful life. Expenditure incurred on improvements of assets acquired on operating lease is written off evenly over the balance period of the lease. Premium on leasehold land is amortised over the period of lease.

b) Intangible assets are amortised on straight line basis as follows :

- i. Landing Rights acquired are amortised over a period not exceeding 20 years. Amortisation period exceeding 10 years is applied considering industry experience and expected asset usage.
- ii. Trademarks are amortised over 10 years.
- iii. Computer Software is amortised over a period not exceeding 36 months.

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

K. INVESTMENTS :

Current Investments are carried at lower of cost or quoted / fair value. Long Term Investments are stated at cost. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary.

L. BORROWING COSTS :

Borrowing costs attributable to the acquisition or construction of a qualifying asset are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.

M. FOREIGN CURRENCY TRANSACTIONS / TRANSLATION :

- a) Transactions in foreign currencies are recorded at the exchange rates prevailing on the date of transaction. Monetary items are restated at the period-end rates and Non-monetary foreign currency items are not restated at the period-end rates.
- b) The exchange difference between the rate prevailing on the date of transaction and on settlement / restatement (other than those relating to long term foreign currency monetary items) is recognised as income or expense, as the case may be.

The exchange differences relating to long term foreign currency monetary items are accounted in line with the notifications issued by the Ministry of Corporate Affairs (MCA) dated 29th December, 2011 and 9th August, 2012 as under:

- (i) to the extent they relate to financing the acquisition of Property plant and equipment and not regarded as interest, are added to or subtracted from the cost of such Property plant and equipment and depreciated over the balance useful life of the asset;
- (ii) in other cases such differences are accumulated in 'Foreign Currency Monetary Item Translation Difference Account' (FCMITDA) under reserves and surplus and amortised in the Statement of Profit and Loss over the balance term of the long term monetary item.
- c) In case of forward exchange contracts entered into to hedge the foreign currency exposure in respect of monetary items, the difference between the exchange rate on the date of such contracts and the period end rate is recognised in the Statement of Profit and Loss. Any profit / loss arising on cancellation of forward exchange contract is recognised as income or expense of the year. Premium / Discount arising on such forward exchange contracts is amortised as income / expense over the life of contract.

N. INVENTORIES :

Inventories are valued at cost or Net Realizable Value (NRV), whichever is lower. Cost of inventories comprises of all costs of purchase and other incidental cost incurred in bringing them to present location and condition. Cost is determined using the Weighted Average method. Provision is made for the obsolescence and other anticipated losses, whereas considered necessary. During the year, pursuant to notification G.S.R. 364(E) dated 30th March, 2016, the company has reclassified/capitalized certain eligible spare parts to property, plant and equipment from inventories.

O. AIRCRAFT MAINTENANCE AND REPAIR COSTS :

Aircraft Maintenance, Auxiliary Power Unit (APU), Engine Maintenance and Repair costs are expensed on incurrence as incurred except with respect to Engines / APU which are covered by third party maintenance agreement and these are accounted in accordance with the relevant terms.

P. TAXES :

Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income tax Act, 1961.

Deferred tax resulting from "timing differences" between book and taxable profit is accounted for using the tax rates and laws that have been enacted or substantively enacted as on the balance sheet date. The deferred tax asset is recognised and carried forward only to the extent that there is a reasonable / virtual certainty, as the case may be, that the asset will be realised in future.

Q. SHARE ISSUE EXPENSES :

Issue Expenses are adjusted against the Securities Premium Account.



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

R. SALE AND LEASE BACK TRANSACTION :

Profit or loss on Sale and Lease back arrangements resulting in operating leases are recognised, in case the transaction is established at fair value, else the excess over the fair value is deferred and amortised over the period for which the asset is expected to be used.

S. ACCOUNTING FOR DERIVATIVE INSTRUMENTS :

Interest Rate Swaps, Currency Option, Currency Swaps and other products, entered into by the Company for hedging the risks of foreign currency exposure (including interest rate risk) are marked to market and losses, if any, is accounted based on the principles of prudence as enunciated in Accounting Standard 1 (AS 1) "Disclosure of Accounting Policies".

T. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS :

Provisions involving a substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the notes when there is possible obligation out of past event. Contingent Assets are neither recognised nor disclosed in the financial statements.

U. PRELIMINARY EXPENSES:

Preliminary expenses are written off in the period in which it incurred.

2. SHARE CAPITAL

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|--------|
| | 2017 | 2016 |
| Authorised : | | |
| 180,000,000 Equity Shares of ₹ 10/- each | 18,000 | 18,000 |
| (Previous Year 180,000,000 Equity Shares of ₹ 10/- each) | | |
| 20,000,000 Preference Shares of ₹ 10/- each | 2,000 | 2,000 |
| (Previous Year 20,000,000 Preference Shares of ₹ 10/- each) | | |
| | 20,000 | 20,000 |
| Issued, Subscribed and Paid Up : | | |
| 113,597,383 Equity Shares : Face value of ₹ 10/- each fully paid up | 11,360 | 11,360 |
| (Previous Year 113,597,383 Equity Shares of ₹ 10/- each fully paid up) | | |
| TOTAL | 11,360 | 11,360 |

a. Reconciliation of Number of Shares

| Particulars | As at 31 st March, | | | |
|--|-------------------------------|---------------|------------------|------------|
| | 2017 | | 2016 | |
| | Number of shares | ₹ in lakhs | Number of shares | ₹ in lakhs |
| Equity Shares : Face value of ₹ 10/- each | | | | |
| As at the beginning of the year | 113,597,383 | 11,360 | 113,597,383 | 11,360 |
| As at the end of the year | 113,597,383 | 11,360 | 113,597,383 | 11,360 |

b. Shareholders holding more than 5% of Equity Share Capital in the Company

| Name of the Shareholders | As at 31 st March, | | | |
|--------------------------|-------------------------------|-----------------------|------------------|-----------------------|
| | 2017 | | 2016 | |
| | Number of shares | Percentage of holding | Number of shares | Percentage of holding |
| Mr. Naresh Goyal | 57,933,665 | 51.00 % | 57,933,665 | 51.00 % |
| Etihaad Airways (PJSC) | 27,263,372 | 24.00 % | 27,263,372 | 24.00 % |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

c. Terms / Rights attached to Equity Shares

The Company has only one class of Equity Shares having a par value of ₹ 10/-. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividends if any, in Indian rupees. The dividend proposed, if any, by the Board of Directors is subject to the approval of the Shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the holders of Equity Shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the Shareholders.

3. RESERVES AND SURPLUS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|------------------|
| | 2017 | 2016 |
| Capital Reserve (Refer Note 14) | | |
| As per last Balance Sheet | 199 | 199 |
| Add : Depository Certificates / Shares received free of cost | | |
| * ₹ 8,662 | * | # |
| # ₹ 1,885 | 199 | 199 |
| Capital Redemption Reserve | | |
| As per last Balance Sheet | 5,558 | 5,558 |
| Debenture Redemption Reserve | | |
| As per last Balance Sheet | 1,747 | - |
| Add: Transfer from surplus in the statement of Profit & Loss | 3,495 | 1,747 |
| | 5,242 | 1,747 |
| Securities Premium Account | | |
| As per last Balance Sheet | 344,253 | 344,253 |
| Less: utilised during the year | 1,470 | - |
| | 342,783 | 344,253 |
| Revaluation Reserve | | |
| As per last Balance Sheet | 31,537 | 31,537 |
| Less : Reversed during the year (Refer Note 12(3)) | 31,537 | - |
| | - | 31,537 |
| General Reserve | | |
| As per last Balance Sheet | - | - |
| Add: Addition during the year (Refer Note 12(3)) | 2,098 | - |
| | 2,098 | - |
| Foreign Currency Monetary Item Translation Difference Account | | |
| As per Last Balance Sheet | (16,437) | (6,709) |
| Add : Addition during the year | 9,148 | (16,275) |
| Less: Amortisation during the year | 8,972 | 6,547 |
| | 1,683 | (16,437) |
| Deficit in Statement of Profit and Loss | | |
| As per last Balance Sheet | (899,261) | (1,018,679) |
| Add : Profit for the year | 43,845 | 121,165 |
| Less: Transfer to Debenture redemption reserve | (3,495) | (1,747) |
| | (858,911) | (899,261) |
| TOTAL | (501,348) | (532,404) |



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

4. LONG TERM BORROWINGS

(₹ in lakhs)

| Particulars | As at 31 st March, | | | |
|--|-------------------------------|----------------|----------------|----------------|
| | 2017 | | 2016 | |
| | Current | Non-Current | Current | Non-Current |
| i) Non-Convertible Debentures (Refer Note (a) below) | - | 69,890 | - | 69,890 |
| ii) Term Loans | | | | |
| From Banks | | | | |
| Secured Loans | | | | |
| Rupee Term Loans (Refer Note (b) below) | 31,965 | 117,452 | 4,717 | - |
| Foreign Currency Term Loans (Refer Note (b), (c) and (d) below) | 75,391 | 198,473 | 54,753 | 97,180 |
| Unsecured Loans : | | | | |
| From Banks | - | 90,790 | - | 92,757 |
| Foreign Currency Term Loan (Refer Note (e) below) | | | | |
| From Others | 3,502 | 16,083 | 398 | 20,009 |
| Foreign Currency Term Loan (Refer Note (f) below) | | | | |
| iii) Long Term Maturities of Finance Lease Obligations / Hire Purchase (Refer Note (g) below) | 76,500 | 204,388 | 98,279 | 341,197 |
| TOTAL | 187,358 | 697,076 | 158,147 | 621,033 |

Security and Salient Terms :

- 6,989 Non-Convertible Debentures (NCD) were issued in September 2015 at a face value of ₹ 1,000,000 per debenture. These debentures are redeemable at the end of five years from the date of allotment at a premium of ₹ 70,100 per debenture. These NCDs are unsecured and carry an interest rate of 20.64 % p.a. payable quarterly.
- Rupee Term Loans of ₹ 149,417 lakhs (Previous Year ₹ 4,717 lakhs) and Foreign Currency Term Loan of ₹ 10,324 lakhs (Previous Year ₹ 15,875 lakhs) are secured by way of a first pari-passu charge on domestic credit card realization, both present and future.
These loans are repayable in monthly instalments by March 2022. Interest rates are linked to respective Banks MCLR / LIBOR plus Margin.
- Foreign Currency Term Loans of ₹ 82,176 lakhs (Previous Year ₹ 46,862 lakhs) are secured by way of a pari-passu charge on all the current and future international credit card realizations, received into a Trust and Retention Account maintained with the Banks together with a First hypothecation charge on the four flight simulators and an exclusive charge on Fixed Deposits aggregating to ₹ 10,435 lakhs (Previous Year ₹ 10,435 lakhs) with maturity value of ₹ 11,414 lakhs.
These loans are repayable in monthly instalments by September, 2021. Interest rates are linked to LIBOR plus Margin.
- Foreign Currency Term Loan of ₹ 181,364 lakhs (Previous Year ₹ 89,196 lakhs) is secured by way of First Charge on: (i) IATA BSP receivables from the Kingdom of Saudi Arabia, United Arab Emirates, Qatar, Oman, Bahrain and Kuwait (ii) Revenue Account, Debt Service Reserve Account and Receivable Collection Account, maintained with the lead Bank.
These loans are repayable in monthly instalments by August, 2021. Interest rates are linked to LIBOR plus Margin.
- Foreign Currency Term Loan of ₹ 90,790 lakhs (Previous Year ₹ 92,757 lakhs) is availed against a corporate guarantee given by one of the Shareholder to the lender. In return, the Company has hypothecated one of its B737 Aircraft in favour of that Shareholder; however, creation of pledge on 54,772 shares held in Jet Privilege Private Limited is pending.

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

The loan is repayable by way of a bullet payment in March, 2019. Interest rates are linked to LIBOR plus Margin.

- f. Foreign Currency Term Loan is repayable within 39 instalments starting March 2017. Interest rate is linked to LIBOR plus margin thereon is payable on monthly basis.
- g. (i) Finance Lease obligation for six aircraft secured by Corporate Guarantees provided by the Subsidiary Company aggregating to ₹ 111,780 lakhs equivalent to USD 1,724 lakhs (Previous Year ₹ 161,492 lakhs equivalent to USD 2,437 lakhs).
- (ii) Repayable in quarterly / half yearly instalments over a period of twelve years from the date of disbursement of the respective loans. Interest rate are linked to LIBOR plus margin.

5. DEFERRED TAX LIABILITY (NET)

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|----------|
| | 2017 | 2016 |
| Deferred Tax Liability | | |
| Related to Fixed Assets | 166,446 | 135,818 |
| Deferred Tax Asset | | |
| Other Disallowances under Income tax Act, 1961 | 38,483 | 34,991 |
| Unabsorbed Depreciation / Business Loss (Refer Note below) | 127,963 | 100,827 |
| Net Deferred Tax Liability at the end of the year | - | - |

Note :

In the absence of virtual certainty, Deferred Tax Asset on account of unabsorbed depreciation and business loss has been recognised to the extent it can be realised against reversal of deferred tax liability.

6. OTHER LONG TERM LIABILITIES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|---------------|
| | 2017 | 2016 |
| Advance from Developer (Refer Note below) | - | 51,831 |
| Advance / Deposit from Customers | 6,601 | 8,099 |
| Premium Payable on Redemption of Debentures | 1,470 | - |
| Deferred Revenue (Refer Note 41) | - | 30,423 |
| TOTAL | 8,071 | 90,353 |

Note:

The Company had entered into an agreement with Godrej Buildcon Private Limited, Mumbai (GBPL) for the development of its plot of land, situated at Bandra-Kurla Complex, Mumbai, taken on long term lease from MMRDA. The development has since been completed and during the year the Company has taken possession of its entitled share of office space in the developed plot land and has recorded ₹ 70,265 lakhs in Capital-work-in-progress. During the year, the Company has further received a credit of an amount of ₹ 2,989 lakhs (Previous Year ₹ 15,331 lakhs net of TDS of ₹ 154 lakhs) as its share of accrued profit from the said project until 31st March, 2017. Consequent upon the completion of the development, the advance received from the developer together with the profit accrued to the Company till 31st March, 2017 aggregating to ₹ 54,820 lakhs has been adjusted against the carrying value of the leasehold land amounting to ₹ 39,354 lakhs and the balance of ₹ 15,466 lakhs has been accounted as 'Other income'. The balance outstanding to GBPL amounted to ₹ 52,129 lakhs and recorded under 'other current liabilities'.



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)
7. LONG TERM PROVISIONS

(₹ in lakhs)

| Particulars | As at 31 st March, | | | |
|--|-------------------------------|---------------|--------------|---------------|
| | 2017 | | 2016 | |
| | Current | Non-Current | Current | Non-Current |
| a) Provision for Employee Benefits (Refer Note 36) | | | | |
| Provision for Gratuity | 1,117 | 17,406 | 814 | 11,090 |
| Provision for Compensated Absences | 2,386 | 6,451 | 1,080 | 4,528 |
| b) Other Provisions | | | | |
| Redelivery of Aircraft | - | 26,036 | 1744 | 21,904 |
| TOTAL | 3,503 | 49,893 | 3,638 | 37,522 |

Redelivery of Aircraft:

As per Accounting Standard 29, Provisions, Contingent Liabilities and Contingent Assets, given below is the movement in provision for Redelivery of Aircraft.

The Company has in its fleet certain aircraft on operating lease. Per the terms of the lease agreements, the aircraft have to be redelivered to the lessors at the end of the lease term in certain stipulated technical condition. Such redelivery conditions would entail costs for technical inspection, maintenance checks, repainting costs prior to its redelivery and the cost of ferrying the aircraft to the location as stipulated in the lease agreements.

The Company, therefore, provides for such redelivery expenses, as contractually agreed, in proportion to the expired lease period.

(₹ in lakhs)

| Particulars | For the Year | |
|--|---------------|---------------|
| | 2016-17 | 2015-16 |
| Opening Balance | 23,648 | 19,008 |
| Add : Additional Provisions during the year* | 3,296 | 5,229 |
| Less : Amounts used during the year | (908) | (589) |
| Less : Unused amounts reversed during the year | - | - |
| Closing Balance | 26,036 | 23,648 |

***Note**

Additions include adjustment of gain of ₹ 758 lakhs (Previous Year Loss of ₹ 1,113 lakhs) on account of exchange fluctuation loss consequent to restatement of liabilities denominated in foreign currency. The cash outflow out of the above provisions as per the current terms under the lease agreements are expected as under :

(₹ in lakhs)

| Year | 2017 | | 2016 | |
|--------------|-----------------|---------------|-----------------|---------------|
| | No. of Aircraft | Amount | No. of Aircraft | Amount |
| 2016-17 | - | - | 4 | 1,744 |
| 2017-18 | - | - | - | - |
| 2018-19 | 6 | 2,540 | 6 | 2,349 |
| 2019-20 | 8 | 2,326 | 6 | 2,198 |
| 2020-21 | 36 | 10,196 | 30 | 8,071 |
| 2021-22 | 13 | 4,479 | 13 | 4,313 |
| 2022-23 | 12 | 3,265 | 11 | 2,740 |
| 2023-24 | 12 | 1,801 | 13 | 1,359 |
| 2024-25 | 9 | 1,308 | 9 | 874 |
| 2025-26 | 1 | 121 | - | - |
| TOTAL | 97 | 26,036 | 92 | 23,648 |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

8. SHORT TERM BORROWINGS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------------|
| | 2017 | 2016 |
| Secured : | | |
| Loans Repayable on Demand | | |
| From Banks | | |
| Rupee Loans (Refer Note (a), & (c) below) | 25,252 | 50,055 |
| Foreign Currency Loans (Refer Note (a) & (c) below) | - | 66,537 |
| Unsecured : | | |
| From Banks | | |
| Foreign Currency Loans (Refer Note (b) & (c) below) | - | 185,514 |
| TOTAL | 25,252 | 302,106 |

Security and Salient Terms :

- Loans aggregating to ₹ 25,252 lakhs (Previous Year ₹ 116,592 lakhs) are secured by way of hypothecation of Inventories (excluding Aircraft fuel), Debtors / Receivables [excluding (i) credit card receivables, (ii) IATA and BSP receivables from the Kingdom of Saudi Arabia, United Arab Emirates, Qatar, Oman, Bahrain and Kuwait, collectively called as Gulf receivables (iii) receivables from aircraft subleased but including claim receivables from aircraft lessors, Ground Support Vehicles / Equipment (excluding trucks, jeeps and other motor vehicles), Spares (including engines), Data Processing Equipment, other current assets excluding cash and bank balances and fixed deposits with bank both present and future, the residual Aircraft proceeds and all accounts of the borrower in which such aircraft proceeds are deposited in relation to existing fleet of 13 aircraft on pari passu basis. The Company has escrowed the entire IATA collection excluding Gulf receivables with the lead bank for facilitating interest servicing and regularisation in case of any irregularity.
- Foreign Currency Loan of ₹ Nil (Previous Year ₹185,514 lakhs) was availed against standby letter of credit issued by foreign banks backed by corporate guarantee provided by one of the Shareholders.
- The rate of interest for the loans listed in (a) & (b) are linked to respective Banks' MCLR / LIBOR plus Margin.

9. TRADE PAYABLES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------------|
| | 2017 | 2016 |
| Trade Payables | | |
| Total outstanding dues to Micro and Small Enterprises | 287 | 292 |
| Others for Goods and Services | 487,012 | 611,711 |
| TOTAL | 487,299 | 612,003 |

Disclosures relating to amounts payable as at the year-end together with interest paid / payable to Micro and Small Enterprises have been made in the accounts, as required under the Micro, Small and Medium Enterprises Development Act, 2006 to the extent of information available with the Company determined on the basis of intimation received from suppliers regarding their status and the required disclosure is given below:



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

(₹ in lakhs)

| Sr. No. | Particulars | As at 31 st March, | |
|---------|--|-------------------------------|------|
| | | 2017 | 2016 |
| a) | Principal amount remaining unpaid as on 31 st March | 287 | 292 |
| b) | Interest due thereon as on 31 st March | - | - |
| c) | Interest paid by the Company in terms of Section 16 of Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day during the year | - | - |
| d) | Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro, Small and Medium Enterprises Development Act, 2006 | - | - |
| e) | Interest accrued and remaining unpaid as at 31 st March | - | - |
| f) | Further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise | - | - |

10. OTHER CURRENT LIABILITIES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------------|
| | 2017 | 2016 |
| Current Maturities of Long Term Secured Loans (Refer Note 4) | 110,858 | 59,868 |
| Current Maturities of Finance Lease Obligation / Hire Purchase (Refer Note 4) | 76,500 | 98,279 |
| Interest Accrued but Not Due on Loans / Borrowings | 1,237 | 1,670 |
| Forward Sales (Net) [Passenger / Cargo] | 352,282 | 316,353 |
| Advance Received against Sub lease | 102 | 1,479 |
| Balance with Banks – Overdrawn as per Books | 66 | 6,476 |
| Statutory Dues Payable | 25,724 | 25,654 |
| Airport Dues Payable | 7,632 | 6,340 |
| Deposit / Advance From Customer / Vendors / Others | 19,482 | 19,174 |
| Deferred revenue (Refer Note 41) | 32,207 | 44,445 |
| Creditors for Capital Assets (Refer Note 6) | 52,129 | - |
| Other Payables | 1,010 | 4,365 |
| TOTAL | 679,229 | 584,103 |

11. SHORT TERM PROVISIONS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|--------------|
| | 2017 | 2016 |
| a) Provision for Employee Benefits (Refer Note 36) | | |
| Gratuity | 1,117 | 814 |
| Compensated Absences | 2,386 | 1,080 |
| b) Others | | |
| Wealth Tax (net of advance payment of tax) | 16 | 16 |
| Redelivery of Aircraft (Refer Note 7) | - | 1,744 |
| TOTAL | 3,519 | 3,654 |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

12. PROPERTY PLANT AND EQUIPMENT

| Nature of Asset | Gross Block (At Cost / Valuation) | | | Accumulated Depreciation/Impairment | | | Net Block | |
|---|-----------------------------------|---|--|-------------------------------------|-----------------------------------|---|------------------------------------|------------------------------------|
| | As at 1 st April, 2016 | Additions / Adjustments during the year | Deductions / Adjustments during the year | As at 31 st March, 2017 | As at 1 st April, 2016 | Additions / Adjustments during the year | As at 31 st March, 2017 | As at 31 st March, 2016 |
| Owned Tangible Assets | | | | | | | | |
| Freehold Land | 32 | - | - | 32 | - | - | 32 | 32 |
| Building | - | 26 | - | 26 | - | - | 26 | - |
| Plant and Machinery | 753 | - | 5 | 748 | 404 | 65 | 282 | 349 |
| Furniture and Fixtures | 4,291 | 247 | 685 | 3,853 | 3,379 | 286 | 3,066 | 912 |
| Electrical Fittings | 2,359 | 50 | 375 | 2,034 | 1,734 | 208 | 1,578 | 625 |
| Data Processing Equipments | 9,022 | 1,013 | 3,489 | 6,546 | 7,654 | 812 | 4,976 | 1,368 |
| Office Equipment | 5,140 | 146 | 1,315 | 3,971 | 4,809 | 123 | 3,624 | 331 |
| Ground Support Equipment | 8,939 | 529 | 2,178 | 7,290 | 5,211 | 527 | 3,597 | 3,728 |
| Vehicles | 399 | 825 | 94 | 1,130 | 294 | 51 | 257 | 105 |
| Ground Support Vehicles | 9,432 | 1,970 | 981 | 10,421 | 7,309 | 580 | 6,908 | 2,123 |
| Simulators | 20,941 | - | - | 20,941 | 13,179 | 1,360 | 14,539 | 7,762 |
| Spare Parts (Refer Note 5 below) | - | 131,258 | 9,971 | 121,287 | - | 6,710 | 57,595 | - |
| Aircraft and Spare Engines (Narrow Body- Refer Note 1, 2 and 3 below) | 205,975 | 571 | 145,047 | 61,499 | 104,044 | 9,602 | 31,662 | 101,931 |
| Leased Assets | | | | | | | | |
| Leasehold Land | 193,001 | - | 193,000 | 1 | 129,063 | 567 | - | 1 |
| (Refer Note 3&4 below) | | | | | | | | |
| Aircraft (Wide Body- Refer Note 2 below) | 1,175,487 | (1,023) | 157,527 | 1,016,937 | 489,653 | 64,428 | 482,088 | 685,834 |
| Improvement on Leased Aircraft | 19,316 | 72 | - | 19,388 | 10,967 | 1,290 | 12,257 | 8,349 |
| Improvement on Leased Property | 6,409 | 444 | 139 | 6,714 | 6,038 | 320 | 6,219 | 371 |
| TOTAL | 1,661,496 | 136,128 | 514,806 | 1,282,818 | 783,738 | 86,929 | 628,832 | 877,758 |
| Previous Year | 1,609,380 | 77,337 | 25,221 | 1,661,496 | 687,222 | 112,238 | 670,818 | 877,758 |

1) All the Aircraft (except two) are acquired on Hire-purchase / Finance Lease basis. Such Aircraft are charged by the Hirers / Lessors against the financing arrangements obtained by them.

2) Additions to Aircraft during the year include ₹ (4,177) lakhs [Net gain] (Previous Year ₹ 29,710 lakhs (Net Loss)) on account of Exchange Loss / (Gain) (Refer Note 34).

3) Pursuant to adoption of Companies (Accounting Standards) Amendment Rules 2016 and in accordance with the recognition principles of Accounting standard (AS) 10 on Property, Plant and Equipment the Company has opted for the Historical cost model and accordingly, revaluation related to lease hold land at Aircraft amounting to ₹ 24,018 lakhs and ₹ 5,421 lakhs were reversed during the current financial year and the balance of ₹ 2,098 lakhs remaining in revaluation reserve is transferred to General Reserve.

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

- 4) Consequent upon the completion of the development of the plot of leasehold land located in BKC, Mumbai, the carrying value of the leasehold land amounting to ₹ 39,354 lakhs, has been adjusted against the advance received from developer. (Refer Note 6)
- 5) Pursuant to the adoption of Companies (Accounting Standards) Amendment Rules 2016 and in accordance with the recognition principles of Accounting Standard (AS) 10 on 'Property, Plant and Equipment', the Company has identified certain spare parts which hitherto were classified as Inventories, The carrying value amounting ₹ 62,738 lakhs have been reclassified / capitalised as Property plant and equipment and depreciated over it's remaining useful life. As a result, the depreciation charge for Year ended 31st March, 2017 is higher by ₹ 6,710 lakhs and having similar impact on aircraft maintenance cost on account of the internal policy being followed by the Company till 31st March, 2016, on the inventory obsolescences

13. INTANGIBLE ASSETS

(₹ in lakhs)

| Nature of Asset | Gross Block | | | Amortisation | | Net Block | |
|-----------------|-----------------------------------|---------------------------|----------------------------|------------------------------------|-----------------------------------|--------------|------------------------------------|
| | As at 1 st April, 2016 | Additions during the year | Deductions during the year | As at 31 st March, 2017 | As at 1 st April, 2016 | For the year | As at 31 st March, 2017 |
| Software | 14,771 | 2,521 | - | 17,292 | 11,866 | 1,837 | 3,589 |
| Trademarks | 3,146 | - | - | 3,146 | 3,146 | - | - |
| TOTAL | 17,917 | 2,521 | - | 20,438 | 15,012 | 1,837 | 3,589 |
| Previous Year | 14,983 | 2,934 | - | 17,917 | 13,706 | 1,306 | 2,905 |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

14. NON-CURRENT INVESTMENTS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|---------------|
| | 2017 | 2016 |
| Long Term Investments | | |
| Trade Investments (Unquoted and at cost) | | |
| 3,201 Shares (Previous Year 4,133 Shares) of THB 100 each of Aeronautical Radio of Thailand, a State Enterprise under the Ministry of Transport. The transfer of this investment is restricted to Airline Members flying in Thailand | 6 | 8 |
| 102 Shares (Previous Year 77 Shares) in Societe Internationale de Telecommunications Aeronautiques S.C. (S.I.T.A.) of Euro 5 each # | * | * |
| 326,194 (Previous Year 326,194) Depository Certificates in SITA Group foundation of USD 1.20 each # | 199 | 199 |
| Other Investments (Unquoted and at cost) (Refer Note 4(e)) | | |
| Investment in Fully Paid Equity Shares of Associate | | |
| - 54,772 Shares (Previous Year 54,772 Shares) of Jet Privilege Private Limited of ₹ 10 each | 72,537 | 67,732 |
| TOTAL | 72,742 | 67,939 |

* ₹ 34,849 (Previous Year ₹ 26,188)

These investments have been received free of cost from S.I.T.A S.C and S.I.T.A. Group Foundation for participation in their Computer Reservation System (credited to Capital Reserve to the extent of nominal value of the investments). Transferability of these investments are restricted to other Depository Certificate / Shares holders e.g. Air Transport members, etc.

15. LONG TERM LOANS AND ADVANCES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|----------------|
| | 2017 | 2016 |
| Unsecured and Considered Good unless otherwise stated | | |
| Capital Advances | 51,779 | 52,593 |
| Deposits to Related Parties | 160 | 160 |
| Security Deposits with Airport Authorities, Lessors and Others : | | |
| Considered good | 13,601 | 22,403 |
| Considered doubtful | 92 | 92 |
| Less : Provision for doubtful deposit | (92) | (92) |
| | 13,601 | 22,403 |
| Advance Tax and Tax Deducted at Source (Net of Provisions for tax) | 16,434 | 22,966 |
| Prepaid Expenses | 1,702 | 894 |
| Contribution Receivable From Lessors (Refer Note 37) | 22,080 | 39,749 |
| TOTAL | 105,756 | 138,765 |

Note :

Deposits to related parties include ₹ 160 lakhs (Previous Year ₹ 160 lakhs) placed with private limited companies in which the Holding Company's Director is a Director / Member.



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

16. OTHER NON – CURRENT ASSETS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|--------------|
| | 2017 | 2016 |
| Other Bank Balances | 43 | 3,353 |
| Interest Accrued on Fixed Deposits Accounts | 12 | 470 |
| TOTAL | 55 | 3,823 |

17. CURRENT INVESTMENTS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|---------------|
| | 2017 | 2016 |
| Investments | | |
| Investments in Mutual Funds | | |
| SBI Liquid Fund-Growth Plan- 1,744,605 units (Previous Year 2,107,083 units) | 44,400 | 50,000 |
| SBI Debt Fund- Growth Paln- 428,477 units (Previous Year Nil) | 9,000 | - |
| TOTAL | 53,400 | 50,000 |

18. INVENTORIES (at lower of cost or net realisable value)

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|----------------|
| | 2017 | 2016 |
| a) Rotables, Consumable Stores and Tools | 44,199 | 161,858 |
| Less : Provision for Obsolescence / Slow and Non – Moving Items (Refer Note 12(5)) | (424) | (61,663) |
| | 43,775 | 100,195 |
| b) Fuel | 354 | 336 |
| c) Other Stores Item | 6,516 | 5,912 |
| Less : Provision for Slow and Non-Moving items (Refer Note 12(5)) | (33) | (33) |
| | 6,483 | 5,879 |
| TOTAL | 50,612 | 106,410 |

19. TRADE RECEIVABLES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------------|
| | 2017 | 2016 |
| Unsecured | | |
| a) Outstanding for a period exceeding six months from the date they are due for payment : | | |
| Considered Good | 7,624 | 7,598 |
| Considered Doubtful | 14,099 | 14,166 |
| Less: Provision for Doubtful Debts | (14,099) | (14,166) |
| | 7,624 | 7,598 |
| b) Others | 129,994 | 155,110 |
| Considered Good | 30 | 166 |
| Considered Doubtful | (30) | (166) |
| Less: Provision for Doubtful Debts | 129,994 | 155,110 |
| TOTAL | 137,618 | 162,708 |

Note:

Debtors include ₹ 5 lakhs (Previous Year ₹ 2,550 lakhs) due from private company in which the Holding Company's Director is a Director / Member.



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

20. CASH AND BANK BALANCES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|----------------------------------|-------------------------------|----------------|
| | 2017 | 2016 |
| Cash and Cash Equivalents | | |
| Balances with Banks : | | |
| In Current Account | 53,632 | 31,491 |
| Cash on Hand | 127 | 165 |
| | <u>53,759</u> | <u>31,656</u> |
| Other Bank Balances : | | |
| Fixed Deposits | - | 3,246 |
| Margin Deposits | 100,459 | 113,911 |
| TOTAL | <u>154,218</u> | <u>148,813</u> |

21. SHORT TERM LOANS AND ADVANCES

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|----------------|
| | 2017 | 2016 |
| Unsecured and Considered Good unless otherwise stated | | |
| Security Deposits with Lessors / Vendors | | |
| - Considered Good | 1,838 | 12,264 |
| - Considered Doubtful | 855 | 883 |
| Less : Provision for Doubtful Deposits | (855) | (883) |
| | <u>1,838</u> | <u>12,264</u> |
| Contribution Receivable from Lessors (Refer Note 37) | 57,784 | 47,720 |
| Receivable from Lessors / Insurers / Others | 18,939 | 20,391 |
| CENVAT Credit Receivable | 14,425 | 10,263 |
| Deposit with Service Tax Department | 608 | 593 |
| Advance and Other Receivable from Suppliers / Others | 35,545 | 46,735 |
| Less : Provision for Doubtful Advances | (12,432) | (12,435) |
| | <u>23,113</u> | <u>34,300</u> |
| Prepaid Expenses | 21,455 | 22,561 |
| Others | 1,233 | 1,409 |
| TOTAL | <u>139,395</u> | <u>149,501</u> |

22. OTHER CURRENT ASSETS

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|---------------|
| | 2017 | 2016 |
| Interest accrued on fixed deposits accounts | 2,572 | 2,600 |
| Unbilled Revenue and Other Current Assets | 15,478 | 18,098 |
| TOTAL | <u>18,050</u> | <u>20,698</u> |



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)
23. REVENUE FROM OPERATIONS

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|-----------|
| | 2017 | 2016 |
| Sale of Services | | |
| Passenger | 2,006,253 | 1,968,852 |
| Less : Service Tax | (77,031) | (68,276) |
| | 1,929,222 | 1,900,576 |
| Cargo | 148,989 | 146,076 |
| Less : Service Tax | (8,418) | (7,760) |
| | 140,571 | 138,316 |
| Excess Baggage | 17,913 | 18,330 |
| Other Operating Revenues | | |
| Cancellation Charges | 62,110 | 60,300 |
| Export Incentives | 8,732 | 3,449 |
| Revenue from Leasing of Aircraft and Engines | 62,384 | 81,829 |
| Provision No Longer Required Written Back | 32,601 | 8,067 |
| Other Revenue (includes warranty claims, incentive credit / allowances etc.) | 15,725 | 21,241 |
| TOTAL | 2,269,258 | 2,232,108 |

24. OTHER INCOME

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|---|--|--------|
| | 2017 | 2016 |
| Interest Income on Fixed Deposit and others | 8,106 | 9,865 |
| Interest Income on Income Tax Refund | 1,726 | 526 |
| Profit on Sale and Lease Back of Aircraft (Net) | 26,316 | - |
| Profit on sale of Property, plant and equipment (Net) | - | 111 |
| Net Gain on Sale of Current Investments | 944 | 233 |
| Recognition upon fulfilment of commitment (Refer Note 41) | 31,155 | 34,688 |
| Profit on development of Leasehold Land (Refer Note 6) | 15,466 | - |
| Other Non-Operating Income (includes revenue from Frequent Flyer programme and other related income etc.) | 14,020 | 13,075 |
| TOTAL | 97,733 | 58,498 |

25. EMPLOYEE BENEFIT EXPENSES

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|---------|
| | 2017 | 2016 |
| Salaries, Wages, Bonus and Allowances | 278,912 | 232,881 |
| Contribution to Provident Fund and Other Funds | 11,781 | 6,352 |
| Provision for Gratuity | 7,586 | 1,895 |
| Provision for Compensated Absences | 4,155 | 1,310 |
| Staff Welfare Expenses | 11,689 | 10,795 |
| TOTAL | 314,123 | 253,233 |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

26. SELLING AND DISTRIBUTION EXPENSES

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|----------------|
| | 2017 | 2016 |
| Computerized Reservation System Cost | 113,562 | 102,750 |
| Commission | 91,488 | 85,270 |
| Cost of miles accrued (Refer Note below) | 33,950 | 38,943 |
| Others | 14,328 | 9,116 |
| TOTAL | 253,328 | 236,079 |

Effective 21st April, 2014, pursuant to the Slump Sale Agreement (Refer Note 41), the 'Jet Privilege' miles continue to accrue and are accumulated to the credit of the members account maintained with Jet Privilege Private Limited ('JPPL'), an associate company. The Company pays contracted rate for each such mile accrued to its passengers and charges the same to the Statement of Profit and Loss.

27. DEPRECIATION AND AMORTISATION

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|---------------|
| | 2017 | 2016 |
| Depreciation / Amortisation | | |
| - On Property, plant and equipment (Refer Note 12) | 86,929 | 98,318 |
| - On Intangible assets (Refer Note 13) | 1,837 | 1,306 |
| TOTAL | 88,766 | 99,624 |

28. FINANCE COST

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|----------------------|--|---------------|
| | 2017 | 2016 |
| Interest Expense | 69,556 | 73,767 |
| Other Borrowing Cost | 15,707 | 14,731 |
| TOTAL | 85,263 | 88,498 |



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)
29. OTHER EXPENSES

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|---|--|----------------|
| | 2017 | 2016 |
| Aircraft Variable Rentals | 98,196 | 94,520 |
| Aircraft Insurance and Other Insurance | 10,095 | 9,535 |
| Landing, Navigation and Other Airport Charges | 212,893 | 189,711 |
| Aircraft Maintenance (including Customs Duty and Freight, where applicable) : | | |
| - Component Repairs, Recertification, Exchange, Consignment Fees and Aircraft Overhaul (Net) | 185,901 | 195,611 |
| - Consumption of Stores and Spares (Net) | 13,895 | 20,680 |
| - Provision for Spares Obsolescence | - | 7,214 |
| | 199,796 | 223,505 |
| Inflight and Other Pax Amenities | 93,823 | 94,506 |
| Communication Cost | 4,712 | 4,677 |
| Travelling and Subsistence | 29,137 | 30,375 |
| Rent | 12,407 | 11,807 |
| Rates and Taxes | 438 | 407 |
| Repairs and Maintenance : | | |
| - Leased Premises | 158 | 94 |
| - Others | 7,686 | 5,762 |
| | 7,844 | 5,856 |
| Electricity | 1,448 | 1,558 |
| Commission to Directors | 23 | - |
| Directors' Sitting Fees | 82 | 51 |
| Provision for Bad and Doubtful Debts | 114 | 1,781 |
| Provision for Doubtful Deposit/ Advance | - | 419 |
| Bad Debts Written off | 81 | 31 |
| Net loss on Foreign Currency Transaction and Translation | 15,303 | 23,051 |
| Loss on Scrapping of Property plant and equipment other than Aircraft Parts | 70 | - |
| Loss on Sale of Aircraft | 13,028 | - |
| Loss on Sale of Property plant and equipment other than Aircraft (Net) | 4,010 | - |
| Amortisation of Premium on forward exchange contracts | 833 | - |
| Miscellaneous Expenses (including Professional Fees, Audit Fees, Printing and Stationery, Cargo Handling and Bank Charges etc.) | 45,785 | 47,080 |
| TOTAL | 750,118 | 738,870 |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

Auditors Remuneration (Net of Service Tax Input Credit)

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|---|--|------------|
| | 2017 | 2016* |
| (a) As Audit Fees | | |
| - Statutory Audit Fees | 150 | 151 |
| - Tax Audit Fees | 30 | 28 |
| (b) As Advisors or in any other capacity in respect of | | |
| - Taxation Matters (@ ₹47,200) | - | @ |
| (c) In any other manner | | |
| - For other services such as quarterly limited reviews, certificates etc. | 147 | 132 |
| (d) For Reimbursement of Expenses | 3 | 3 |
| TOTAL | 330 | 314 |

* Pertain to payment made to current joint auditors and one of the previous joint auditor for limited review for the period ended 30th June, 2015 including reimbursement of expenses.

30. EXCEPTIONAL ITEMS: (EXPENSE) / INCOME

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|---------------|
| | 2017 | 2016 |
| Contribution receivable from Lessor (Refer Note below) | - | 14,802 |
| TOTAL | - | 14,802 |

Note:

Pursuant to a "Power by the Hour" (PBTH) engine maintenance arrangement entered into by the Company with service providers for its B777, ATR and additional B737 Aircraft engines, the PBTH cost are being charged to the Statement of Profit and Loss and the variable rentals payable to the Lessors are recognised as "Contribution receivable from Lessors". Based on a joint validation of the Company's maintenance plan with the service providers, the Company has recognised, the expected refund of variable rentals paid to the lessors pertaining to earlier years for these engines, as "Contribution receivable from Lessors" in the respective period.

31. EARNINGS PER SHARE (EPS)

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|-------------|
| | 2017 | 2016 |
| Profit After Tax for the Year | 43,845 | 121,165 |
| Profit Attributable to Equity Share Holders (A) | 43,845 | 121,165 |
| Weighted Average Number of Equity Shares for Basic and Diluted EPS [nos.] (B) | 113,597,383 | 113,597,383 |
| Nominal Value of Equity Shares (₹) | 10 | 10 |
| Basic and Diluted EPS ₹ (A/B) | 38.60 | 106.66 |



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

32. Goodwill on Consolidation pertains to the acquisition of 100% of the shareholding of Sahara Airlines Limited (now known as Jet Lite (India) Limited). The said subsidiary company has negative net worth as on 31st March, 2017. The Board of Directors at its meeting held on 2nd September, 2015 approved the scheme of merger of Jet Lite (India) Limited, a wholly-owned subsidiary, with the Company ("The Scheme") as per the provisions of section 391 to 394 of the Companies Act' 1956, subject to receipt of requisite approvals. The appointed date, per the terms of the scheme is 1st April, 2015. The Scheme was approved by the Shareholders and Creditors of both the Companies on 22nd April, 2016. The Hon'ble Bombay High Court has since approved "The Scheme" on 20th October, 2016. The Company is now awaiting the approval of Ministry of Civil Aviation to "The Scheme". Pending receipt of such approval, the Board of Directors at its meeting held on 11th November, 2016 and by circular resolution dated 30th March, 2017 extended the time period for obtaining required consents / approvals under the Scheme from 31st December, 2016 to 31st March, 2017 and subsequently to 30th September, 2017.

The accounting impact of "The Scheme" can only be reflected in the financial statements upon "The Scheme" becoming effective after filing of the Order of Hon'ble Bombay High Court with the Registrar of Companies. Pending such approval and filing the financial statements as at and for the year ended 31st March, 2017 and year ended 31st March, 2016 do not include any adjustment that will arise on implementation of The Scheme.

33. CONTINGENT LIABILITIES AND COMMITMENTS (TO THE EXTENT NOT PROVIDED FOR)

A. Contingent Liabilities

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|--|-------------------------------|---------|
| | 2017 | 2016 |
| a) Guarantees : | | |
| i. Letters of Credit Outstanding | 285,798 | 238,073 |
| ii. Bank Guarantees Outstanding | 122,885 | 133,320 |
| iii. Corporate Guarantee given to Banks and Financial Institutions against credit facilities and to Lessors/ service provider against financial obligations extended to Subsidiary Company : | | |
| - Amount of Guarantee | 16,441 | 22,045 |
| - Outstanding Amounts against the Guarantee | 16,441 | 22,045 |
| b) Claims against the Company not acknowledged as debt (Refer Note below) : | | |
| i. Service Tax Demands in Appeals | 122,403 | 145,307 |
| ii. Fringe Benefit Tax Demands in Appeals | 1,736 | 1,735 |
| iii. Pending Civil and Consumer Suits | 14,988 | 16,968 |
| iv. Inland Air Travel Tax Demands under in Appeal | 426 | 426 |
| Amount deposited with the Authorities for the above Demands | 105 | 105 |
| v. Customs | 2,960 | 2,114 |
| vi. Income Tax Demands in Appeals | 4,310 | 8,403 |
| vii. Wealth Tax Demands in Appeals | 24 | 24 |
| viii. Sales Tax | - | 13 |
| ix. Employee State Insurance Corporation | 2,999 | 2,999 |

- x. The Company is in receipt of favourable orders in relation to certain service tax, income tax, customs and octroi demands. However, respective tax departments have preferred an appeal against these orders before higher appellate authorities. The amounts involved (excluding interest and penalty thereon, if any, not included in such demands) in these appeals as on 31st March, 2017, with respect to service tax, income tax (including FBT), customs and octroi aggregating to ₹ 209,609 lakhs (Previous Year ₹ 209,609 lakhs), ₹ 213,225 lakhs (Previous Year ₹ 218,175 lakhs), ₹ 5 lakhs (Previous Year Nil), and ₹ 2,899 lakhs (Previous Year ₹ 2,899 lakhs), respectively are not included above as there is no outstanding demand in relation to the same.

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

- xi. The Company has provided security by way of a mortgage on its land situated at Bandra-Kurla Complex, Mumbai along with construction thereon, present and future and first charge on Company's entitlement under the development agreement (excluding built up area of 75,000 square feet) for the aforesaid plot of land against the financial assistance of ₹ 50,000 lakhs (Previous Year ₹ 50,000 lakhs) provided by a financial institution to its developer Godrej Buildcon Private limited.
- xii. The Company had acquired 100% of the shareholding of Sahara Airlines Limited (SAL) (now known as Jet Lite (India) Limited) in April, 2007. As per the Share Purchase Agreement (SPA) as amended by the subsequent Consent Award, the mutually agreed sale consideration was to be paid to the Selling Shareholders Sahara India Commercial Corporation Limited (SICCL) in four equal interest free instalments by 30th March, 2011. As a result of certain disputes that arose between the parties, both the parties had filed petitions in the Hon'ble Bombay High Court for breach of SPA as amended by the subsequent Consent Award. The Hon'ble Bombay High Court delivered its Judgment on 4th May, 2011 whereby SICCL's demand for restoration of the original price of ₹ 200,000 lakhs was denied and the Purchase Consideration was sealed at the revised amount of ₹ 145,000 lakhs. However, in its judgment, the Hon'ble Bombay High Court has awarded interest at 9% p.a. on the delayed payments made to SICCL largely on account of ongoing legal dispute. In view of this Order, a sum of ₹ 11,643 lakhs became payable as interest which has been duly discharged by the Company. As a result of this discharge, the undertaking given by the Company in April 2009 for not creating any encumbrance or alienation of its moveable or immoveable assets and properties in any manner other than in the normal course of the business, stands released.

Though the Company had complied with the order of the Hon'ble Bombay High Court, based on legal advice, it filed an appeal with the Division Bench of the Hon'ble Bombay High Court contesting the levy of interest. SICCL also filed an appeal with the Division Bench of the Hon'ble Bombay High Court for restoration of the purchase consideration to ₹ 200,000 lakhs and for interest to be awarded at 18% p.a. as against the 9% p.a. awarded by the Hon'ble Bombay High Court.

The Division Bench of the Hon'ble Bombay High Court heard the matter and vide its order dated 17th October, 2011 dismissed both the appeals as being not maintainable in view of jurisdictional issue. The Company has since filed Special Leave Petitions (SLP) before the Hon'ble Supreme Court challenging both the orders of 4th May, 2011 and 17th October, 2011. SICCL had earlier filed a SLP before the Hon'ble Supreme Court for increased compensation and interest.

Both the SLPs, filed by Jet Airways as well as SICCL, came up for hearing before the Supreme Court. The Supreme Court directed the parties to file the Counter and Rejoinder, which has since been filed. The Supreme Court also recorded that the statement made by Jet Airways, as recorded in the order dated 6th May, 2011 passed by the Hon'ble Bombay High Court, would continue till further orders.

The Company has filed its Counter Affidavit in the SLPs filed by SICCL and the Hon'ble Supreme Court has granted further time to SICCL to file their Rejoinder.

- xiii. Enforcement Directorate (ED) had issued a notice to erstwhile Sahara Airlines limited (SAL) [now known as Jet Lite (India) Limited] and other officials alleging violation under section 9(1)(c) of Foreign Exchange Regulation Act' 1973 (since repealed) for entering into an agreement in 1995 with M/s. Avions De Transport Regional, France towards purchase of 5 ATRs for an aggregate order value of USD 672 lakhs (Equivalent to ₹ 43,579 lakhs) without getting the prior approval of Reserve Bank of India. Since the agreement was never implemented, the notice has been challenged by SAL by way of writ petition in 2002 and the said notice has been stayed by the Hon'ble High Court of judicature at Allahabad, Lucknow Bench. The writ petition is still pending for final disposal. The amount of liability is unascertainable pending final adjudication of the show cause notice.

Note : The Company is a party to various legal proceedings in the normal course of business and does not expect the outcome of these proceedings to have any adverse effect on its financial conditions, results of operations or cash flows. Further, claims by parties in respect of which the Management have been legally advised that the same are frivolous and not tenable, have not been considered as contingent liabilities as the possibility of an outflow of resources embodying economic benefit is highly remote.



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

B. Commitments

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|------------------|
| | 2017 | 2016 |
| Estimated amount of Contracts remaining to be executed on capital account (net of advances), not provided for | 3,717,602 | 3,798,638 |
| TOTAL | 3,717,602 | 3,798,638 |

34. FOREIGN EXCHANGE DIFFERENCES

- a) With effect from 1st April, 2011, the Company opted to apply the provisions under Para 46A of AS 11. In line with the said notification, the Company has amortised the exchange difference as detailed in the Accounting Policy M in Note 1. The unamortised portion gain of ₹ 1,683 lakhs (Previous Year loss of ₹ 16,437 lakhs) is accumulated in Foreign Currency Monetary Item Translation Difference Account (FCMITDA) grouped under reserves and surplus. The amortised portion of foreign exchange Loss incurred on long term foreign currency monetary items for the year ended 31st March, 2017 is ₹ 8,972 lakhs (Previous Year ₹ 6,547 lakhs). Further, the amount of exchange difference adjusted to the tangible assets during the year is ₹ 4,177 lakhs - net gain (Previous Year ₹ 29,710 lakhs - net loss) and the unamortised balance (carried as a part of tangible asset), as at the year end, aggregates to ₹ 169,376 lakhs (Previous Year ₹ 234,523 lakhs).
- b) In case of Subsidiary Company, in the absence of any long-term monetary items during the year, the Subsidiary Company has not exercised the option available under Para 46A of the Companies (Accounting Standards) Amendment Rules, 2006 which amended Accounting Standard (AS) 11 "The Effects of Changes in Foreign Exchange Rates".

35. UNHEDGED FOREIGN CURRENCY EXPOSURES

The foreign currency exposures (other than investment) that have not been hedged by any derivative instrument or otherwise as on 31st March, 2017 are as follows:

(₹ in lakhs)

| Particulars | INR Equivalent (₹ in lakhs) | | USD Equivalent (USD in lakhs) | |
|---|--------------------------------|---------|----------------------------------|-------|
| | As at 31 st March, | | As at 31 st March, | |
| | 2017 | 2016 | 2017 | 2016 |
| Current Assets | 193,288 | 256,891 | 2,980 | 3,877 |
| Current Liabilities | 326,955 | 390,591 | 5,042 | 5,895 |
| Interest Accrued but not due on Loans | 1,062 | 1,495 | 16 | 23 |
| Long Term Loans for purchase of Aircraft* | 280,888 | 439,476 | 4,331 | 6,633 |
| Other Loans Payable# | 384,239 | 517,148 | 5,925 | 7,805 |

*includes Loans payable after 5 years – ₹ Nil (Previous Year ₹ Nil).

includes Loans payable after 5 years – ₹ Nil (Previous Year ₹ Nil).

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

36. EMPLOYEES BENEFITS

A. Defined contribution plans

The Company makes contributions at a specified percentage of payroll cost towards Employees Provident Fund (EPF) for qualifying employees. The Company recognised ₹ 11,548 lakhs (Previous Year ₹ 6,103 lakhs) for provident fund contributions in the Statement of Profit and Loss.

B. Defined benefit plan

The Company provides the annual contributions as a non-funded defined benefit plan for qualifying employees. The scheme provides for payment to vested employees as under :

i. On normal retirement / early retirement / withdrawal / resignation :

As per the provisions of Payment of Gratuity Act, 1972 with vesting period of 5 years of continuous service.

ii. On death while in service :

As per the provisions of Payment of Gratuity Act, 1972 without any vesting period.

The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity was carried out on 31st March, 2017 by an actuary. The present value of the defined benefit obligations and the related current service cost and past service cost, were measured using the Projected Unit Credit Method.

The following table sets out the status of the gratuity plan and the amounts recognised in the Company's financial statements as at 31st March, 2017.

(₹ in lakhs)

| Particulars | Gratuity (Non-Funded) As at 31 st March, | |
|--|--|---------------|
| | 2017 | 2016 |
| Reconciliation in Present Value of Obligations (PVO) – Defined Benefit Obligation | | |
| PVO at the beginning of the year | 11,904 | 10,808 |
| Current Service Cost | 926 | 897 |
| Interest Cost | 958 | 864 |
| Actuarial Loss | 5,702 | 134 |
| Benefits Paid | (967) | (799) |
| Closing Balance | 18,523 | 11,904 |
| Net Cost for the Year ended 31st March, | | |
| Current Service Cost | 926 | 897 |
| Interest Cost | 958 | 864 |
| Actuarial Loss | 5,702 | 134 |
| Net Cost | 7,586 | 1,895 |
| Fair Value of Plan Assets | Nil | Nil |
| Experience Adjustment | | |
| Plan Liability Loss / (Gains) | 4,123 | 198 |
| Plan Assets Loss / (Gains) | Nil | Nil |
| Actuarial Assumptions | | |
| Discount Rate (%) | 7.29-7.57 | 8.04-8.07 |
| Salary Escalation Rate (%) | 5.00 | 5.00 |



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

- i. The present value of defined benefit obligation was for :

(₹ in lakhs)

| Financial Year ended | 31 st March, 2015 | 31 st March, 2014 | 31 st March, 2013 |
|----------------------|------------------------------|------------------------------|------------------------------|
| Amount | 10,808 | 8,435 | 7,538 |

- ii. The fair value of planned assets was for :

(₹ in lakhs)

| Financial Year ended | 31 st March, 2015 | 31 st March, 2014 | 31 st March, 2013 |
|----------------------|------------------------------|------------------------------|------------------------------|
| Amount | Nil | Nil | Nil |

The details of the Experience adjustments arising on account of plan assets and liabilities as required by paragraph 120(n)(ii) of AS-15 (Revised) on "Employee Benefits" of previous financial years :

(₹ in lakhs)

| Financial Year ended | 31 st March, 2015 | 31 st March, 2014 | 31 st March, 2013 |
|-----------------------------------|------------------------------|------------------------------|------------------------------|
| Planned Liabilities Loss / (Gain) | (81) | 1,376 | 377 |
| Plan Assets Loss / (Gain) | Nil | Nil | Nil |

The estimates of rate of escalation in salary considered in actuarial valuation takes into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market.

C. Other Long Term Employee Benefit

The obligation of Compensated Absences (non-funded) for the year ended 31st March, 2017, amounting to ₹ 4,155 lakhs (Previous Year ₹1,310 lakhs) has been recognised in the Statement of Profit and Loss, based on actuarial valuation carried out using the Projected Unit Credit Method.

37. The Company has entered into a "Power by the Hour" (PBTH) Engine Maintenance agreements with a Service providers for its Next Generation Boeing 737 Aircraft fleet, ATR Aircraft fleet and Boeing 777 Aircraft fleet for future engine shop visits. Subsequent to such arrangements, the Company expenses out the cost of PBTH at the rate specified in the contract with the service provider to the Statement of Profit and Loss and treats the variable rentals payable to the Lessors as receivables to the extent considered good of recovery for set off against future claims reimbursable by the Lessors on each engine shop visit. The Company has recognised such expected refunds of variable rentals from lessors towards future engine repairs based on joint validation of the Company's maintenance plan with the service provider. Accordingly, such variable rent of ₹ 79,864 lakhs (Previous Year ₹ 87,469 lakhs) has been presented as "Contribution Receivable from Lessors" bifurcated into current and non-current based on expected engine shop visits in next 12 months and beyond.

38. LEASES

The Holding Company has entered into Finance and Operating Lease agreements. As required under the Accounting Standard 19 on 'Leases', the future minimum lease payments on account of each type of lease are as follows :

A. Finance Leases / Hire Purchase (Aircraft)

(₹ in lakhs)

| Particulars | Future Minimum Lease Payments | | Present Value of Future Minimum Lease Payments | | Finance Charges | |
|---|-------------------------------|----------------|--|----------------|-----------------|---------------|
| | As at 31 st March, | | | | | |
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Not later than one year | 84,421 | 110,499 | 76,500 | 98,279 | 7,921 | 12,220 |
| Later than one year and not later than five years | 212,250 | 358,344 | 204,388 | 341,197 | 7,862 | 17,147 |
| Later than five years | - | - | - | - | - | - |
| TOTAL | 296,671 | 468,843 | 280,888 | 439,476 | 15,783 | 29,367 |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

The salient features of a Hire Purchase / Finance Lease Agreement are :

- Option to purchase the Aircraft either during the term of the Hire Purchase on payment of the outstanding Principal amount or at the end of the Hire Purchase term on payment of a nominal option price.
- In the event of default, the Hirer / Lessee is responsible for payment of all costs of the Owner including the financing cost and other associated costs. Further a right of repossession is available to the Owner / Lessor.
- The Hirer / Lessee is responsible for maintaining the Aircraft as well as insuring the same.
- In the case of Finance Lease the property passes to the Lessee on payment of a nominal option price at the end of the term.

B. Operating Leases

- a) The Holding Company has taken various residential / commercial premises under cancellable and non-cancellable operating leases. These lease agreements are normally renewed on expiry.

The future minimum lease payments in respect of non-cancellable period, as at 31st March, are as follows:

Commercial Premises and Amenities

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|----------|
| | 2017 | 2016 |
| Not later than one year | 1,422 | 8 |
| Later than one year and not later than five years | 2,387 | - |
| Later than five years | - | - |
| TOTAL | 3,809 | 8 |

- b) The Company has taken on operating lease Aircraft and Spare Engines. The future minimum lease payments in respect of which, as at 31st March, are as follows :

Aircraft and Spare Engines

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|------------------|
| | 2017 | 2016 |
| Not later than one year | 238,993 | 228,203 |
| Later than one year and not later than five years | 724,508 | 782,751 |
| Later than five years | 147,583 | 260,777 |
| TOTAL | 1,111,084 | 1,271,731 |

The Salient features of an Operating Lease agreement are:

- Monthly rentals paid in the form of fixed and variable rentals. Variable Lease Rentals are payable at a pre-determined rate based on actual flying hours. Further, these predetermined rates of Variable Rentals are subject to the annual escalation as stipulated in the respective lease agreements.
- The Lessee neither has an option to buyback nor has an option to renew the leases.
- In case of delayed payments, penal charges are payable as applicable.
- In case of default, in addition to repossession of the aircraft, damages including liquidated damages are payable.
- The Lessee is responsible for maintaining the Aircraft as well as insuring the same. The Lessee is eligible to claim reimbursement of costs as per the terms of the lease agreement.
- These leases are non-cancellable.



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

- c) The future minimum lease payments in respect of Landing Rights, are as follows :

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|--------------|
| | 2017 | 2016 |
| Not later than one year | 3,317 | 3,478 |
| Later than one year and not later than five years | - | 3,389 |
| Later than five years | - | - |
| TOTAL | 3,317 | 6,867 |

- d) Details of future minimum lease income in respect of one (1) Aircraft [Previous Year Ten (10)] given on non-cancellable Dry Lease and Wet Lease by holding Company, as at 31st March, are as follows :

Aircraft

(₹ in lakhs)

| Particulars | As at 31 st March, | |
|---|-------------------------------|---------------|
| | 2017 | 2016 |
| Lease Income | | |
| Not later than one year | 3,346 | 35,330 |
| Later than one year and not later than five years | 10,420 | 53,747 |
| Later than five years | - | 389 |
| TOTAL | 13,766 | 89,466 |

The Salient features of Dry Lease agreements are as under :

- Aircraft are leased without insurance and crew.
- Monthly rentals paid are in the form of fixed and variable rentals. Variable Lease Rentals are payable at a pre-determined rate based on actual flying hours. Further, these predetermined rates of Variable Rentals are subject to annual escalation as stipulated in respective lease agreements.
- The Lessee neither has an option to buyback nor has an option to renew the leases.
- These dry leases are non-cancellable.

Details of owned Aircraft given on non-cancellable Dry Lease are as under:

Details of Assets given on Leased (Aircraft)

(₹ in lakhs)

| Particulars | For the year | |
|---|--------------|---------|
| | 2017 | 2016 |
| Cost of Acquisition | 51,894 | 733,153 |
| Accumulated Depreciation | 25,827 | 308,550 |
| Depreciation Debited to Statement of Profit and Loss during the year on the above Leased Assets | 3,499 | 49,430 |
| Lease Rental income recognised during the year on the Leased Assets | 62,384 | 81,829 |

- e) The lease rental expense of ₹357,194 lakhs (Previous Year ₹ 338,715 lakhs) is recognised during the year.

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

39. SEGMENT INFORMATION

a) Primary Segment : Geographical Segment

The Company, considering its level of international operations and internal financial reporting based on geographic segment, has identified geographic segment as primary segment.

The geographic segment consists of :

- i. Domestic (air transportation within India)
- ii. International (air transportation outside India)

Leasing operations are classified into (i) or (ii) above based on the domicile of the lessee being within or outside India.

Revenue and expenses directly attributable to segments are reported based on items that are individually identifiable to that segment, while the remainder of the expenses are categorized as unallocated which are mainly employee remuneration and benefits, other selling and distribution expenses, other operating expenses, aircraft lease rentals, depreciation / amortisation and finance cost, since these are not specifically allocable to specific segments as the underlying assets / services are used interchangeably. The Company believes that it is not practical to provide segment disclosures relating to these revenue and expenses, and accordingly these expenses are separately disclosed as "unallocated" and directly charged against total revenues.

The Company believes that it is not practical to identify fixed assets used in the Company's business or liabilities contracted, to any of the reportable segments, as the fixed assets are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities are made.

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|------------------|
| | 2017 | 2016 |
| Segment Revenue (Primarily Passenger, Cargo, Excess Baggage and Leasing of Aircraft) | | |
| Domestic | 1,029,682 | 991,329 |
| International | 1,239,576 | 1,240,779 |
| Total | 2,269,258 | 2,232,108 |
| Segment result | | |
| Domestic | 634,341 | 639,875 |
| International | 763,179 | 799,015 |
| Total | 1,397,520 | 1,438,890 |
| Less : Finance Cost | 85,263 | 88,498 |
| Less : Depreciation and Amortisation | 88,766 | 99,624 |
| Less : Other Un-Allocable Expenses | 1,282,204 | 1,203,873 |
| Add : Other Un-Allocable Revenue | 97,733 | 58,498 |
| Add : Exceptional Items (Net) | - | 14,802 |
| Profit Before Tax | 39,020 | 120,195 |
| Less : Tax Expense | (20) | 1 |
| Profit After Tax before Share of Associate | 390,40 | 120,194 |
| Add: Share of Profit in Associate | 4,805 | 971 |
| Profit After Tax | 43,845 | 121,165 |



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

b) Secondary Segment: Business Segment

The Company operates into two business segments viz. Air Transportation and Leasing of Aircraft and has identified the same as secondary segment to be reported considering the requirement of Accounting Standard 17 on "Segment Reporting" which is disclosed as under:

(₹ in lakhs)

| Particulars | For the year ended 31 st March, | |
|--|--|------------------|
| | 2017 | 2016 |
| i) Segment Revenue from External Customers | | |
| Air Transportation | 2,206,874 | 2,150,279 |
| Leasing of Aircraft | 62,384 | 81,829 |
| Total | 2,269,258 | 2,232,108 |
| ii) Total carrying amount of Segment Assets | | |
| Air Transportation | 1,434,284 | 1,305,127 |
| Leasing of Aircraft | 26,067 | 424,603 |
| Total | 1,460,351 | 1,729,730 |
| iii) Total cost incurred during the period to acquire Segment Assets that are expected to be used for more than one period* | | |
| Air Transportation | 23,492 | 10,937 |
| Leasing of Aircraft | - | 16,316 |
| Total | 23,492 | 27,253 |

* Excludes Exchange Gain / (Loss).

40. RELATED PARTY TRANSACTIONS

As per Accounting Standard - 18 on "Related Party Disclosures", the disclosure of transactions with the related party as defined in the Accounting Standard are given below :

i. List of Related Parties with whom transactions have taken place and Relationships

| Sr. No. | Name of the Related Party | Nature of Relationship |
|---------|--|---|
| 1. | Naresh Goyal | Controlling Shareholder of the Company |
| 2. | Etihad Airways PJSC | Enterprise exercising Significant Influence over the Company |
| 3. | Jet Privilege Private Limited | Associate Company |
| 4. | Anita Goyal | Relatives of controlling shareholder |
| 5. | Nivaan Goyal | |
| 6. | Namrata Goyal | |
| 7. | Gaurang Shetty | Key Managerial Personnel |
| 8. | Jetair Private Limited | Enterprises over which controlling shareholder and his relatives are able to exercise significant influence directly or indirectly. |
| 9. | Trans Continental e Services Private Limited | |
| 10. | Jet Enterprises Private Limited | |
| 11. | Jetair Tours Private Limited | |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

ii Transactions during the year ended 31st March, 2017 and balances with related parties :

| Sr. No. | | Nature of Transactions | Enterprise exercising significant influence | Controlling Shareholder of the Company | Relatives of controlling shareholder | Associate Company | Key Managerial Personnel | Enterprises under significant influence | Total |
|-----------------------------|--|---|---|--|--------------------------------------|--------------------|--------------------------|---|--------------------|
| Transaction during the Year | | | | | | | | | |
| 1. | | Remuneration | | | 39 (17) | | 224 (128) | | 263 (145) |
| 2. | | Sitting Fees | | | 7 (2) | | | | 7 (2) |
| 3. | | Commission (Agency & Guarantee) | Nil (3,935) | | | | | 6,793 (7,072) | 6,793 (11,007) |
| 4. | | Rent Paid | | | | | | 196 (191) | 196 (191) |
| 5. | | Reimbursement of Expenses Paid (Staff Costs, Communication Costs, Rent, Franking charges) | 6,428 (5,957) | | | | | 23 (4) | 6,451 (5,961) |
| 6. | | Rent received | | | | | | 5 (8) | 5 (8) |
| 7. | | Interline Billing (Net) | 1,494 (12,270) | | | | | | 1,494 (12,270) |
| 8. | | Miles Accrual income | 3,588 (2,106) | | | | | | 3,588 (2,106) |
| 9. | | Redeemable miles expense | 225 (151) | | | | | | 225 (151) |
| 10. | | Deposit taken | 856 (532) | | | | | | 856 (532) |
| 11 | | Load and Trim Income | 32 (88) | | | | | | 32 (88) |
| 12. | | Marketing Services Received - Expense | | | | 1,024 (1,104) | | | 1,024 (1,104) |
| 13. | | Sale of Tickets (Net of discount of ₹ 7,003 lakhs (Previous Year ₹ 4,202 lakhs)) | | | | 16,523 (19,114) | | | 16,523 (19,114) |
| 14. | | Miles Purchased Expense | | | | 33,750 (43,243) | | | 33,750 (43,243) |
| 15. | | Services Rendered Income | | | | 1,298 (1,298) | | | 1,298 (1,298) |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

| Sr. No. | Nature of Transactions | (₹ in lakhs) | | | | |
|---------|--|---|--|--------------------------------------|-------------------|-----------------|
| | | Enterprise exercising significant Influence | Controlling Shareholder of the Company | Relatives of controlling shareholder | Associate Company | Total |
| 16. | Airworthiness Management Security and other service income | 1,328 (905) | | | | 1,328 (905) |
| 17. | Purchase of Parts | 698 (2,165) | | | | 698 (2,165) |
| 18. | Sale of Parts | Nil (25) | | | | Nil (25) |
| 19. | Aircraft Lease Rental | 38,581 (72,593) | | | | 38,581 (72,593) |
| 20. | Equipment Hire Charges | 5 (83) | | | | 5 (83) |
| 21. | Lease Rent - Slot | 3,527 (3,431) | | | | 3,527 (3,431) |
| 22. | Technical, Handling, Lounge and other Services etc. | 5,046 (17,431) | | | | 5,046 (17,431) |
| 23. | Reimbursement of Expenses Received | 889 (304) | | | 66 (79) | 935 (384) |
| 24. | Interline Service Charges Received | 2,484 (1,952) | | | | 2,484 (1,952) |
| 25. | Interline Service Charges Paid | 2,333 (2,325) | | | | 2,333 (2,325) |
| 26. | Standby Letter of Credit given on behalf of Company | Nil (185,514) | | | | Nil (185,514) |
| 27. | Refund of Deposit | 2,056 (233) | | | | 2,056 (233) |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

| Sr. No. | Closing Balance as on 31 st March, 2017 | Enterprise exercising significant Influence | Controlling Shareholder of the Company | Relative of controlling shareholder | Associate Company | Key Managerial Personnel | Enterprises under significant influence | Total |
|---------|--|---|--|-------------------------------------|--------------------|--------------------------|---|--------------------|
| A. | Investments in Equity Shares | | | | 72,537 (67,732) | | | 72,537 (67,732) |
| B. | Advance and Deposit Received | 837 (2,120) | | | 8,099 (9,849) | | | 8,936 (11,969) |
| C. | Deposit for Leased Premises | | | | | | 160 (160) | 160 (160) |
| D. | Trade Payables | 227 (16,053) | | | 4,693 (28,803) | | 3,908 (3,384) | 8,828 (48,240) |
| E. | Trade Receivables | 474 (27,446) | | | 3,225 (Nil) | | 5 (2,550) | 3,704 (29,996) |
| F. | Share Capital | 2,727 (2,727) | 5,793 (5,793) | (0.10) (0.10) | | | | 8,520 (8,520) |
| G. | Corporate Guarantee given on behalf of the Company @ | 97,275@ (99,383)@ | | | | | | 97,275 (99,383) |
| H. | Standby Letter of Credit given on behalf of Company | Nil (185,514) | | | | | | Nil (185,514) |

(Figures in brackets are for the year ended 31st March, 2016)
@ Equivalent to USD 1500 lakhs (Previous Year 1,500 lakhs).

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

iii. Statement of Material Transactions during the year and balances with related parties :

(a) Remuneration includes remuneration to

(₹ in lakhs)

| Particulars | For the year | |
|--|--------------|---------|
| | 2016-17 | 2015-16 |
| (a) Relatives of controlling shareholder of Holding Company | | |
| Anita Goyal : | | |
| Directors' sitting fees | 7 | 2 |
| Remuneration | - | - |
| Namrata Goyal (From 8 th February, 2016) | 22 | 3 |
| Nivaan Goyal | 17 | 14 |
| (b) Director | | |
| Gaurang Shetty | 224 | 128 |

(b) Enterprise over which controlling shareholder of Holding Company and his relatives are able to exercise significant influence

(₹ in lakhs)

| Particulars | For the year | |
|---|--------------|---------|
| | 2016-17 | 2015-16 |
| Jetair Private Limited | | |
| Transactions during the Year: | | |
| - Commission | 6,793 | 7,072 |
| - Rent Paid | 196 | 191 |
| - Reimbursement of Expenses Paid (Staff Costs, Communication Costs etc.) | 23 | 4 |
| - Rent Received | 5 | 8 |
| - Reimbursement of Expenses Received | - | 1 |
| Closing Balance as on 31st March, | | |
| - Deposits for Leased Premises | 160 | 160 |
| - Trade Receivables | 5 | 2,550 |
| - Trade Payables | 3,908 | 3,384 |

(c) Associate Company

| Particulars | For the year | |
|---|--------------|---------|
| | 2016-17 | 2015-16 |
| Jet Privilege Private Limited | | |
| Transactions during the year : | | |
| - Marketing Services received - Expense | 1,024 | 1,104 |
| - Reimbursement of Expenses Received | 66 | 79 |
| - Sale of Tickets (Net of discount of ₹ 7,003 lakhs (Previous Year ₹ 4,202 lakhs)) | 16,523 | 19,114 |
| - Miles Purchased Expense | 33,750 | 43,243 |
| - Service Rendered Income | 1,298 | 1,298 |
| Closing Balance as on 31st March, | | |
| - Advance Received | 8,099 | 9,849 |
| - Trade Payable | 4,693 | 28,803 |
| - Trade Receivables | 3,225 | - |
| - Investments in Equity Shares | 72,537 | 67,732 |

Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

(d) Enterprise exercising significant influence over the Company

(₹ in lakhs)

| Particulars | For the year | |
|---|--------------|---------|
| | 2016-17 | 2015-16 |
| Etihad Airways PJSC | | |
| Transactions during the year : | | |
| - Interline Billing (Net) | 1,494 | 12,270 |
| - Airworthiness Management Security and other services | 1,328 | 905 |
| - Miles Accrual income | 3,588 | 2,106 |
| - Redeemable miles expense | 225 | 151 |
| - Purchase of Parts | 698 | 2,165 |
| - Aircraft lease Rental Income | 38,581 | 72,593 |
| - Equipment Hire Charges | 5 | 83 |
| - Interline Service Charges Received | 2,484 | 1,952 |
| - Lease Rent - Slot | 3,527 | 3,431 |
| - Load and Trim Income | 32 | 88 |
| - Technical, Handling, Lounge and other Services etc. | 5,046 | 17,431 |
| - Security Deposit Taken | 856 | 532 |
| - Security Deposit Refunded | 2056 | 233 |
| - Reimbursement of Expenses Paid | 6,428 | 5,957 |
| - Interline Service Charges Paid | 2,333 | 2,325 |
| - Sale of Parts | - | 25 |
| - Reimbursement of Expenses received | 889 | 304 |
| - Guarantee Commission | - | 3,935 |
| - Standby Letter of Credit given on behalf of the Company | - | 185,514 |
| Closing Balance as on 31st March, | | |
| - Trade Receivable | 474 | 27,446 |
| - Trade Payable | 227 | 16,053 |
| - Share Capital | 2,727 | 2,727 |
| - Corporate Guarantee given on behalf of the Company | 97,275 | 99,383 |
| - Standby Letter of Credit given on behalf of the Company | - | 185,514 |
| - Deposit Received | 837 | 2,120 |

41. Other income include surplus of ₹ 31,155 lakhs (Previous Year ₹ 34,688 lakhs) for the Year ended 31st March, 2017 consequent upon the satisfaction of the terms and conditions underlying the agreement for the transfer of 'Jet Privilege Frequent Flyer Programme' (JPFFP) undertaking to Jet Privilege Private Limited (JPPL) on 21st April, 2014 as a going concern on a slump sale basis. Further, an amount of ₹ 30,449 lakhs is being carried forward (Current Liability - ₹ 30,449 lakhs, Previous Year ₹ 31,180 lakhs and Non-Current Liability - ₹ Nil, Previous Year ₹ 30,423 lakhs) for appropriate credit to income in the subsequent periods on fulfilment of the underlying commitments / obligations as stipulated in the said agreements.
42. Various initiatives undertaken by the Holding company in relation to cost synergies, revenue management opportunities, enhanced ancillary revenues have resulted in significant improvement in operating cash inflow. Further, our continued thrust to improve operational efficiency and initiatives to raise funds are expected to result in sustainable cash flows. Accordingly the financial statements continue to be prepared on a going concern basis, which contemplates realisation of assets and settlement of liabilities in the normal course of business



Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2017 (Contd.)

43. Details of Specified Bank Notes (SBN) held and transacted during the period from 8th November, 2016 to 30th December, 2016.

(₹ in lakhs)

| Particulars | Specified Bank Notes | Other denomination notes & coins | Total |
|--|----------------------|----------------------------------|-------|
| Closing Balance in hand as on 08.11.2016 | 95 | 62 | 157 |
| Add: Permitted receipt | 5,673 | 1,318 | 6,991 |
| Less: Permitted payments | - | 287 | 287 |
| Less: Amount deposited in Banks | 5,768 | 982 | 6,750 |
| Closing Balance in hand as on 30.12.2016 | - | 111 | 111 |

Specified Bank Notes is defined as Bank notes of denominations of the existing series of the value of five hundred rupees and one thousand rupees, as defined in the notification of the government of India, in the Ministry of Finance, Department of Economics Affairs number S.O.3407 (E), dated 8 November, 2016.

44. Additional information, as required under Schedule III of the Act, of enterprises consolidated as subsidiary

| Sr. No | Name of the Company | Net Assets i.e. (Total Assets- Total Liabilities) | | Share in Profit / (Loss) | |
|--------|--|---|------------------|--------------------------------------|---------------|
| | | As % of consolidated net assets | ₹ in Lakhs | As % of consolidated Profit / (Loss) | ₹ in Lakhs |
| | Holding Company | | | | |
| | Jet Airways (India) Limited | (56.15) | (275,146) | 100 | 39,043 |
| | Indian Subsidiaries | | | | |
| 1. | Jet Lite (India) Limited | (51.28) | (251,289) | (14.83) | (5,789) |
| 2. | Jet Airways Training Academy Private Limited (Till 15 th January, 2016) | Nil | Nil | 0.00 | 0.00 |
| 3. | Airjet Ground Services Limited (w.e.f. 10 th March, 2017) | 0.010 | 47 | 0.007 | (3) |
| | Adjustment arising out of Consolidation | 7.43 | 36,400 | 14.83 | 5,789 |
| | Total | (100) | (489,988) | 100 | 39,040 |
| | Associate Company (Investment as per equity method) | | | | |
| | Jet Privilege Private Limited | - | 72,537 | - | 4,805 |

45. Previous Years Figures

Previous Year's figures have been regrouped / rearranged / reclassified / reworked wherever necessary to correspond with the current year's classification / presentation.

As per our attached report of even date

For BSR & Co. LLP
Chartered Accountants
Firm's Registration No:
101248W/W-100022

For Chaturvedi & Shah
Chartered Accountants
Firm's Registration No:
101720W

Bhavesh Dhupelia
Partner
Membership No. 042070

Parag D. Mehta
Partner
Membership No. 113904

Date: 30th May, 2017
Place: Mumbai

On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Rigney (DIN: 06540653)
Vikram Mehta (DIN: 00041197)
Ranjan Mathai (DIN: 07572976)
Rajshree Pathy (DIN: 00001614)
S. Vishvanathan (DIN: 02255828)
Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)

Chairman

Director

Whole Time Director

Amit Agarwal (Membership No. 056880)
Kuldeep Sharma (Membership No. 2941)

Acting CEO & CFO
Company Secretary

JET AIRWAYS (INDIA) LIMITED

CIN : L99999MH1992PLC066213

Registered Office : Siroya Centre, Sahar Airport Road, Andheri (East), Mumbai 400 099

Tel No : +91 22 6121 1000 Fax No.: +91 22 6121 1950 Email Id : companysecretary@jetairways.com Website : www.jetairways.com

ATTENDANCE SLIP

25th ANNUAL GENERAL MEETING

(Please complete this Attendance slip and hand it over at the entrance of the auditorium.)

I / We hereby record my / our presence at the 25th Annual General Meeting of the Company held on Monday, 11th September, 2017, at 2:30 P.M. at Y. B. Chavan Auditorium, General Jagannath Bhosale Marg, Nariman Point, Mumbai – 400 021.

Name of the Member/Proxy Signature

Folio No./ Client ID No. DP ID No. No. of Shares Held

Notes :

1. Shareholders / Proxies attending the Meeting are requested to bring this Attendance Slip and Annual Report with them.
2. Duplicate Attendance Slip and Annual Reports will not be issued at the Annual General Meeting.
3. Joint shareholders may obtain additional slip on request.

JET AIRWAYS (INDIA) LIMITED

CIN : L99999MH1992PLC066213

Registered Office : Siroya Centre, Sahar Airport Road, Andheri (East), Mumbai 400 099

Tel No : +91 22 6121 1000 Fax No.: +91 22 6121 1950 Email Id : companysecretary@jetairways.com Website : www.jetairways.com

PROXY FORM

(Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014)

Name of the Member(s) :

Registered address :

E-mail ID :

Folio No./Client ID No. : DP ID No.

I/We, being the member(s) holding Shares of **Jet Airways (India) Limited**, hereby appoint

1. Name : E-mail ID :

Address :

Signature : or failing him

2. Name : E-mail ID :

Address :

Signature : or failing him

3. Name : E-mail ID :

Address :

Signature :

As my / our proxy to attend and vote (on poll) for me / us and on my / our behalf at the 25th Annual General Meeting of the Company to be held on Monday, 11th September, 2017, at 2.30 p.m. at Y. B. Chavan Auditorium, General Jagannath Bhosale Marg, Nariman Point, Mumbai – 400 021 and at any adjournment thereof in respect of such resolutions as are indicated below:

1. Adoption of Audited Financial Statements and Reports of the Directors and Auditors.
2. Re-appointment of Mrs. Anita Goyal as a Director.
3. Ratification of the appointment of the Joint Statutory Auditors, M/s. BSR & Co. LLP.
4. Appointment of M/s. D T S & Associates as Joint Statutory Auditors.
5. Re-appointment of Mr. Gaurang Shetty as Whole Time Director.

Signed this day of 2017

Affix
Revenue
Stamp

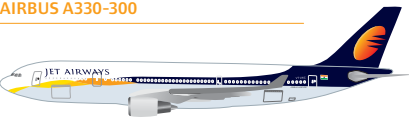
Signature of Member(s) Signature of Proxyholder(s).....

- Notes :
- 1) This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.
 - 2) A Proxy need not be a member of the Company.
 - 3) A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.
 - 4) Appointing a proxy does not prevent a member from attending the meeting in person if he so wishes.

Our fleet.

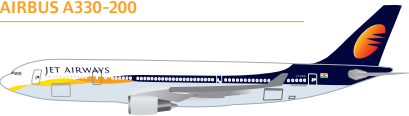
We fly a fleet of Boeing, Airbus and ATR aircraft.

AIRBUS A330-300



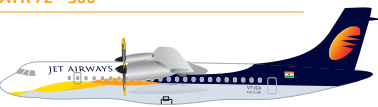
Capacity:
 Première - 34
 Economy - 259

AIRBUS A330-200



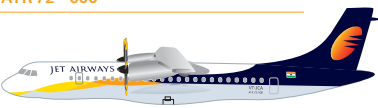
Capacity:
 Première - 18
 Economy - 236

ATR 72 - 500



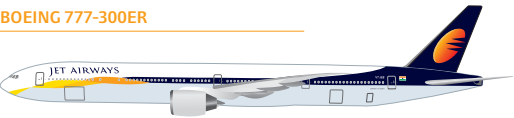
Capacity:
 Première - n/a
 Economy - 68

ATR 72 - 600



Capacity:
 Première - n/a
 Economy - 72

BOEING 777-300ER



Capacity:
 First Class - 8
 Première - 30
 Economy - 308

BOEING 737 - 900 / 900ER



Capacity:
 Première - 12/28
 Economy - 172/138

BOEING 737 - 800



Capacity:
 Première - 12
 Economy - 156

BOEING 737 - 700



Capacity:
 Première - 8
 Economy - 126

| Aircraft | B777-300ER | A330-300 | A330-200 | B737-900/900ER | B737-800 | B737-700 | ATR76-600 | ATR72-500 | Total |
|----------|------------|----------|----------|----------------|----------|----------|-----------|-----------|-------|
| Number | 10 | 04 | 05 | 06 | 65 | 05 | 03 | 15 | 113 |

Details mentioned are subject to change



Jet Airways (India) Limited

Registered Office:

Siroya Centre, Sahar Airport Road,
Andheri (East), Mumbai - 400 099.
jetairways.com